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JOHN A. SALZER SEED CO. ESTABLISHMENT, LA CROSSE, WIS.

JOHN A. SALZER

SEED CO.

LA CROSSE, WIS.



SALZER'S ODDLY ODD GOURDS.

A sensational mixture of rare, strange, droll, curious, angular, comical, fantastical, queer, comely, funny, g. little long, thin, fat, round, oblong and oddly odd shaped gourds. Just the seed you will want to plant for the children and for your own fun and pleasure. Given free with each order. See page 1.
Pkg. 20 cents; 2 pkgs. 40 cents; 1 oz. 25 cents.

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there are no
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TO OUR FRIENDS AND PATRONS.

We wish here to publicly express our sincere thanks to you, kind patron and friend, for the lively interest you have taken in speaking a good word to your neighbors for our seeds and plants, as also for your liberal patronage, and for your efforts to increase the sale of our plants and seeds in your neighborhood. To you it is due largely that our business, from a small beginning, has grown to be the **LARGEST MAIL BUSINESS OF ITS KIND IN AMERICA**, and we shall take every pains that our business friendship may be lasting, and we assure you that all orders intrusted to our care by you will receive prompt attention and many extras.

Our trade, more especially for the past season, was next to enormous, so much so that we have been obliged (we like this) to double the capacity of this already mammoth (largest in the world) seed house establishment. With this new addition and enlarged office rooms, we are in position to fill each and every order for 1899 at once after receipt. We hope to be favored with many of your kind orders during the future.

FREE!

With each order of 40c or more for anything out of this catalogue we give free one package of our

Salzer's Oddly Odd Gourds.

A sensational mixture of rare, strange, droll, curious, singular, comical, fantastical, queer, comely, funny, big, little, long, thin, fat, round, oblong and oddly odd shaped gourds. Just the seed you will want to plant for the children and for your own fun and pleasure.

Given free with each order.

Pkg., 20c; 2 pkgs., 40c; 1 oz., 25c.

Wild Rice Seed.

This was omitted from the body of our catalogue. Sown along creeks, lakes, marshes, etc., to attract wild ducks, geese, etc. 1 lb., 25c, postpaid; by express, 1 lb., 15c; 10 lbs., \$1.20.

11 for 60c, or 21 for \$1.00.

**CHOICE
PLANTS
FOR THE
GARDEN
\$1.00**



Seven Giant Monthly Carnations, only 75c.



AMERICAN FLAG. EACH, 15c.

There is no flower so sweet as the carnation and no flower is more highly esteemed by gentlemen for buttonhole bouquets than the carnation. There is no fragrance quite so sweet and lasting as that of the carnation. Our varieties are free bloomers and very choice.

1. **Helen Keller**, giant blossom, white, slightly splashed with red; each, 15c; seed, pkg., 15c.

2. **Flora Hill**, the giant blossom among the whites; each, 20c; seed, pkg., 15c.

3. **Jubilee**, a magnificent bright red, big blooming variety; each, 20c; seed, pkg., 15c.

4. **Meteor**, the darkest red imaginable; each, 20c; seed, pkg., 15c.

5. **William Scott**, the prince of all pink varieties, very showy; each, 15c; seed, pkg., 15c.

6. **Daybreak**, peculiar color, pale salmon pink, elegant; each, 20c; seed, pkg., 15c.

7. **American Flag**, beautifully variegated with red and white; each, 15c; seed, pkg., 15c.

One each of above 7 for 75c; your selection of 4 sorts for 45c.

SEND ALL ORDERS TO **JOHN A. SALZER SEED CO., LA CROSSE, WIS.**

EVERY SEEDSMAN IS READY TO ADMIT

1. That we own more floor room for storage and packing than any three Western seedsmen put together (with the Detroit Commission Seed House excepted), and larger than any New York, Philadelphia, Chicago or Illinois or Iowa, Minnesota or Wisconsin house.



View of the John A. Salzer Seed Co.'s establishment at LaCrosse, Wis., said to be the largest of the kind in America, if not in the world.

2. That our improved methods of packing, mailing, and shipping give us the advantage of filling an order faster than any other house in America, without exception.

3. The cellar is the largest of its kind for seed potatoes in the world. See sectional view under Potatoes.

4. The Freight Shipping Department is under the supervision of an expert. The farm seed orders are filled on the 2d, 3d, 4th and 5th floors, properly labeled and addressed. They are then let down to the 1st floor by means of two mammoth elevators. On this floor the several railroads, steamboat lines and express companies have apartments. The packed order is then placed in the apartment of the railroad which runs to the city in which our customers reside. From these apartments, during the busy season, many teams, each making nine trips daily, haul the freight to the different depots, boat landings, express offices, etc.

5. The Mail Order Department is complete in all its details. Every invention possible to quickly and accurately facilitate the prompt dispatch of an order has been made. In this department scores of women pick out the orders, check them, pack them, weigh and stamp the packages and then deposit the same in U. S. Mail bags furnished in large numbers by the Government. This department can fill and dispatch 6,000 orders daily, and during the busy season is open day and night.

OUR PRICES.

It is our constant aim to make HIGHEST QUALITY A FIRST CONSIDERATION, and then make our PRICES AS LOW AS GOOD, HONEST SEEDS CAN BE SOLD FOR. OUR PRICES, THEREFORE, will in all cases be as LOW as those of any other RELIABLE HOUSE for seeds of the highest standard of excellence. OUR DETERMINATION to grow and distribute nothing but the VERY BEST SEEDS THAT IT IS POSSIBLE TO PRODUCE has increased our business to its present LARGE PROPORTIONS, and gained for us the largest trade enjoyed by any house in America, direct with critical market gardeners and experienced planters who cultivate for profit, and whose trade always seeks the source where the highest quality can be obtained. "OUR SUCCESS ACHIEVED CAN ONLY BE MAINTAINED BY THE METHODS THAT OBTAINED IT."

Any dealer, market gardener, market farmer, farmer's club or any individual wishing seeds in large quantities is requested to mail us a list of what he wants, and we will promptly return it to him with the very lowest prices marked. A letter of inquiry may save you dollars, if you want to buy in quantity, as we are the largest growers of choice vegetable and farm seeds. Please send in your large list for estimates.

NOW, THEN, FOR 1899!

WHAT WE DO.

FREE DELIVERY BY MAIL.

All seeds ordered at the packet, ounce, quart or pound mail prices, also bulbs, roses, vines and such goods as are offered postpaid and at catalogue prices, will be sent by mail, postage prepaid by us to any address in America. We sometimes send by express (prepaid) instead of mail, but only when there is a saving of cost to ourselves, and when convenient for purchaser to receive them that way.



The exceptions to this rule are seeds by peck or bushel, and all goods and seeds listed from page 79 on to end of catalogue; on these, unless specially stated postpaid, the customers pay freight charges—that is from page 79 on. From page 8 to 79 we pay postage as per above.

Our plants are uniformly large for the price, are thrifty, strong and healthy, grown on the greenhouses, but soon after arrival drop their leaves and die. Ours are hardy; will stand a ten days' trip across the country, fresh and green, and will smile at you with their pretty blossoms upon opening the box.

PLANTS OR SEEDS BY EXPRESS OR FREIGHT.

On plants ordered by express purchasers pay the express charges. When the distance is not too far, they can well afford to pay the express charges, for we always send larger and finer plants by express than can be sent by mail, and always add extra plants to help pay express charges. By mail the earth is washed off the roots; by express, the earth is retained, so there is no standstill whatever.

EXPRESS RATES.

These have been greatly reduced for us. The express companies, recognizing our claims as their largest shippers, have given us, for our customers, very low rates. Thus a

TWENTY-FIVE POUND PACKAGE.

Would cost, to points in Illinois, Nebraska, Missouri, Indiana, New York, Pennsylvania, Kentucky, the Dakotas, Kansas, Michigan and Ohio, from 40c to 90c.

To points in Alabama, Maine, Rhode Island, Arkansas, Massachusetts, Tennessee, Connecticut, Mississippi, New Brunswick, Delaware, New Jersey and Virginia, from 90c to \$1.30.

To points in the Far West and South—Arizona, \$3.00; New Mexico, \$2.50; Idaho, \$3.00; Oregon, \$3.50; Montana, \$2.00; Utah, \$2.00; Nevada, \$3.50; Washington, \$3.50.

Above gives you a fair idea of express charges. All seeds quoted by express or freight mean that you pay the transportation charges; by mail, postpaid, that we prepay by mail.

DISCOUNTS.

AMONG YOUR FRIENDS there are many who want good seeds and fine plants. Well, if you will go and see them and urge them to order with you, we allow you in sending us

\$ 2.00 to select plants, or seeds in packages, amounting to \$ 2.55.....a profit of \$ 0.55, page 1.

3.00	"	"	"	"	3.80	"	.80
4.00	"	"	"	"	5.10	"	1.10
5.00	"	"	"	"	6.75	"	1.75
10.00	"	"	"	"	14.00	"	4.00
20.00	"	"	"	"	29.00	"	9.00
50.00	"	"	"	"	74.50	"	24.50

Above terms apply only to plants at single rate or in group prices, and not in 10, 12 or 100 prices; and to seeds in packages only—not by pint, ¼ lb. or lb. See page 30 regarding premiums on pints, pounds, etc.

We advise the formation of large clubs, and the above discount will certainly pay any one for some trouble in that direction.

JOHN A. SALZER SEED CO., LA CROSSE, WIS.

WHAT YOU SHOULD DO.

MONEY—We prefer all money sent by Express Orders, as these are absolutely safe and sure. If you cannot get these then use Bank Drafts, Money Orders or Registered Letters. Do not send loose money in a letter without registering it; it is not safe, and if it is lost we are not responsible for it. Silver coin should be sewed or pasted upon strong cloth or paper to prevent breaking through Registered Letter.

Private Checks.

Do not send your check—because it costs 25c to collect same, which is deducted from the amount, and, besides, orders are held till our bankers report private checks paid. This causes needless trouble and delay in filling orders.

Postage Stamps.

We accept postage stamps when other modes of remittance are inconvenient but only in 1 and 2 cent denominations. Be very particular to use due caution so that they do not get damp and attach to the order.

Those Who Send

A neat, plainly written order will be sure to be filled correctly and with dispatch, and will also receive some valuable "extras." Always carry out the price of each article, and, after adding the amounts together and deducting the discounts, remit the exact sum.

Important.

It occasionally happens (very seldom) that an order is lost in coming to us, or the goods in going to the customer. Therefore, if any who order do not hear from us within a reasonable length of time, they should send a duplicate order, naming the date on which the former was sent, and the amount of money inclosed, and in what form. DO NOT simply say, "I sent you an order 10 days ago, and have not heard from same," but be explicit. This will enable us to investigate the matter and fill the duplicate order with dispatch.

Prepaid Railroad Stations.

Many of our farmer customers live on Prepaid Railroad Stations, where there are no agents. In such case we ship the goods to the nearest station to this Prepaid Station, as we never pay freight charges on heavy seeds. This insures quick delivery and no danger of loss.

RAREST OF RARE PLANTS.

These pages contain the rarest of rare plants. This collection is so complete that we doubt whether so many rare things are found in any one catalogue in America. They are all choice, low-priced, and we hope to make many a heart glad in purchasing these beauties.

Abutilon.

Plants of continuous bloom for house culture.

1. **Golden Sunset**—Imagine a plant with fully 100 massive, clear, golden, yellow bells pendant to every branch; that's a one-year-old Golden Sunset. 20c.

2. **Pearl of the Sea**—Grows rapidly and compact, and its large white flowers in prodigal profusion. In fact, it is almost an "everbloomer." Each, 25c.

3. **A. Belsam**—Cut upward of 5,000 massive dark crimson blossoms from one 3-year-old plant. Each, 20c.

Above 3 Rare Abutilons, 40c.

Thompsoni Plena—Double yellow. Each, 25c.
Souvenir de Bonn—Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Each, 20c.

Alyssum White Lily.

The trusses are enormous, measuring at times 1 inch in diameter and 5 inches long. Flowers perfectly double, of delightful fragrance; splendid for baskets, 10c; 6 for 50c.

Alternanthera.

Dwarf class of plants, with exquisitely colored foliage; fine for edging. Each, 8c; 12 for 75c.

Bryophyllum.

The air plant. It's a very odd plant, grows oddly and likes odd places to flourish its oddity. A leaf will send out a dozen little plants. Each, 15c.



ABUTILON SOUVENIR DE BONN, 20c.



Giant Achillea.

Please turn to page 9 for full description of this wonderful plant—the hardy 5,000 blossom plant. No plant will give you more pleasure and one will bloom more freely. Price only, each, 20c; 2 for 30c; 5 for 60c; 12 for \$1.00.



Banana.

A tropical plant, producing a grand effect when planted on a lawn. A bed of 12 banana plants on a lawn was admired more by our thousands of visitors than anything else in our garden. Each, 40c; 2 for 75c.



THE GREAT BANANA

Bridal Rose.

The Bridal Rose is charming, resembling white roses. Blooms in the early spring in great profusion. One of the best house plants known. Absolutely sure of bloom in the winter months. Each, 25c.

Balsami Sultani

Or single balsam. Each, 25c.



THE THREE 60c POSTPAID.



AMORPHOPHALLUS SIMLENSE.

Aspidistra.

Silver Shield.

Beautifully variegated. The cut given is an excellent illustration of same. Very scarce. Each, 35c.

"Sea Green."

A glorious deep sea green colored Aspidistra. Does well in water or earth. Very fine. Ea., 20c.

Asparagus (Climbing.)

The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like a soft, vapory fern, that as a decorative vine it cannot be compared with anything we know of. Each, 20c.

Antherium.

A magnificent pot plant. Beautifully variegated white and green. Sure to please. Each, 15c.



ASPIDISTRA.



ANTHERIUM.

Aqua Reinecke—Grows to perfection in water in aquariums. Bright green leaves, send up spikes of pale, yellow blossoms. Each, 15c.



ALOCASIA—THE GRAND, 50c.

Acalyphia, 25c.

Acalyphia.

Has large leaves which are colored like the finest autumn foliage. The colors are dark brownish red, light olive-green and intense scarlet. Mixed, blotched and variegated in an irregular manner, exactly like the finest specimens of autumn leaves. Each, 25c.

Agapanthus, 25c.

Agapanthus.

A blue African Lily, an exquisite flower, doing so well everywhere that we heartily recommend same. Bears from 30 to 40 spikes of bright blue lily-like flowers each year. Each, 25c.

Amorphophallus Simlense.

This plant has been immensely popular on account of its very remarkable flower, 15 inches long, the inside of which is of peculiar golden color, spotted purple, while the back is of metallic brown. Fine palm-like tropical foliage; large bulbs. Each, 40c; 3 for \$1.00.

Amorphophallus Rivieri.

Another species, having a flower the shape of a Calla Lily, but of enormous proportions. Stems and stalks green, spotted rose; leaves decomposed, and often 4 feet across. Flowers usually a yard in length. Each, 50c.

Ageratum.

Bloom almost continuously. Mrs. Garfield, big white, 15c; Azure, best, largest blue, 15c.

Achania.

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "upright Fuschia." Each, 20c.

Alocasias.

Another one of those rare plants, seldom found, and we doubt whether there is one in your town. It is a plant of such magnificent tropical foliage, bearing great blossoms of a peculiar hue, with powerful pineapple fragrance, that it is worthy a place in the rarest collection. We cannot too strongly recommend same. It makes a magnificent pot plant, as also a stately lawn ornament. There is not another plant in the world emitting so sweet a fragrance, of so easy a culture and still so rare. Price, 50c each; large plants from \$1.50 to \$5.00.

Ananassa.

Pineapple.

We have a fine stock of this gorgeous decorative plant, which, when in fruit, is unsurpassed by any very easy of culture. Each, 40c.

Philodendron.

The rarest of rare plants. A tropical grandeur! Found in no other plant. Great massive, fringed, deep green leaves transcendent, beautiful. Easiest culture. Rarest of all. Each, \$1.00; large plants, \$5.00 to \$10.00.

Azalea Indica.

This is one of those plants that the longer you keep it the stronger it grows and the finer will be its bloom. We have seen plants 60 years old so thickly covered with blossoms that not a leaf could be seen, and we have also seen plants but two years old thickly covered with deliciously fragrant blossoms. Our varieties we know will give great satisfaction, and will do well for kitchen, sitting-room or parlor culture. They blossom usually from January to April.

1. **Cameo**—A variegated variety, of great beauty, blossoms large and of sweet fragrance. Each, 25c.

2. **Pearl**—This is the finest of all single white Azaleas. The blossoms are large, of pearly whiteness, and of a delicious fragrance. Each, 25c.

3. **Ruby**—A beautiful Azalea of a rich deep pink, almost red color, very fragrant; a strong grower and sure to please. Each, 30c.

One each of above 3 beautiful Azaleas, for 60c.

Five different Azaleas, our selection, including above 3, for \$1.00.

Salzer's Charming Rex Begonias, Always Beautiful.



Our Jewel Collection.

Composed of our selection of rare Rex sorts, we offer, post-paid:
3 Charming Sorts, post-paid, 60c.
6 Charming Sorts, post-paid, \$1.00.

Rare Blooming Begonias.

10 for \$1.00.

This collection is immensely popular, and thousands of our customers have taken this opportunity of getting 10 GRAND BEGONIAS FOR ONLY \$1.00. This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free bloomers and splendid throughout, and are sure to please the eye. At the low price we cannot allow selection of sorts, hence all are strictly our selection. Please? We should say they would. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

10 SPLENDID SORTS, POSTPAID, \$1.00.

5 SPLENDID SORTS, POSTPAID, 50c.

A Few Rare Named Blooming Begonias.

Bertha—Resembles 12; flowers bright red. Each, 20c.
Incarnate—1. Dark leaves and silver dots; pink flowers. Each, 20c.
Ingramii—Resembles 8; great winter bloomer; flowers carmine. Each, 20c.
Dregli—Resembles 6; never out of bloom. Each, 20c.
Weltonionsis—A great bloomer; pink flower; resembles 10. Each, 20c.
Sanguinea—12. Top of leaf deep green and bottom rich crimson. Each, 20c.
Metallica—3. A great novelty; fine foliage; rose blossoms. Each, 25c.
Schmidtii—5. Flowers white, tinged with pink; extremely floriferous. Each, 15c.
Palm Leaf—9. Named from its tropical shaped leaves; always rare. Each, 30c.
Alba Picta—2. A splendid Begonia; leaves spotted, flowers white. Each, 20c.
G. Scandens—The running Begonia; a great rarity; fine for vases. Each, 30c.
Rubra—8. Grandest of all Begonias; erect growers; flowers pink. Each, 25c.

Tuberous Begonias.

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive best treated as a pot plant, when the massive, brilliantly colored blossoms will both please and astonish you. For garden culture, plant June 1st.

Victoria—Mammoth, double The 3 double sorts, 75c, post-paid.
Prince Albert—Very large, double yellow. Each, 30c.
Gladstone—Immense blossoms of brightest red. Each, 30c.

SINGLE SORTS.

Alba—Very large blossom. Each, 25c.
Rosea—Pink; immense blossoms. Each, 25c.
Red—Finest quality; brilliant. Each, 30c.
Yellow—Very fine indeed. Each, 35c.
Mixed Bulbs—Per 3, 50c; each, 20c.



FANCY CALADIUM. EACH, 20c.

Fancy Caladium.

No plant excites more admiration than the Fancy Caladium. A few of these plants in a conspicuous place, with their wonderful and gorgeous leaf-markings, will attract constant attention. They are marvelous, grandly, gloriously beautiful—nothing like them in the floral world!

Bicolor—Gorgeous, red center. Very choice; 20c.

Beethoven—Green, spotted white. Each, 20c.

Prince—Green, crimson mid-ribbed. Each, 20c.

Mozart—Green, spotted and dotted red; fine; 20c.

Our selection 5 rare Fancy Caladiums for only 60c, postpaid; 8 for 90c.

Caladium Esculentum.

The foliage of this tropical plant is of immense size, frequently measuring from 8 to 10 feet in circumference. It is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. Each, 15c; 3 for 40c.

Camellia.

Poets rave over the purity and simple grandeur of the Camellia, "Whose pure and spotless bloom boasts no fragrance and conceals no thorn."

Queen Esther—Pure double white. Each, 50c.

Mt. Vesuvius—Elegant scarlet. Each, 50c.

Intricatea—Variegated. Each, 50c. The 3 for \$1.00; any 2 for 75c.

The Bismark Apple is the Novelty of the Century.
See Page 20.

Among the rarest, choicest plants that grow are found the Rex and Blooming Begonias. Indeed, to-day no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.

Courtesa Louise Erdody. See Cut No. 1.—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them twists in a spiral-like way until in a full-grown leaf there are four of these twists lying on the top of the leaf. Each, 40c.

Drops of Blood.—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. Is without question the finest Begonia grown. Each, 35c.

Queen of Hanover.—Leaves silvery white, sometimes greenish white border veined; very fine. Each, 30c.

Scepter.—One of the finest dark-leaved varieties. Each, 25c.

Silverstate.—A bright, silvery leaf; rapid growth. Each, 30c.

American Beauty.—The grandest of all new Begonia Rex. It is simply perfect, both in growth and appearance. Each, 30c; 3 for \$1.00.

Common Rex Begonia sorts, 20c each; 3 for 50c.

3 charming plants, 60c, or 6 elegant varieties for \$1.00.



Our Brilliant Begonia collection of 10 Plants postpaid,

FOR ONLY \$1.00.

Brugmansia Arborea.

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer, and wintered in a cellar or pit. The flowers are Over a foot long, and 3 or 9 inches wide, of a creamy-white color, and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They make magnificent lava plants when plunged in the ground during the summer. 25c.



Each, only 25c.
Large Plants, \$1.00

BRUGMANSIA—ANGEL'S TRUMPET. EACH, 25c.

PRICE OF BRUGMANSIA, ONLY 25 CENTS.

Cuphea Hyssopifolia.

Entirely distinct. Bushy habit; myrtle-like foliage; lilac blossoms. Each, 15c.

Cigar Plant—Tube of flowers; scarlet; lip white and black; very free-blooming. Each, 10c.

Red, White and Blue—A new Cigar Plant; very large blossoms. Each, 20c.



CIGAR.

Dracaena.

One of the hardest, most satisfactory decorative plants known; of easy culture; always looking well.

Indivisa—Splendid for vases or center plants. Each, 30c.

Terminalis—Foliage green; very showy indeed for center plant. Each, 25c.

Cooperii—Leaves richly covered with scarlet. Each, 50c.

Braziliensis—Massive green leaves, gracefully recurved. Each, 40c.



INDIVISA.

Do You Farm? Then Try the "Big 4" Oats.

A PAGE OF ODDITIES.

No class of plants gives more satisfaction than the Cacti.

Rainbow Cactus—The plant is covered with a network of spines which range in color from creamy white to deep crimson, hence its name "Rainbow." When in bloom its grandeur is unsurpassed, having flowers 4 inches across, bright crimson with a white center. Each, 75c.

Phyllocactus—The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Each, 20c; large, \$1.00.

O. Frutescens—Blossoms profusely and covers itself with a great number of small red fruit. Must be kept moist. Each, 20c.

Pilsereus Senilis, or Old Man—This is grandly beautiful; the long, white hair, so thickly grown, resembles the hoary head of an aged man. Each, 50c; second size, \$1.00.

Rhipsalis Mes (I must bloom) Cacti—Each, 15c.

Alcea Variegata—Too well represented in cut to need further description. Leaves spirally arranged, face concave, striped. The rarest, choicest, finest, oddest of all succulent plants; of very easy growth. A noble plant. Each, 75c; large, \$3.00.

Night-Blooming Cereus—This gorgeous Cactus usually opens at 7 o'clock evenings, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. The sort we offer is very free-blooming, and of easy culture, requiring little care. Is in our collection. Each, 25c.



FLAGELLI FORMIS.

Gasteria—One of the rarest of rare plants. Grows rapidly and bears odd blossoms on long stems. Each, 40c; large, \$1.00.



GASTERIA. EACH, 40c.

Lobster—A wonderfully free bloomer; frequently blooming three to four times a season. Of drooping, weeping habit; also called "Bleeding Cactus." Each, 20c.

Candle Cactus (Opuntia)—This is the Candle Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.

Texas Fence Cacti—Massive broad leaves; rapid grower. Very beautiful. In great demand. Each, 20c.



ALCEA VARIEGATA, 75c.



CACTI COLLECTION.

12 Plants for \$1.00.

Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer, fine for winter; indeed they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play, always showing new forms and blossoms.

12 Beauties for only \$1.00.

These will all be different, curious shapes and beautiful blossoms, and will be strictly our selection of 12 fine varieties.

Our selections of 12 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 8 sorts, 60c; including Old Man, 95c.

Our selection of 3 sorts, 35c; including Old Man, 75c.

Cactus Seed.

There is much pleasure derived from growing Cacti from seed. Our mixture of seed is very fine. You will be surprised at the odd looks of Cacti just sprouting from the earth. Sow in flat boxes filled with coarse sand. Keep moderately moist. Choice mixed, pkg., 10c; Wonder Mixture of Cacti seed, pkg., 25c.



PHYLLOCACTUS, IT'S GRAND. EACH, 20c.



STAPELIA, A RARE BEAUTY. EACH, 20c.

Stapelia—Very odd indeed, bearing beautiful bluff yellow colored blossoms, with deep maroon markings, and of wonderful construction. Each, 20c.

Old Man Cactus and His Family, for \$1.35.



OLD MAN CACTUS AND HIS FAMILY.

12 SORTS, INCLUDING OLD MAN, POSTPAID, \$1.35.

4 Sacred Scenes (Bible) Plants, 75c, Postpaid.

1. Crown of Thorns, or Euphorbia.

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves and an abundance of light rose blossoms, of the easiest possible culture, and can be trained to assume any shape; as a crown, anchor, harp, wreath, cross, etc. "The Crown of Thorns" worn by our Saviour, was made out of this plant, and the thorny branches were frequently used for the chastisement of offenders. Indeed, some sacred historians assert that the drink given to our Saviour before his death was made from the juice of this plant. Get one for your child and see with what love and pleasure it will be watched and trained. Each, 25c; large size, 50c.

2. The Fig.

Nothing will please the children more than the Fig Tree or Crown of Thorns. The fig is of the easiest culture; can be placed in cellar during winter, and started early in spring. We clip the following from our fall catalogue: "At the time of writing, August 20th, we have a tree with 48 well developed figs." Each, 50c; second size, \$1.00.

3. The Resurrection Plant.

Among the pines and cedars of Palestine, in the thickets of the Indies, this singular plant is found. Imagine a bunch of withered-looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Each, 15c; 2 for 25c.

4. Star of Bethlehem.

In the valleys of Jezreel and Hebron, at the foot of Mount Tabor and the Lebanon Mountains, so, also, throughout the plains and valleys watered by the Jordan, this pale blue, almost white, star-like, bulbous plant grows wild, and it is a favorite among the Palestinian inhabitants, and also among the travelers who annually visit these sacred places. Each, 15c; 3 for 40c. 1 plant each above 4 (from Sacred Scenes), postpaid, 75c.



JAVA COFFEE PLANT—This is imported from Java, and is a great rarity. It will grow in the house to perfection and will bear coffee when quite young. Each, 80c.

MOCHA COFFEE—These two plants resemble each other very much, only that one is from Java and the other from Mocha. Each, 80c.

TEA PLANT—From this plant the celebrated tea of China is gathered. 40c.

THE VANILLA PLANT—This is a thick, succulent plant with fine blossoms, from which the vanilla of commerce is obtained. Each, 25c.

WAX PLANT—A rare climber, bearing large clusters of star-shaped, deliciously scented flowers. Each, 25c.

Orchids.

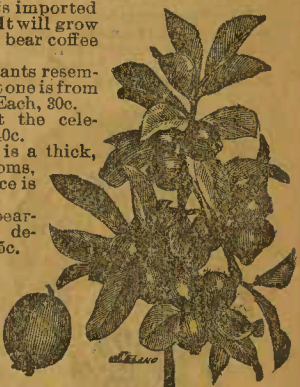
Elegant sorts, choicest bloomers. 50c to \$2.00 each.

Agave or Century Plant.

Variegated—Each 50c; large plants, \$1.50, \$3.00, up to \$15.00 each.

Green—Each, 25c to \$1.50.

CENTURY PLANT.



THE JAVA COFFEE PLANT, 30c.

Solanum.

Always pretty. Its bright red berries lend to this pot plant a great charm. Each, 15c.

UMBRELLA PLANT—A great beauty. Splendid for vases and pots, where a magnificent effect is desired. Does well in water. The plain green variety. Each, 15c; 2 for 25c.

Yucca.

Grows more beautiful and blooms more freely each succeeding year. It grows and lives forever, bearing great quantities of white blossoms, very desirable for a lawn ornament. Each, 20c. Yucca seed, pkg., 10c.



YUCCA, 20c.

CALLAS.

Salzer's Ever Blooming Calla.

With a little care this grand Calla blooms continuous. It is from Egypt; very healthy; large blossoms; fine. It is universally popular on account of its great freedom of bloom, its magnificent blossoms and noble foliage. Each, 20c; large, 35c; very large, 75c to \$1.00.

Common Ethiopian Calla—Each, 15c. Little Gem—Dwarf; fine. Each, 25c.

Purple Fringed Calla.

The most remarkable of all Callas. Flowers frequently 8 inches long; color deep purple, striped and fringed. The foliage is very ornamental; leaves often 1½ feet wide; has been awarded a great many first-class certificates. Each, 60c; large bulbs, \$3.00 to \$5.00.



CALLA, EVER-BLOOMING. EACH, 20c.



THE SPOTTED CALLA. 20c.

Black Calla.

The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense; often 15 inches long and of a velvety purplish black. Always rare. Each, 35c; large bulbs, \$1.00.



Spotted Calla.

Flowers yellowish, leaves covered with transparent white spots. Effective window plant. Distinct. Each, 20c.



Cardamom Plant.

The berries form the Cardamom of commerce and possess cordial stimulating properties much used in medicine. Leaves have high aromatic fragrance. Each, 55c.



ROYAL COLEUS.

Royal Coleus.

Our Coleus are the rarest, choicest to be found anywhere, as we grow but the very finest. This set was sold in England last year at 2.00 apiece. Six rare varieties, each, 15c; the six for 75c.

Older sorts. Each, 10c; \$5.00 per 100.

Croton.

Extremely beautiful; leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Each, 30c; large plants, \$1.00.



CROTON. EACH, 30c.

Bilbergia.



A great oddity; always beautiful. Each, 25c.

Camphor.



CAMPBOR, 40c.

This is the Camphor of commerce. Is splendidly adapted for pot culture. A plant 2 years old will furnish a great abundance of leaves. These have the strong, pungent Camphor fragrance. Branches placed in closets are excellent for warding off moths. Each, 40c; 3 for \$1.



PEPEROMIA. Peperomia.

One of the handsomest house plants that we know of. Leaves thick, waxy-like, silvery gray, with metallic-green stripes. Splendid for parlor window. Each, 25c.



PHYSALIS. 20c.

with them make fine good for preserves, pies, confections, etc. Each, 20c; seed, 10c.

Swainsonia.

All prominent florists pronounce this the freest-blooming plant in cultivation. We have had one for six months and never out of bloom a second. Flowers are borne in clusters, of pure white, sweet-pealike. Are very fine for cutting, and exquisitely beautiful. Each, 20c.



GENISTA. 20c.

Genista, or Shower of Gold.

We know of no golden-yellow blooming flower—indeed we know of no flower that makes a more magnificent display about Easter than the Genista. A small plant, but one year old will bear thousands of large, golden yellow flowers. It is perfectly hardy and of easy culture. Each, 20c; 3 for 50c.

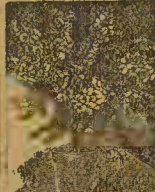
Physalis Francheti.

It produces an immense number of large fruit, 2½ inches in diameter, encased in balloon-shaped calyces, like miniature Chinese lanterns, and of brilliant red color. The fruit keeps for months, and stems loaded with them make fine Christmas decorations, and is also

Sanseveria.

We cannot say too much in favor of this magnificent house plant. There is not another one more suitable nor one that deserves a better place. With age it becomes imposing in effect, bearing immense spikes of fragrant white flowers. Each, 20c; large plants, \$1.00.

SANSEVERIA. 20c.



SWAINSONIA.

Swainsonia.

All prominent florists pronounce this the freest-blooming plant in cultivation. We have had one for six months and never out of bloom a second. Flowers are borne in clusters, of pure white, sweet-pealike. Are very fine for cutting, and exquisitely beautiful. Each, 20c.



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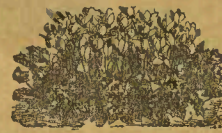
It produces an immense number of large fruit, 2½ inches in diameter, encased in balloon-shaped calyces, like miniature Chinese lanterns, and of brilliant red color. The fruit keeps for months, and stems loaded with them make fine Christmas decorations, and is also



GLOXINIA. EACH, 25c; 3, 50c.



CYCLAMEN.



Farugum Grande.

The leaves become immense; clear light green, heavily blotched with yellow. Each, 25c.

Strobilanthes.

Sold in England last year at \$2.00 each. This is a magnificent plant. Leaves 9 inches long, of a most intense metallic purple, shading into a light rose and white. 30c.

Thysacanthus (Carmine Fountain).

Of all plants that bloom during winter and spring, the most graceful and beautiful, and best adapted for indoor decoration, is Thysacanthus. Its carmine, tubular blooms, on long (20-inch) thread-like branches, show to great advantage. Each, 20c.

Mexican Tradescantia.

A handsome plant. Leaves very large and broad, doing unusually well when grown in water or in a moist latitude, forming a very rank growth. Each, 20c.

Haemanthus.

This is probably the most gorgeous flower in existence, a single blossom measuring 3 feet in circumference and lasting many weeks. It was imported from Transvaal. Price, 75c.

Ficus Elastica.

This is the variety from which India rubber is obtained. It has large, handsome, glossy green leaves, which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for house growth. Each, 35c; large, \$1.00.

Ficus Australis.—Smaller leaves. Each, 25c.

Ficus Repens.—A rapid climber. Each, 25c.

Feverfew.

A plant with double, daisy-like flowers, always in bloom.

Bridal Veil Feverfew.—It has proven to us to be bushy, dwarf, and intensely double. 20c.

Golden Feverfew.—Used largely for massing, or in ribbon planting; leaves of a golden yellow color. Each, 8c; 12 for 50c.

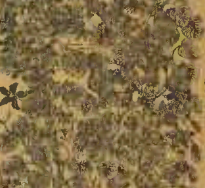
Gloxinia.

These are among the handsomest of our summer-blooming house plants, the rich and varied coloring of the flowers being beautiful in the extreme; a single plant having as high as 40 great, glorious blossoms of exquisite coloring. Each, 25c; 3 for 50c.

The Water Hyacinth.

One of the most remarkably curious plants we have ever grown. Instead of growing in soil, it floats in the water. A large mass of feathery blue roots growing downward, their ends entering the soil. It forms a lovely rosette of its curious, shining green leaves, and throws up spikes of the most exquisite flowers imaginable, resembling in form a spike of Hyacinth bloom, but as beautiful as many of the choicest and most costly Orchids. For summer, set pot or tub outdoors in sun or shade. Each, 20c; 3 for 40c.

Climbing Violet.



One of the greatest novelties of the age. This plant when but six to eight months old begins to climb, attaining the height of 4 feet in a very short time, and bears a large quantity of large, sweet, single, intensely blue flowers. Each, 25c.

Crimson Violet.

A new French violet, recently brought over and said to bear flowers of a deep violet crimson. Imported plants. Each, 25c.



FICUS ELASTICA.

Ficus Australis.—Smaller leaves. Each, 25c.

Ficus Repens.—A rapid climber. Each, 25c.

Feverfew.

A plant with double, daisy-like flowers, always in bloom.

Bridal Veil Feverfew.—It has proven to us to be bushy, dwarf, and intensely double. 20c.

Golden Feverfew.—Used largely for massing, or in ribbon planting; leaves of a golden yellow color. Each, 8c; 12 for 50c.



THYSACANTHUS.



HAEMANTHUS.



BRIDAL VEIL.

CHRYSANTHEMUMS.



MRS. MCKINLEY—PREMIUM CHRYSANTHEMUM.

Seven Giant Chrysanthemums.

These Seven Giant colossal bloomers contain absolutely the cream of "Mums." None finer, none grander, none more glorious, none larger, none stronger, none surer to please—seven sorts—the golden number—'tis enough!

1. Mrs. McKinley—Pure white; honors the spotless name it bears. Great, pure white blossoms. Each, 20c.
2. Gold Standard—Giant trusses, enormous blossoms; golden color. Bewilderingly beautiful. Each, 20c.
3. The World—Wonderful size; noble bearing. Color, pink. A giant blossom. Each, 25c.
4. Mrs. John A. Logan—A superb beauty; great blossoms of intense orange red. Enormous size. Each, 25c.
5. Free Silver—Colossal blossoms, pure snowy white, a veritable snow white silver giant. Each, 20c.
6. Pink Giant—A grand flower; colossal size; beautiful pink trusses, wonderfully grand. Each, 25c.
7. Setting Sun—None larger, prouder, bolder, grander among the giant yellow. Each, 20c.

Above 7 postpaid \$1.00. Any 3 for 40c.

15 for \$1.00.—Common varieties of Chrysanthemums, we sell all colors at 10c. each, 7 for 50c; 15 for \$1.00.



HELIOTROPE.

This delicate and delicious perfume stands unrivaled; nothing can take its place in bouquets. You cannot miss it, even if you plant a dozen, for no perfume is considered quite as lovely.

White Coral.

This is the finest light Heliotrope that we have ever seen. Its great clusters of light, deliciously-scented blossoms, often 22 inches in circumference, are borne in great abundance. Each, 20c; 3 for 50c.

The Queen Heliotrope.

THE QUEEN. EACH, 15c.
Enormous trusses of deep purple giant blossoms; very sweet; one of the very finest. Each, 15c.
Snow Wreath—Nearly white. Each, 15c.
Negro—Dark. Each, 15c.
Our selection, 3 Heliotropes for 25c.



PEPINO

Melon Pear or Pepino
A rare plant from Mexico, bearing delicious fruit all fall and winter. Great novelty. Each, 20c.

Clerodendron Balfourii—

Flowers are borne in elegant profusion, and are rarely beautiful and distinct. The outside petals are pearly white, and in high contrast, the inserted stamens are reddish purple, with numerous chocolate-colored stamens. Each, 25c.

Lobelia.

Pretty plants for baskets, vases, etc. Nothing just like this; flowers blue. Each, 8c; 2 for 15c; 12 for 60c.

CANNAS.

1. Wisconsin—A very dwarf Canna, which will show bloom every day in the year, its flowers being borne in great compact panicles, often as large as a man's hat, and of the most intense deep scarlet color. Each, 15c.
2. Mad. Crozy—The flowers are produced in large branching stems, closely set with bloom; individual flowers very large; dazzling crimson scarlet, distinctly bordered with yellow. Finest of all blooming Cannas. Each, 15c.
3. The Tiger Canna—Deep foliage; dwarf habit; begins blooming when very small. Flowers extra large, yellow color, thickly spotted with crimson. The most striking novelty of recent years. Each, 15c.
4. Flamingo—An intense light blood red. Each, 30c.
5. Burbank—Orchid flowers, enormous trusses; clear yellow, crimson center. It's immense. Each, 25c.
6. Chicago—Grand sort; great blossoms; finest red. Each, 25c.
7. Italia—Colossal blossoms; center brilliant red, surrounded by wide band of clear yellow. Each, 25c.

Above 7 grand Cannas, one each, \$1.00.



THE WISCONSIN CANNA. 15c.

DAHLIA.

The choicest of these great favorites are becoming more and more known, and the inquiry for same assumes enormous proportions. Our stock is fine; yes, magnificent. We find our strong rooted cuttings give great satisfaction. General favorite, growing from 2 to 5 feet high, and producing a profusion of flowers in the most perfect form. Very double.



DAHLIA PLANT.

Ever-Bloer—Delicate white and colored.
Pinkert—A beautiful, large blooming pink.
Herbert—A magenta shaded; beautiful.
Louis Philip—Rich velvety crimson; large.
Perfection—Clear yellow—fine.
Triumph—Dark velvety brown.
Vivid—Bright red; very double.
White Bedder—Best white; very double.
H. W. Ward—Old gold, tinged at times with scarlet or white; very double.

Rooted Cuttings (these bloom this summer)

Price, 10c; 3 for 25c; 12 for 75c.

Dahlia Bulbs, 20c. each; \$1.50 per 12.

Single Dahlias.

These are seedlings raised from the rarest European Dahlia collectors' seed. They are fine, rare and beautiful. Each, 35c; 3 for 50c.

Rooted Cuttings Single Dahlias, 15c. each; 3 for 35c; 12 for \$1.25.

FERNS.

We associate Ferns with wild and romantic scenery; where mountains and valleys, rocks and shaded rills combine their fascinating influences upon the imagination. They thrive best in a warm room, if kept moist and shady. Shower frequently.

Sword Fern. Each, 20c.

In it we have the most satisfactory of all ferns—hear what we say, the most satisfactory of all ferns. It's the very best to grow for house use. It does exceedingly well everywhere. It's charming, graceful, magnificent, healthy fronds are inimitable. Just the thing for baskets and jardiniere.

No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept ferns.

Mrs. Salzer would not part with her Sword Fern jardiniere for \$25. Its great fronds are often six feet long, and the very essence of beauty and grace.

Price of Sword Fern, 20c. each; 3 for 50c. Large, 50c. to \$1.00.

Price of Sword Fern, 20c. each; 3 for 50c.

India Fern—From the East Indies. "The rarest, most graceful, loveliest darling you ever saw," is the way a pleased lady calls it. Each, 40c.

Silver Fern—An exquisitely beautiful silvery foliage. See bottom leaf. Each, 25c.

Gold Fern—Stems covered with gold dust. Each, 30c.

Lycopodium—Runs 20 feet; fine. Each, 25c.

Maiden Hair Fern—Very fine. Each, 25c.

Tremula—Trembles easily. Each, 25c.

Petris Fern—A handsome foliage. Each, 25c.

Oak Fern—A great beauty; thick, yes, very odd thick leaves. Each 25c.

Each 25c.

Each 25c.

Each 25c.

Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c.

5 sorts including India Fern for 75c.

MOSSES

Especially adapted for creeping over soil, ferneries and the like. Unexcelled for this purpose. Each, 10c; 3 fine sorts for 25c.

Jasmine Grandiflora.

Foliage fine; flowers white, star-shaped. It is easy of culture, and should be in every collection. Blooms continually; will climb, if desired, 20 feet high. It is a great beauty. A profuse bloomer; very fragrant and sweet. It is the ideal of the poet and painter. Jasmine the sweet! It must be grown to fully appreciate its fragrance and beauty. You cannot help falling in love with it, if you once grow same. Each 20c; 3 for 50c.

Revolutum—A yellow-flowering Jasmine of exquisite fragrance; grows rapidly to the height of 10 feet. Each, 15c.

Night-Blooming—This beautiful Jasmine is of no little merit; is a vigorous grower and free bloomer; the blossoms are small, creamy white, but borne in dense clusters. Each, 20c.

Vines, Creepers and Climbers.

We are constantly asked for running vines for rockeries, window boxes, vases, etc., and we have grouped together a large number of different vines and plants suitable for this purpose, which we offer at a remarkably low price. Price, our selection of sorts, each, 12c; 3 for 30c; 6 for 45c; 10, all different, 65c; 20 for \$1.20.



Lorbeerbaum—Mirica.

A great German favorite: its leaves have a pleasant fragrance, and are used largely by Germans to flavor meats, soups, etc. A plant furnishes leaves for a family, and its rich green leaves are a source of constant pleasure to the grower. Each 30c; 2 for 50c.

THE GRAND FUCHSIA TRIO, 50c.

THESE "MIDNIGHT" FUCHSIAS
3 FOR 50 CTS.

"STORM
CLOUD"

"STORM
CLOUD"



AGRAND
TRIO
50 cents.

20 CENTS
EACH
THE 3 FOR 50 CTS.
POSTPAID 50



RED
DRAGON

its foliage, which is oddly variegated, and its freely produced flowers lend an additional feature to its value. Each, 25c.
Trailing Queen—A lovely Fuchsia. Plants have a trailing or drooping habit. This is very novel, and at the same time very striking. It trails to a depth of 5 feet. Each, 20c.
Carl Holt Fuchsia—Long crimson corolla, freely splashed and striped with white. Each, 15c.
Halo of Life Fuchsia—Bright scarlet tube and sepals, corolla deep scarlet. Each, 10c.

THREE GREAT CLIMBERS.

1. New Giant Moon Flower.

It grows anywhere where there are old trees, walls or strings to cling to, growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size; blooming only at night or on dull days; gives out a delicious odor similar to the Jasmine.

Extra Strong plants—Each, 20c; 3 for 50c; 12 for \$1.75, by mail. Seed, 15c per pkg.

2. Cobea Scandens, or Mexican Glory.

Three or four plants placed on the side of a house, will cover it fully twenty feet wide, and rival each other as to which will reach the top of the roof first, and will all the while display a purple blossom glory unknown to any other flower or vine, continually lavishing its mass of great purple, bell-shaped, perfect pendant blossoms, borne on long stems, during the whole season. Its leaves are fresh green, of unusual beauty of cut, while the gorgeous glory of its great purple blossoms stands unrivaled in the wide domain of Flora.

Each, 20c; 3 for 50c; 12 for \$1.25; seed, 15c per pkg.; free by mail.

3. Blue Brazilian Glory.

This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter. Each 20c. 3 for 50c. 12 for \$1.25. Seed, 15c per pkg.

1 each, Giant Moonflower, Cobea, Blue Mexican Glory, 40c.

ONE EACH ABOVE THREE GREAT LIGHTNING CLIMBERS. 40c.

This is about doubt the grandest double white Fuchsia grown. We have a bed of several hundred large plants, that is, at the time of writing, one solid mass of great, glorious, snow-white balls, and is a sight worth coming miles to see, and hundreds of city visitors have been here daily, admiring its grandeur. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigal profusion, almost completely hide the foliage of the plant. Each, 20c; 5 for \$1.00.

2. Midnight—This is an acquisition. It grows somewhat taller than its companion, Storm Cloud, but for genuine beauty its deep midnight blossoms are hard to beat, and is certainly the largest, finest, most floriferous dark purple Fuchsia grown, having good habits, very healthy, bushy, and covering itself with great blossoms. Each, 20c; 5 for \$1.00.

3. Red Dragon—Pre-eminently beautiful. While Storm Cloud and Midnight are great balls of Fuchsia blooms, Red Dragon assumes an elongated shape, the blossom often measuring 3 to 4 inches in length, and of an original new crimson red hue. It is exceedingly floriferous; the original seedling when 9 months old bore at one time 7 large, long, lovely buds and blossoms of peculiar, indescribable vermilion velvety crimson color that must be seen to be appreciated, as no pen can in quality describe this "blue-blood" novelty. Each, 20c.

Above 3 Incomparable Fuchsias, 50c.

Speciosa Fuchsia—Ae blush-rose tube and sepals, reddish rolla; extra free bloomer. This is the best ever-blooming Fuchsia we know of, nothing like it for freedom of bloom. It well deserves the name of a bloomer, as it is rarely seen without scores of blossoms. Each, 15c.

Purple Glory Fuchsia—Enormous trusses of double deep purple blossoms. Each, 20c.

Carl of Beaconsfield—Is very vigorous, fine in appearance, and bears great, long, semi-double trusses of orange rosy sepals and a carmine corollas. Each, 20c.

Storm King Fuchsia (also known as Weeping Fuchsia)—Pure white, very double. Each, 20c.

Unray—The most valuable decorative Fuchsia, on account of



RAINBOW COLLECTION OF 21 PLANTS FOR \$1.00.

This great plant collection, beautifully illustrated on next page, composed of the best the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price so completely within the reach of everybody, whether rich or poor, that we predict it will take

2,000,000 PLANTS.

to fill our orders for 1899. Well, no matter, we have them. We are the largest growers in America of rare-blooming and ornamental plants. To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough so after the heavy spring business is about over in May, we take this stock of various rare and good things and make it into a Rainbow Collection, and offer them to our customers at 21 plants for \$1.00, or 11 plants for 60c., giving them 3 to 4 times the value of their money. They will be sent free by mail. All Rainbow collections are booked and will be shipped as early in the season as our stock permits.

This collection is immensely popular among our customers, and we append hereto a letter from—
Mrs. Jane Russell Ayers, of Ohio, who obtained from us last season our collection:

"JOHN A. SALZER SEED CO.—Gentlemen: I have purchased plants for twenty years. It's safe to say that I have spent over \$200 during this time, but never before have I really felt that I got more than my money's worth until I bought of you. All the plants I obtained from you were A No. 1 fine and your Collection beats anything I ever saw. Yes, I got five times more than my money's worth. These twenty-two plants (you threw in one extra) contain Caladiums, Cannas, Achanias and Begonias, Palms, Roses, Azaleas and Geraniums, Carnations and Chrysanthemums, Gloxinias and Salvias, Oranges and Callas; yes, all of them choice, well grown, rare plants. It's the greatest surprise I ever had in plants. You are positively too generous. My neighbors, Mrs. Wilson, also Mrs. Medary and Murry, each when they saw my plants ordered a collection, and they are more than pleased therewith. You will have large orders from here."

What Is the Rainbow Surprise Collection?

It is composed of everything we have a surplus of, our selection consisting of rich, rare beautiful plants and bulbs. We send such fine plants that you are sure to be pleased. These we sell

11 plants, postpaid, for 60c.

21 plants, postpaid, for \$1.00.

With every collection of 21 plants we throw in our great Chrysanthemum Seedling, Mrs. McKinley, 20 cents, or the Climbing Violet, 25 cents, free.

SALZER'S NEW GIANT ACHILLEA.



Each year adds thousands of friends to this queen of all hardy free strongly urge you to plant a few of our Achillea, as there is no flower than this. It is hardy as oak, a profuse bloomer, and will do well garden in the land than this. It is a hardy perennial, the top dying length of 1 or 2 feet, resting on the ground and holding their great produce hundreds and even thousands of flowers the first summer; than 5,000 perfect flowers on a plant at the same time. For cemetery and bear its great profusion of snow white flowers the whole

If there was to be but one white flower in our garden the perfect blossoms would accord it the place. It is hardy as oak,

Price of Salzer's Giant Achillea, each, 20c; 2 for 30c; 5 for 60c; 12 for \$1.00; 25 for \$1.50. Common Achillea, each, 10c; 3 for 25c.

5,000
Blossoms
in 4 Months
From One
Plant.

flowering, constantly blooming pure white flowers. We cannot too that we offer in this book that will give more general satisfaction everywhere. Indeed, there is no flower more worthy of a place in every down to the ground every winter. Its many branches grow to the mass of pure white flowers about a foot above the soil. A plant will but when established the second year we have had them with more planting it is the most valuable of all flowers, as it is sure to thrive summer for years and years.

Achillea Alba would be the one. Its 5,000 pure, snow white, and blooms from May until snow flies.

New Myrtle Bridesmaid.

This is the greatest Myrtle sensation of the age, and to show the value of the plant—the whole stock consisting of only a few plants, brought \$800! It's a rare plant, a plant that will captivate everybody. The variegation of this plant is marvelous. A bright, light white surrounds the green of each leaf. It is extremely lovely and attractive. While the Bride's Myrtle is a deep, rich, glossy green the Bridesmaid is a flashy variegated leaf found nowhere else. Price, small plants, 30c; large, 75c.



New Variegated Myrtle. Each, 30c.

Bride's Myrtle. Hibiscus Glory of the Indies.

An evergreen greenhouse shrub, with pure white flowers, blooming in early spring; used in Jewish religious rites. Our stock is fine. Each, 20c to \$1.00.



BRIDE'S MYRTLE. EACH, 20c.



No doubt the greatest of all hibiscus, it is so free of bloom, so sure to please, so healthy and strong in growth, that it should decorate every home. Each, 25c.

Mt. Horeb (New). A large very double scarlet free blooming variety. Each, 35c.

Hibiscus.
Single Red, 15c
Double Red 20c
Double Yellow, 30c

Hibiscus Cooperii.

The rich glossy foliage has the greatest variety of variegation—showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Each, 30c.

SALZER'S RAINBOW COLLECTION \$1.00

CLIMBING
VIOLET

21 PLANTS
FOR \$1.00
POSTPAID

Send all orders to JOHN A. SALZER SEED CO., La Crosse, Wis.

21 ELEGANT BLOOMERS POST PAID FOR \$1.00

© 1911 J. A. SALZER CO. NEW YORK

GERANIUMS.

This list contains the cream of old and new sorts; no poor variety finds a place in this list.

Helen Salzer.

It is pre-eminently beautiful, a seedling of an entirely new type, which we are sure will please every one. The upper petals are crystal white, margined with rosy carmine, which shades to a peach-blossom pink. The lower petals are a deep coral color, with a blotch of pure white in the center. This gradually merges into the coral, producing again the peach blossom pink, as on the upper petals, the whole forming a charming combination, so unique as to compel admiration at first sight. Price, 25c; 3 for 60c.

Irvin Salzer Geranium.

It is safe to say, right here, that it is by all odds the finest double Geranium in culture. The color of this remarkable Geranium is hard to describe, and we will not make an attempt at it, only state that it is a peculiar light violet pink. The flowers are enormous, while the clusters are very large. Price, 25c; 3 for 60c.

3 Giant Trusses.

Wonderful—(Single). Intense scarlet, bright, dazzling, brilliant! Blossoms often, 9 inches in circumference—Wonderful in every respect. Retail customers seeing the plant in bloom gladly pay 50c each for small plants. Price 35c each.

Early Richmond—(Double)—Intense deep red, a great bloomer, color of the ripe Richmond cherry. Splendid for variety. Each, 25c.

"Queen Lil"—A giant among blooms! Blossoms often 8 inches in circumference, of a soft, light salmon and deeply variegated with rose. Elegant. Each, 30c.

Above 3 Giants, 75 cents.

Double Sorts.

Belle of LaCrosse—Magnificent, blue pink; very double; free blooming. Each, 20c.

Asa Gray—Double, bright salmon dwarf. Each, 10c.

Morning Star—White center, rich pink, shading to white; very large; double. Each, 20c.

Bruanti Semi-double, light scarlet; 150 blossoms were counted on a 6-months-old plant. 1c.

White Swan—Immense florets, pure white, double. 15c.

Mrs. Hoffman—Bears great trusses, of a clear, coppery red. Each, 20c.

Single Sorts.

Lady White—The finest single white. Each, 15c.

Dazzler—Rich scarlet; white eye. Each, 10c.

Master Christine—Enormous trusses, beautiful pink; very floriferous. Each, 15c.

General Grant—Bright scarlet; great bedder. Each, 10c.

Our selection, 12 Fine Geraniums, postpaid, \$1.00.

New Rose Geranium, Angelus.

Sweet Scented.

It has the nature of Mrs. Taylor, with the exception that it is a more vigorous grower, a freer bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. Nothing exceeds this in beauty and fragrance. Each, 20c.

NEW SWEET SCENTED ROSE GERANIUM, "ANGELUS." 20c.

Salzer's French Hybrid Gladiol.

Go wherever you will the world over and you will find nothing more brilliantly beautiful than our French Hybrid Gladiol. They are simply unsurpassable. This mixture is taken from upward of 500 charming varieties, and is indescribably g. and.

Salzer's French Hybrid—Each, 5c; per doz., postpaid, 50c; 50 for \$2.00; 100 for \$3.50.

Lemoine Hybrids.

Each, 6c; 12 for 60c.

	Each	Per 12	Per 100
Red shades.....	4c	35c	\$2.25
Scarlet shades.....	4c	35c	2.20
Yellow shades.....	5c	50c	4.50
Variegated shades.....	4c	35c	2.20
Light shades.....	4c	35c	2.20

The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant snow white blossoms. Each, 5c; 10 for 40c; 100 for \$3.60.

Imported, each, 10c; 10 for 60c; 100 for \$5.60.

Hyacinth Candicus—Produce pure white bell-shaped flowers on long stalks. Bloom in fall. Each, 15c; 3 for 35c.



DISTINCTION.

Tri-Colors.

Mrs. Pollock—The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet; then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor or conservatory, nothing yet excels Mrs. Pollock. The flowers are dark scarlet. Each, 25c.

Mountain of Snow—The foliage is green, handsomely bordered with white. Each, 15c.

Dwarf Mme. Salleroi.

This is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Each, 10c; 6 for 50c.

Distinction—The leaves are nearly circular, of a dark green, and have a narrow band of jet black near the margin. Each, 15c.

Happy Thought—Universally admired; new style of leaf. Large yellow blotch in the center of leaf, with an outer band of green. Each, 15c.

Fanny—Bronze Zonale, tri-color. This is a fine strain. Each, 15c.

Sweet Scented Geraniums.

Apple fragrance, each, 20c; Rose fragrance, 10c; Oak Leaf, fine foliage, 15c; Skeleton Leaf, rose, very pretty, 10c; Nutmeg, 15c Mrs. Taylor (large rose), 15c.

Pelargoniums.

Of this most beautiful class of plants we have a fine collection, but give no description of the varieties, as it would be impossible to convey any idea of their varied markings. Each, 25c.

Ivy Geraniums.

This magnificent class of Geraniums is one of the most glorious gems in the floral world. Their bright, glossy, ivy-like leaves, graceful and trailing habit, and numerous trusses of large, double gay-colored flowers combine to form an object of the most striking contrast and beauty.

Mrs. Palmer—Flowers enormous size, full double white, borne in great profusion. Each, 20c.

World's Fair—As the World's Fair was the greatest event of its kind in history, so is this ivy Geranium the greatest novelty of its kind ever introduced. Blossoms of enormous size, pink red color, borne in prodigious profusion. Each, 25c.

Blue Blood—Something new in ivy Geraniums—blossoms early—grows rank and bears innumerable giant blossoms of a blue blood color; great. Each, 25c.

Above 3 to one address, 55c, postpaid.

LILIES.

1. Auratum—An exquisite beauty. The finest of all lilies, bearing 12 to 50 great white flowers, marked with a band of gold.

2. Tenuifolium—This dazzling vermillion flower is simply exquisite. Each, 30c.

3. Candidum—White, very sweet, hardy as oak; propagates fast and blossoms abundantly, 20c.

Above 3—Hardy for outdoors. 60c.

Harrisii—A bulb planted in spring, bears from 6 to 30 grand, white, trumpet-shaped blossoms. Extra size, each, 50c; second, 25c.

White Day Lily—Large blossoms, hardy. Each, 20c.

Blue Day Lily—Each, 15c.

Variegated Day Lily—Each, 25c.

Amarellis Johnsonii—A grand scarlet lily. Each, 40c.



Continuous blooming plants, affording a great variety of color and bloom.

Victor Hugo—Grand beyond description; lemon yellow, changing almost to blood red. Each, 20c.

Alba Perfecta—Pure white; fine. Each, 10c.

Luella—Beautiful light purple. Each, 10c.

Schlegelii—Yellow, orange and purple. Each, 10c.

Thos. Meehan—No word painting can do the exquisite coloring of the superb blossom justice, and it must be seen to be fully appreciated. Its color is of deep orange, changing to intense deep vermillion; flowers often measuring 2 inches in diameter. Each, 20c.

THOMAS J. SALZER LA CROSSE, WIS. MEEHAN

Laurestinus.

An elegant plant adapted to house culture, producing a great abundance of white flowers during the holidays. We advise all to buy one for winter bloom. Each, 15c.

Ledeborgia.

A house shrub of free growth; upper surface of the leaves bronze green; lower, deep, crimson. Each, 50c.

Lemon Verbena.

This plant is indispensable for the delightful fragrance of its leaves. Grows to the height of 4 feet, scenting the air, especially after a shower, for many yards with its deliciously sweet aroma. Each, 15c.

Lemons.

Florida Lemons—Growth of plant similar to Oranges. Each, \$1.00.

Linum Trigynum.

This plant must be seen to be fully appreciated. Its large, bright, golden yellow blossoms, borne so freely, astonish all who plant it. Each, 35c.

Mahernia Odorata.

One of the prettiest, rapidly growing hanging vines of to-day. It is one of these lovely plants you will never want to get along without when you once possess it. Each, 15c; 4 for 50c.

Maurandia.

Very graceful climber, with fine foliage and handsome large tubular flowers of a blue color; growth, from 4 to 6 feet. Each, 10c.

Mackaya Bella.

A superior plant, with metallic green leaves. Grows very bushy, to the height of 2 feet, and covers itself in winter with bell-shaped, blue colored blossoms. Very pretty indeed. Each, 20c.

Mimosa.**SENSITIVE PLANT.**

A very interesting and curious plant, its leaves closing if touched or shaken, creating much amusement for children. Each, 15c.

Musk Plant.

Strong musk fragrance; of good growth. Each, 10c.

Nierembergia Grandiflora.

Large bluish flower; requires plenty of sunlight to open its flowers. Each, 15c.

The Alamo Oleander.

LARGE SEMI-DOUBLE PINK, 25c.



THE ALAMO. EA., 25c.

In one of our travels through Texas we found growing near the Alamo, the birthplace of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double pink bloomer, very free and of unusual vigor. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms, so that one almost feels guilty in storing the plant away in the cellar during the winter. Price, The Alamo Oleander, each, 25c; Double Semi-White, 25c; Common Pink, 20c.

**Madeira Vine.**

Also known as Mignonette vine on account of its sweet fragrance. Rapid climber. Each, 10c; 6 for 50c.

Passiflora.

A glorious vine of flowers, said to represent the Crown of Thorns. Each, 25c. 21 plants for \$1 and you will be glad if you order them.

Panicum**Variegatum.**

A variegated plant of creeping habit, valuable for vases, baskets or fern. Each, 10c.

**MADERIA. Pansies.**

Our strain has no equal anywhere; it is known all over America and Europe. All large, fine blossoms and exquisite colorings. Each, 7c; 12, 60c; 25, by mail, \$1.20; 25, by express, \$1.00; 100, by express, \$3.00.

**PASSIFLORA COLVILLE. Plumbago.**

Plumbago Capensis—Produces large heads of light blue flowers, frequently 5 to 6 inches in diameter. It is a very fashionable flower. Each, 20c.

The single varieties bloom more profusely than the double. Are especially adapted for winter gardening, often yielding 1,000 blossom per plant.

English Primrose. Each, 20c.

Primula Obconica—The ever-blooming Primrose. Each, 20c.

Single Red or White Primrose—Each, 20c. **Double White**—This is the most profitable of all plants we cultivate for winter flowers, well-grown specimens yielding often over 500 flowers from November 1st to April 1st. Each, 35c.

Great Mexican Primrose.

The plant grows 10 inches high; is inclined to trail drooping over pots, and holds its large, silky flowers erect, so that their unsurpassed beauty is seen to best advantage. As a window plant it combines great hardiness and easy culture with innumerable blossoms. Each, 15c; 3 for 35c; 10 for \$1.00.

Salvia-Scarlet Sage

No plant grown gives such brilliant display of flowers as the Salvia.

Salvia Gordonii—Dwarf; scarlet. Each, 10c.

Splendens—The old scarlet variety. Each, 10c.

Dauntless—Flowers of the richest blue. Each, 15c.

Variegata—A fine variegated variety. Each, 15c.

Maroon Queen—A deep maroon. Each, 15c.

Snow Drift—An exquisitely beautiful white Salvia; bushy. Each, 20c.



SALVIA SPLENDENS.

Solanum Jasminoides Grandiflora.

Its flowers are star-shaped, pure white, like a Clematis, and borne in enormous panicles or clusters, often a foot across. 20c; 3 for 50c.

The Manettia Vine.

Flowers intense scarlet, tipped with yellow, the most brilliant and striking combination, and borne by the thousand, each flower keeping perfect over a month before fading. It can be trained on a trellis, strings, or used for drooping from hanging baskets. Each, 20c. One each above two, 30c.

**ORANGES.**

Florida Oranges—We have distributed a great number, and everywhere they have given satisfaction. Keep in a cool, sunny place, watering frequently, sprinkling leaves with Scollway's Sprinkler. They will do well in the house. Bear easily. Each, 60c; large, \$3.00 to \$10.00.

Dwarf Hardy Orange, Trifoliolate.

Its great abundance of beautiful white fragrant flowers and then a golden mass of oranges, make it desirable for all purposes. It is hardy as far north as Ohio, Indiana and New York, and will do well as a pot plant removed to cellar for the winter. Each, 20c.

Otaheite Orange.

A grand pot plant and one of great beauty and novelty. It is magnificent in all its bearings. It is a dwarf orange, which grows, blooms and fruits freely in pots, even when only a foot or two high. The fruit is about one-half the size of ordinary oranges, and very sweet and delicious. The blossoms are produced in great abundance, delicate and beautiful in color and rich in delicious perfume. As a pot plant this lovely dwarf Orange is one of the most novel and beautiful that can be grown. It blooms most freely during winter, though it is likely to bloom at any and all times of the year. With one or two pots of it, any one can raise an abundance of far-famed delicate and fragrant orange blossoms. The plants we supply are strong and ready to bloom and fruit at once. Price of Otaheite Orange: Each, 20c; 3 for 50c.

LEMONS.

Florida sorts. Very fine. Each, \$1.00.

Oxalis, Gen. Howard.

POT WITH GEN. HOWARD OXALIS. This is the finest pink Oxalis. Blossoms frequently 2 inches in diameter; continually in bloom. To-day we have a 5-inch pot plant with 1,200 buds and blossoms on. It is a floral wonder. Each, 20c.

Oxalis Orgiesi.

Grows several feet tall and literally covers itself with beautiful yellow blossoms; continually in bloom. Each, 20c; mixed sorts, each, 5c; 10 for 30c.

Primrose.



AMPELOPSIS
VEITCHII. 20c.

Hardy Climbers.

Ampelopsis Veitchii.

It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. Would not part with a 2-year old plant (20 feet tall) covering the north side of our house, for \$25.00. Each, 20c; 3 for 50c; 7 for \$1.00.

Ampelopsis Virginia.

A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak; does well anywhere. Each, 20c.

Climbing Wisteria.

See page 14. A glorious hardy vine, climbing 100 feet and blooming in great profusion. Can be trained shrub-shaped. 25c.

Honeysuckles.

For real home vines, to be near you, climbing over your windows and doorways, there is nothing prettier than the sweetscented Honeysuckles.

1. **Royal Scarlet**—The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet, and bears innumerable bright SCARLET, fragrant blossoms. Each, 20c; 3 for 50c.

2. **Happy Childhood**—Our new, pure white seedling. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Each, 20c; 3 for 50c.

3. **Golden Beauty**—Bears very long, golden yellow blossoms in great profusion. Each, 20c; 3 for 50c.

4. **New Honeysuckle**—“Monthly.” So named because it blossoms every month. SCARLET; no climber. Each, 25c.

One each Nos. 1, 2 and 3, 40c; the 4 for 55c.

3 Hardy Rapid Climbing Vines 35c.

1. **Mountain Rose**—Native of China. Blossoms two inches in diameter, light pink, extremely double. Plants hardy. Climb 25 feet in one summer, reappear the next spring with renewed vigor. Each, 20c; 3 for 50c.

2. **The Great Cinnamon Vine**—It is safe to say that there are a million more of this vine distributed than any other. It's “THE GRANDEST VINE,” beautiful, shiny, heart shaped leaves. The vine cannot be described, so beautiful is its rapid growth, a single 20c plant having

One each above 3, 35c; 3 each, 9 plants, for 90c.

vines and laterals in one season fully 3,000 feet long. The blossoms are fine of a rich cinnamon fragrance. They die down in fall but spring up in early spring with greater energy than before and are sure to please. Each 20c; 3 for 50c; 10 for 70c.

3. **Aplos Tuberousus**—A matchless beauty, hardy as oak, having clusters of rich deep purple flowers, of delicious violet fragrance. Grows stronger each year. Each, 15c; 3 for 50c.



ROYAL
SCARLET
HONEYSUCKLE

Clematis.

By all odds the most popular of all hardy garden climbers of easy growth; needs but slight protection, and rewards the grower with innumerable blossoms.

1. Clematis Jackmannii.

It begins blooming usually the same season, and then forever thereafter it is lavish with its doral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii begins to bloom early and continually. The blossoms are very large, thick in texture, and of rich, deep purple. The \$1.00 sizes are strong, and will, with ordinary care, bloom freely this summer.

Price, large size, \$1.00 each; second size 50c.

2. **Claret—Wine color.** Each, 50c.

3. **Snowflake**—Very fine white variety, blooming freely, bearing hundreds of blossoms. Each, 50c.

1 each above 3, \$1.25.

Coccinia Clematis—Immensely popular, growing fully 12 feet high, covering the walls with bright coral scarlet flowers. Each, 25c.

Crispa Clematis—Free, robust growth, blooming from June until frost. Blossoms are large. Each, 25c.



JACKMANNII CLEMATIS.



One each of these 3 rapid climbing vines, 35c.

1. Hydrangea Grandiflora.

Its equal has yet to be found. Indeed it is the finest hardy shrub in cultivation; flowers are formed in large white trusses, 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. Is as hardy as oak and a profuse bloomer; grows 6 feet high. Too much cannot be said in favor of this plant. Had a bush on our grounds 3 years old, in bloom last fall, and there were on it over 300 great trusses of flowers. It is by all means the best hardy shrub we know of, and we cheerfully recommend it. Splendid for Cemetery. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. This noble shrub is seen gracing alike with its superb presence the cottage, farmyard, large lawns, extensive grounds, parks, etc., and is specially desirable when grown as single specimen plants, as shown in our illustration. A universal favorite. Stands 60 degrees below zero. Price according to size.

Each, 25c; 5 for \$1.00.
2d size, 50c; 3 " 1.00.
3d size, 75c; 3 " 1.50.
4th size, \$1.00; 3 for \$2.00.

2. Common Snowball.

Well known. Each, 25c.

3. Deutzia.

Flowers white; on long stalks. Each, 20c; 3 for 40c.
One each above, Hydrangea, Snowball and Deutzia, 50c.



RED BRANCHED, PRICE, 25c.



Noble Hardy Hydrangea Grandiflora. Each, 25c; 5 for \$1.00.

Hydrangea for House Culture.

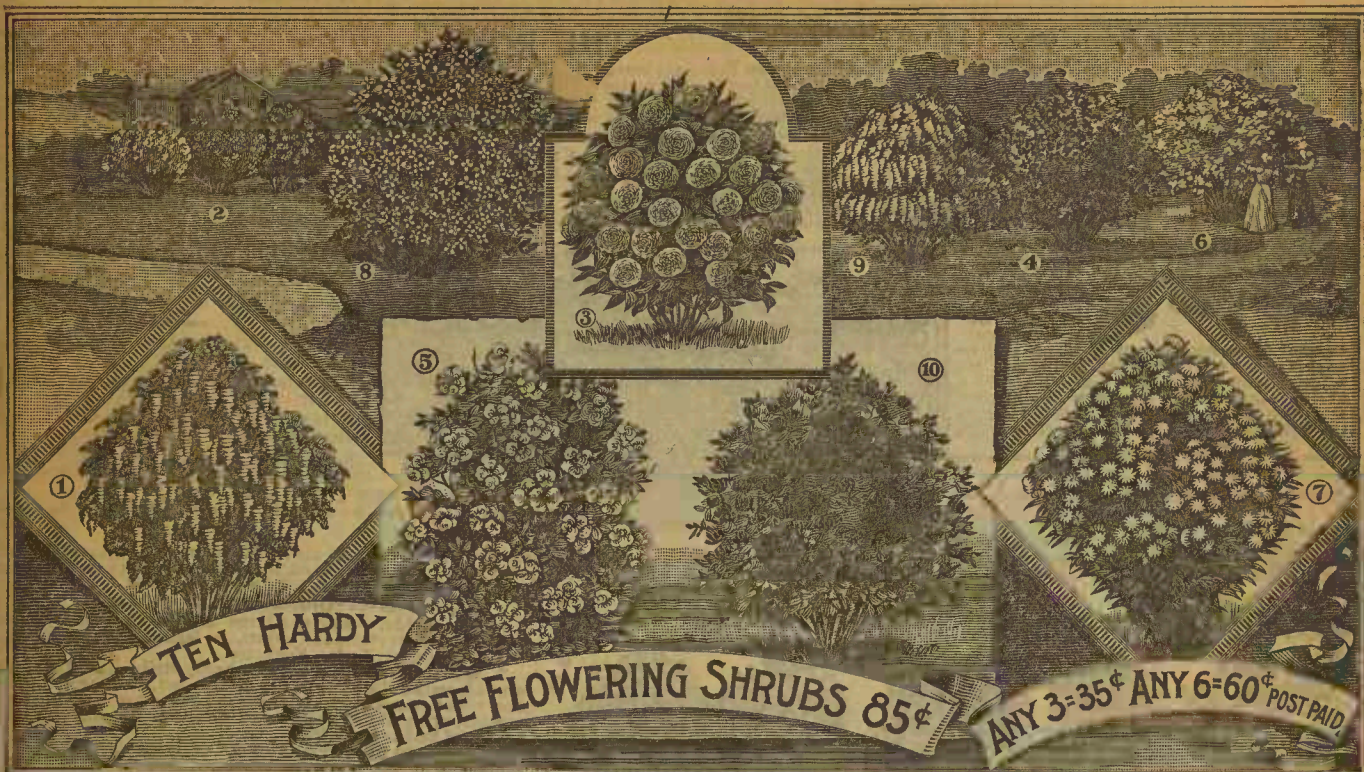
Red Branched—The queen of all House Hydrangeas, big, giant pink blossoms. Each, 25c.

Thos. Hogg—Pure white, fine. Each, 20c.



New Japan Double Snowball.

Grandest of all double white shrubs—Noble in this climate. Don't confound it with the Common Snowball; it's immeasurably superior! Enormous balls of great snow-white blossoms, born in matchless prodigious profusion. Hardy as oak. —This and the Hydrangea Grandiflora are noble companions. Each 35c; 2 for 60c; Large, 75c each.
One each Japan Snowball and Hydrangea Grandifl., 50c.

**1. Chinese Wisteria.**

The Wisterias are magnificent free flowering climbers, blooming freely in early spring and in light of their gorgeous and immense bunches of deliciously sweet and lovely flowers from porches, balconies and verandas; grows 100 feet high. Nothing can be finer. It is considered perfectly hardy everywhere. Can be grown as a shrub as in illustration—or as a climber. White, ea., 30c; 2 for 50c. Blue, ea., 25c.

2. California Privet.

A noble shrub with beautiful blossoms and rare foliage. It is a shrub that is sure to please. Each, 20c.

3. Persian Lilac.

Hardy as oak. Bears its enormous trusses of pure white flowers in great profusion. Great improvement on the common variety of lilacs. Our engraver has made a poor cut of this; the blossoms are long, pointed, often ten inches long, of magnificent beauty and fragrance. Each, 20c; 3 for 40c.

4. Spirea Bumalda.

This is a grand shrub, from the fact that it blossoms late in the season, blooming from August often until killed by frost. The blossoms are large and of a bright rose color. Is a shrub from Japan; perfectly hardy and will give satisfaction. Each, 25c.

5. Weigelia.

Rosea—A grand shrub, which is a mass of fine bell-shaped pink blossoms during June. It is one of the most popular and beautiful of all shrubs. 25c.

6. Philadelphus.

One of the handsomest and at the same time hardiest shrubs in cultivation. The blossoms are large, pure white, waxy, of delicious orange fragrance and borne in prodigal profusion. 20c; 3, 50c.

7. Purple Fringe.

Greatly admired on account of its long feathery flower stalks—giving the shrub the appearance of a cloud of smoke. Each, 20c; 3 for 40c.

8. Forsythia, or Golden Bell.

Robes itself, during April and May, the length of its branches in endulous bells of a bright yellow color. It is such a mass of brilliant yellow that it can be seen for a long distance, and lights up a lawn as nothing else can at that early season. 20c.

9. Spirea Van Houttei.

The most showy of all the Spiraeas. The plant is an upright grower, with long, slender branches that droop gracefully with their weight of foliage and flowers. Flowers pure white, in great clusters and whorls, forming plumes 2 feet long. It blooms freely. Each, 20c.

10. Calycanthus.

This is the well-known "sweet-scented" shrub. It bears, in May, a great profusion of double purple blossoms, which have a strong, delicious pineapple fragrance. Very popular. Each, 15c; 3, 40c.

Price the 10, mail size, 85c; any 3 for 35c; any 6 for 60c, postpaid. 10, large plants, \$1.75; any 3 for 65c; any 6 for \$1.20, by express.

PAEONIES.

Now, there is no hardy plant more justly popular, more beautiful and serviceable than the Pæony. They increase in beauty and size with each succeeding year. Three or four plants will give from 200 to 600 great, gorgeous blossoms.

1. La Crosse—A glorious, fragrant, very double pink of giant, colossal magnificent size. Each, 30c; 3 for 85c.

2. Goethe—Magnificent dark red variety, of great freedom of bloom, blossoms intense in coloring and large in size. Each, 25c; 3 for 70c.

3. Snowdrift—A Pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.

4. Givale—A rich deep pink; of great beauty. Each, 25c; 3 for 70c.

One each above four for 75c, postpaid. Any 2 of above for 45c.



SNOWDRIFT, EACH, 25c; 3 FOR 70c.

Perennial Phlox.

It is impossible to describe the following quartet; they are as hardy as oak, and of great freedom of bloom. Plant anywhere in the garden; they will flourish, increase rapidly and bloom forever.

1. Phlox Diana—Bright, deep pink, with crimson center; giant blossoms; indescribably grand. This is the finest Phlox we have ever seen bloom. Each, 15c.

2. Heroine—Giant blossoms; magenta red; large florets; great trusses; very fragrant. Each, 15c.

3. Silver Lace—Peerlessly beautiful: blossoms large, pure snow-white; profuse bloomer. Each, 15c.

4. Elmira—Lilac, suffused with pale white, with splendid pink eye. 15c.

The above 4 Phlox, postpaid, 30c.

**Rudbeckia—Golden Glow.**

The most distinct large flowering hardy plant. A magnificent grower, very branching and each branch bears from six to twenty great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c.

tory, more liberal and free in bloom than this. It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood-red, heart-shaped, drooping flowers, hence the name Bleeding Heart. Price, postpaid: Each, 20c; 2 for 30c; 10 for \$1.00.



BLEEDING HEART—Each 20c.

An old-fashioned, hardy flower, but one that deserves a place everywhere. Of it, it can be truly said, "A thing of beauty is a joy forever," for no plant is more satisfactory.



PERENNIAL PHLOX.

Our Premium Rose. 30c.

"NAMELESS BEAUTY."

Many years ago a German gardener brought from Germany a seedling Rose of giant bloom, vigorous health and sweet fragrance. This was guarded carefully, no stock sold, and no name revealed. At last we have

secured a generous supply of plants and we send it out as our great Premium Rose. It's a Rose of transcendent beauty, large and proud, of rich fragrance and exquisite pink color. It's a Tea Rose and blooms as freely as does the Belle Siebrecht, Bridesmaid, The Bride, etc. Price, each, 30c; 3 for 75c.

American Beauty.

Proudest and noblest of all Roses, that's what The American Beauty can truly claim. It has the true hybrid fragrance, and this, with a large size (blossoms often 7 inches in diameter), rich deep crimson color and free-blooming properties, makes it the finest Rose in America to-day. Each, 30c.

THE ROSE.

Hundreds of new Roses are being offered to the people of America at present by florists, and of the long list but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried, standard Rose; hence our list this year contains only the cream of free bloomers.

Culture.

Give the Rose good loamy soil, enriched with rotten cow manure or bonedust. Apply plenty of water and sunshine, and it is as sure to bloom and flourish as a Geranium or Fuchsia. A dozen of the following Roses planted in open ground in full exposure, with sufficient moisture, will reward the grower with hundreds of blossoms during the summer. For fertilizer, use Salzer's Pulverized Sheep Manure.

How to Destroy Insects on Roses and Flowers. A Timely Little Book. Postpaid, 30c.



Of these 4 extremely free flowering Roses we sold the past year over 100,000 plants four years upward of

1. Bella—The sweetest freest bloomer white. Each, 15c.
2. Louis Philip—The grandest crimson bloomer. 20c.
3. Isabella Sprunt—No breed so fine, yellow Rose so free of bloom. 20c.
4. Sofrano—Grand. Saffron or colored; exquisite buds; free bloomer. 20c.

THE ABOVE 4, 60c.

With each order for above 4, we add 1 Nameless Beauty Rose, 30c, free. Marshal Niel.

Incomparably the finest Rose in any section or of any color. In the South, where it luxuriates in a genial soil and climate, or in a house where these conditions are supplied, it develops charms possessed by no other Rose. The flower is extremely large; rich golden yellow. Each, 20c.

5 Ever-Blooming Roses, 70c.

1. The Bride.—Flowers large and double, on long stems of fine texture, and substance, lasting a long time without fading. Magnificent buds. Each, 20c.
2. Woutton.—This is a remarkably striking and brilliant ever-blooming Rose; bright magenta red, passing at base to fine violet crimson, richly shaded; flowers are large, full and regular, with thick petals and delicious tea scent; magnificent buds. Each, 20c.
3. Clothilde Soupert.—Flowers of large size, very free produced, of the most perfect form; very double and sweet. The color is pearl-white, deepening to carmine at the center and it certainly surpasses all other varieties as a pot Rose, as so far as its blooming qualities are concerned, it cannot be equaled for either in or outdoor culture. Each, 25c.
4. Perle des Jardins.—A magnificent Rose. The flower full, of globular form, very double and highly perfumed; color clear, golden yellow. Its proud buds are very large. Each, 20c.
5. Catherine Mermet.—One of the grandest Tea Roses grown; bright flesh color; large, full, of beautiful form, and of cultivation; buds very large. Each, 25c.

With each order for 5 Rare Ever-Blooming Roses for 70c, we add free 1 Nameless Beauty Rose, 30c.

The Three Belle Roses, 50c, postpaid.

Here we have 3 hardy, ironclad, climbing Roses of different form and color, that cannot be beat where abundance of blossoms, delightful fragrance and hardy vigor are desired. The price is so low—only 50c, postpaid—that every farmhouse, every city home, every cottage and every palace should be graced by them.

1. **Prairie Belle, or Prairie Queen**—Grows to 50 feet long. Clear, bright, pink, sometimes with white stripe; large, compact and globular; very double and full; blooms in clusters; one of the finest. Each, 20c.

2. **Baltimore Belle**—A large pale bluish Rose of good growth, bearing its beautiful, almost white, blossoms in such profusion as to resemble a snowstorm in blast. It is a splendid climber. Each, 20c.

3. **Tennessee Belle**—Deep rosy pink; shoots slender and flowers in clusters prodigally. Each, 20c.

1 each of above 3 Belle Roses, 50c, postpaid.

With each order for above 3 we add free our "Snowcap" Rose. 30c.



THE THREE BELLES

THE THREE BELLE ROSES. ONE EACH, POSTPAID, ONLY 50c, AND "SNOWCAP" FREE!

The 4 Ramblers.

1. **Crimson Rambler**—The greatest Rose of the century. It is said to be hardy as oak, to withstand every manner of climate, to grow rapidly, to remain outdoors, even in Wisconsin's cold climate, and to bloom, and bloom all season long. A one-year-old plant, from which our stock was propagated had a single branch upon which there were 800 crimson blossoms, and over 3,000 blossoms during the first year. This Rose is offered at a lower price by many, but one must be careful to get the genuine. A plant under favorable conditions grows 15 feet the first season. Everybody growing same pronounces it the rose wonder of the century. We cordially recommend same. It is hardy here with slight protection. Each, 20c; 3 for 50c; 7 for \$1.00.

2. **Yellow Rambler**—What is said of the Crimson Rambler applies equally to the yellow, only that the color is rich yellow. Each, 25c; 3 for 60c.

3. **White Rambler**—A transcendent beauty, a great climber, otherwise like the Crimson, except in color. Each, 20c; 3 for 50c.

4. **Pink Rambler**—A Rose of great merit, a rapid free blooming Pink Rambler—rambles everywhere. Each, 20c; 3 for 50c.

1 each above 4 Ramblers, only 75c.

2 each above 4 Ramblers, only \$1.25.

With each order for the 4 Ramblers we add our "Snowcap Rose," free.

Crimson Rambler, the Prince of Rambling Roses. Each, 20c.

Three Hardy Moss Roses.

The Moss Roses are known in poem and song. The graceful bud and the stem are sought everywhere. Our varieties are hardy and very floriferous.

The Pink—Beautiful shade of pink..... Each

The White—Pure white; large bud..... Each

The Red—Deep color; fine form..... Each

One each of these 3 glorious Moss Roses, 65c.



THREE HARDY MOSS ROSES 65c POSTPAID

PRINCELY HARDY GARDEN ROSES.

The Hybrid Perpetual Roses

Are justly popular, as they combine perfect hardiness with the most perfect forms and the most brilliant colors; surpassing the Tea Rose in rich perfume; blooming two and three times a season.

1. General Jacqueminot.

Rich, velvety, scarlet crimson; magnificent bud, often 6 inches in diameter; the most popular hardy Red Rose grown; blossoms several times during the summer. Each, 20c.

2. Magna Charta.

A splendid rose; extra large, full flowers, very double and sweet; color clear, rosy red, beautifully flushed with violet crimson; a sure bloomer; one of the hardiest. Each, 20c.

3. Mad. Plantier.

It is perfectly hardy, and withstands the cold winters of Wisconsin without protection. It is a pure white, perfect flowers, fine buds, very fragrant; especially suitable for cemetery planting. It grows very fast, and a two-year-old plant will bear from 300 to 500 beautiful blossoms. Each, 20c.

Above 3, only 45c.

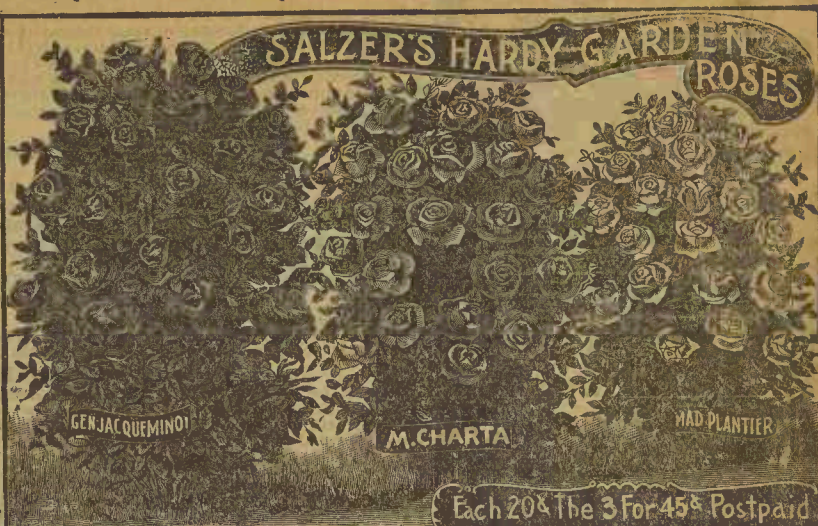
4. Hardy Yellow Rose.

The old-fashioned Hardy Yellow Rose is one of the finest pure, deep yellow hardy Roses ever grown. It is perfectly hardy, blooms profusely, requires no protection; rich golden yellow flowers; very handsome and desirable. Each 30c.

Above 4 for 55c.

With each order for above 4 we add free our Snowcap Rose, 30c.

Full culture directions for Hardy Hybrid Perpetual Roses, also Climbing Outdoor Roses, with each collection order!



ABOVE SEVEN MAGNIFICENT HARDY ROSES 85¢ ANY 3 FOR 40¢ POSTPAID
LARGE STRONG PLANTS EACH 30¢ FOUR FOR 90¢ THE SEVEN FOR \$1.50 BY EXPRESS

1. Paul Neyron.

We ask special attention to this grand Rose; the flowers are immense; probably the largest and finest Rose; bright shining pink, clear and beautiful; very double and full; finely scented; blooms the first season and all Summer; no collection is complete without this magnificent variety. 20 cts. each; 3 for 50 cts.

2. Fisher Holmes.

A glorious Rose; the only fit companion of the peerless, matchless General Jacqueminot. It blooms freely; buds large and intense crimson. Each, 25c.

3. Snowcap.

A colossal Rose in every respect. It's a colossal grower and bears its great pure white double blossoms in prodigal profusion. It's great freedom of bloom reminds one of the eternally snowcapped Mountains of the Alps. It is our Hardy Premium Rose. Price, 30c.

One each above 7 Glorious Roses, postpaid, 85c.

4. Captain Christi.

A giant Rose, large pointed buds, deliciously sweet. Peach colored, a grand sort. Each, 20c; 3 for 40c.

5. Mad. Alfred de Rougemont.

White flowers, finely tinged and clouded with pale rosy blush; large, full and double; borne in large clusters; fragrant and good. 20c each; 3 for 40c.

6. Boule de Neige.

A lovely Rose; clear white color; very free of bloom; hardy and with all a grand Rose. You will like it! Each, 20c; 3 for 40c;

7. Dinsmore.

A magnificent Rose unparalleled in its variety of scarlet color. Blooms prolifically. This is an everbloomer, almost always showing its intense scarlet blossoms. Each, 20c.

One each above 7 Glorious Roses, postpaid, 85c.

THE

1. Martha Washington.

Over a hundred years ago George Washington planted this Rose in honor of his bride, at Mount Vernon. Color, pure white; perfectly double to the center, and of unsurpassed fragrance; buds beautiful and long, pointed. It is a rapid grower, especially the second season, when it attains a height of from 8 to 12 feet, and is so literally covered with pure white fragrant flowers as to completely hide the foliage. It is a magnificent Rose for outdoors, splendid for cemeteries, hardy as oak, and will do everywhere. Each, 20c; 3 for 50c.

2. Memorial Rose.

The great points in favor of this Rose for cemetery purposes are that it creeps on the ground like Ivy, has dark green leaves, with

numberless satiny white flowers, is as hardy as grass, and will grow in sun or shade. One could wish for no greater recommendation than the above description. We know of no three better Roses for cemetery purposes than the Memorial, Martha Washington and Mad. Plantier, and we urge every one to give same a thorough trial. Each, 25c; 3 for 50c.

Pink Memorial.

In every respect the same as the white Memorial except in color which is pink. 25c each.

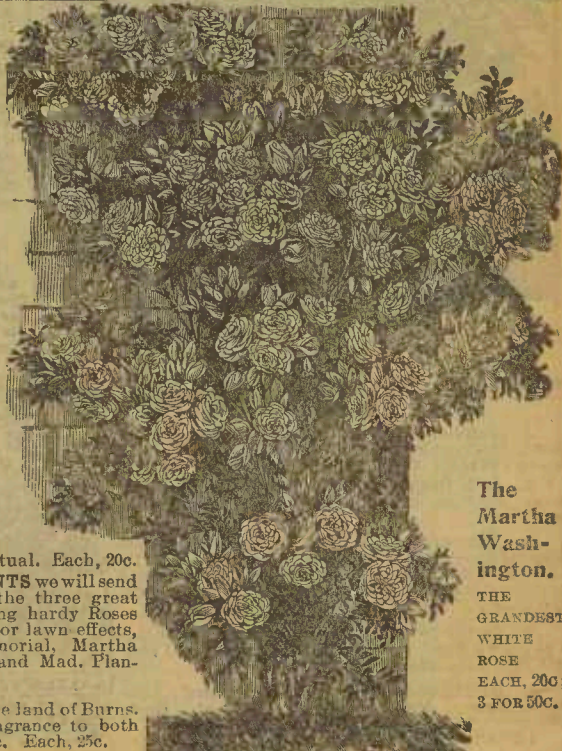
3. Mad. Plantier.

This pure white hardy Rose is fully described above under

Hybrid Perpetual. Each, 20c.

FOR 55 CENTS we will send one each of the three great white-blooming hardy Roses for cemetery or lawn effects, namely, Memorial, Martha Washington and Mad. Plantier.

Sweet Briar Roses. These Roses from the land of Burns. Give a powerful fragrance to both leaves and flowers. They are hardy and fine. Each, 25c.



The
Martha
Washington.
THE
GRANDEST
WHITE
ROSE
EACH, 20c;
3 FOR 50c.

FAR-FAMED MARTHA WASHINGTON.



PALMS.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and warmth are its requisites in the tropics, and as nearly as we can give the plant these three requirements in our homes, the better they will flourish. The sorts that we list in this collection are hardy, rugged, vigorous, thrifty, beautiful varieties, such as will flourish in any home in America. They grow more beautiful with each succeeding year.

1. Phoenix Canariensis.

A magnificent Palm. The leaves are pinnate, spreading and recurved, and form one of the handsomest species of Palms. It is extremely graceful and peculiarly adapted for decorating the home. Each, 25c; 3 for 50c.

2. Lantania Borbonica.

Chinese Fan Palm—A glorious Palm; indeed, one of the best house varieties known. The leaves are large, fan-shaped, deeply divided and of a beautiful green. It is extremely hardy. Each, 25c; 3 for 50c.

3. Kentia Balmoriana.

One of the very best Palms for every purpose. Splendid as a decorator, beautiful as a grower, hardy in the extreme. You will like this variety. Each, 25c; 3 for 50c. Seed pkg., 10c; the 5 sorts, 25c.

4. Corypha Australis.

One of the grandest Palms cultivated. Its leaves are stately and massive, especially when the plant attains the age of 5 or 6 years, growing more beautiful with each succeeding year. Hardy and of easy growth. Each, 25c; 3 for 50c. Seed pkg., 10c; the 5 pkgs., 25c.

5. Filifera, the Weeping Palm.

The leaves are dark green, fan-shaped, from which hang thread-like frosts, as seen in cut. It will grow where the Geranium flourishes. All Palms when young have long, narrow leaves, developing the round, fan-shaped ones as they grow older; therefore, when you get your plants and see long leaves instead of round ones, do not think that the wrong sort has been sent you. They will assume their shape as they grow. Each, 25c; 3 for 50c. Seed, 10c per pkg.; the 5 pkgs., 25c.

1 EACH ABOVE 5 PALMS, ONLY 60c.

PALM SEEDS—The 5 varieties of Palms are of easy growth from seed. Full directions "How to Grow" with each package. Each variety, per package, 10c. The 5 packages, 25c.

Large Palms.

There is an increasing demand for these. There is no plant more beautiful, more serviceable, more hardy for house culture. We can furnish Palms of above sorts in 3 inch pots by express, for 50c each; 4 inch pots for 75c each; and 6 inch pots for \$2.00 each. These will be noble plants, and are such as are sure to give to each grower great satisfaction and constant pleasure.

Aracaria Excelsa.

The grandest of all evergreen house plants; a regular beauty, very graceful, fine and rare. Easily taken care of. Small plants, 75c each; large, \$1.50.



GUAVA THE RARE BEAUTY. EACH, 30c.



P. VETCHII, \$1.00.

The Guava.

This magnificent pot plant, bearing blossoms and fruit continuously is a native of West Indies. In our house an eighteen months old plant bore five hundred fruits. A gorgeous plant for house, parlor or kitchen. Does well everywhere. Fruit splendid for jellies, pies, etc., etc. The Guava has thick, shining, evergreen, Camelia-like foliage, with pure white flowers of an agreeable odor. The fruit is large, about the size of an English walnut, and of a beautiful claret color, while the flavor is most delicious—sweet and aromatic, resembling that of the strawberry. It is used for dessert fruit, also for preserving, and is considered a rare delicacy. Each, only 30c.

The Dwarf Papaya.

No plant has so completely captivated us as this. It is a wonder in every respect. It grows rapidly, attaining in but a few weeks as large a size as a palm does in three years. It produces big, tropical leaves, the green trunk is spotted red. It is one of the most remarkable products of the vegetable kingdom. The fruit is borne in great profusion. Price, each, 30c.

DWARF PAPAYA—THE WONDERFUL. EACH, 30c.



Rosemary.

This pretty German favorite is not without merit; leaves very fragrant, blossoms small, lilac color; stock fine. Can be grown to assume any shape. Very fine for buttonhole bouquets. Each, 20c; 2 plants, 30c.

Smilax.

Though grown principally for its elegant green foliage, so indispensable for floral work and house decoration, it nevertheless bears flowers by the thousand, which, for graceful beauty and delicate fragrance, cannot be excelled.

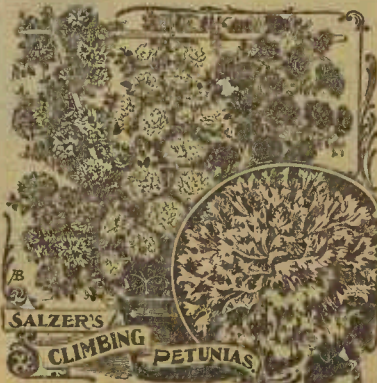


It grows very quickly from seed. Price, 1 plant, 10c; 3 for 25c. Smilax, Extra Fine Seed. Pkg., 10c.

Salzer's Peerless Petunias.

1. **Defender**—A pure white sort, having taken many first prizes as the handsomest double white Petunia. Each, 30c.
2. **Red Rover**—A magnificent variety; blossoms giant in size and of a bright red color. Each, 25c.
3. **Thankful**—This is a pure white seedling of enormous blossoms, most beautifully shaped and fringed florets. It is very fragrant and a continuous bloomer. It's thankful. Each, 25c.
4. **Favorite**—Intense double, very large; beautiful color; very fragrant, and a free bloomer. You will like it. Each, 20c.
5. **Brightness**—Beautifully variegated; blossoms large; flowers sweetly fragrant. Each, 20c.

Any 2 for 35c; 3 for 50c; the 5 for 65c.



SALZER'S CLIMBING PETUNIAS

SALZER'S TUBEROSES.

BELLE OF SOUTH CAROLINA,
TUBEROSE, EACH, 10c.

There is nothing that will give you more satisfaction and more pleasure, for less money, for less care and attention, than a dozen of our Tuberoses. For there is no Tuberose that has the reputation of blooming more freely than ours; indeed they will average 99 bloomers out of every 100 bulbs. They should be planted early, in 5-inch pots, in rich, sandy loam, watered moderately, beginning to bloom as early as July or August, and continuing for some months. A good way to have succession of bloom would be to plant bulbs every second week.

Pearl—Dwarf habit, free blooming. Extra. Each, 8c; 3 for 15c; 10 for 40c; 25 for \$1.00.

Double—Each, 5c; 3 for 15c; 10 for 25c.

Belle of South Carolina—This new Tuberose is magnificent in every respect. Blossoms very large, perfect and of purest white. Indeed it is the most wonderful Tuberose in culture. It is not unusual to count from 80 to 80 beautiful, snowy white, waxy, fragrant, blossoms from a single bulb. We hope that everybody will give these splendid flowers a trial. Bulbs solid, sound and bring forth quantities of bloom. Each, 10c; 2 for 15c; 10 for 60c.

Stevia.

White, winter-blooming plants of great value.

Stevia Variegata—Finely variegated. Each, 15c.

Spirea Japonica.

One of the finest garden plants, with feather-like spikes of purest white flowers. Each, 15c.

Vinca.

Pre-eminently beautiful. Its bright pink and white flowers are borne continually on low bushy plants. Always in bloom, summer and winter. Each, 25c.

Running Vinca—A running vine with small lilac blossoms. Each, 10c.

Vinca Variegated—Like above. Each, 15c.

Wax Plant.

A fine, succulent, trailing plant; star-shaped blossoms. Each, 25c.

Verbena.

VERBENA.

crimson, red, maroon, striped, scarlet, dark red, etc. Each, by mail, 10c; 12 for 75c. By express, each, 8c; 12 for 60c.

SEED—Star Verbena Seed, all colors. See page 30. Pkg., 15c.

The prettiest and most popular of all flowering plants suitable for beds. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming more handsome. Our colors are white, pink, blue, purple, rosy

VIOLETS.

"Sweeter than all the roses." Easy culture.

New Climbing Violet—See page 6.

New Violet, "Modesty"—The grandest double white violet ever offered. A modest beauty. Each, 20c.

Swanly White Violet—Flowers frequently 1 inch in diameter and pure white color. Each, 15c; 3 for 40c.

Giant Russian Violet—This single. Blossoms often 2 inches across. Very fragrant and hardy. Each, 25c; 5 for \$1.00.

Marie Louise—One of the finest Violets grown; very double and large; color, dark lavender blue. Each, 12c; 3 for 30c.

Blue Alsatian—New. The finest, sweetest, purest, blooming dark blue double Violet grown. Imagine a pot with 50 large, sweetly fragrant blossoms, and you have the Blue Alsatian. Each, 15c; 3 for 40c.

Belle de Chattenay—Light blue, often white. Each, 15c; 3 for 35c.

VIOLET, "MODESTY," 20c.



BLUE ALSATIAN
VIOLET

ENG. DR. J. A. SALZER
LACROSSE, WIS.

BLUE ALSATIAN. PRICE, EACH, 15c.

IRONCLAD FRUIT TREES AND TREE SEEDS.

What is more delicious in early June than a dish of sweet Strawberries and rich cream, and lots of Raspberries, Dewberries, Blackberries, Currants, Gooseberries and Grapes in their season? A small bed of Strawberries, a patch of Raspberries, a row of Currants, a few hills of Blackberries, a half-dozen Grapes, will keep a family in fruit almost all summer. These are as easily cared for as the Cabbage, as sure of yield as the Potato, and as hardy as the oak.

Tree Seeds for the Dakotas, Iowa, Nebraska, Etc.

Repeatedly the inquiry comes to us, which tree seeds shall we plant in order to get quick returns from same for our prairie soil? This inquiry comes to us from the Dakotas, Iowa, Nebraska, Kansas, Missouri and other states, and invariably we answer: If you want the quickest growing tree take the Locust, next the Box Elder and then the White Ash; indeed, these three varieties rival with each other as to which can grow the fastest. They are just the trees to plant in the West, and are trees whose wood in less than 25 years will be greatly sought. Planted now will, in 50 years, be worth \$1,000 or more.

Seeds Required per Acre—Of Box Elder and White Ash we usually plant 4 pounds of each per acre; of Black Locust, 5 pounds per acre.

White Ash.

A splendid tree, growing rapidly and withstanding the dry atmosphere of the Western prairies to a remarkable degree. Price of the seed: Pkg., 5c; ¼ lb., 10c; 1 lb., 25c, postpaid; by express, 1 lb., 15c; 5 lbs., 75c., 10 lbs. or more at 12½c per lb.

Black Locust.

This tree is grown in great quantities in Nebraska, Colorado, Kansas and other Western states, and in a few years is large enough for fence posts. Price: Pkg., 5c; ¼ lb., 10c; 1 lb., 30c, postpaid; by express, 1 lb., 20c; 5 lbs., 90c; 10 lbs. at 35c per lb.

Box Elder.

A tree that does usually well, growing rapidly, and makes wood that is at present in great demand in the East for boxes, etc. Price: Pkg., 5c; ¼ lb., 10c; 1 lb., 25c, postpaid; by express, 1 lb., 15c; 5 lbs., 75c; 10 lbs. or more at 12½c per lb.

The American Linden.

This tree does well in all parts of the country. It grows rapidly, leaves large size, extremely handsome; a special favorite for large lawns. Price: Pkg., 5c; oz., 10c; 1 lb., 50c, postpaid; by express, 5 lbs., \$1.75; 10 lbs., or more, 30c per lb.

Small Fruit Seeds.

Many families would like to experiment with growing small fruits, apple and hardy pear trees. The seeds of these are the choicest obtainable and are indeed fine. We offer these at a low price:

Apple Seed—Pkg., 10c; oz., 15c; ¼ lb., 50c; 1 lb., \$1.00; 3 lbs. for \$2.00.

Pear Seed—Pkg., 10c; oz., 20c; ¼ lb., 60c; 1 lb., \$1.50.

Crab Apples—Mixed varieties. Pkg., 10c; oz., 25c; 1 lb., \$1.25; 3 lbs. for \$3.00.

Apricots—Mixed varieties. Pkg., 10c; oz., 25c; 1 lb., \$1.25.

Quinces—Mixed. Pkg., 10c; oz., 25c; 1 lb., \$1.25.

Cherries—Many mixed varieties. Pkg., 10c; ¼ lb., 20c; 1 lb., 60c.

Plums—Mixed. Large pkg., 10c; 1 lb., 60c.

Peaches—Mixed. Pkg., 10c; 1 lb., 60c, postpaid.

Blackberries—Mixed. Pkg., 10c; oz., 80c; ¼ lb., \$1.00; 1 lb., \$3.00.

Currants—Red. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

Currants—White. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

Currants—Mixed. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

Cranberries—Swamp. Pkg., 10c; oz., 50c.

Dewberries—Pkg., 10c; oz., 40c; ¼ lb., \$1.50.

Gooseberries—Mixed. Pkg., 10c; oz., 75c.

Grapes—Mixed. Pkg., 10c; oz., 25c; ¼ lb., 75c.

Raspberries—Mixed. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

Strawberries—Pkg., 10c; oz., 75c.

Salzer's Everbearing Strawberry—Pkg., 20c.

Salzer's Ponderosa—Pkg., 20c.

Salzer's Earliest—Pkg., 20c.

Cotton Seed—Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 75c.

TREE SEEDS.

	PKG.			BY EXPRESS.	
	PKG.	OZ.	LB.	LB.	10 LBS.
American Beech.....	\$0.05	\$0.10	\$0.75	\$0.65	\$ 5.00
Scotch Pine.....	.05	.20	1.50	1.35	12.50
Linden.....	.05	.10	.75	.65	5.00
Elm.....	.05	.10	.75	.65	5.00
Yellow Locust.....	.05	.10	.60	.45	3.50
Mulberry, Czar of Russia....	.15	.60	6.00
Mulberry, Russian.....	.10	.35	3.00	2.85	25.00
Catalpa, Speciosa.....	.10	.15	1.00	.85	6.50
Allanthus, or Tree of Heaven.....	.15	.50
June Berry.....	.15	.40	4.00
Buffalo Berry.....	.10	.30	2.50

	Prices of Seeds:	Hemlock Spruce		Pkg., 10c.
		White Spruce	Red Cedar	
Arbor Vita				Oz., 40c.
European Larch				¼ lb., \$1.25.
Balsam Fir				1 lb., \$4.00.
Norway Spruce				
Scotch Fir				
Austrian Pine	Pkg., 10c.			
White Pine	Oz., 25c.			
Silver Fir	¼ lb., 60c.			
Swiss Stone Pine	1 lb., \$2.00.			
Mediterranean Pine				
Upright Cypress				

Osage Orange.

The great Hedge Tree of America, grows to the height of 15 to 20 feet, forming a very dense hedge. Pkg., 5c; 1 oz., 10c; ¼ lb., 20c; 1 lb., 40c, postpaid; by express, 1 oz., 10c; 1 lb., 80c; 4 lbs., \$1.00; 25 lbs., \$4.25.



Tulip Tree.

This is a most magnificent tree, of rapid and beautiful growth, and bearing in May and June thousands of yellowish white flowers the size and shape of Tulips, from which it derives its name. Plant one or two by all means. Each, 25c; 3 for 60c; 10 for \$1.25, postpaid.



New Japanese Catalpa.

The most wonderfully luxuriant foliage imaginable adorns the Catalpa, but not only is the foliage grand, large and majestic, but the whole growth and appearance of the tree is massive. It is a wonderful grower; a seedling plant grows to 7 feet the first summer and a 5-year-old tree attains the height of 25 feet; grows symmetrical and is loaded with 300 to 500 immense panicles of massive white dotted with purple blossoms. It is truly a regal tree, and its appearance reminds one of the luxuriance of the tropics. It is hardy in Wisconsin—yes, everywhere. It is a grand tree.

By mail, postpaid: Each, 15c; 2 for 25c; 10 for \$1.00; 25 for \$2.00. By express: Large trees, 7 to 10 feet tall, each, \$1.00; 3 for \$2.00; 10 for \$5.00.

Allanhus.

Called in China the Tree of Heaven; grows from seed, on good soil, 10 feet high the first season, displaying a wealth of immensely large, magnificent leaves. It is "majesty" itself. Seed pkg., 15c; oz., 40c; small plants, each, 15c, 3 for \$1.00; 3 for \$2.00, by express.

New Mulberry, Czar of Russia.

A magnificent introduction from Western Russia. It grows as freely here as any forest tree, and can be planted anywhere. They bear when but two or three years old, according to size, from 1 to 10 bushels of fruit, which, when ripe, falls to the ground and is eagerly eaten by fowls and pigs, which thrive on same remarkably. A few trees will sustain a large flock of fowls and a drove of pigs for 2 or 3 months, as they bear and ripen their fruit for a long period. The Mulberry, especially this sort, makes delicious pies and preserves, and is also used in Russia for wines. The fruit has a subacid, sweet taste, and is used for dessert, as we use Blackberries or Raspberries. Price, each, 25c; 3 for 60c; 8 for \$1.00, postpaid.

Siberian Giant Mulberry.

The fruit is very large, solid and of delicious flavor, and it remains on the bushes a long while; indeed the plant looks as though it were an everbearer, as the fruit hangs on from the time it begins to fruit until it is ripe—fully 4 months. Price, each, 25c; 3 for 50c.



TREE OF CZAR OF RUSSIA, 5 YEARS OLD. It is also used in Russia for wines. The fruit has a subacid, sweet taste, and is used for dessert, as we use Blackberries or Raspberries. Price, each, 25c; 3 for 60c; 8 for \$1.00, postpaid.



Russian Mulberry.

The trees of seed planted 7 years ago are now 22 feet high, and this year just laden with fruit. The fruit is very valuable, about the size of Blackberries, and is used for dessert or preserves, similar to the Raspberry or Blackberry. Each, by mail, 15c; 8 for \$1.00, postpaid.

THE 8 ORCHARD BEAUTIES, BY MAIL, \$1.00.

1. Apricot—Mammoth Russian.

It is extremely hardy, having flourished as far north as Siberia, during a temperature of 40 degrees below zero. Adapts itself to all soils, and is as reliable. Each, 30c; 3 for 75c.

2. Cherry—Russian Colossal.

It is early, large size and remarkably hardy. The fruit is shiny, deep red, globular, tender and very rich. Each, 30c; 3 for 75c.

3. Champion Peach.

Originated at Nokomis, Ill. The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties; skin creamy white with red cheeks; strikingly handsome. It ripens at Nokomis about Aug. 5th. Each, 25c; 3 for 65c.

4. De Soto Plum.

This great variety was discovered a few miles south of La Crosse, at DeSoto. It is claimed that French explorers in the 17th century dropped the seed, and that this Plum is the result. It is certainly one of the very finest, hardiest, prolific, best Plums in cultivation. Each, 25c; 3 for 65c.

5. New Crab Apple—Ashland.

Originated in Wisconsin. It is perfectly hardy, of a fine color, glossy green, margined with carmine; very firm, juicy, pleasant and a great bearer. Each, 25c; 3 for 65c.

6. New Apple—Early Northern.

It is of beautiful appearance, color is a deep crimson, form regular, almost round and of fine size. It is especially valuable for family use. Each, 25c; 3 for 65c.

7. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape, and of beautiful brownish carmine color, and most excellent quality, very fine grained and tender. Each, 40c; 3 for \$1.00.

8. Quince—Meech's Prolific.

A vigorous grower and immensely productive, frequently bearing fruit when but two years of age, increasing in quality yearly. The fruit is large, lively orange yellow, of great beauty and delightful fragrance. Each, 30c; 3 for 75c.

Above 8 Orchard Beauties, Catalogue value, \$2.30, we mail for only \$1.00. Above 8, Large Trees, 5 to 7 feet, by freight, each, 50c; the 8, \$2.50.

The Banana Apple.

A wonderful apple. Large size, selling quickly at from \$5.00 to \$10.00 a barrel, on account of extreme beauty. Fully described in our wholesale list of choice fruits. Send 4c for same. Price of Banana Apple: Each, 50c, postpaid.

THREE HARDY FRUITS.

1. Buffalo Berry.

A most remarkable shrub, found in the mountains of the Rockies. In the early spring its fragrant blossoms appear, literally hiding the foliage in their blooming glory; then comes the fruit, in the shape of great clusters of berries, similar to the Currant in appearance, but borne so profusely that a single plant often holds 3 bushels. The fruit makes excellent pies, jellies and preserves, but the most remarkable part is that, as soon as the frost appears, it changes the flavor of the berry to the richness and quality of the best Cranberry. By mail, each, 25c; 2, 40c; 8, \$1.00. Seed, pkg., 10c; oz., 30c.

2. New Dwarf Juneberry.

They bloom and bear fruit when very small, not over a foot in height. The berries are of fair size, about like ordinary Cherries, dark purple in color and exceedingly sweet and delicate in taste. It is one of the finest fruits to eat raw that ever grow. It blooms very early in the spring, before the leaves start, and so numerous are the flowers that the whole bush is clothed in a robe of snowy whiteness. Each, 20c; 3, 50c; 10, \$1.50. Juneberry Seed—Pkg., 15c; oz., 40c.

3. Tree Cranberry.

A pleasing ornament on the lawn or shrubbery. Its juicy acid fruit is of a beautiful bright red, and is used as an excellent substitute for the swamp Cranberries. When growing in a wild state, it forms a dense bush, but responds readily to judicious pruning, and may be made to assume either the tree form or that of an open bush. Survives anywhere. Each, 25c; 5, \$1.00, postpaid. Seed Pkg., 10c.

One each above 3 Hardy Fruit Novelties, 50c. Above 3, Buffalo Berry, Juneberry and Tree Cranberry (should bear in 1899).



HOPS.

Muenchen Giant.

We were fortunate in obtaining a very fine large-clustered Hop in Germany. When we saw same growing there, we immediately purchased a large lot of plants of Muenchen Giant for our American trade. Does unusually well here. Each, 25c; 2 for 40c; 10 for \$1.50.

Salzer's Prolific.

This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes, for yeasts, tea, etc.

Each, 20c; 2 for 30c; 10 for \$1.25.



LARGE PLANTS (by Express)—3 1/2 to 5 feet in height of each, 50c; the three for \$1.25; 3 sets, or 9 plants, for \$3.00.

THE WONDERFUL BISMARCK APPLE.



If on our recent trip to Europe after rare things and novelties for our trade, we had obtained nothing else than this wonderful Apple, we would feel repaid many times, for we believe that nothing has yet been offered to the American public in the Apple line that will equal this magnificent new Apple. It originated in New Zealand, and is, therefore, as hardy as oak, and capable of withstanding the rigors of the Northern climate and the changes of Eastern, Southern and Western climes.

The most remarkable fact about the apple is that you do not have to wait until you are gray before it bears. The illustration shows an Apple bearing the second year after grafting. The Apples are very large in size, of excellent quality, and will keep well until January. Its great point of merit is that it will bear at once. Plants set out this year will give you fruit next, while the second year following you will have lots of it. We consider it the greatest novelty ever offered in America.

PLEASE READ THIS LETTER.

SHEBOYGAN, WIS., June 15.

JOHN A. SALZER SEED CO.:

Gentlemen.—I purchased from you, in the spring of '95, a Bismarck Apple, planted same in May, received a few Apples the same season, and this year it is fairly loaded with choice fruit. My garden is in the center of the city, and thousands of people pass same, and everybody is struck with the beautiful appearance of the Bismarck Apple. What can you let me have 50 trees for this fall?

JACOB HENNE.

PRICE OF THE SALZER BISMARCK APPLE.

First size.....	50c each,	3 for \$1.00.
Second size.....	75c " "	3 " 2.00.
Third size (bear in 1900)....	\$1.00 " "	3 " 2.50.

There is nothing in the Apple world that begins to come up to this great novelty. You can plant it in your house in a pot, on your front lawn or anywhere in your garden, and be just as sure of a rich harvest of delicious Apples, as you are of the coming of Summer! It's an Apple that bears! It bears quickly, freely and prolifically. It's hardy here in Wisconsin and everywhere.

Look out for the Nurserymen who are not acquainted with this Apple when you buy, for you want the genuine. We got it while in Europe and are the only Seedsmen whom we know have the genuine Bismarck Apple in America. Get the right Apple when you plant.

THE BISMARCK APPLE IS POSITIVELY THE MOST WONDERFUL HARDY APPLE NOVELTY IN THE WORLD.

SMALL FRUITS—Ironclad.

A small bed of Strawberries, a patch of Raspberries, a row of Currants, a few hills of Blackberries, a half-dozen Grapes, will keep a family in fruit almost all Summer. These are as easily cared for as the cabbage, as sure of yield as the potato, and as hardy as the oak. Strawberry plants, early planted, will frequently give a good crop of berries same season.

Our prices may seem high, but they are cheap for hardy, ironclad stock—stock that laughs at 40 degrees below zero, appeared last spring early, fresh and green, and has borne enormous crops the past season.

BLACKBERRIES.

The Snyder.—This is a standard, ironclad sort; very productive. Each, 15c; 10 for 90c; 100 for \$4.00, by express.

Early Wilson.—A splendid early blackberry. Each, 15c; 10 for 90c.

Large Wisconsin.—A very hardy, large yielding sort. Each, 15c; 10 for 90c.

The Governor.—A new blackberry, wondrously prolific and hardy. Each, 20c; 5 for 90c.

Colossal Blackberry.—The most marvelously productive of all blackberries. Very large, luscious, of excellent flavor and splendid for shipping. Each, 20c; 3 for 50c; 10 for \$1.50; postpaid.

The Minnesota King Blackberry.—A magnificent sort, very hardy and enormously prolific. Each, 20c; 10 for \$1.50; postpaid.

Eldorado Blackberry.—One of the finest late blackberries. Each, 20c; 10 for \$1.50.

Salzer's Early.—The earliest blackberry known. A tremendous seller. Each, 20c; 3 for 50c; 5 for 90c.

One each of the last 5 named, \$1.00, postpaid.

Ancient Briton.—One of the best hardy varieties for Wisconsin and other Northern states. Large berries. Each, 15c; 5 for 50c; 10 for 90c, postpaid.

Japan Tree Blackberry.—A great novelty. Hardy, bearing innumerable berries, resembling in flavor and quality our great Colossal Blackberry. Each, \$1.00; 6 for \$5.00.

DEWBERRIES.

Lucretia.—One of the best. Each, 15c; 10 for 75c.

Salzer's Mammoth.—Grows rapidly, bears quickly, fruit enormous size, delicious flavor. Each, 15c; 4 for 50c; 10 for \$1.00.

CATALOGUE OF NURSERY STOCK, APPLES, GRAPES, ETC.,
Lowest Wholesale prices to large buyers. Send 4c Postage.

1. The Great Japanese Tree Blackberry.

A transcendent novelty; grows to the height of 50 feet; very bushy; bears innumerable berries resembling in flavor and quality our great Colossal Blackberry. It is not unusual to take 20 bushels from a single tree in Japan. It is hardy, and will surely surprise, delight and please. Each, 35c; 3 for \$1.00.

2. Golden Japanese Mayberry.

A great fruit novelty, ripening in May. Very large berry. Of the Raspberry family. Each, 35c; 3 for \$1.00.

3. The Strawberry Raspberry.

Foliage like a rose bush. Very early in the season the plants are covered with the purest white, single rose-like flowers in so large a number as to present a very ornamental appearance. The fruit sets very early. They are of a very bright red color, in the shape of a strawberry, standing upright and well above the foliage, thereby being easily gathered. Each, 25c; 4 for 75c.

One each above 3 Novelties, 70c.



STRAWBERRY RASPBERRY.
Each, 25c; 4 for 75c.

CURRANTS.

Salzer's Red.—Very large fruit. Each, 10c; 10 for 75c; 100, by express, \$5.00.

Salzer's White.—Fine fruit. Each, 10c; 10 for 75c; 100, by express, \$5.00.

Black Cherry.—Fine black. Each, 10c; 10 for 75c; 100, by express, \$5.00.

Crandall Tree.—Black. Fruit size of grapes. Very fine in flavor. Each, 25c; 4 for 75c.

Fay's Prolific.—Remarkably prolific. Berries often as large as cherries. Each, 20c; 10 for \$1.75.

Salzer's Red Wine.

The grandest of all new currants. The berries are large, bright red and of excellent quality, selling at an advanced price over common sorts everywhere. Fall price for 1898: Each, 25c; 6 for \$1.00; per 100, \$15.00.



GOOSEBERRIES.

Houghton.—Well known old sort, large berries. Each, 15c; 10 for \$1.00.

Downing.—Excellent berry; large yielder. Each, 15c; 10 for \$1.00.

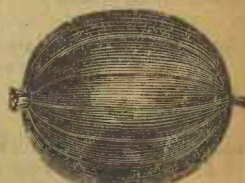
Industry.—Very large. Each, 30c; 5 for \$1.35; 10 for \$2.50.

The Erfurt Giant Gooseberry.

The most wonderful of all gooseberries; grows berries of enormous size, delicious flavor, and singularly free from insects, mildew, etc. Each, 30c; 2 for 50c; 5 for \$1.00.

Triumph.—An American seedling. Very productive. Each, 35c; 3 for \$1.00.

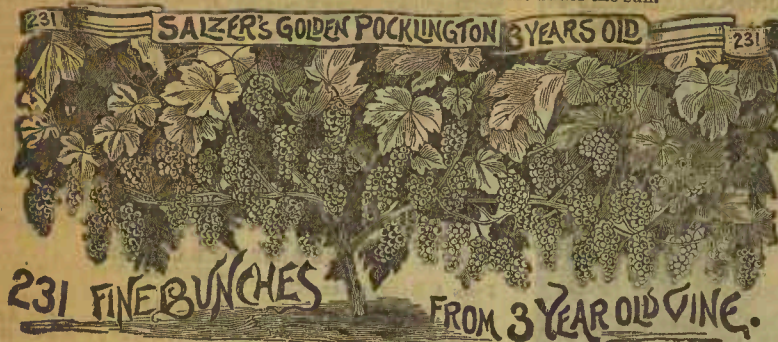
Keepsake.—Very popular in England. Extremely delicious. Each, 40c; 2 for 75c; 5 for \$1.50.



WHOLESALE CATALOGUE OF SMALL FRUITS, APPLES, CHERRIES, ETC., FOR 4c POSTAGE WRITE FOR IT.

GRAPES.

These sorts stood 40 degrees below zero and are bearing heavily in our garden this season. There is no fruit more delicious than this, and none that yielded a more prompt and generous return. Everybody who has a few feet of vacant ground, a bare wall, fence or outbuilding, can plant a few grape vines and have annual returns of the most delicious and noble fruit under the sun.



Salzer's Concord.—This is our favorite. It is very prolific, hardy as oak and has never failed to ripen at La Crosse. With each succeeding year it gains new friends; indeed, there is no dark-colored grape except Salzer's Earliest that is its peer. It is early, luscious, large and hardy. Each, 20c; 3 for 50c; 5 for 75c; 10 for \$1.10; 100 for \$4.90, by express.

Moore's Early.—The finest early grape known; fruit very large, of delicious flavor. Each, 25c; 3 for 60c; 10 for \$2.00.

Pockington.—No golden white grape exceeds this in yield, lusciousness and earliness. This wonderful grape has fairly leaped into popularity, and is one that we sell with a great deal of pleasure. Of course, the berry is not as large, nor is it as luscious, nor as prolific, as our Sunbeam; nevertheless, where two white varieties are desired, we can heartily recommend the Pockington as the second. You will certainly like this grape. Each, 25c; 3 for 60c; 10 for \$1.50.

RASPBERRIES.

The Gregg.—A superior late black berry, very productive and hardy. Each, 10c; per 10, 80c; 100, \$3.00.

Souhegan.—The earliest and finest black. Each, 15c; per 10, 60c.

Colossal.—The finest, hardiest red raspberry grown. Each, 15c; per 10, 60c.

Turner.—The standard red sort. Each, 10c; per 10, 60c; 100, \$3.00.

Red Raspberry.

King of the Reds (novelty).—This is a novelty. A great berry; very hardy; splendid for the North. Each, 20c; 10 for \$1.40.

New Raspberry.

Orange Jelly.—A great berry, golden yellow color; delicious quality; very hardy. Each, 20c; 10 for \$1.40, postpaid.

Royal Church.—A large, red raspberry; very hardy; highly recommended. Each, 30c; 5 for \$1.25.

Child's Japanese Raspberry.—A magnificent berry. Imported from Japan. Hardy as oak. 50 to 100 berries from one cluster. Glossiest scarlet color. Each, 20c; 3 for 40c; 50 for \$5.00.



ONE EACH ABOVE FOUR GREAT RASPBERRIES, POSTPAID, ONLY 50c.

1. **The Arctic.**—New; one of the finest black. Each, 20c; 3 for 50c; 10 for \$1.50.

2. **Wineberry.**—Large, delicious, red fruit; very hardy. Each, 20c; 3 for 40c.

3. **Golden Alaska.**—Hardy, yellow, very large, perfect fruit. Each, 20c; 3 for 40c; 10 for \$1.40; 100 for \$10.00.

4. **Salzer's Everbearing Raspberry.**—The fruit is of a large size, a beautiful, rich red color, of excellent quality and begins to ripen the latter part of June, fruiting into July. So long does this excellent fruit remain that it has received the name "Everbearing." Hardy as oak; very prolific. Each, 20c; 3 for 40c; 10 for \$1.40.

One Each Above Four Great Raspberries, Postpaid, Only 50c.

STRAWBERRIES.

Salzer's Earliest Strawberry.—The earliest strawberry in cultivation. Offered for the first time in 1893. Bears enormously. Very hardy. Luscious fruit. A splendid variety for family use and early market. 3, 20c; 10, 50c; 50, \$1.75; 100, \$3.00; 1,000, \$25.00.

Ponderosa.—Of this giant novelty 12,800 quarts have been gathered per acre, of rarest quality, excellent for all purposes. 3 plants, 25c; 10 for 50c; 100 for \$4.00, postpaid. Three each of Salzer's Earliest and Ponderosa, in all 6 plants, for 25c; 25 of each for \$1.50.



Salzer's Earliest Strawberry is the earliest in the world.

Belle of La Crosse.—This is a seedling. Upon a single two-year-old plant 142 berries were counted at one time. 10 for 40c; 100 for \$3.00.

Wilson.—A standard. 10 for 30c; 50 for 75c; 100 for \$1.35.

Longfellow.—Large, deliciously sweet. 10 for 35c; 100 for \$3.00.

Princess.—Well known. 10 for 30c; 100 for \$2.50.

Sharpless.—Enormously productive, of immense size. 10 for 40c; 100 for \$3.00.

Salzer's New Everbearer Strawberry.

This is a most wonderful and valuable novelty, producing delicious fruit the entire season, and is, therefore, very desirable for family use, and sells at a high figure in the market. Bears every day from June 10th until frost sets in—berries all the time, and good ones, too. 3 for 25c; 10 for 60c; 100 for \$5.50.



NEW EVERBEARER STRAWBERRY.

SPECIAL OFFER ON STRAWBERRIES.

10 Salzer's Earliest.....	\$0.50	All for \$1.50
10 Sharpless.....	.40	
10 Perfection.....	.60	
10 Late Mastodon.....	.60	
10 Belle of La Crosse.....	.40	
	\$2.50	

The 50, postpaid, as an introduction, for only...\$1.50
Or for \$2.25, we will add to the above 50:

10 New Ponderosa.....\$0.50
10 New Everbearer......60

In all, 70 plants of 7 of the grandest berries known in the world, all for \$2.25, postpaid.

Catalogue of rare nursery stock, apples, plums, pears, grapes, etc., at lowest wholesale prices. Send 4c postage for samp.

Perfection Strawberry.

It is the perfection in strawberries. It cannot be improved upon as a family berry. It is very hardy and prolific. This wonderful novelty can be had only of us. Per 3, 20c; per 10, 60c; per 25, \$1.35; per 100, \$4.50.

Wisconsin Giant Strawberry.

A very popular berry. for 20c; 10 for 60c; 100 plants \$4.50.

Salzer's Late Mastodon Strawberry.

The latest strawberry known. Fruit of enormous size; delicious; quality fine. Grows rank and is perfectly hardy. 3, 20c; 10, 60c; 25, \$1.35; 50, \$2.50; 100, \$4.50; 1,000, \$42.50.

CHOICE FLOWER SEEDS.

From early childhood we have been passionately fond of flowers. The summer days were always spent in our parents' garden. Great beds of Phlox, Pansies, Verbenas, Portulacca, Sweet William, Four O'clocks, Candytuft, Balsam, etc., were our daily delight. Our boyhood was spent in the garden (our father being a nurseryman and gardener), our young manhood found us there; indeed, there is no place we feel so completely at home as when surrounded with plants and flowers. We have for long years tested every flower obtainable; and our list is full of choice sorts—and we pride ourselves that no flower seeds offered in America have a higher reputation among gardeners and all lovers of beautiful blossoms than Salzer's choice Northern grown, and we trust that every reader of these lines will let us help make their garden beautiful by sowing our splendid flower seeds. And in order that you may gather large orders among your friends, we offer:

SPECIAL RATES ON SEEDS IN PACKETS.

This Offer is by mail, Postage Paid by us to any Postoffice in America.

For a remittance of \$1.00 you may select Seeds in Packets only, or Plants, valued at.....	\$1.25
For a remittance of \$2.00 you may select Seeds in Packets only, or Plants, valued at.....	\$2.50
For a remittance of \$3.00 you may select Seeds in Packets only, or Plants, valued at.....	\$4.00
For a remittance of \$4.00 you may select Seeds in Packets only, or Plants, valued at.....	\$5.10
For a remittance of \$5.00 you may select Seeds in Packets only, or Plants, valued at.....	\$6.75

PRICE OF ALL
FLOWER and VEGE-
TABLE SEED COL-
LECTIONS are NET.

SOWING FLOWER SEED.

Nine-tenths of the failures in the flower and vegetable garden occur from improper sowing and treatment. We want everybody buying our seeds to have success with them, and we urge upon them to carefully read the culture directions on each package, and the following rules:

Soil.—Prepare this carefully; have it smooth, fine, mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. Do not sow on wet, cold soil—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, then pull up all weeds that appear between the rows the first day they can be seen. When plants are large enough, remove same where you want them to remain, and they will reward you with flowers all summer, and vegetables, fine and large, to gladden your heart.



2. BRILLIANT DISPLAY OF FLOWERS FOR 50 CENTS.

The following 19 varieties of elegant, brilliant, dazzling flower seeds, composed of choicest varieties and strains known to florists, we offer for only 50c. You will be surprised at the great beauty, fragrance and freedom of these flowers. And what is more cheering than a garden full of flowers?

19 PKGS CHOICEST FLOWER SEEDS ONLY 50c

50 CTS.

These 19 packages, brilliant varieties, post-paid, 50c.

1. Asters,	8. Celosia,	15. Lobelia,
2. Balsam,	9. Clarkia,	16. Mignonette,
3. Bartonla,	10. Collinsia,	17. Pansy,
4. Brachycome,	11. Eschscholtzia,	18. Phlox,
5. Caccalia,	12. Four O'Clock,	19. Zinnia,
6. Calliopsis,	13. Gypsophyllia,	
7. Candytuft,	14. Linum,	

All for 50c.

3. A MAGNIFICENT GARDEN FOR \$1.00.

The following 40 packages of beautiful flower seeds, choice sorts, we offer postpaid (net) for only \$1.00. This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.

- | | |
|----------------------|------------------|
| 1. Abronia, | 21. Galliardia, |
| 2. Acrolinum, | 22. Gilia, |
| 3. Adonis, | 23. Godetia, |
| 4. Ageratum, | 24. Helichrysum, |
| 5. Alyssum, | 25. Kaulfussia, |
| 6. Amaranthus, | 26. Larkspur, |
| 7. Antirrhinum, | 27. Lobelia, |
| 8. Asters, | 28. Lupinus, |
| 9. Balsam, | 29. Marigold, |
| 10. Calandrina, | 30. Mignonette, |
| 11. Colliopsis, | 31. Nasturtium, |
| 12. Calendula, | 32. Nemophila, |
| 13. Candytuft, | 33. Pansy, |
| 14. Canterbury Bell, | 34. Phlox, |
| 15. Chrysanthemum, | 35. Poppy, |
| 16. Clarkia, | 36. Stock, |
| 17. Convolvulus, | 37. Sweet Peas, |
| 18. Cyannus, | 38. Scabiosa, |
| 19. Eschscholtzia, | 39. Verbena, |
| 20. Forget-Me-Not, | 40. Zinnia. |

The 40 Packages only \$1.00 with Package Flowers of Paradise thrown in free.

This Grand Collection only \$1.00. (The catalogue price is \$2.50.)

4. FINE FLOWER SEEDS 55 CENTS.

We have grown very largely of the following annual flower varieties, and have concluded to offer them at a remarkably low price in order to introduce our flower seeds into every home in America. We believe to-day that we have the largest mail trade in seeds in the world, and yet we would like to extend same, in order to make more people happy; for we believe where flowers grow and plants abound discontent vanishes and happiness and sunshine and brightness in life take place. Try any of these 4 collections, either 25c, 50c, \$1.00 or this 55c collection and be happy.

- | | | | |
|---------------------------------------|----|---|----|
| Amaranthus, good mixed, per pkg..... | 2c | Centaurea, good mixed, per pkg..... | 2c |
| Alyssum, good mixed, per pkg..... | 2c | Four O'clock, good mixed, per pkg..... | 3c |
| Asters, good mixed, per pkg..... | 4c | Gilia, good mixed, per pkg..... | 2c |
| Antirrhinum, good mixed, per pkg..... | 2c | Eschscholtzia, good mixed, per pkg..... | 2c |
| Asperula, good mixed, per pkg..... | 2c | Lobelia, good mixed, per pkg..... | 3c |
| Bartonla, good mixed, per pkg..... | 3c | Mignonette, good mixed, per pkg..... | 2c |
| Acrolinum, good mixed, per pkg..... | 3c | Argeratum, good mixed, per pkg..... | 2c |
| Agrostemma, good mixed, per pkg..... | 2c | Nemophila, good mixed, per pkg..... | 3c |
| Collinsia, good mixed, per pkg..... | 2c | Petunia, good mixed, per pkg..... | 3c |
| Balsam, good mixed, per pkg..... | 4c | Pansy, good mixed, per pkg..... | 3c |
| Candytuft, good mixed, per pkg..... | 2c | Poppy, good mixed, per pkg..... | 2c |
| Convolvulus, good mixed, per pkg..... | 2c | Sweet Peas, good mixed, per pkg..... | 3c |

Abutilon—P.

A plant of great beauty, bearing quantities of dazzlingly brilliant colored flowers the entire season, with ordinary cultivation; flowers bell-shaped. Elegant mixture. Pkg., 20c; finest mixed, 10c.

Abronia—A.

A charming trailer with Verbena-like clusters of sweet-scented flowers; elegant; finest mixed. Pkg., 10c; mixed colors, 5c.

Acrolinum—F.

Very pretty, half-hardy annual, with rose and white daisy like flowers. They grow about 1 foot high, and should be planted 4 inches apart. Pkg., 5c; good mixed pkg., 3c.

Adonis (Pheasant's Eye)—A.

The flowers are very brilliant; mixed. Pkg., 5c.

Adumia—Mountain Fringe.

An attractive climber with pale green foliage; flesh-colored blossoms; mixed. Pkg., 5c.

Ageratum—A.

Flowers bush-like; indispensable for the garden. Azure—The finest Ageratum; dwarf blue. Pkg., 5c; good mixed, 2c.

Conspicuum—White, pkg., 5c; finest mixed, 5c.

Agrostemma.

Perfectly hardy plants, producing pretty pinklike blossoms on long, slender stems. Pkg., 5c; good mixed, Pkg., 2c.

Agrostis (Ornamental Grass)—E—A hardy ornamental grass, much used in connection with everlastings, for winter bouquets. Pkg., 5c.

Ampelopsis.

A climbing vine of great beauty. Perfectly hardy. Pkg., 10c.

Amaranthus—A.

Of remarkably attractive foliage, producing striking effects as center of beds, etc.

Caudatus (Love Lies Bleeding)—Drooping red. Pkg., 5c.

Tricolor (Joseph's Coat)—Pkg., 5c.

Abbyssinicus—Is splendid as solitary specimens. Pkg., 5c.

Bicolor—Foliage green and dark red, striped with yellow. Pkg., 5c.

Melancholis Rubra—Foliage blood red. Pkg., 5c; all colors mixed, 5c; good mixed, 2c.

Ammobium—E.

One of the grandest of everlastings, and desirable for the garden, but more valuable for winter bouquets in connection with grasses and other everlastings. The flowers are rather small; pure white. Pkg., 5c.

Anemone (Windflower)—R.

Brilliant beauties; indescribably grand. Pkg., 5c.

Anagallis—A.

Grandly beautiful as a border plant; a profusion of richly colored blossoms. Pkg., 5c.

Asperula.

Low-growing annual; profuse bloomer. Flowers sweet-scented, lavender; well adapted for bouquet making. Pkg., 5c; good mixed, Pkg., 2c.



AGROSTEMMA.

**Alyssum, Sweet—A.**

The finest, sweetest of all pure white blooming annuals; no garden complete without it. Fine mixed sorts, pkg., 5c. Good Mixed, 2c.

Salzer's Ocean Spray.

The grandest of all Alyssums. Very large blossoms of delicious fragrance, and lavishes its pure white flowers in prodigal profusion; INDEED, two or three hundred blossoms FROM A SINGLE PLANT IS NOT UNCOMMON. Pkg., 10c; 2 pks., 15 cts.

**Alyssum (Saxatile)—P.**

Flowers brilliant golden yellow, completely hiding the foliage; grows 1 foot high. Pkg., 5c.

**Antirrhinum**

(Snap Dragon)—A.—Unsurpassed for summer and fall flowering.

White—Pkg., 5c.

Brilliant—Scarlet, golden and white. 5c.

Striatum—Finest striped sorts; mixed colors. Pkg., 5c.

"Carnation Rival"—A new strain; grandly beautiful, of the most wonderful colors imaginable. Pkg., 10c; fine mixed, pkg., 5c. Good mixed, 2c.

Anchusa—A.

One of the few plants that will do well in the shade. Splendid for bouquets. Pkg., 5c.

Aquilegia (Columbine)—A.

Very popular and distinct flowers; bloom in early summer; exceedingly showy. Pkg., 5c.

Erfurt Prize—This mixture contains nothing but the finest free-blooming varieties, and is peerless. Pkg., 10c.

Argemone—A.

Flowers large, poppy-shaped; very free. Pkg., 5c.

Salzer's Splendid Asters.

Salzer's Asters have a high reputation for freedom of bloom, richness of color, beauty of form and rapidity of growth.

White Bouquet—The finest dwarf pure white Aster known. A plant resembles a large bunch of white Asters. Pkg., 10c.

New White Rose—A pure white, large flowered, beautifully formed Aster. The outer petals are recurved like a rose. Pkg., 10c.

Paeony-Flowered Perfection—A superb class; large and double; petals beautifully incurved. White, 10c; all colors, mixed, 10c.

Needle Quilled—Large, perfect beautiful flowers; fine colors, 10c.

Salzer's Goliath—Asters of enormous size, measuring from 5 to 7 inches in diameter; unexcelled for show; grand. Pkg., 15c.

Vesuvius—New. Intense dark scarlet blossoms. Pkg., 15c.

Crown—Fine; very double, with white centers, bordered with many bright, rich colors; 18 inch. Pkg., 10c.

Salzer's Prize Bouquet—This charming class, containing

over 20 colors; grows to the height of 8 inches, and literally hides the plant with its scores of beautiful blossoms. Pkg., 10c.

Dwarf Pyramidal—The plants form a complete bouquet of flowers; 1 foot, 10c.

Victoria—One of the finest; very large; of perfect double form; imbricated, and globular-shaped flowers; of pyramidal habit and richest colors; 20 inch. Pkg., 10c.

Dwarf Chrysanthemum—A splendid variety; dwarf; compact habits. Pkg., 10c.

Tall Chrysanthemum—Grows tall; blossoms large and finely formed. Pkg., 10c.

Large Flowering Rose—Very large blossoms of every imaginable hue; in form similar to Salzer's New White Rose, but of endless variety of colors. Pkg., 10c.

Imbricated Pompon Sorts—Very fine; excellent for bouquets; mixed. Pkg., 10c.

Queen—A splendid white dwarf, enjoying an extended sale. Pkg., 15c; 2 for 25c.

Washington—Sprung from the Victoria class; flowers of enormous size, often 5 inches in diameter. Pkg., 15c.

Any 4 Packages of above for 25c.

MIXTURE OF ASTERS.

Salzer's mixtures, for the price, quality and quantity of choice, beautifully formed, free-blooming Asters, have no superior anywhere. Gorgeous Prize is an Aster Mixture Wonder.

ASTERS, ALL COLORS, MIXED. PKG., 10c.

Of course, this mixture is not equal to our Gorgeous Prize Mixture, but we say this for it, that it is the best 10c mixture offered in the world. We have taken special pains with same, in order that those of our customers who do not wish to pay 25c for the grandest mixture known to florists can have these peerless flowers at a price within the reach of all. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until killed by frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Pkg., 10c; 3 pks., 20c.

GORGEOUS PRIZE ASTER MIXTURE.

This mixture we have greatly improved the past season; it contains over 70 varieties of elegant sorts and colors; nothing like it in the floral world; wonderfully beautiful. Pkg., 25c; 2 pks., 35c.

No. 3 Mixed—Very fine for the price; indeed, equal to nine-tenths of other seedmen's choicest. Pkg., 5c.

Dwarf German Mixture—Contains over 30 choice sorts; very elegant and particularly choice. Pkg., 15c.

Perennial Asters—This class is one of great beauty, freedom of bloom and hardiness; live for many years. Pkg., 10c.

Good Mixed Asters, 4c per package. P—



BRANCHING ASTER.

BRANCHING ASTERS.

A new race of Asters with long branches bearing flowers of glorious form, exquisite shape and color. Package, 50; seeds, 15c.

Auricula.

Our seed of this grand perennial plant is from one of the best English collections. Finest mixed. Pkg. 15c
Salzer's Auricula—Gathered only from show flowers; grandly beautiful. Pkg., 25c.
Aristolochia—A. (Dutchman's Pipe).—A quick-growing, hardy climber, attaining a height of 30 feet, with large, heart-shaped foliage; flowers singularly formed, curved like a siphon; mixed. Pkg., 15c.

Begonia.

Extra fine tuberous double mixed. 30c
 Rex varieties; extra fine 25c
 All sorts; mixed. 15c
 Extra fine blooming sorts; mixed. 30c

Balloon Vine—A.

Remarkable for its inflated membranous capsules, and sometimes called Love-in-a-Puff; 6 feet high. Pkg., 5c.

Brachycome.

(Swan River Daisy)—A. Dwarf-growing plants covered all summer with a profusion of Cineraria-like blooms; ½ foot; finest mixed. Pkg. 10c.
Pride of Australia.—Wonderfully beautiful; every imaginable color, tint and hue in this mixture. Pkg., 15c.

Browallia—A.

One of the finest annuals grown. The blue variety is especially handsome; blooms profusely; white, blue or fine mixed. Each, 5c.

Bachelor's Buttons—A. Pkg. 10c.

Bromus Brizaeformis—A very fine grass with elegant hanging ears; well adapted for winter bouquets. Pkg., 5c.
Briza Maxima.—An elegant shaking grass; one of the best ornamental grasses for winter use. 5c.
Gracilis—A.—Small; flowers freely and is always desirable. 5c.

Bellis—(Daisy)—P.

Charming plants for borders and house. The flowers are quilled; white, pink, red and variegated. Pkg., 10c.

Longfellow—A new, large flowered double daisy of unusual size; flowers of dark rose color. Pkg. 20c
White Wing—The most double white. Pkg. 20c.

**Salzer's Extra Daisy Mixture.**

Composed of every obtainable kind known, indeed, peerless as a mixture. Pkg., 15c; 4 pkgs., 50c.
Daisy—Double mixed; very fine indeed. Pkg., 10c.



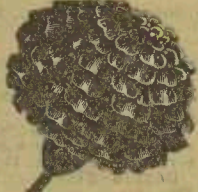
SAMPLE BLOSSOMS OF SALZER'S SUPERIOR MIXTURE. Pkg., 25c.

Interstate Fair, in presence of 16,000 people, Salzer's Superior Balsams were awarded first prize for beauty and great variety of color. Pkg., 25c.; 3 pkgs., 50c.

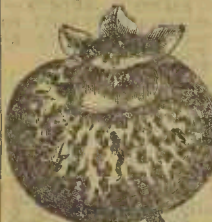
CANDYTUFT—Summer Glory.

ENGRAVED FOR JOHN A. SALZER, LA CROSSE, WIS.

Brionopsis—A.—A beautiful plant of the gourd species, with ivy like, pale green foliage, and showy scarlet fruit, striped with white; 10 feet. Pkg., 5c.



CALENDULA.

**BRIONOPSIS. Calendula.**

Very beautiful annuals, resembling Double Asters, of rich colors and rapid growth; fine mixed. Pkg. 5c

Calceolaria.
Hybrida—A superb ornamental, perennial plant, producing a mass of beautiful pocket-like flowers early in spring. Pkg., 25c.

Pimata—Yellow. Pkg. 10c
Salzer's Show Calceolaria—Saved only from the largest blossoms of superbly beautiful, wonderfully colored, spotted and maculated sorts. Pkg., 35c.

**CALEALIA.**

Beautiful free-blooming plants, with tassel-shaped flowers; sometimes called Devil's Paint Brush; fine mixed. Pkg., 5c.; choicest mixture, 10c.

CALLIRHOE.

Splendid for bedding out. The plants begin to bloom early, and continue to produce their wonderfully colored flowers all season. Pkg., 10c.

CACTI SEED.

See page 27 for description of Cacti seed. Pkg., 10c.

SALZER'S BALSAMS.

Are justly popular. They combine in one golden whole beauty and perfection, solidity and fullness of form, strength and vigor of growth, prodigal freedom in bloom and exquisite richness in colorings.

1. **Apple Blossom**—Beautiful apple blossom shading. Pkg., 10c.
2. **Salzer Snowball**—The flowers are large, full, of immense size, and are the most thoroughly double and perfectly solid blossoms imaginable—all of the purest white. Pkg., 10c; ½ oz., \$1.00.
3. **Crimson Mottled**—Perfection in the mottled line. Pkg., 10c.
4. **Salzer's Crimson King**—The finest of all deep blood red Balsams; magnificently adapted for groups; it is without a peer for this purpose. Pkg., 15c.
5. **Solferino**—White, striped with scarlet and purple. Pkg., 10c.
6. **Scarlet Spotted**—Spotted. Pkg., 10.

White Perfection—Flowers snow white, round as a silver dollar. Pkg., 10c.

Balsam Mixture.

These mixtures, for beauty and freedom of bloom and varieties of colors cannot be beat. No. 2 is grand. Pkg.

Good Mixed. 4c
 No. 1 Mixture, very fine. 5c
 No. 2 Mixture, over 15 sorts. 10c
 No. 3 Mixture, Imp. 30 colors. 15c

Salzer's Superior Mixture.

Brilliantly beautiful, containing upward of 60 sorts of endless varieties, colors and forms; nothing like it in America. At

Hundreds of people the past summer and autumn admired our large patch of new ever-blooming Candytuft, Summer Glory, and many were the exclamations of delight as this charming, brilliant, dazzling sight met their eyes. We bespeak for it universal planting. This ever-blooming variety can be had only of us. Pkg., 10c; ½ oz., 30c; oz., 50c.

White Wave.

The freest blooming white Candytuft. Splendid for cemeteries. Pkg., 10c.

Rocket—Mixed. 5c.
Fragrant—White. 5c.
New Crimson—Fine. 5c.
New Carmine—The plant presents one perfect mass of vivid and rich bloom. Pkg., 10c.

Finest Mixed Candytuft—Many brilliant sorts and colors. Pkg., 5c; ¼ oz., 20c; oz., 30c; good mixed, pkg., 2c.

Calandrina.

Creeping plants, well suited for planting in rock work or similar situations. Bloom freely. Pkg., 5c

Calampelis.

A quick-growing climber, attaining a height of 10 feet in a season and bearing profusely clusters of orange-colored, tube-like flowers. Pkg., 10c.

Centaurea—Dusty Miller—A.

Plants with silvery foliage. Sow in house. Are unusually fine for bordering. Pkg., 15c.
Cyanus—Very pretty. Pkg., 10c. Mixed, pkg., 5.

Kaiser's Korn Blume—Pkg., 5c.**Campanula—Bell Flower.**

Beautiful bell-shaped flowers of various colors. If sown in the early spring they will bloom the first season.

Media—Pkg., 5c.

Speculum—(Venus' Looking Glass). Colors fine, mixed. Pkg., 5c.

Canterbury Bell—P.—Very handsome white, blue and rose, bell-shaped flowers. Pkg., 5c.

CANTERBURY BELL.

Canna—P.

One of the finest and most effective foliage plants grown, with large leaves similar to the banana, growing from 5 to 10 feet high; fine mixed. Pkg., 10c; dark varieties, choice, 15c.

Salzer's Prize—Contains 20 varieties of the newer imported sorts, and for beauty and tropical effect stands without an equal. Pkg., 20c; 2 for 50c.

Cozy—Grand mixture. Pkg., 20c.



FROM MARGUERITE MIXTURE. PKG., 15c.

CELOSIA PRIZE WINNER



J. A. SALZER & SONS Prize Winner Mixtures.

This is the most gorgeous of all Celosia mixtures. It is pre-eminently beautiful, bearing enormous rich, brilliant, magnificent heads. It is a "Prize Winner" at every fair; gorgeous in all respects. Pkg., 20c.

Celosia—Choicest mixed. Pkg., 10c.
Celosia (Cockscomb). Fine mixed. Pkg., 5c.
Such sorts as Glasgow Prize, Empress of India, Christota and Feathered. Pkg., 10c.

Canary Bird Flower—A.

Grandly beautiful, climbing rapidly and producing a great abundance of yellow fringed flowers. If grown to run up an evergreen tree, the blossoms resemble canary birds hiding in the branches. Pkg., 5c.

Calliopsis.



A brilliant class of hardy annuals. The flowers are of every shade of yellow, orange and rich reddish brown; very showy; finest mixed. Pkg., 5c.

Show Mixture—This is our novelty mixture, and contains seed of every procurable sort of this brilliant, beautiful annual. Pkg., 10c.

Crepis—A.

Crepis—A very fine double flower of striking colors. Mixed sorts. 5c.

Croix Lachryma.

Job's Tears—Grows about 4 feet; broad, corn-like leaves. Pkg., 5c.

Coleus.

Beautiful ornamental foliage plants for bedding out during the summer.

Finest Mixed—Pkg., 15c.

Salzer's Hybrid Wonder—Composed of rare, large leaved Coleus sorts. Pkg., 30c.

Carnations.

Flowers are large, of delicious fragrance, and of brilliant and beautiful colors. Use loamy soil.

Marguerite Mixture—Pkg., 15c; 2 pkgs., 25c.

Remontant—Saved only from the choicest double named varieties. Pkg., 35c.

Grenadin—Blossoms three weeks earlier than other sorts.

Color, deep salmon-red. Pkg., 25c.

German mixed seeds from prize pot plants. Pkg., 25c.

Italian seed, choice, 20c.

Fine mixed 10c.

Chrysanthemum.

For late autumn blooming in the house there is no flower to take the place of this. It blooms just at a time when there are but few other flowers, and furnishes several hundred flowers on each plant.

Salzer's Japanese Chrysanthemum.

This mixture of Japanese and Chinese sorts is without an equal, and comprises an endless variety of color and form. Pkg., 25c; choicest mixed, 10c; finest mixed, 5c.



CHRYsanTHEMUM.

Cypress Vine.

Everybody is acquainted with the Cypress Vine, its finely cut foliage and brilliant flowers. Pkg., 5c.

Cyclamen.

Salzer's Show Mixture of Cyclamen—Pkg., 35c. Finest mixed, 20c.

Cineraria—A.

A free-flowering house plant, of wondrous beauty with flowers of great richness and diversity of color, blooming during the winter.

Salzer's Show—They are perfect in growth and form, and produce a great abundance of large blossoms exquisitely, richly and wonderfully colored. The finest of all Cineraria mixtures. Pkg., 30c.

Cineraria—Fine mixed. Pkg., 10c.

Datura (Angel's Trumpet).

Hardy annual with purple and white flowers, attaining a height of 3 feet. Mixed pkg., 5c.

Choicest Mixed—Pkg., 10c; 3 pkgs., 25c.

Cacti Seed.

See page 27. Pkg., 10c.

Dahlias—A.

So well known that they need no description. Bloom same season from seed.

Single—This contains seeds of the finest single sorts known. Pkg., 15c.

Double—Fine sorts. Pkg., 10c.

Salzer's Superb—A mixture of 50 sorts and colors. Double and single. Pkg., 20c.

Finest Mixed, 10c.

SINGLE DAHLIA. PKG., 15c.

Delphinium—A.

Larkspur—Slender growth, with finely laciniated foliage and bright flowers in splendid spikes, perfectly hardy; blooming continually. Sow early.

White Dwarf, double. Pkg., 10c.

Blue Dwarf, double. Pkg., 5c.

Dwarf Rocket, mixed. Pkg., 10c.

Show Mixture—Composed of all obtainable sorts and brilliant colors. Pkg., 10c.

Finest mixed. Pkg., 5c.

Eutoca—A.

Foliage full green, covered with hair; blossoms blue striped, three quarters of an inch across. Excellent for cutting, because a branch placed in water will bloom many days, and the blue is intense in color. Pkg., 5c.



DELPHINIUM.

Catchfly—Silene—A.

A continuous bloomer. The plant is covered with a glutinous moisture from which flies cannot disengage themselves, hence the name Catchfly. Mixed; pkg., 5c; show mixture, 10c.



LAUGHING CLARKIA.

Clarkia.

Among the most desirable annuals for bedding purposes; growing freely and blossoming profusely; double and single; many colors mixed. Pkg., 5c.

Clematis—P.

Jackman's Large Flowering Hybrids—Very choice and fine. Pkg., 25c.

Flammula—White, fragrant; 15 feet. Pkg., 15c.

Integrifolia—Blue sorts. Pkg., 20c.

Mixed—Pkg., 15c.

Convolvulus

(Morning Glory).

A magnificent class of climbing annuals.

Major—Tall sorts; mixed. Pkg., 5c.

Minor—Dwarf sorts; mixed. Pkg., 5c.

European—Contains every obtainable sort; mixed. Pkg., 15c.

The Bride—Pure white; bushy. Pkg., 10c.

Mauritanicus—Grandly beautiful, 10c.

All Sorts Mixed—Pkg., 5c.

Good Mixed—Pkg., 2c.

JAPANESE MORNING GLORIES

No words, no painter's brush, no imagination can do full justice to this wonderful new race of morning glories. Pkg., 10c.



CONVOLVULUS.

brush, no imagination can do full justice to this wonderful new race of morning glories. Pkg., 10c.

SALZER'S DIANTHUS.



D. Lacinatus—Grandly brilliant; beautifully fringed; single sorts. Pkg., 10c.

D. Lacinatus (double)—Wonderfully tasseled and fringed; rich colorings. Pkg., 10c.

Salzer's Superb—Composed of all Lacinatus sorts; double and single. Pkg., 20c.

Dianthus Mixtures

Salzer's Show—Composed of upward of 50 sorts; gay, charming, bright, brilliant, single and double sorts; unequalled for richness of colors. Pkg., 15c; 4, 50c.

No. 1 mixed, composed of double sorts. Pkg., 10c.

No. 2 mixed Dianthus, very fine; single and double. Pkg., 5c.

Digitalis, or Foxglove—P.

Showy and useful perennials for the border. New plants may be obtained by dividing the roots; mixed. Pkg., 5c. Splendid sorts. Pkg., 10c.

Edelweiss.

The alpine favorite, which every tourist delights in carrying home as a souvenir from that indescribably beautiful country. Beautiful silvery white perennial. Pkg., 25c.

Fern Spores.

Our mixture of Ferns, comprising some of the rarest and most desirable varieties. Pkg., 10c.

Four O'Clock—A.

(Marvel of Peru.)

The plants are large and make a pretty hedge. The flowers are funnel-shaped, white, red and striped; very fragrant; open about 4 o'clock in the afternoon and remain open all night.

Fine Mixed—Indeed, pretty sorts. Pkg., 5c.

Show Mixture of Four O'Clock—Composed of every variety obtainable. 10c.

Good Mixed—3c.

FOXGLOVE.

Show Mixture of Four O'Clock—Composed of every variety obtainable. 10c.

REMEMBER!

Remember, a 40-cent order or more entitles you to a package of Salzer's Oddly Odd Seeds. See cover page.

Eschscholzia.**(California Poppy.)**

A bed of Eschscholzia in the sunshine makes a blaze of brilliant colors. Sow plants where wanted to bloom, as they do not bear transplanting. One foot high. Elegant mixture, pkg., 10c; fine mixed, pkg., 5c; good mixed, pkg., 2c.

Fuchsia.

Our seed of this well-known and beautiful plant has been saved from a splendid collection of named varieties, double and single. Finest mixed, pkg., 25c; elegant mixed, 40c.



ESCHSCHOLZIA.

Gilliardia—A.

A striking-looking class, natives of this country, and presenting quite a diversity of color; mixed. Pkg., 5c.

Fenzlia.

A dwarf-growing plant, suited for rustic baskets and vases; flowers rosy lilac, with orange. Pkg., 10c.

Feverfew.

(Pyrethrum.)
Golden Feather—Beautiful, gold-leaved bedding plant; splendid for edging. Pkg., 10c.

Feverfew Bridal Veil—White; new. Pkg., 25c.
Finest Double Sorts—Mixed. Pkg., 10c.

Geranium.

Sow in dwelling in spring in shallow boxes; transplant when the seedlings are fit to handle.

Geranium—Extra choice, mixed. Pkg., 20c; finest mixed, 10c; gold and bronze, 20c; finest Zonale, 20c.

Pelargonium—Large flowered; pansy-shaped blossoms. Pkg. of 20 seeds, 25c.

Gloxinia.

A superb genus of house plants; profuse bloomer, of great beauty and diversity of colors.
Finest Mixed—From a splendid collection of drooping and erect varieties. Pkg., 25c.
Salzer's Show—Unsurpassed in grandness. Pkg., 50c.

Godetia—A.

Well worthy of extended cultivation; their delicate purple and pink have long made them favorites. Finest mixed, Pkg., 5c.

**Helipterum—**

Charming plants, producing great clusters of richly colored, beautiful, everlasting flowers; mixed. Pkg., 10c

Hunnemannia—A brilliant yellow annual from Mexico. Flowers large, tulip-shaped and grand. Pkg., 15c.



HELIPTERUM.

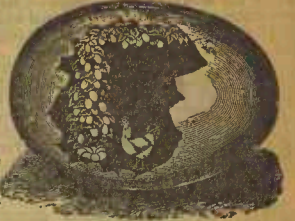
This is a wonderfully interesting climber. Every garden where children romp and play should have them, and no vine will be more carefully watched and make the young hearts more glad than this.

Orange—Mock Orange shape. Pkg., 5c.

Dipper Gourd—Grows in shape of a dipper. Hollowed out, it can be used as such, lasting for years; ornamental. Pkg., 10c.

SALZER'S
HERCULES
DIPPER
GOURD**GOURDS.**

Salzer's Elegant Mixture—This mixture contains a great variety of sorts, kinds, and colors, sure to please. Pkg., 15c; oz., 30c.
Fine Mixed—A splendid mixture of many sorts. Pkg., 5c; oz., 20c.



Nest Egg—Very fine and justly popular as a nest egg. Pkg., 5c.

LADY
BONNET
MADE FROM
DISH RAG
GOURD

Hercules Club—Enormously large-growing, club-shaped gourd; the wonder and admiration of all. Pkg., 10c.

Luffa, or Dish-Rag Gourd.

The peculiar lining is sponge-like, porous, tough, elastic and durable, making a natural dish-cloth. The fruit grows about 2 feet in length. Many ladies prefer this dish-cloth to anything that can be made. It also makes a lady's handsome summer bonnet; very unique and tasteful, suitably trimmed and ribboned. For the bath, and for all uses of the toilet in general, the "Dish-Rag Gourd" is taking the place of the sponge. Pkg., only 10c.

Salzer's Oddly Odd Seed. See Cover Page. Pkg., 20c.

ANGEL'S
BREATH**Gypsophila.****(Angel's Breath.)**

When once planted and known, no garden will be without this graceful, elegant, and, above all, beautiful pure white flower. Pkg., 5c; choicest mixed, 10c.

Hyacinth Bean—A

splendid climber with abundantly clustered spikes of purple and white flowers; runs 20 feet in a season. Pkg., 10c.

Hollyhock—P.

The plant is perfectly hardy—needing only a few odd leaves or coarse straw for protection, standing, with this, our hardest winters.

Variegated—Beautifully variegated. Pkg., 10c.

Yellow—Very double. 15c.

Crimson—Fine double. 15c.

Rose—Splendid; double. 15c.

Double White—Fine. 10c.

Double Mixed Hollyhock.

Our mixture is wonderfully grand, containing all old and new sorts. Colors brilliant. Hollyhock plants; each 20c; 5 for 75c. Pkg., 10c.



HOLLYHOCK.

Heliotrope.

Well known, deliciously fragrant plants; excellent for bedding purposes or pot culture; finest, fine mixed. Pkg., 15c.



HELIOTROPE.



HELICHRYSUM.

Helichrysum—The finest among the everlasting flowers; of fine form. Cut the flower before the center fully opens; fine mixed. 5c.

Salzer's Show.

A mixture of every obtainable color and sort of Helichrysum. 10c

Ice Plant—A.

A singular trailing plant; the leaves and stems are covered with crystal-like globules, giving it the appearance of being covered with ice. Pkg., 5c.

Kaulfussia—A.

Desirable; dwarf habit and compact growth; richness and freedom of bloom. Pkg., 5c.

Lantana.

The flowers are borne in Verbena-like heads, embracing every shade of color; finest mixture. 10c.

Leptosiphon.

Low, pretty, hardy, free-blooming annuals. 5c.

Lobelia—A.

A continuously blooming plant, of easy culture; well adapted for bedding, edging pots or rockeries.
Cardinal Flower—Light red. Pkg., 5c.
Star of Ischl—Of erect growth, only 5 inches high, and forming dense balls of dark blue flowers. Pkg., 10c.

White Gem—Purest white blossoms. Pkg., 10c.
Emperor William—Light blue; compact. 5c.

Blue Bird.

A splendid Lobelia, blossoms large and intense blue. 10c.

Gracilis—Very fine for baskets, trailing gracefully. All colors. Pkg., 5c.

Lobelia Mixed—All colors, very fine. Pkg., 5c; good mixed, 5c.

**Marigold.**

The newer sorts of Marigold are great beauties, and are beginning to be widely cultivated. Finest colors, mixed. 5c.

Salzer's Superb—Contains a mixture of many sorts and colors; especially adapted for garden culture. 10c.

MARIGOLD.
MYOSOTIS.

Forget-Me-Not. Likes a moist location; extremely beautiful, low-growing plants; fine mixed. Pkg., 5c.
Azorea—Dark blue flowers; produced in greatest abundance. Pkg., 10c.
Eliza Fonrobert—Large blue. Pkg., 10c.

Mourning Bride.

One of the finest flowers for bouquets; great variety of colors, borne on long stems. Pkg., 5c.



MYOSOTIS.

Forget thou not that an order for 40c or more entitles you to a package of Oddly Odd Gourd Seeds. See Front Cover Page.

Nasturtium.

No annual gives more and finer blossoms and is so serviceable, cut and placed on the table in vases; while for wearing as corsage or neck bouquets they are extremely fashionable and valuable on account of their rich colors and their property of retaining their freshness so long.



EMPRESS OF INDIA. 10c.

Empress of India—The plant is of a very dwarf habit, while the flowers are of the most brilliant crimson color, so freely produced. Pkg., 10c.

Majus—Elegant, profuse-flowering plants, growing 12 feet in one season. Tall sorts mixed. Pkg., 5c.

Minus—Dwarf Nasturtiums in the yard are very brilliant and attractive. Mixed, pkg., 5c.

Black Egg—Very dark; choice. Pkg., 5c.

Tall Yellow—Beautiful golden yellow. Pkg., 5c.

Tall White—Elegant pearly white. Pkg., 5c.
Tall Rose—Beautiful in the extreme. Pkg., 5c.
Tall Crimson—Extremely beautiful. Pkg., 5c.

Salzer's Perpetual Blooming.

Pkg., 10c.; oz., 20c.

Salzer's Perpetual Blooming Nasturtiums—We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Perpetual Blossoms popularize them as the most beautiful of all Nasturtiums, and thousands of ladies who have grown them extoll their great beauty and peerless colorings. Pkg., 10c.; oz., 20c.; ¼ lb., 50c.

Fine Mixed Colors.

This mixture of Nasturtiums is exceedingly beautiful and justly popular. Pkg., 5c.; oz., 15; ¼ lb., 30c.; lb., 90c.

Alonsoa—Mask Flower. Pretty shrub-like annual, bearing scarlet flowers in profusion. Pkg., 5c.

Abobra—Pretty, hardy perennial climber, glossy green foliage, bright scarlet fruits; 10 feet. Pkg., 10c.

Allium—Hardy, with odd little flowers. Pkg., 5c.

Bartonia—Showy, summer-flowering annual. Pkg., 5c; good mixed pkg., 3c.

Baptisia—False indigo. Flowers bright blue or yellow, borne on spikes 6 inches long. Pkg., 5c.

Beta—Gorgeous, showy-leaved Beets. Pkg., 10c.

**Cacti Seed.**

Now, there is a great deal of genuine pleasure in growing these odd plants from seed. It is sure to chain your attention and interest you right along.

Choice Mixed Cacti, pkg., 10c.

Cacti Wonder Mixture—The finest of sorts. Pkg., 25c.

Chlora Grandiflora—Brilliant yellow flowers. Pkg., 5c.

Coccinea—A handsome Gourd. Scarlet fruit. Pkg., 10c.

Colonsias—Free-flowering, hardy annuals. Pkg., 5c. Good mixed, pkg., 2c.

Cosmos—Plants 4 to 6 feet high, literally covered in the autumn with large, single flowers resembling Dahlias. A group in bloom is a gorgeous sight. Colors range through many shades. Pkg., 10c.

Cuphea—Cigar plant. Very attractive. Pkg., 10c.

Cucumis—Ornamental Cucumbers. Pkg., 5c.

Castilleja—Brilliant crimson. Pkg., 25c.

Cyclanthera—A climbing plant bearing oval-shaped fruit, exploding loudly when ripe. Pkg., 10c.

Dicentra—Bleeding Heart. Well known. Pkg., 15c.

Didiscus—A—Delicate sky-blue blossoms. Pkg., 5c.

Erica—(Cape Heath)—Beautiful and interesting greenhouse shrubs, flowering most profusely. Pkg., 5c.

Erysimum—Showy, free-flowering annuals, very effective in beds. Pkg., 5c.

Eulalia—Unlike all other variegated plants, this has its striping or marking across the leaf. Pkg., 10c.

Eupatorium—Very hardy perennials, bearing large clusters of white bloom. Pkg., 5c.

Glaucium (Horn Poppy)—A—A showy plant with silvery leaves, orange blossoms; 5c.

Golden Rod—The nation's favorite flower. Who does not admire this beauty? 10c.

Gnaphalium—Immortelles bearing clusters of bright golden blossoms. Pkg., 5c.

Gomphenia—Beautiful ever-lasting flowers, mixed colors; 5c.

Gyneryum—Pampas Grass. Pkg., 5c.

Humea—Great climbers, mixed colors. Pkg., 5c.

Gilla.

A beautiful annual; splendid for borders and show. Pkg., 5c.

Show Mixture—The very finest. 10c; good mixed, 2c.

Heliophila—A pretty blue annual. Pkg., 5c.

Hibiscus, Garden—A branching plant of the easiest culture; blooms freely. Pkg., 5c.

Honesty (Moon Wort)—Interesting summer-blooming plants, suitable for shrubberies or woodland walks. Pkg., 5c.

Kolchia—A rapid-growing, graceful, cypress-like plant; flowers yellow. Pkg., 5c.

Jacoea—Annuals of the easiest culture. Pkg., 10c; mixed, 5c.

Loasa—Pretty, hardy climbing annuals. Pkg., 5c.

Lavender (Lavendula)—Much prized for its fragrant violet flowers. Pkg., 5c.

Lophospermum—Exceedingly ornamental trailing plants with large flowers. Pkg., 10c.

Linum—Very graceful flowers, especially pretty when branched. Pkg., 5c.

Torenia, "Bird in the Swing."

Upon a small bed, 3 feet by 10, produced from a 15c package of Torenia, our head gardener estimates that from May 15th to frost there were upward of 80,000 blossoms, all of intense porcelain blue and rich violet, throat bright yellow, presenting a magnificent sight. Pkg., 15c; 2 for 25c.

MISCELLANEOUS.

Lychnis—Handsome and strikingly effective perennials; mixed. Pkg., 5c.

Lupinus—A—Bearing long and graceful spikes of various shades of scarlet, purple, yellow and white; fine mixed. Pkg., 5c.

Oxyura—This is a pretty little hardy annual, neat in habit. Pkg., 5c.

Martynia—Handsome, large flowering. Pkg., 5c.

Maurandia—P—Finest of all pot climbers, bearing quantities of bell-shaped blossoms. Pkg., 10c.

Malope—A package of Malope seed sown in the open ground in April will begin unfolding its rich pink blossoms early in June. Pkg., 10c.

Mimulus.

Strikingly handsome flowers of easiest cultivation.

Ave Maria—Grand; produces myriads of beautiful spotted blossoms. Pkg., 10c.

Musk Plant—Full musk fragrance. Pkg., 10c.

Show Mimulus—Contains grandly beautiful, free-flowering sorts. Pkg., 10c; fine mixed, 5c.

Nemophila—Good mixed. Pkg., 3c.

Nigella—Love in a Mist. Pkg., 5c.

Nicotiana—Flowers pure white. Pkg., 10c.

Nycternia—Star-shaped flowers. Pkg., 5c.

Oxalis—Fine mixed. Pkg., 10c.

Oxalis Trapsoloides—Yellow flowers with brown foliage. Pkg., 10c.

Pink.

Closely related to the Carnation and Picotee, but smaller flowers; plant dwarf and quite hardy; flowers beautiful and very fragrant.

Pink—Grand mixture. Contains many new and old varieties. Pkg., 25c; fine mixed, 10c.



PINK.

Picotee.

Very much like the Carnation; as fine and more delicate in its coloring. Choicest imported. Pkg., 15c; fine mixed, 10c.

Carnation Pinks—See page 25 for magnificent sorts. They are sure to please, and will.



PICOTEE.



NEMOPHILA (LOVE'S GROVE), A SWEET BEAUTY. PKG., ONLY 3c.

Pæony—Grandly beautiful; mixed. Pkg., 20c.

Palava—A beautiful annual, flowering abundantly. Pkg., 5c.

Penstemon—Continuous bloomers. Pkg., 10c.

Perilla—Beautifully fringed bloomers; 5c.

Phaspholus (Scarlet running bean). Pkg., 5c.

Rhodanthe.

Beautifully formed, very ornamental plants; bell-shaped and very everlasting flowers. Pkg., 5c.

Ricinus—A.

Tall growing plants, whose luxuriant tropical foliage renders them exceedingly ornamental and desirable. Mixed, 5c; finest mixed, 10c.

Salvia.

Flowers in spikes of fiery red, crimson and blue, and continues to blossom until frost, when the plants can be removed to house for bloom.

Salvia Coccinea—Fiery scarlet; fine. Pkg., 15c.

Salvia Splendens—Pkg., 10c; fine mixed, 10c.

Salvia Bluebird—Finest blue. Pkg., 15c.

Fragrant Apple Salvia—Pkg., 15c.

Scyphantus—A free-flowering plant. Pkg., 5c.

Stevia—P—Plants producing white and purple flowers; largely used in bouquets. Pkg., 10c.

Solanum—Beautiful ornamental fruit-bearing plants of various forms; fine mixed. Pkg., 5c.

Sweet Sultan—Fragrant flowers of purple, white and yellow. Pkg., 5c.

Statice—Free-flowering. Pkg., 5c.

Viscaria (Rose of Heaven)—A fine, free-blooming annual of brilliant colors; fine mixed. Pkg., 5c.

Vinca (Madagascar Periwinkle)—Ornamental free-blooming plants. Pkg., 10c.



RICINUS. PKG., 5c.



GILLA, THE BEAUTIFUL.

PANSIES.

Wisconsin soil and climate are specially adapted to the growing of splendid blossoms and hence our strain is recognized among florists as the finest by all odds in America. It is grown on the new process of growing enormous blossoms for seed, with experience, soil, climate, etc., all in our favor of producing the best Pansies seed in the world.

Pansies in Separate Colors.

These separate colors contain all known varieties and shades of each. Pkg., 10c each.

Blue Shades, Mahogany Shades,
Brown Shades, Margined Shades,
Bronze Shades, White Shades,
Black Shades, Yellow Shades,
Black (King of the Black)

Pkg., 10c.; any two pkgs. of above, 15c.

Angel's Robe.

This pure white Pansy is a novelty of the first



water; is especially adapted for cemetery planting or edging in the garden. It's the sweetest of all white Pansies. Pkg., 15c; 2 pkgs. 25c.

Louis Odier—Beautifully blotched; extra large. Pkg., 15c.

Trimardeau—The largest race of Pansies; enormous blossoms. Pkg., 20c.
Lord Beaconsfield—Large flowers of deep purple velvet. Pkg., 15c.

Pansy Mixtures.

No. 1—Choice mixed Pansy; very choice. Pkg., 10c; oz., 75c.

No. 2—Mixed Pansy. This mixture is as fine as many seedsmen's 10c and 20c mixtures; some giant blossoms found therein. Pkg., 5c; ½ oz., 50c.

Home, Sweet Home Mixture.

Pre-eminently distinct; indeed, they can well be named "Fragrant Ever-bloomers," because it is a distinct strain of exquisitely beautiful, very free blooming Pansies. They are specially adapted to home culture, and hence the name. Sow a package of these beauties and we are sure that no spot in your garden will be more carefully watched or more often visited by your husband, sons and daughters than your bed of "Home, Sweet Home" Pansies. Pkg., 25c; 5 pkgs., \$1.00.

Salzer's Superb Pansy.

This strain is gathered from mammoth flowers only, and is made up to accommodate many of our customers who want giant flowers regardless of price. Pkg., 50c; 3 pkgs., \$1.00.

Petunias.

New Fancy Hybrid Sorts—Composed of thick-petaled, extremely beautiful, single new varieties, giant blossoms. Pkg., 25c.
Belle Etoile—Striped and blotched. Pkg., 10c.
Ellesmore—Dark rose for massing. Pkg., 10c.
Pure White—Fine single for cemetery. Pkg., 10c.
Cliffwood—A good per cent. of the seed full and very double, but it comprises the widest possible range of colors; all perfect blossoms, many of them wondrously beautiful. Pkg., 20c.

Single Petunias.

A brilliant plant for outdoor decoration, as ribbon bedding, for window boxes, in fact for anything where gorgeous and brilliant show and quick, early flowering is desired.

Fine mixed sorts of Single Petunias. Pkg., 5c.

Salzer's Imported Mixture of Petunias.

Seeds gathered only from show flowers and contains every imaginable sort—brilliant in colors, perfect in habit, and prodigally free in bloom. It is incomparable as a mixture, and contains some semi-double seeds. Pkg., 15c; 2 for 25c.

Good mixture, pkg., 3c.

Mignonette—A.

The delightful fragrance of the Mignonette has been applauded for centuries.



Snow Queen—The flower spikes of this magnificent novelty are long, often ten inches, pure white, and beautiful in form, the fragrance is delightful, rich and powerful. Pkg., 15c; ½ oz. 25c; oz., 40c.

Victoria—Dark red flowers, distinct and larger than the old varieties. Pkg., 10c; oz., 35c.

Machet—The plants are of pyramidal growth. Spikes of brightest red. Pkg., 10c; oz., 35c.

Double White—Nothing can equal a bed of this snowy white sort. Pkg., 10c; oz., 35c.

Crimson Giant—New. The largest and sweetest of all Mignonettes. Pkg., 10c; oz., 35c.

Golden Queen—A literal mass of gold; continually in flowers. Pkg., 10c; oz., 35c.

Salzer's Giant White Spiral—Grows 2 or 3 feet high, perfectly erect, and we measured spikes of bloom on our grounds last season which were 15 inches long. Its color is pure snow white. Pkg., 10c; oz., 30c.

Salzer's Show—In this mixture we have placed every known variety, old and new. A package will furnish bloom and fragrance all summer. Pkg., 10c; oz., 30c.

Mignonette—All sorts mixed. This mixture contains all known sorts and colors. Pkg., 5c; oz., 20c; ½ lb., 50c.



PEACOCK
PANSY.

Giant Peacock Pansies.

Salzer's new race of colossal Pansies. Blossoms giant size, thick, full texture, with single blossoms the past season attaining the enormous size of 13 inches in circumference. The colors are marvelous. No pen can describe, no artist's brush depict their transcendent brilliancy and beauty. They blend in perfect forms of monstrous size all the colors known in art and nature. We wish at once to popularize this new race of fragrant, colossal beauties and have here placed the price very low.

GIANT PEACOCK PANSY. PKG. 30c.

\$15.00 IN GOLD.

We offer \$10.00 in Gold for the largest, \$5.00 for the second largest, Pansy blossom of our Giant Peacock Pansy Mixture! How to win this prize and how to measure the Pansies found on rear of each Peacock Pansy package. The largest pansy in 1898 measured 4 1-3 inches the long way; the second largest 3 7-8 inches; third, 3 3-4 inches; fourth, 3 1-2 inches. We believe a five inch can be grown in 1899. Try it.

Price, pkg., 30c; 2 pkgs., 50c; 6 pkgs., \$1.00; ¼ oz. seed, \$2.00; ½ oz. \$3.75.



FROM SALZER'S IMPORTED MIXTURE OF PETUNIAS. PKG., ONLY 15c.

Portulaca.

There are scarcely any flowers in cultivation that make such a dazzling display of beauty as a bed of many hued, brilliant colored Portulacas. Double mixed, 10c; single and double mixed, 5c; single mixed, 5c. Finest Mixture—Thirty sorts (imported, choice). Pkg., 10c.



Salzer's Perpetual Pot—This strain covers every imaginable shade of scarlet, crimson, rose, white, yellow, etc., bearing innumerable large, very full, double blossoms. It is indeed popular, whether grown as a pot plant or as a bed on the lawn or garden. The show is brilliant. Pkg., 15c.

SALZER'S PHLOX.

Of all annuals Phlox makes the finest beds, and every garden should have them. Flowers are vivid, rich and of wonderful hues, borne in clusters freely.

Phlox Drummondii.

Alba, pure white, fine for cutting. 10c
Purpurea, deep purple. 10c
Rosea, bright rose; good. 10c

Scarlet, very brilliant and showy. 10c
Phlox Drummondii, all sorts and colors; very fine. Price, ½ oz., 35c; oz., 60c; pkg., 5c.

Phlox Grandiflora.

The beauty of this grand Phlox is its Phlox Grandiflora, pure white. 10c
Phlox Grandiflora, bright scarlet. 10c

gigantic blossoms, brilliant and showy.
Phlox Grandiflora, striped and blotched. 10c
Phlox Grandiflora, deep purple. 10c

Phlox Grandiflora—Finest Mixed.

This mixture, for 10c, must not be compared with that offered by most seedsmen. Ours is composed of giant blossoms in endless colors. It is particularly fine, and we do not see how a garden can be called quite complete without a small bed of these brilliant beauties. Pkg., 10c; 2 pkgs., 15c; ½ oz., 50c.

Phlox Snowbank—This is the grandest pure white Phlox in cultivation. Pkg., 10c.

Phlox D. Nana—Our mixture of this new dwarf, compact, free-blooming. Pkg., 10c.

STAR OF QUEDLINBURGH—Novelties in Phlox. The petals are charmingly fringed, often star-shaped, long-pointed, with borders margined, etc., and its oddity and beauty of colors will find for itself a place in many a garden. Don't try to get along without it, you will miss one of the rarest treats in annuals if you do. Pkg., 15c; 2 pkgs., 20c.

Giant Star Phlox.

A brilliant novelty on which we paid \$200.00 in prizes three years ago. The blossoms are very large, beautifully shaded, of all manners of hues and colors, and are star-shaped. Indeed, this Phlox makes a brilliant display. Pkg., 15c.

POPPY SORTS.

Paeony, large, full double sorts. 5c
Oriental, dazzling scarlet, double. 10c
White Shades, best white sorts. 10c
Poppy, all sorts mixed. 5c
Poppy, double sorts mixed. 5c
Poppy, single sorts mixed. 5c
Poppy, hardy, perennial sorts mixed. 10c
Opium Poppy, pkg., 5c; oz. 25c
Good Mixed, pkg. 25c

Poppy Blossom Evermore.

Noted for its brilliancy of color, charming and delicate tints, for beauty and variety of form, for oddity and richness, as well as uniqueness of its great single and double blossoms. Pkg., 15c; 2 pkgs., 25c.

Peacock Poppy Mixture.

Offered as a premium last year, and 128,000 packages were taken. It became at once unusually popular. Contains the most brilliant hues imaginable. Pkg., 15c; oz., \$1.00.

SAMPLE FLOWERS OF "BLOSSOM EVERMORE."

SENSITIVE PLANT



A beautiful and graceful perennial climber, none surpassing its glossy deep green, wavy and most delicate foliage. Pkg., 15c.

Sensitive Plant.

An interesting plant, well known for the extreme irritability of its leaves and foot stalks, which close and droop at the slightest touch. Children's delight. Pkg., 10c.

Stipa Pinnata—E.

Feather Grass—A hardy perennial plant, with beautiful, delicate white, feathery-like stems of bloom; in great demand for ornamental work; flowering the second season from seed. Pkg., 10c.

Sweet William—A.

A very beautiful class of plants of extreme richness and diversity of color. The varieties have been greatly improved of late years. Hardy as oak. Cover with a few leaves in fall; in spring they will bloom with increased beauty. Fine mixed. Pkg., 10c.

Tritoma Uvaria.

Red Hot Poker, splendid perennials, bearing tall spikes of red bloom. Pkg., 10c.

SALZER'S SPLENDID SWEET PEAS.

Sweet Peas. Nothing quite like them anywhere.

Salzer's Ever-Blooming Sweet Peas.

Our Ever-Blooming is something especially rare, of unusually large blossoms, brilliantly shaded, deliciously fragrant, that bear continually until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. For personal wear during summer and autumn it is the most fashionable flower grown, as this strain retains its freshness for hours. We control the entire stock of Ever-Blooming Sweet Peas in America. Don't be misled by some seedsmen offering you a substitute for same, as "just as good". Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.50.

Copopoco Sweet Peas.

This strain is remarkable for largeness and clearness of blossoms, rich, varied and marked colors, and great freedom of bloom and delicious fragrance. Pkg., 10c; oz., 20c; ¼ lb., 50c.

Cupid, the Dwarf Sweet Pea.

The famed dwarf Sweet Pea. Our stock is grown from the original. Pkg., 10c; 2 pkgs., 15c; oz., 30c.

We can furnish the following at 5c per pkg.: oz., of any variety, 20c; ¼ lb., 40c, postpaid; lb., 90c.

Apple Blossom—Pink and white.
Blanche Burpee—Pure white.
Blanche Ferry—Pink and white.
Blushing Beauty—Best pink.
Boreatton—Velvety maroon.
Bronze King—Bronze standard white.
Butterfly—Blue and white.
Captain of the Blues—Best blue.
Cardinal—Old red.
Countess of Radnor—Light lavender.
Duchess of York—Nearly pure white.
Duke of Clarence—Clover purple.
Duke of York—Pink and white.

Eliza Eckford—White with blue edge.
Emily Henderson—White.
Firefly—Finest scarlet.
Gaiety—Red and white, striped.
Her Majesty—Large; rose color.
Ignea—One of the best reds.
Lady of Penzance—Delicate salmon.
Lemon Queen—Blush pink and lemon.
Lottie Eckford—White, blue edge.
Meteor—Best salmon.
Mrs. Jos. Chamberlain—Red and white flaked.
Mrs. Eckford—Light lemon.

Mrs. Gladstone—Large pink.
Mrs. Sankey—White.
Novelty—Very dark rose.
Orange Prince—Beautiful shade of orange.
Ovid—Rosy pink.
Peach Blossom—Pink.
Primrose—Straw color.
Princess Beatrice—Light pink.
Royal Robe—Dark pink.
Stanley—Best maroon.
Venus—Salmon buff.
Waverly—Rosy, claret color.

Sweet Peas—Special Mixtures in Separate Shades.

White Sorts, mixed. Pkg., 5c
Striped Sorts, mixed. Pkg., 5c
Black Sorts, mixed. Pkg., 5c

Pink Sorts, mixed. Pkg., 5c
Blue Sorts, mixed. Pkg., 5c

These special sorts by weight: Oz., 15c; ¼ lb., 25c; lb., 75c.

Fine Mixed Sweet Peas.

This mixture, for the price, challenges an equal. It is composed of many sorts and colors, and will surely please. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 35c; lb., 65c, postpaid.
Good Mixed—As fine as Seedmen's Choice. Pkg., 3c; oz., 6c; ¼ lb., 15c; ½ lb., 50c, postpaid.
Perennial Sweet Peas—Resembles Sweet Peas. Perfectly hardy; climber. Pkg., 5c.

Primrose, Evening.

The Oenothera, or Evening Primrose, produces large blossoms, 3 to 4 inches across, usually yellow or white; very showy; mixed. Pkg., 10c.

English Primrose—See Auricula. Pkg., 25c.

Primula.

Sown in spring or summer will make excellent pot plants for winter use.

Grand Sorts, Mixed
—Pkg., 20c; 6
pkgs., \$1.00.
Chinensis—
Pkg., 20c.

Fringed
Varieties—
Extra fine
mixed. Pkg.,
40c. Finest
double sorts;
mixed. Pkg.,
50c.

Salzer's
Prize—They
are beautiful
beyond de-
scription, are
large, full and
in endless col-
ors. A splendid
mixture for
florists or for the house, as a package will
give you many varieties. Pkg., 25c; 5 pkgs.,
\$1.00.



PRIZE PRIMULA.

Smilax.

A beautiful and graceful perennial climber, none surpassing its glossy deep green, wavy and most delicate foliage. Pkg., 15c.

Stock, Ten Weeks.

For fragrance and perfect blossoms, brilliancy and diversity of color and long duration of bloom, this annual is unsurpassed.

Stock, Giant Perfection.

This plant of the new Giant Perfection is pyramidal in shape, 2½ feet high; produces long spikes of double flowers, much finer and larger than ordinary sorts, and of delicious fragrance. See cut. Pkg., 15c.

Large Flowering—Grows tall, full of branches and blossoms; very sweet. Pkg., 10c.

Tree Stock—Grows tall; literally fills its many branches with great, large blossoms. Pkg., 15c.

Kaiserin Louise—Pure white novelty.....20c

Azure blue, white or flesh color, each.....10c

Rose or carmine, each.....10c

Black Brown.....10c

Imported Dwarf (large blossoms).....20c

Fine Mixed.....5c

Salzer's Select Mixture—This mixture stands unrivaled. It contains every imaginable sort and color known to the trade. On our own grounds, where we grow stock in large quantities, nothing gives better satisfaction and more pleasure to our thousands of visitors than the Select Mixture Stock. Pkg., 25c; 2 pkgs., 55c.

Violet—P.

Sweet Violet—The culture of this humblest and most fragrant of plants is easy; it resembles that of the Pansy. The temperature must not be too high, the soil moist and rich in loam.

White Perfecta, Pkg., 15c. | **Alba**.....Pkg., 10c.

Blue.....10c. | **Choice Mix'd**.....10c.

Salzer's Prize Violets—(contains some double seed and every single color and sort obtainable. It is without a superior. Pkg., 20c.

Whitlavia—A.

An elegant annual, with delicate foliage, drooping clusters of rich dark blue and white, bell-shaped blossoms. Pkg., 5c.

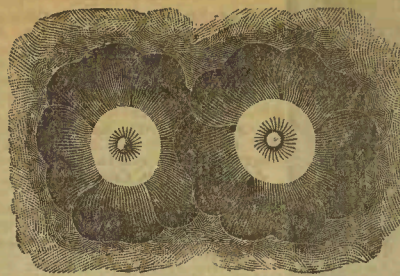
GIANT PERFECTION, 15c.

VIOLET, BLUE. PKG., 10c.



SPECIMENS FROM FRAU GRETE MIXTURE (¼ SIZE). PKG., 15c.

Star Verbenas—Package 15 Cents.



STAR VERBENA. PKG., 15c.

Mammoth Verbena—On perfect flowers, they reach the size of a silver quarter of a dollar. Pkg., 25c.

Candidissima—Purest white, Pkg., 15c. | **Defiance**—Deep scarlet. Pkg., 10c.

Bluebird—Blue black. Pkg., 10c. | **Striata**—Beautifully striped. Pkg., 10c.

Verbena Mixtures

Fine Mixed—Pkg., 5c. | **Star Mixture**—The finest in the

No. 1 Mixed—Very fine indeed; world. Pkg., 15c; 2 pkgs., 25c.

many colors. Pkg., 10c.

Wahlenbergia.

Seeds sown in the house or early in the ground will, by June 1st, form a plant 12 inches high, very bushy and compact, deep green leaves, beautifully edged, and lit rally covered with deep porcelain blue, four pointed, saucer shaped, exquisitely and charmingly colored blossoms. Pkg., 15c.

Wall Flower.—P.

A very fragrant and desirable class of winter bloomers. Sow seeds in hot-bed, and while plants are small place in pots. In fall, remove to the house.

Dark Brown—Extra rose-formed, grand. Pkg., 25c.

Golden Yellow—Splendid. Pkg., 25c.

Choice Imported Mixture—Pkg., 10c.

Xeranthemum—E.

Annuals, dwarf, compact and free-flowering. The flowers are blue, white and purple. Pkg., 5c.

Zinnia—A.

A splendid plant; flowers large, double, and somewhat resembling the Dahlia: a very fashionable flower; free-bloomer. Our mixtures are superb.

Double White—Pure, full. Pkg., 5c.

Double Striped—Pkg., 5c.

Double Crimson—Pkg., 5c.

Single sorts, mixed, very fine, pkg., 5c; tall sorts, mixed, 5c; dwarf sorts, mixed, 5c.

Salzer's Show—Contains every imaginable color, sort and kind obtainable in

Europe and America, and is for variety and gorgeousness, without an equal. Pkg., 10c.

Frau Grete—Peerlessly beautiful, of endless variety and color. This mixture is named in honor of ex-Gov. Hoffman's charming and estimable wife. The Zinnia is Mrs. Hoffman's favorite flower, and this mixture contains the finest in the world. Pkg., 15c.

Fine Mixed Zinnia—Extra. 5c.

SALZER'S VEGETABLE SEEDS.

The year 1898 was one of great plenty, especially in the vegetable line. Onions, Cabbages and Potatoes yielded abundantly, while prices ruled fair. The future must be judged by the past; years of plenty are followed by seasons of want. It therefore behooves YOU, if money-making is a pleasure to you, to sow plenty of Onions, Cabbage, Peas, Beets, Potatoes, etc., because many of your neighbors were disgusted with growing them last year, on account of the prices, and will not grow many in 1899. Look out for 1899. Plant a plenty,—prices may be high,—yes, way up; that is the time to have plenty on hand to sell. It will fatten your bank account and give you money to do good with.

With us QUALITY IS FIRST, price secondary.

How good, not how cheap. Thus it comes that we have thousands of market gardeners and market farmers as customers who want only THE BEST, regardless of cost. Some of our prices may seem a trifle high; but is it not better to pay a fair price and get a GOOD ARTICLE than to pay but little and get a poor, worthless lot of seed? Is it not better to pay 10c for a packet of Salzer's Northern-Grown Giant Flat Dutch Cabbage and grow 500 solid, large, salable heads, than to pay 3c for some worthless, imported cheap Cabbage seed offered by seedsmen who do not grow, but buy where they can get the cheapest? It costs us 50 per cent. more (than we could buy seed at) to grow seeds in the far North, but it pays our customers to have us do so—that is, in big vegetable yields and enormous farm crops. Remember, that cheap imported seeds, such as are frequently offered by seedsmen or dealers who are not growers, are dear at any cost. Seeds were never known to be grown in big cities—it takes the country to do so. It pays to buy direct from the grower. Try it this year by buying Salzer's Northern-Grown Seeds. They will grow.

Club Terms—

Discounts and Premiums.

EVERYBODY

NEEDS SEED, So if you go and see your neighbors—many of them never think of sending for seeds, and when the time comes, go to the nearest store and buy old, worthless Commission Box Seeds that have wandered over the land these 20 years or more—they will gladly give you their orders for Salzer's Fresh Seeds, if you show them our catalogue. In this way you can make Money, besides getting all your own seed free.

Club Terms—We allow You in Sending Us

For \$1.00 to select plants or seed packages amounting to \$1.25, a profit of \$0.25	
" 1.50 "	" 1.85 "
" 2.00 "	" 2.55 "
" 3.00 "	" 3.80 "
" 4.00 "	" 5.10 "
" 5.00 "	" 6.75 "
" 10.00 "	" 14.00 "
" 20.00 "	" 29.00 "

FREE! In addition to the great reduction of Seeds by purchasing at club terms we allow you, 1st, always to select Salzer's oddly odd gourds from our front cover page, with each order of 40c or more. In addition we always throw in lots and lots and lots of extras depending upon the size of your order—the larger the more EXTRAS.

Discount on Seeds by Measure and Weight.

Above terms apply to Flower and Vegetable Seeds by the package (and plants at the single rate price) only. On each \$1.00 worth of Vegetable seed ordered by the ounce, ¼ pound or 1 pound, or in pints, quarts, pecks (bushel prices are strictly net) we allow you to select 20c worth extra seed on each \$1.00 sent. Thus, if you bought 1 peck Salzer's Earliest and Best Peas at \$1.25 and ¼ lb. Lightning Cabbage at \$2.00, total \$3.25, you would be allowed to select 65c worth extra seeds. All farm seeds are net. As regards this you will find full instructions under Farm Seeds. Wholesale prices to market gardeners. Write to-day for same—or make out your list of seed desired and send to us for special wholesale prices.

VEGETABLE SEEDS.

Mr. John Hauser, of La Crosse Co. captured the **First Prize** at the West Salem fair, exhibiting 160 different kinds of Vegetables, all grown from Salzer's Seeds.—"That's the reason," he adds, "that I was able to take first prize. You see Salzer's Seeds furnished the germ, the vigor, the growth, the beautiful specimens—all I had to do was to furnish the ground for them to grow in and a little care in cultivating them! It was Salzer's Seeds that did it! And I can cheerfully recommend same to every market gardener who wishes the earliest, the best medium and best late vegetables—all true to name—to plant Salzer's Seeds. They never fail with me, they are always money makers for me."

Joe H. De Roy, Cawker City, Kansas, says: "The Early Bird Radish is the earliest and best radish I ever saw."

"Your Lightning Cabbage is a world beater. It is the earliest."

"Your Giant Flat Dutch is magnificent."

Wm. Harberts, Little Rock, Iowa, says: "Your Giant Flat Dutch Cabbage cannot be excelled. Its large, solid, magnificent heads are just the size and quality we Germans like."

"Your 50-Day, the Earliest Tomato, is the earliest and best that we have ever used."

Wm. J. Murphy, Blessing, Iowa, says: "Your Wisconsin Hybrid Watermelon cannot be beat. Reserve seed for me for 5 acres."

Mr. August Prahle says: "I have used your seeds for years. They produce the finest vegetables in the market. I bring in my crop ahead of the others and generally get double the price. I always take the first prize at fairs. Last year I exhibited 117 varieties of vegetables and of course carried off the first prize, all grown from Salzer's Seeds. Now, at the Interstate Fair, in the presence of thousands, I carried off first prize on 126 different kinds of vegetables from Salzer's Seeds. If you want fine show vegetables for fairs, Salzer's Seeds produce them."

Mr. D. Hayford, Rhinelander, Wis., has this to say regarding Salzer's Tools: "Your Mattheis combined Drill, Wheel Hoe and Plow is positively the grandest tool of its kind on earth. I would not part with mine for an even \$100.00, unless I could get another. It does its work splendidly. Your Seeds are a No. 1."

C. A. Palmer, Lincoln, Neb., says: "I am a market gardener and have used your Seeds the last five years. Your 50-Day the Earliest Tomato and Salzer's cabbage are the greatest money makers I ever struck. I had tomatoes thirty days ahead of the best gardeners of this place, and beat them all on



L. D. HAYFORD,
Rhinelander, Wis.



MR. JOHN HAUSER,
The Great Vegetable Grower
of La Crosse Co.

Ginseng Roots.

The inquiry for Ginseng Roots the past few years has been very large, so large that it has become a source of extremely profitable culture. There is probably no crop that is in greater demand and paid for at fancier prices than the Ginseng Root, selling at \$2.50 to \$4.00 per pound. The average price of this root paid at La Crosse for the past five years has been over \$3.00 per pound. It is of comparatively easy culture and is sure to pay the farmer, whether grown in large or small quantities, a handsome profit.

Roots, per 12, 40c, postpaid; per 25, 75c; per 100, \$2.75; per 500, \$13.00.

Salzer's pamphlet on Ginseng Culture, postpaid to any address for 15c. This little pamphlet gives full culture directions and should be obtained by all intending purchasers—or better get the "American Ginseng History and Culture" by Hauser—for which he charges \$1.00, but we have a large lot of copies and offer same for 40c each, postpaid.

HOW MUCH SEED TO SOW.

The following table gives a fair idea of quantity of seed to sow per row of 100 yards long; also, seeds required per acre. The amount given is a great plenty.

Per Row.		Per Acre.	Per Row.		Per Acre.	Per Row.		Per Acre.	Per Row.		Per Acre.	Per Row.		Per Acre.
Asparagus.....	8 oz.	6 lbs.	Carrot.....	3 oz.	3 lbs.	Egg Plant.....	½ oz.	10 oz.	Okra.....	12 oz.	5 lbs.	Radish.....	6 oz.	8 lbs.
Beans, Bush.....	3 qts.	1½ bu.	Cauliflower.....	¼ oz.	4 oz.	Endive.....	2 oz.	1 lb.	Onion, for large bulbs.....	2 oz.	5 lbs.	Rhubarb.....	4 oz.	4 lbs.
Beans, Lima.....	3 pts.	20 qts.	Celery.....	1 oz.	8 oz.	Leek.....	2 oz.	10 oz.	Onion, for sets.....	3 oz.	35 lbs.	Salsify.....	4 oz.	4 lbs.
Beans, Pole.....	1 pt.	15 qts.	Collards.....	½ oz.	10 oz.	Lettuce.....	2 oz.	10 oz.	Parsley.....	2 oz.	1 lb.	Spinach.....	6 oz.	19 lbs.
Beet.....	5 oz.	3 lbs.	Corn, Sweet.....	1 pt.	8 qts.	Melon, Water.....	2 oz.	3 lbs.	Peas.....	3 qts.	2 bu.	Squash.....	3 oz.	3 lbs.
Broccoli.....	½ oz.	1 lb.	Cress.....	1 oz.	2 lbs.	Melon, Musk.....	2 oz.	2 lbs.	Pepper.....	½ oz.	¼ lb.	Tomato.....	1 oz.	4 oz.
Brussels Sprouts.....	½ oz.	1 lb.	Cucumber.....	3 oz.	3 lbs.	Mustard.....	4 oz.	1 lb.	Pumpkin.....	2 oz.	5 lbs.	Turnips.....	3 oz.	2 lbs.
Cabbage.....	1 oz.	¼ lb.												

With each 40c order a package of Salzer's Oddly Odd Gourds! On larger orders, see page 30.



OUR SPLENDID 50c. LATE COLLECTION.

50 Cents. 18 packages of best late vegetables for only 50c. This package cannot be broken. They are choice. Look up their description in catalogue.

1. Beans, White Wonder.
2. Beet, Long Smooth Blood.
3. Cabbage, Premium Flat Dutch.
4. Carrot, Long Orange.
5. Cauliflower, Autumn Giant.
6. Celery, Boston Market.

7. Cucumber, Long Green.
8. Corn, Mammoth Sugar.
9. Kohl Rabi, Salzer's Mammoth.
10. Lettuce, Prize Head.
11. Melon, Ironclad.
12. Melon, Montreal Market.

13. Onion, Yellow Danvers.
14. Peas, Telephone.
15. Radish, White Strasburg.
16. Spinach, Long Standing.
17. Squash, Marblehead.
18. Tomato, Favorite.

Catalogue
Price, \$1.30.
Special
Price,
Only

50c.

This collection has fairly leaped into popularity! Everywhere it is receiving hearty endorsement. The sorts are splendid—the quality A No. 1. We furnish the Late Collection and the Earliest with great pleasure, for they are sure to please everybody, even the most critical.

The Great \$1.00 Collection of Earliest Vegetables.



There are thieves even in the seed trade. There are men who are so unprincipled as to steal our cuts, our descriptions, in order to sell their inferior seeds. Thus they will try and palm off MEDIUM EARLY VEGETABLES, claiming them to be "just as good" as Salzer's Northern Grown Earliest. Well, they are not. This collection of 35 packages Earliest and Best Vegetables is without an equal. It is composed of our specialties—varieties we have cared for and improved for the past 20 years. There is nothing like it in the seed trade. That's the reason some seedsmen try to copy it. That this collection pleases; that the seeds therein are the earliest in the world; that it gives satisfaction everywhere, we introduce here only a few of THOUSANDS OF TESTIMONIALS:

Nat. Horn, Syracuse, N. Y.: "The earliest vegetables I ever ate, and the earliest I ever raised, came from your collection of 35 Packages."

Jerome Ross, Dallas, Tex.: "I swear by Salzer! That is, the earliest vegetables in the world, Texas included, come from you."

H. E. Johns, San Jose, Ill.: "My vegetables from the 35 Package Collection were certainly 10 days ahead of any here grown."

Frank O. Call, San Francisco, Cal.: "Many

thanks for your splendid seed. The 35 Packages Earliest Seed proved more than you claimed for it. Early? Yes, 18 days ahead of my neighbors. They can't be beat in quality."

J. Ewe, Jefferson, Mo.: "A word about your Earliest Collection. Every sort is a gem and all earlier than any I have ever planted."

G. Hovey, Findlay, O.: "This is a protection state. Your gardener customers are protected by 18 days! That is, your Earliest Vegetables are that much earlier than other seedsmen's."

Ralph Clark, Edinburg, Scotland: "The 35 sorts of vegetables give me, in many instances, vegetables 3 weeks ahead of any in our market."

Wm. Watkins, Bristol, England: "My gardener tells me that the fine early vegetables we are now enjoying came from your 35 Packages Earliest Vegetable Collection. Accept my thanks for same. I was to a dinner recently at Earl —'s. He tells me I am fully 25 days ahead of him—all due to your seed!"

Thus we could keep on with testimonials from Europe, Asia, Africa, South America, Australia, and from every county and state of our grand United States. Everybody praises this collection as the earliest in the wide, wide world. Try them for 1899. They are fine and cheap. Think of it! Postpaid, for only \$1.00; not 3c per package, and every sort a gem.



THE GREAT ONE-DOLLAR COLLECTION.

This collection of 35 grand vegetable sorts is without question the very finest offered in the world. Many seedsmen, of course, will imitate this, but in quality it is impossible to reach it, because many of the seeds contained herein are our specialties, and cannot be had from anyone else.

The following 35 sorts of vegetable seeds,—sufficient for a family garden,—the very best and the very earliest of their kind,—for only \$1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table, WAY AHEAD (yes, 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—the catalogue value, \$2.40—and will not be broken. Look up their description. These 35 packages for \$1.00 are a great bargain.

\$1.00

- | | | |
|-------------------------------|-------------------------------|------------------------------------|
| 1 Asparagus, Berliner. | 13 Cucumber, Prolific Pickle. | 25 Peas, Salzer's Earliest & Best. |
| 2 Beet, Dewing's Red. | 14 Cress, Extra Curled. | 26 Parsley, Early Moss Curled. |
| 3 Beans, Ne Plus Ultra. | 15 Endive. | 27 Radish, Erfurt Dark Red. |
| 4 Borecole, Dwarf German. | 16 Kohl Rabi, Early-Vienna. | 28 Radish, Long Scarlet. |
| 5 Corn, Early La Crosse. | 17 Lettuce, Early Simpson. | 29 Rutabaga, Early Yellow. |
| 6 Cabbage, Salzer's Earliest. | 18 Lettuce German Butter. | 30 Sage. |
| 7 Cabbage, Red Pickling. | 19 Leek, Salzer's Earliest. | 31 Spinach, Early Summer. |
| 8 Carrot, French Forcing. | 20 Melon, Water, Phinney's. | 32 Squash, Early White Bush. |
| 9 Cauliflower, E. Paris. | 21 Musk, Jenny Lind. | 33 Sweet Marjoram. |
| 10 Celery, White Plume. | 22 Onion, New Queen. | 34 Turnip, Early La Crosse. |
| 11 Celery, Turnip Rooted. | 23 Parsnip, Long Sugar. | 35 Tomato, Early Conqueror. |
| 12 Cucumber, Early Market. | 24 Pepper, Ruby King. | 36 Package Oddly Odd Gourds. |

These 35 Packages Earliest Vegetables are a bargain. Try them.

This collection gives you the choicest of the choice in Early Vegetables, and gives you lots of them for but little money. Thousands have tried them and thousands chant their praises. You will certainly do the same if you order them this spring. Nothing in the world quite so early and so fine. They are the rarest of all rare, rich, luscious, vegetables, just the kind that you will delight in. We throw in a package of Salzer's Oddly Odd Gourds with each collection order. Try this Collection in 1899 for EARLIEST.

THESE . .
35 Packages for
\$1.00,
POSTPAID.
These 35 Packages will
not be changed.

Earliest of All Collection.

POSTPAID
ONLY . . . 50 CENTS.

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All grand novelties and rare sorts. Try them.

- | | |
|-------------------------------------|---------------|
| Beans, Earliest Wax | \$0.15 |
| Beet, Red Beauty | .10 |
| Cabbage, Lightning | .15 |
| Corn, First of All | .10 |
| Carrot, First of All | .10 |
| Melon, Salzer's Earliest | .10 |
| Pea, Early May | .15 |
| Radish, Salzer's Earliest | .10 |
| Tomato, Earliest of All | .20 |
| | \$1.15 |

50
Cents.

The whole lot, worth \$1.15, on trial, for 50c.

FOR 70 CENTS.

We are frequently asked for a collection of vegetables for a small garden, and we cordially recommend the following, which we send, postpaid, for only 70 cents. The varieties contained therein are all A No. 1, of choicest qualities, and will surely please and delight. Some of the best sorts in the world are found in this 70c collection. You will surely be delighted with same:

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|--------------------------------------|
| Beans, Salzer's Six Weeks, 10c. |
| Beans, Case Knife, a pole Bean, 10c. |
| Beet, Best of All, 10c. |
| Carrot, Guerande, 10c. |
| Cabbage, Salzer's Ideal, 12c. |
| Celery, Self-Blancher, 15c. |
| Corn, Egyptian Sweet, 10c. |
| Cucumber, Salzer's Perfection, 10c. |
| Cucumber, Boston Pickling, 5c. |
| Lettuce, All Cream, 15c. |

ALL
FOR
70c.

- | |
|----------------------------------|
| Muskmelon, The Osage, 10c. |
| Watermelon, 5c. |
| Onion, Prize Danvers, 8c. |
| Parsnip, Salzer's Crown, 5c. |
| Peas, Telephone, 10c. |
| Radish, Scarlet Olive, 5c. |
| Parsley, Moss Curled, 5c. |
| Tomato, La Crosse Seedling, 15c. |
| Squash, Improved Hubbard, 10c. |
| Turnip, Early Six Weeks, 5c. |

In all, 20 packages, with a retail value of over \$1.85, postpaid, for only 70c. If you wish a complete garden, take our great \$1.00 Collection, found on page 32, and this 70c Collection. The two we will mail to one address for \$1.60.



ASPARAGUS.



Asparagus—Berliner Freude.

(Our own introduction.) A superior Hybrid Asparagus, maturing fully the third year, with a bountiful crop already the second year, from seed culture. Extremely early. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

New Asparagus—Frankfurter Speck.

A new, large white variety of great beauty and yield. Immensely prolific; giant size stalks; rich, juicy, tender—just the Asparagus you want.

Price of Seed: Per pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

Barr's Mammoth.

A bunch of 25 edible shoots weighed 13 lbs. It is of a very fine flavor; the shoots are very tender almost to the stem. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

Giant Palmetto.

It is an enormous yielder, very even and regular in its growth, and of very large size. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

Conover's Colossal.

Large and rapid growth. The well known sort; used for many years. Pkg., 5c; oz., 10c; lb., postpaid, 60c. CONOVER'S COLOSSAL.

Asparagus Roots.

ALL ONE YEAR OLD.	FREE BY MAIL.		BY EXPRESS.		
	Per 25.	Per 100.	Per 25.	Per 100.	Per 250.
Berliner Freude....	\$0.50	\$1.25	\$0.80	\$1.00	\$2.00
Frankfurter.....	0.50	1.25	0.80	1.00	2.00
Conover's.....	0.50	1.25	0.80	1.00	2.00
Barr's Mammoth...	0.50	1.25	0.80	1.00	2.00
Palmetto.....	0.50	1.25	0.80	1.00	2.00

Per 500.....\$3.50. Per 1000.....\$6.00.

Plant one-year-old roots on rich, deep soil, 12 inches apart, and in 1900 you can cut fair crops.

Two-year old Asparagus 75c per 100 more than one-year.

Salzer's Hamburg Brussels Sprouts.

We saw immense fields of this splendid vegetable while in France and Germany. It is used there in great quantities. It is the very best winter vegetable that can be sown. No matter how hard the frosts of November and December, it does not injure the Sprout. The plants remain in the garden until desired for cooking, and then are taken in, as frosts improve them. Strip off the outer covering of the Sprouts, cook them whole—ah! such Sprouts melt in the mouth, and are a delicacy not surpassed by the finest Cauliflower. For early use, plant in May and June, for late, in July. Full culture directions on packages. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.



Brussels Sprouts.

Improved Dwarf.—Very fine. Pkg., 5c; ¼ lb., 50c.

Corn Salad or Fetticus.

An excellent vegetable; used as a salad; largely grown for market. Sow early in spring in rows 1 foot apart, and it is fit for use in six weeks. Pkg., 5c; oz., 10c; lb., \$1.00.

Chervil.

Well known. Used like Parsley. Pkg., 5c; oz., 15c; ¼ lb., 40c.

Cardoon.

Used blanched like Celery. Pkg., 10c; oz., 50c.

Chives, Horseradish and Pieplant—See description under Onions.

Hop Roots, page 19.

Chicory, see page 51.

COFFEE.—Good, too. (See page 51.)

ARTICHOKE.



A delicious vegetable. The blossom is cooked and prepared, and furnishes a great rarity in food.

Large Globe—Pkg., 10c; oz., 25c; lb., \$2.50.

Salzer's Earliest—The earliest Artichoke known. It is a great improvement on Large Globe. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.

BROCCOLI.

Nearly allied to Cauliflower, but more hardy, of excellent flavor, and greatly relished by all who grow them.



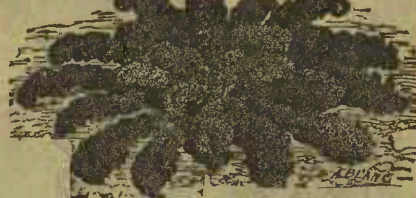
LARGE WHITE BROCCOLI.

Large White—The finest, largest and best cropping sort. Pkg., 10c; oz., 30c; lb., \$2.00. Purple Cape—Standard sort, very fine. Pkg., 5c; oz., 30c; lb., \$2.00.

PURPLE CAPE.

Borecole or Kale.

A hardy, useful winter vegetable. Sow in the middle of April, or in the fall. Improves in taste when touched by frost.



Salzer's Erfurt Dwarf Kale or Borecole. Pkg., 10c.

Salzer's Erfurt Dwarf Kale.

This magnificent novelty we introduced from Erfurt, where Kale is grown in great perfection. It is extremely prolific, of the richest color and most delicious flavor. If you haven't given Kale a trial, do so this year, you will relish it. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$2.00.



Scotch Green Kale—Very fine. See cut. Pkg., 5c; oz., 15c; lb., \$1.00.

Dwarf German Green Kale.

Grown in large quantities by our German friends, who thoroughly understand the preparation of this splendid vegetable. Pkg., 5c; oz., 20c; ¼ lb., 50c.

Cress.



UPLAND.

greens in the spring by fully 3 weeks. It has a crisp, tart taste, and is relished as a salad. Pkg., 10c; oz., 40c.

Extra Curled—Fine flavor, and can be cut two or three times. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

True Water—A perennial aquatic plant of low growth. Pkg., 10c; oz., 50c; ¼ lb., \$1.50.

Upland Cress—Shows its bright green leaves as soon as snow begins to melt, and is ahead of all other early greens in the spring by fully 3 weeks. It has a crisp, tart taste, and is relished as a salad. Pkg., 10c; oz., 40c.

Egg Plants.

Salzer's New York Purple—Extra large, 60 lbs. having been grown from 1 plant; delicious oyster flavor when fried. Pkg., 5c; oz., 30c; ¼ lb., 75c; lb., \$2.50.

Early Purple—Large (new). Very early and prolific; fine for family use. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

Long Purple—Pkg., 5c; oz., 25c; lb., \$2.50.

White Egg Plant—A novelty. Very nice and fine. Pkg., 15c.

EARLY PURPLE.

Collards.

Georgia—Pkg., 5c; oz., 10c; lb., \$1.00. Marrowfat—Pkg., 5c; oz., 15c; lb., \$1.00.



NEW YORK PURPLE.

Andiven, or Endive Lettuce.

SALZER'S ENDIVY

Endive is one of the best salads for fall and winter use. Blanch by tying up the leaves in a conical form with bass or twine.

Salzer's Moss Curled—Very fine indeed. The very best for family use. Of excellent flavor and quality. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.50.

Broad-Leaved Batavian—Chiefly used in soups and stews; requires to be tied up for blanching. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.40.

Green Curled—Very fine. Pkg., 5c; oz., 25c; lb., 75c.



SALZER'S SPLENDID BEANS.

DWARF OR BUSH BEANS

NORTHERN GROWN.



GOLDEN WAX



EARLIEST WAX



1. Salzer's Golden Wax Bush Bean.

This bean during 1898 has again covered itself with glory and has earned the pre-eminent distinction of being the best Wax Bean in the world for general culture. It is planted with great confidence by all market gardeners and market farmers as one of the surest paying Wax Bean investments. Salzer's Earliest is much earlier and fills the want for a very early Wax Bean, but Salzer's Golden Wax fills the place of a general-purpose Wax Bean. Our strain of Golden Wax has proven itself rust-proof. It is very bushy, thereby retaining moisture in the soil, so that the drought does not affect it. We heartily recommend this Bean. Indeed, our three great Wax Beans, Salzer's Earliest, Salzer's Golden Wax and Salzer's Midsummer Wax, cannot be beaten the world over. We looked in vain white in Europe for a Wax Bean possessing more merit than any of the above three. It has been the means of making many a market gardener rich, as we have gardeners who plant from 5 to 20 bushels of our Wax Beans annually. It is the finest, most prolific, tenderest stringless Golden Wax Bean grown. It is very early, following Salzer's Earliest, of delicious flavor, and one of the best Wax Bush Beans in the market. Sells like hot cakes in green state. Splendid for family use, splendid for market, splendid for every purpose.

Price of Salzer's Golden Wax Bean.

Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 55c; by express, pkg., 10c; pt., 20c; qt., 30c; pk., \$1.00; bu., \$3.90; 2 bu., \$7.75.



3. SALZER'S RARE MIDSUMMER WAX BUSH BEAN NOVELTY—A WONDERFUL BEAN.

2. Salzer's Earliest Wax Bush Bean.

This bean has fairly leaped into popularity—enormous has been the demand for same since its introduction in 1897. For many years there has been a great call for an early Golden Wax Bean. With this in view we have been experimenting and originating new varieties, until to-day we believe we have the earliest Wax Bean in the world in Salzer's Earliest Wax Bean. This is a variety that will surely find a warm place in the hearts of market gardeners, who well know that the earlier they can get their Wax Beans in the market the handsomer their profit will be. This variety is extremely hardy. We have never seen them rust. It produces an extremely heavy crop, pods are very long, broad and showy, and not liable to blister.

Testimonials are received by the thousands and read.

Jno. Knoss, Minnesota: "Was ready for market 10 days ahead of other early wax sorts."

Fred Willey, Indiana: "My earliest Wax Beans were sold before my neighbors' were ripe. Your seeds are always ahead."

R. R. Green, Indiana: "One of the most profitable things that I planted the past year was the Earliest Wax Beans. They were ripe fully eight days ahead of my neighbors'. You remember I planted a bushel. They brought me over \$100.00."

D. C. Flagg, Pa.: "The best paying crop that I had this year was the Earliest Wax Beans."

Earliest Wax Beans. There was a big demand for them, and they were ready for market 10 days ahead of my neighbors', and brought in handsome profits."

J. Scherer, Stillman, Ill.: "Salzer's Earliest Wax Beans I had in our market before other gardeners even thought of eating Wax Beans. Your seeds are the earliest and finest I have ever tried."

A. B. Pundt, Hatto, Tex.: "Salzer's Earliest Wax Bean is one of the finest Beans out. I would not be without them. You may expect big orders. Salzer's seeds beat all."

Price of Salzer's Earliest Wax Bean.

Large pkg., 10c; ½ pt., 20c; pt., 30c; qt., 55c, postpaid; by express or freight pkg., 10c; pt., 20c; qt., 40c; pk \$1.25; bu., \$4.75; 2½ bu., \$10.00.

3. Midsummer Wax Bush Bean.

Ten times as many beans were sold of this sort by us in 1898 as in 1897. That tells the story of its need and demand for a second early bean, ripening after Salzer's Earliest Wax and Salzer's Golden Wax, so that a succession of Wax Beans can be had for the market. This Bean fills a long felt want in this direction, whether for house use or market use. It produces an enormous crop of long, bright pods, large, clear, transparent color, and of exquisite quality. It is as near ever-bearing as any Wax Bean can be, coming into use after our Golden Wax and continuing well stocked with large pods of a beautiful color, of tender quality, for a long period. Our experience with same proves it to be absolutely free from rust, and we have noticed in dry seasons that it withstands drought quite effectually. The dense foliage insures plenty of protection from the scorching midsummer suns, at the same time retaining abundant moisture around the roots, which keeps the plants continuously vigorous.

For private gardens it is especially valuable on account of the long duration of its bearing season. No better beans in the world than above three.

Price of Midsummer Wax Bean.

Pkg., 10c; pt., 20c; qt., 35c; postpaid; by freight, pk., \$1.25; bu., \$4.50.

SPECIAL PRICES.

1 package each above 3 great Beans, 28c, postpaid,
1 pint each above 3 great Beans, 75c, postpaid.

1 quart each above 3
great Beans, 90c by
express.

1 peck each above 3
great Beans, \$3.75 by
express.



SALZER'S ROUND PODDED WAX.

SALZER'S ROUND PODDED WAX BEAN.

This is what market gardeners have been waiting for for a long time. It has a round pod. The magnificent characteristics of this Bean are small, dense foliage, enormous productiveness, roundness of pod and handsome appearance. The pods are of a clear, transparent color, good sized, remaining tender a long time; it is practically everbearing, free from rust, and solid, juicy and meaty to the center.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express or freight, pk., \$1.20; bu., \$3.90.

We can also furnish Refugee Wax and Valentine Wax Beans. These are both round podded; extremely early; very fine, though not as good as Salzer's Round-Podded Wax. Pkg., 10c; pt., 30c; qt., 40c; pk., \$1.50.



Yosemite Mammoth Wax.

The pods frequently attain a length of 10 to 14 inches, with the thickness of a man's finger, and are nearly all solid pulp, the seeds being very small, when the pods are fit for use. The pods are a rich golden color, and are absolutely stringless, cooking tender and delicious. This is the coming Wax Bean for family or market purposes. It is enormously productive, as many as 50 of its monster pods having been counted on one bush. The plant is so large and vigorous, and the pods are so solid and pulpy, that they require a great deal of light and air to perfect them. We would again call attention to the necessity of planting this grand variety nearly twice as wide apart as ordinary Bush Beans. Pkg., 10c; ½ pt., 20c; pt., 25c; qt., 35c; pk., \$1.50; bu., \$5.00.

Prolific Black Wax.

Very productive, and one of the best varieties for early market. Pods, when fit for use, are of a beautiful, yellowish waxy color, fine quality; tender and delicious; very popular with market gardeners for snaps, nearly all the pods being fit for use at the same time, but it needs rich soil and good cultivation. An excellent sort for the private garden. This Bean is being much improved annually. It has been in our possession since 1868. Think of it! over 20 years, and each year we have endeavored to improve same. It is a splendid Bean, excellent for all purposes. Pkg., 10c; qt., 50c; postpaid; by express or freight, qt., 25c; ½ pk., 75c; pk., \$1.25c; bu., \$4.50

Best of All Bush Bean (Green Pod).

This superb variety originated in Germany, and while it had been grown for some years around New Orleans, we offered it in the North for the first time in 1886. The pods are 6 inches long, very fleshy, succulent, stringless, and of rich flavor; they are produced early and abundantly. Altogether it is one of the most valuable green podded Beans for market or family use. Pkg., 10c; pt., 20c; qt., 40c; pk., \$1.10; bu., \$3.90.



BEST OF ALL BUSH BEANS.

SALZER'S SIX WEEKS.

EARLIEST, FINEST,
MOST PROFITABLE
EARLY BEAN GROWN

Navy Beans.

Well-known.
Pkg., 5c; qt., 30c;
by express, pk.,
80c; bu., \$2.75.

SALZER'S EARLY VALENTINE.

There certainly is none better, and it has not failed to satisfy all market gardeners. Pkg., 5c; pt., 18c; qt., postpaid, 28c; by express, qt., 15; pk., 90; bu., \$3.50.

Ne Plus Ultra.

A grand and distinct Bean. Sold only in packages and pints. Pkg., 15c; pt., 80.

Boston Market Bean.

New, extra early, very delicious variety; long pod; green and fine flavor. A Bean that will give you no end of rich pods, long, juicy and fine. Pkg., 15c; pt., 35c; postpaid; by express, pk., \$2.00.

Salzer's Great Green Six Weeks' Bean.

Covered itself again with glory in 1898. The earliest Bean known; very prolific, bushy and full. Yellow seed. One of the best for family use in every respect, as also for early market. No trouble to sell \$300.00 worth of green Beans per acre of this variety. This Bean grows quick and sells quick; and the best of all is that everybody testing same is so delighted with it that he would not get along without it at any price. It is a great boon for the market gardener. Large, fine pods. Price of Salzer's Six Weeks' Bean: Pkg., 10c; pt., 20c; qt., 35c; pk., 90c; bu., \$3.50.

FIELD BEANS—Very Profitable to Grow.



Salzer's White Wonder Field Bean.

The grandest Bean for a farm crop we have ever seen; side by side with any Bean known to us, it outyields it by fully one-third to one-half, placing it as a marvelous cropper. The pods are large and filled full with medium-sized pure white Beans. Extremely early; can be three weeks ahead of the Navy, and sold just at the time when Beans are rare. We consider it absolutely the finest, largest yielding, best selling field Bean known. Excellent for cooking and baking. Habit, dwarf; very bushy, and wonderfully full of pods. Just figure the profits on an acre yielding 40 to 60 bushels, at \$2.50 per bushel. If you don't grow for market, get a pint or quart of the best Beans for house use during winter. Over 20,000 farmers and citizens are planting this most wonderful of all White Beans. It's the yielder; nothing like it; go the world over. No Bean approaches it in yield, quality and readiness to find sale in the market. That's the universal verdict. It's a beauty and a quick seller in all markets.

PRICE OF WHITE WONDER.

Pkg., 15c; pt., 30c; qt., 50c, free by mail; by express or freight, pt., 20c; qt., 35c; pk., \$2.00; bu., \$5.00.

Everbearing Farm Bean.

Most wonderful, largest, fodder Bean on earth. It's a sight worth seeing, a row of these giant Beans. Hogs relish them. Pkg., 10c; pt., 40c; qt., 60c, postpaid.



Salzer's Tree Bean.

This is a marvelous cropper, and those not accustomed to fabulous yields scarcely credit the scores of bushels that an acre produces. It yields all the way from 30 to 100 bushels per acre. One customer writes: "From 1 pint of seed I grew 10 bushels." And another: "From 1 bushel of seed 150 bushels." Pkg., 8c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$2.95.

Low Prices.

The Prices of the 4 Following Wax Sorts are:
By mail, free, pkg., 10c; pt., 18c; qt., 35c; by express, pkg., 10c; pt., 15c; qt., 25c; ½ pk., 60c; pk., \$1.00; bu., \$3.75.

1. White Wax—Pods fair size, rich, tender and very prolific. Enjoys an enormous sale. Splendid for home use, either green or shelled.
2. Ivory-Podded Wax—A magnificent Wax Bean. Pkg., 10c.
3. Wardwell's Kidney Wax—Enormously productive. Pkg., 10c.
4. Crystal White Wax—Very quick growing and exceedingly productive. The pods are round, 5 to 6 inches long, nearly transparent.

Low-Priced Green-Podded Sorts.

Early Mohawk—Large, productive, dark-colored variety; used in great quantities; fine for families. A green podded sort. Pkg., 6c; pt., 17c; qt., 29c; pk., by express, 80c.

Refugee, or 1,000 to 1.

This is the great "Pickling Bush Bean." Pkg., 5c; pt., 17c; qt., 29c; pk., 80c; bu., \$3.00.

White Marrowfat.

Black Marrowfat.

Good for all uses. A splendid Shell Bean. Pkg., 5c; pt., 17c; qt., 27c; pk., 75c; bu., \$2.50.

Salzer's Early Valentine.

One of the very best snap-sorts, round, fleshy pods, which mature quickly and are of first-rate quality. This is the most popular of all green-podded Beans, both for the family and market gardener. We have always kept abreast of the improvements made in so important a variety, and have for some years past grown a strain that is unequalled in extra earliness, evenness and handsome, round-podded appearance. In fact, so very choice is this strain of "Valentines" that one of our growers in his enthusiasm speaks of it as "Gilt-Edged" and "Double-Distilled."

Boston Favorite Bush Bean:

If you want a really good bean, Smith, try this one.

This is the great bean of Boston and the celebrated Boston Baked Beans which are known the world over on account of their richness and delicacy of flavor, are made from this bean. It resembles the Horticultural in habit of growth and color of pod with exception that the vine is stronger, more vigorous and the pods are larger and fill a bushel more quickly. It is an extremely prolific variety, one that can be planted any and everywhere with the assurance of success. The dry beans resemble the Horticultural bean except that they are somewhat larger and of better quality. It is the shell bean of New England, and no bean is more sought in the eastern markets and fetch fancier prices than the Boston Favorite Bean. It can be planted any and everywhere and gives a rich harvest.

Price, Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 20c; pk., 90c; bu., \$2.95.

Henderson's Bush Lima Bean.

Magnificent dwarf-growing Lima; very early, of a delicious flavor, extremely productive, and should be planted in every garden in America. It's early, it's fine, it's just the thing for a family garden. It is wondrously prolific. A package or a pint will furnish sufficient for a good-sized family. It is one of those beans that can't be improved upon.

Pkg., 10c; pt., 25c; qt., 40c; pk., \$1.75.

**The Burpee Bush Lima.**

This is a bush form of the well-known large White Lima Bean. It is very fixed in its bush character, growing to a uniform height of about 20 inches. While not so early as Henderson's Bush Lima, its larger size will commend it to many. The pods are the exact size of the large Pole Limas and contain as many beans of the same delicious quality.

Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 50c; pk., \$2.00.

POLE BEANS.

Golden Butter Wax.—See Cut. A superb Pole Bean, growing rapidly, very productive; pods 7½ to 8 inches long; rich, golden yellow color; round, full and fleshy, entirely free from strings; the delight of the housewife. It is an ever-bearing Bean, bearing from early spring until late in the fall. Pkg., 15c; ½ pt., 20c; pt., 35c; qt., 50c; by express, pt., 20c; qt., 40c; pk., \$2.75; bu., \$6.50.

Salzer's Case Knife Pole Bean.—See Cut. The best white-shelled Pole Bean; it is fine green as a Snap Bean, but is the best as a Shelled Bean; it is wonderfully early and remarkably prolific, outyielding every Pole Bean grown except Salzer's Golden Butter. It is a great Bean for family and market use. Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c; by express, pkg., 10c; pt., 20c; qt., 35c; ½ pk., 75c; pk., \$1.35; bu., \$4.90.

Salzer's Giant Black Wax.—This is a magnificent Bean, and the earliest of all Pole Beans; remarkably prolific and of delicious flavor. Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c; by express, pk., \$2.00.

Salzer's Improved Early Lima.—We have by years of cultivation succeeded in obtaining a Bean which ripens 10 days earlier than any Lima we have ever tried. Pkg., 15c; ½ pt., 30c; pt., 50c; qt., 75c; pk., \$4.00.

The price of the following Pole Beans is: By mail, pkg., 10c; pt., 30c; qt., 50c; by express, pkg., 10c; pt., 20c; qt., 35c; pk., \$1.35; bu., \$4.90.

Dreer's Lima.—Early, very productive, superior quality. King of the Garden—A splendid new Lima, growing rapidly and large. Beans often measuring 1 inch in length.

Scarlet Runner.—The favorite Pole Bean of Europe. Horticultural—Productive, large, round; for shelling or String Beans.

Southern Prolific.—Produces in clusters, excellent snap-short Beans in 80 days from germinating. The pods are very long, round and fleshy. Pkg., 10c; pt., 40c.

Yard Long.—It is a Pole or Running Bean, with dark green foliage, and pods growing 8 feet and upward in length. Sold only in Packages. Pkg., 15c.

Broadwiners.—Greatly relished in England and Germany. Beans fully as large as a large Lima. Pkg., 10c; pt., 50c, postpaid.

Cornhill Pole Bean.

A great pole bean. It is the popular general purpose bean. Is commonly planted with corn, hence the name. A quart or two planted in an acre of corn will give enough shell beans for the family all winter. It is a rapid climber, bears prolifically and of unusually fine quality. Price, pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 25c; pk., \$1.25; bu., \$4.50.

Andalusia Pole.

A magnificent pole bean. Pods 6 inches long, broad thick, very solid and entirely stringless. Flavor rich buttery. Price, pkg., 15c; ½ pt., 20c; pt., 30c; qt., 45c. By express or freight, pt., 20c; qt., 40c; pk., \$2.50.

**Willing's Pride Pole Bean.**

The most remarkable early Pole Bean that has ever come to our notice. A well-known seedsman offered (for our full stock, only a few bushels) a fabulous price, but we would not sell a novelty like this to a seedsman for love or money, because our patrons must have the very best and this is the very best novelty that we know of. It is very early, ripens fit for market by August 1st in La Crosse, and bears pods often 14 inches long of delicious quality. It is the best Snap Pole Bean that we ever saw. For years Mr. Willing had a complete monopoly of this String Bean for pickling in our town, and received fancy prices for it. This is certainly the greatest Pole Bean on the globe; we make no exception—no, not one!

Pkg., 15c; ½ pt., 40c; pt., 60c; qt., 90c, postpaid.



WILLING'S PRIDE
THE EARLIEST
PICKLING POLE BEAN
IN THE WORLD

NEW BEET NOVELTY—SALZER'S INVINCIBLE.

It is fair to say in the outstart of this description that, to our idea, this Beet combines more good qualities than any other round variety. In shape it is almost round, in size fully large enough to be extremely profitable and readily sought in all markets. The leaves are small and compact and set very close to the center of the bulb, while the root is very short and small and gives to the round bulb an extremely handsome appearance. It is very early, coming in right after our Red Beauty Beet. The flesh is of delicate texture, very rich, tender, sugary, and entirely free from fiber. It is one of the greatest novelties that we have been able to introduce.

The color of this beet is very remarkable. It is that deep, rich-red so greatly desired by market gardeners and for which customers are ready to pay fancy prices. The yield is all that can be asked of an early beet, while the quality is superlative. We consider this the greatest beet novelty of the age and we are sure that customers purchasing same will be more than delighted and pleased with this magnificent acquisition.

Our favorite beets are the Salzer's Invincible, Salzer's Red Beauty, Best of All and Long Smooth Blood, four magnificent varieties, but the Invincible heads the list. A trial therewith is sure to please.

Pkg., 15c; oz., 25c; ¼ lb., 40c; ½ lb., 75c; 1 lb., \$1.40; 5 lbs., (sufficient for an acre) \$6.00.



SALZER'S NEW INVINCIBLE BEET.



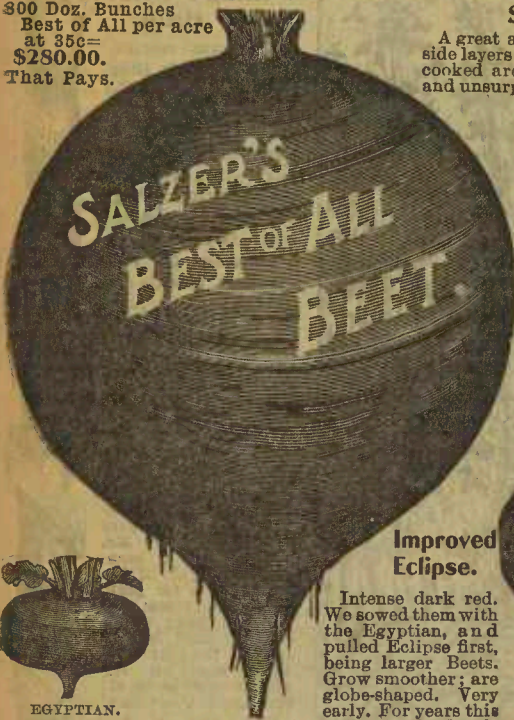
SALZER'S RED BEAUTY BEET



Red Beauty.

Again, in 1898, among our 200,000 growers, Red Beauty proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped, deep red, extremely early Beet, fit for table in only 28 days; of excellent flavor, good quality, having a delightful deep red color when cooked. Market gardeners are all pronounced in their hearty expressions of praise, saying: "It is the earliest, finest blood-red Beet in existence." The foregoing was written some years ago, and up to date, despite the constant efforts of seedsmen, they have not been able to produce a Beet which in beauty and earliness approaches Salzer's Red Beauty Beet, and we doubt whether any will ever be produced that is earlier than this, for we are constantly improving our own stock, and we think that the stock offered this year is better than ever before. Its shape and general appearance and grand color are simply unapproachable; that rich crimson so peculiar to Red Beauty Beet finds for it a rapid sale at fancy prices wherever offered. It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance that everybody is "superlatively pleased" with same. Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 35c; lb., \$1.00; 5 lbs., \$4.75.

300 Doz. Bunches
Best of All per acre
at 35c=
\$280.00.
That Pays.

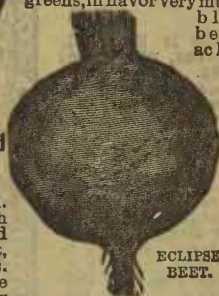


SALZER'S BEST OF ALL.

A great acquisition; color outside is deep blood red; inside layers of blood red and light red alternately. When cooked are a beautiful dark red throughout, fine grained and unsurpassed in quality. At the age of "Eclipse" it is larger, while it continues to grow until late in the fall, attaining a large size, and making a good selling and eating Beet for winter. Now this Beet has been before the public but a couple of years, but the demand for same is something simply enormous. Everybody who has tested it will want it a second year. It is a great money-maker, as its fine shape and size bring for it excellent prices wherever offered. Its flavor is superb, and in quality it is never found wanting. Indeed, Salzer's Red Beauty, Salzer's Best of All and Salzer's Long Smooth Blood Beets are 3 varieties you can bank on. They will never disappoint you. Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.25, postpaid.

Spinach Beet.

Makes a great quantity of greens, in flavor very much resembling the best Spinach. Good and tender all summer long. Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c.



Improved Eclipse.

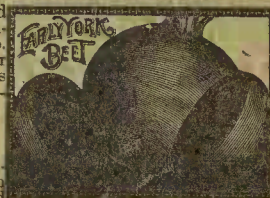
Intense dark red. We sowed them with the Egyptian, and pulled Eclipse first, being larger Beets. Grow smoother; are globe-shaped. Very early. For years this was the standard early variety, and like Dark Red Egyptian has had a tremendous sale and it is well worthy a place in every garden. Pkg., 4c; oz., 10c; lb., 60c.



EGYPTIAN.

Dark Red Egyptian.

The earliest; highly prized by market gardeners everywhere; size, about 3 inches, slightly flattened; skin dark red; flesh, fine, compact; texture, tender; of superior flavor. Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 20c; lb., 65c.



Early York Beet

This is a new strain of Turnip Beet, remarkably early, few leaves, with very tender and sweet flesh. Its fine appearance, excellent color, splendid flavor, tender, juicy qualities recommend same to everybody. Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50.

Edmunds' Beet.

It is of good size, very early, perfect in form, and of that deep rich blood color so much sought by gardeners. It commands a good price and a ready sale in all markets. It will produce fully 800 dozen bunches early Beets per acre, equal to \$280.00.



THE EDMUNDS' BEET.

Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 20c; lb., 55c.



Swiss Chard.

Cultivated for its leaves; served as Asparagus. Pkg., 5c; oz., 20c.

Salzer's Royal Half Long Beet.

There is a great demand for a half long, medium size, early, fine quality, dark red table Beet, and this requirement our Royal Red fully meets. It is one of these Beets—once planted, always planted. Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 30c; lb., \$1.00; 5 lbs., \$4.00.



SALZER'S LONG SMOOTH BLOOD.

Salzer's Long Smooth Blood.

This is the finest Beet grown for fall and winter use. It is of deep red color, excellent flavor and enormous cropper, and keeps solid and fresh throughout the long winter. Cooks sweet, tender and crisp, and in every way may be considered the standard sort for the market and the home gardener. It must not be compared with the common Long Smooth Blood offered by many seedsmen at a less price. Its high grade was attained by long years of care and selection. We could introduce many thousand testimonials on our Red Beauty for extreme earliness; on our Best of All for large size and excellent quality as a round Beet; while more than 47,000 gardeners and citizens are ready to say that Salzer's Long Smooth Blood is the finest Beet of all late sorts—a regular money-maker. Each succeeding year adds thousands to its list of friends. Will you not be among them this season? Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 25c; lb., 65c; 5 lbs., \$3.00.

NEW BEET NOVELTY—SALZER'S INVINCIBLE. SEE PAGE 36.

Standard Table Beets.

CHEAP.

Standard seeds we can afford to sell lower than any firm in America; but when it comes to our great specialties in Beets, Beans, Corn, Carrots, Cabbages, etc., etc., we must get a fair price, to pay us for the tremendous care in growing and selecting the strains. Our great specialties cannot be supplied by any one but ourselves. If any seed-man offers our specialties like Early Bird Radish, Lightning Cabbage, Red Beauty Beets, Scorcher Pea, etc., put him down as a "double-barreled fraud."



Early Blood Turnip—

The standard early sort; good for both early and late use. Splendid in every and all particulars. Pkg., 3c; oz., 8c, ¼ lb., 15c; lb., 38c.

Bastian Extra Early—

Probably one of the earliest varieties of Turnip Beet. It is of blood red color when boiled. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

Dewing's Red Turnip—

A fine variety of deep red color, and very early. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

Early Bassano—Almost

as early as the Egyptian; light color. Pkg., 2c; oz., 8c; ¼ lb., 14c; lb., 35c.



Giant Holstein Mangel.

A superior Mangel, long, red; of enormous size and excellent flavor. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts. It is eagerly eaten and relished by cattle, and returns a large yield of milk or fattening substance to stock. Think of 1,340 bushels per acre!

Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), \$2.60; 10 lbs., \$5.00.

By express: ¼ lb., 15c; lb., 45c; 10 lbs., \$4.00.

SALZER'S EIFFEL TOWER MANGEL



Hon. D. M. White, Roberts, Wis., visiting the La Crosse Inter-State Fair, said: "Nothing I ever planted paid me better for stock feeding than your Eiffel Tower Mangel and Belgian Carrot."

MANGEL FOR STOCK.

No root crop is a better paying investment for farmers to grow than Mangel Wurzel. Sow in drills 24 inches apart and 9 inches in rows; sow when ground is warm and moist. It will pay every farmer to plant an acre, as the yield is enormous. Feed after milking. A yield of 1,000 bushels per acre is common. Keeps well, and does cattle much good, as a change in food always does good.

Eiffel Tower Mangel.

1898 was a great year for Eiffel Tower Mangel. It fairly covered itself with glory and called forth unanimous praise from thousands of farmers. Eiffel Tower stands way ahead of every Mangel yet tried. It is mammoth in size; a specimen, under favorable circumstances, having been grown

WEIGHING 101 POUNDS.

When we were overlooking the City of Paris, on the great Eiffel Tower, we thought of our great Eiffel Tower Mangel, and felt proud that we had named this grandest of Mangels after the big tower. The Mangel is enormously, wonderfully prolific. Its yield is fabulous; 1,000 to 1,800 bushels is nothing uncommon on good soil. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

As Eiffel Tower, after which we have named this remarkable Mangel, is the most wonderful and tallest structure in the world, so is this Eiffel Tower Mangel the most marvelously prolific flesh and milk producing Mangel known on earth. "There," some one will say, "that's too strong!" Try the Mangel and you will say not half strong enough.

PRICE OF EIFFEL TOWER.

By mail: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; 5 lbs. (for 1 acre), \$3.00; 10 lbs., \$5.75.

By express: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), \$2.75; 10 lbs., \$5.00.

Standard Mangels.

Price of the following 5 sorts:
By mail: Pkg., 4c; oz., 8c; ¼ lb., 12c; lb., 32c.
By express: Oz., 8c; ¼ lb., 10c; lb., 25c; 10 lbs., \$2.25.

1. Red Mangel—Long red; very fine.
2. Yellow Globe—A good sort in every particular.
3. Red Globe—Large; of excellent quality.
4. Long Yellow—A long-growing sort. Highly prized and a large yielder.
5. Golden Tankard—Grows mainly above ground. Yields 1,000 bushels per acre. Very fine.

SUGAR MANGEL.

This class, although by far not so large a cropper as our unrivaled Eiffel Tower, has many excellent qualities. Its flesh is white and very sweet.

Sweet White—Largely grown for feeding purposes and for sugar. Pkg., 5c; oz., 10c; lb., 50c; by express, lb., 40c.

Salzer's Jersey Sugar.

There has been among dairymen some slight objection to feeding Mangel Wurzel on account of a slight flavor that is retained in the milk. This we have endeavored to do away with, and we believe that our new Mangel, Jersey Sugar, fills the requirements completely. It is an enormous yielder, of fine, light white color, very sweet, and will produce an enormous flow of milk of the richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), \$2.50, postpaid; by express, ¼ lb., 15c; lb., 45c; 10 lbs., \$4.00.

BEETS.

Vilmorin's Imperial—Under average conditions it has yielded 14 tons of roots to the acre, containing about 16 per cent. of sugar. Lb., by mail, postpaid, 40c; ¼ lb., 15c; oz., 5c; 10 lbs., by express, \$3.00.

Klein-Wanzleben—This kind is cultivated on a larger scale than any other Sugar Beet. The root is conical, straight and even, quite large at the head and rapidly tapering. It is easy to dig, a heavy yielder, and contains from 13 to 15 per cent. of sugar. Lb., 40c; ¼ lb., 15c; oz., 5c; 5 lbs., by express, \$1.50.

Salzer's German Sugar Beet.

Specially grown for us by a great Sugar Beet grower in Germany. The stock roots from which our seed was grown averaged 17 per cent. sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; by express, 30c; 5 lbs., \$1.25.

Mixed Mangel Seed.

Every year there are hundreds of our customers who write us for mixed Mangel Seed, and we have concluded this season to meet their wishes, and have mixed of all the varieties that we have in excellent proportion. This mixture, we know, will at once become popular. It is cheap, and will surely give satisfaction. We can heartily indorse same. On our own farm the planting of mixed Mangels yielded over 700 bushels per acre. This mixture is unusually popular.

Price: Pkg., 3c; 2 pkgs., 5c; oz., 7c; ¼ lb., 10c; lb., 25c, postpaid; 2 lbs., 48c; 5 lbs. (sufficient for an acre), \$1.10; by express, lb., 18c; 3 lbs. or more, 14c a pound.



GOLDEN TANKARD.

SALZER'S LIGHTNING CABBAGE.

The most important crop among market gardeners and market farmers is Cabbage. Indeed, the failure of a Cabbage crop is a large item to their income. Failure in this depends largely upon the quality of seed used. America has, the past years, been flooded with European-grown Cabbage seed, from the fact that it is cheaper, and is sold at 2c a paper or thereabout by some Illinois, Iowa, Minnesota and other cheap seedsmen who do not care for quality—just to sell Cabbage cheap. Our seed is all Northern grown, vigorous, full of life, and will produce fine, big heads everywhere.

We are going to, right in the start, make the broad sweeping statement that Salzer's Lightning Cabbage is absolutely the earliest, quickest-heading Cabbage on earth! Can we prove it? Yes. We introduced it in 1889, and since then the enormous amount of 1,087,000 packages have been planted, and thousands of reports have been sent us from these 1,087,000 growers, and every report says, in substance: "It's the finest, heaviest, best selling, earliest Cabbage in the world—weeks ahead of other seedsmen's earliest sorts." There is no question about this, it has proven itself absolutely the earliest—it's the one Cabbage to plant for early.



WE GLORY IN THE FACT

That 121,300 market gardeners and private gardeners who planted this variety during 1898 are ready to attest that it is the most magnificent early Cabbage, the quickest ripening, the finest flavored, earliest variety they have ever used.

We never tire setting forth the merits of Salzer's Lightning Cabbage. We believe a good thing should be widely distributed. We know by personal trial that it is the earliest known to seedsmen. We tried every American seedsmen's early sort during 1895, 1896, 1897 and 1898, but all were later and none of so fine quality. We tested every prominent European Cabbage seed, but none matched or equaled our Lightning in earliness and large heads by 10 to 15 days. No vegetable pays better than early Cabbage. None known to the trade is as early as Salzer's Lightning. If you are a market gardener you will want this; if you have a city garden you can't get along without it, if you want the earliest Cabbage for your table. We are happy in the fact that since its introduction in 1889—just 10 years ago—more than

1,087,000

separate plantings have been made of Salzer's wonderful Early Lightning Cabbage, and without exception everybody of above remarkable number sing its praises as the earliest—10 to 15 days ahead of other seedsmen's earliest.

The Earliest Cabbage in the World!

And, therefore, it is, for the market gardener, the truckster, the citizen, the farmer, yes, for everybody, a great money-maker, for Salzer's Lightning Cabbage, coming so early, readily sells at \$1.00 to \$1.50 a dozen, and often for more.

Many prominent seedsmen have been after our Lightning Cabbage; they want the complete stock. Of course we would not part with it, for the BEST in the world in the seed line only is good enough for our customers. We offer no other seeds but the very best that we can grow or money can buy. Repeated tests show Salzer's Lightning ripe and sold before other seedsmen's early sorts are fit for the market. Try it for 1899, and have the earliest, best-flavored Cabbage you ever had.

It Has Come to Stay and Make Happy Every Grower.

When we first offered this new matchless Cabbage, we had no idea of the tremendous hold it would take upon the affections of thousands of growers—upon those who use only one package annually for their own little garden, and upon the farmer and market gardener who use $\frac{1}{4}$ pound, 1 pound and some 10 pounds or more. Every one, without exception, praises it as the earliest Cabbage grown, as the finest quality and surest yielding sort. Now, we could fill pages of this Catalogue with long letters from friends and patrons regarding this great Cabbage, but will append only a few.

Price of Salzer's Lightning Cabbage Seed.

Pkg., 15c; 2 pkgs., 25c; $\frac{1}{2}$ oz., 35c; oz., 60c; $\frac{1}{4}$ lb., \$2.00; $\frac{1}{2}$ lb., \$3.50; 1b., \$6.50, postpaid. See, also, next page.

Ray McPheeters,
Greenville, Ind.,
hailed off a load to
market 55 days from sow-
ing of seed.

Goes Him 10 Days Better.

Waverly, O., Jan. 26, '98.
Wm. Franke, Waverly, O., says:
"I sold Salzer's Lightning Cab-
bage 45 days after sowing the
seed. That is good enough."

\$10 for 15 Cents.

"I sold \$10.00 worth from one 15c
package of seed, and had all I
wanted for my family besides"
J. F. Jaquith, Palmyra, Wis.

"Oh, for a Thousand Tongues to Sing!"

It would require 1,000 tongues, yes, 10,000, to set forth all the great qualities of our Lightning Cabbage! The extraordinary difference in the illustration between Salzer's Lightning and ordinary early Cabbage like Express, Etamps, etc. That's the way it acts. It is ahead every time. It is ripe and sold when other sorts come in. It is simply without an equal in earliness, richness, deliciousness of flavor and all the splendid qualities that go to make a good Cabbage.

It is the earliest Cabbage in the world, and 121,300 planters of 1898 will say so! We have great faith in Lightning as the earliest Cabbage in the world, and will pay at the rate of

\$1,600.00 A POUND FOR A BETTER,

Finer, earlier Cabbage than the Lightning. Must be at least 5 days earlier. Lightning beats the world to-day.

10,000 Testimonials More Like This!

"I have planted your Lightning Cabbage for 3 years, and I have had the earliest Cabbage in Sunset during that time. It's the earliest I ever saw."—E. B. McConnell.

H. J. Kay, Beaver, Neb.: "Your Lightning Cabbage is all you recommend, and your Giant Flat Dutch are great Cabbages. All my heads weigh at least 20 lbs."

T. Faaver, North Crandon, Wis.: "Your Lightning Cabbages are the finest I ever saw. They are 20 days earlier than any other sort grown in this county."

F. C. McClelland, Ottawa, Kan.: "Lightning Cabbage is the thing. Grows quicker and larger than any other early Cabbage, and every plant is sure to head."

R. Sheffield, Sequim, Tex.: "Your Lightning Cabbage is the earliest in the world."

Sunset, Tex., Feb. 4, 1897.



The illustration shows you the way ordinary Cabbage, like Express, Etamps, Early York, All Head, and other seedsmen's earliest looks at the end of 60 days, showing nothing but leaves, while Salzer's Northern Grown Lightning is headed and sold every time.

HEAR MR. AUGUST PRALLE, A LA CROSSE CO. GARDENER, TALK:

Mr. Salzer: "I wish to say this regards the justly far-famed Salzer's Lightning Cabbage: I grow, no doubt, as much very early Cabbage as anybody in this county. I have tried almost every seedsmen's early sorts, but not one of them are as early as your Lightning Cabbage. Indeed, there is not a single other seedsmen's early sort as early as yours by fully **8 TO 15 DAYS**.

And do you know these 8 to 15 days earlier means big money for us market gardeners! It's the **EARLIEST CABBAGE** that makes for us the money, and **SALZER'S LIGHTNING** is the earliest, finest Cabbage in the world."

B. B. Garrard, Jr., Boaz, Ala., writes as follows: "Your Lightning, Ideal and Giant Flat Dutch Cabbages are three of the greatest Cabbages on earth. This is the third year that I received them, and I would willingly pay \$1.00 per package for each rather than to miss them. Lightning is the earliest, finest cabbage in the world, and I have raised every other earliest sort that I could get. I have had fine, large heads, weighing from 5 to 10 pounds every day since the 15th day of May, for which I have been getting 10 to 15 cents a piece. I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your cabbage seed was the means of raising the mortgage from my place.

Sept. 2, 1898.
Harriet Sample, Windsor, Ind., says: "Your Giant Tree Tomatoes are immense. I have one weighing 4 pounds. My neighbors laughed at me that I paid 15c for a package of Salzer's Lightning Cabbage Seed, but they were all glad to get plants from me because their seed did not come up which they bought elsewhere. It is the earliest cabbage in the world."

Jas. Cressman, Washington, N. J.: "Your Lightning Cabbage had a head to every plant set. The Giant is just as good."

Chas. L. Johnson, Ranora, Ill.: "Your Lightning Cabbage is early enough for me."

C. A. Palmer, Lincoln, Neb., says: "Lightning Cabbage is his biggest money-maker. It beats all on earliest Cabbage."



Mr. August Pralle, the Great Cabbage Grower of La Crosse Co. Read his letter on Cabbage on this page.

And thus we could keep on and on, filling this catalogue with earnest, hearty, enthusiastic reports on our 3 great Cabbages, Lightning, Ideal and Giant Flat Dutch. They are prize-winners everywhere. There is nothing like them. They are our great specialties. Any seedsmen offering you these 3 sorts, or "just as good," you can put him down and out. We sell these sorts only to our customers. In conclusion, we would say that if you wish the earliest Cabbage in the world, you must plant Salzer's Lightning. There is nothing quite so early, quite so fine or quite so prolific as Salzer's Lightning Cabbage, and we hope that you will try same, so that the number of our Lightning Cabbage customers will swell from 121,300 in 1898 to 150,000 in 1899!

Price of Salzer's Lightning Cabbage Seed.

Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; ½ lb., \$3.50; lb., \$6.50, postpaid.

SALZER'S IDEAL CABBAGE.

The earliest Cabbage in the world is Salzer's Lightning. The best, surest heading Late Cabbage is Salzer's Giant Flat Dutch. "But what have you between?" we are so frequently asked. Up to its introduction there was no really high grade, high quality sort that we could offer. To meet this demand we have experimented for the past 7 years, until we have attained what we desired, and now offer same under

Salzer's Ideal Cabbage.

Verily and truthfully the finest large, early or summer Cabbage in the wide world! That's strong, you think. Yes, it is a strong statement, but a statement we can prove every time.

What Are Its Claims?

Earliness! Ripe about as soon as Eastern seedsmen's early sorts, with heads twice, yes, often three times, as large! When we were market gardening, years ago, if we could have had this Cabbage it would have been a fortune to us, because every market gardener needs just such a Cabbage, one that, as soon as Salzer's Lightning is ripe and on sale, will come with its matchless heads of such beauty that they will sell quickly at \$1.00 to \$1.50 a dozen. That's the price you will get for Salzer's Ideal!

Quality! Well, now, we do not know of a Cabbage so uniform in size, so beautiful in appearance and of such tender and excellent quality as Ideal. That is for a sound, early and summer sort.

New Carlisle, Ind., March 15, 1897.

Never too old to learn. I experimented in 1896 with other firms, bought 3½ pounds of cabbage seed, received about three acres of good Cabbage, instead of twenty. My neighbor bought one ounce of Salzer's Ideal Cabbage and set 4,500 plants, more than ½ acre from one ounce! So much for Salzer.—John Wilcox.

Let us sum up the matter: It is the earliest large Cabbage grown; it is the finest flavored summer Cabbage grown; it is the surest-heading summer variety known. More than 10,000 large, solid heads (ripe in this Northern country in July) can be grown to each acre, on account of its remarkably compact growth.

OUR THREE GREAT CABBAGE SORTS.

Salzer's Lightning for early, Ideal for second early, and Giant Flat Dutch for late, are the three sorts that we cannot conceive how we could in any way improve upon. They are unsurpassed in quality and sureness to head. Price of Salzer's Ideal: Pkg., 12c; 2 pkgs., 20c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.30; lb., \$4.25.

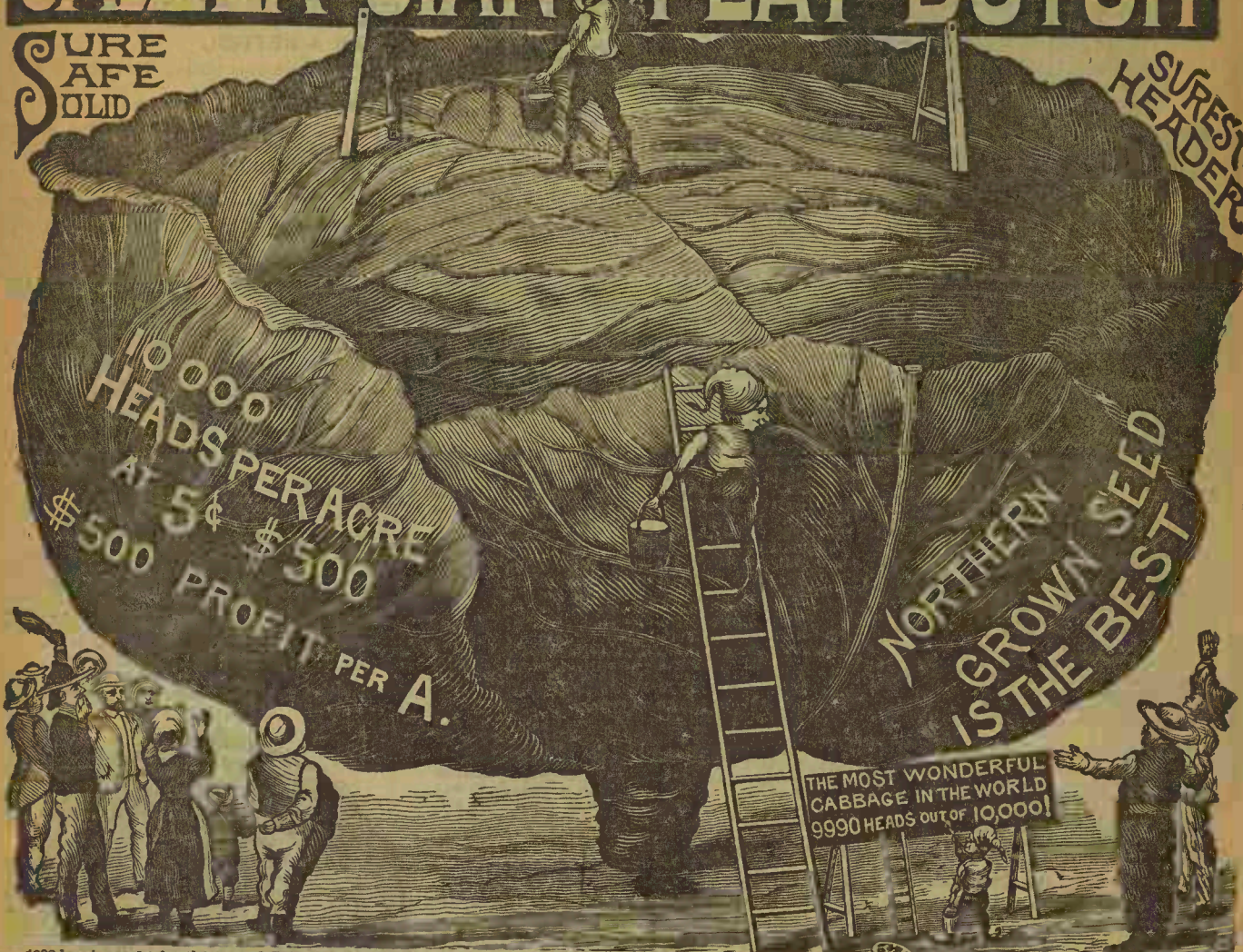


Price of Ideal: Pkg., 12c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.30; lb., \$4.25.

SALZER'S GIANT FLAT DUTCH

**SURE
SAFE
SOLD**

**SUREST
HEADER**



1898 has brought for this grand Cabbage many new friends. Indeed, over 134,000 pleased customers pronounce this the most wonderful of all late Cabbage; and well they may, for it certainly is the finest late Cabbage grown. That's strong you say—but not half strong enough, you'll think, after you have given it a thorough test. It has been in our possession for years. While we were engaged as market gardeners at La Crosse, it always brought the highest price in the market. We have by careful selection greatly improved it, and with hundreds of market gardeners and farmers who are using same exclusively for late Cabbage, pronounce it absolutely the best, surest heading largest late Cabbage grown. It is a grand Cabbage. If there is a better Cabbage than this in America we don't know it, for every obtainable Sure Head Cabbage has been tried by us, but all found inferior to Salzer's Giant Flat Dutch. Farmers in America don't know it, for every obtainable Sure Head Cabbage has been tried by us, but all found inferior to Salzer's Giant Flat Dutch. Farmers 500 big, solid heads, than 3¢ for some cheap kind and get only 20 to 30 loose Cabbage heads. Try it. It is cheap at ten times the cost. We control the entire stock of this strain in America, and it can only be had of us. Don't be fooled by seedsmen offering to sell you "just as good a strain" of sure-heading Cabbage. They can't do it. They will give you an inferior kind every time. If you desire the genuine, buy none unless in our packages. Any one offering same not in our sealed packages, PUT HIM DOWN; HE'S "FOOLING YOU."

10 POINTS IT IS DISTINGUISHED BY:

1. It's the Surest Heading Cabbage in the world.
2. Is the superior of all other Winter Cabbages.
3. Enormous solid heads, averaging 16 to 20 lbs.
4. Measuring 12 to 14 inches in diameter.
5. Specially grown heads often reach 50 lbs. each.
6. Interior creamy white, compact and crisp.
7. Unequaled for cooking or slicing; flavor especially fine.
8. It is the best winter keeper in forty states.
9. It has more friends than any other sort.
10. It is known to flourish on all soils.

ABSOLUTELY SURE HEADING—999 OUT OF 1,000.

For sureness in heading and regularity in growth Salzer's Giant Flat Dutch certainly heads the list. No words of praise are too high for its merits. It forms, every time, very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time it is a very compact grower. It forms few loose leaves which turn in from the head. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but we think we can safely say that Salzer's Giant Flat Dutch is equaled and surpassed by none.

Why, sir, just recently J. J. Franks walked into our office and asked to see Mr. Salzer. We were glad to see him, and doubly glad to hear him say: "That 5 acres Giant Flat Dutch Cabbage cannot be beat in America. Every single plant set out grew, and I assure you every plant produced a great, giant, solid, fine head!" That is fine. Now, that is the way everybody who tries our Cabbage seeds can talk. They all head; all keep; all do well; never disappoint; never fail you. Just try Giant Flat Dutch!

Then there is G. W. Peck, Kernling, Ia., who says: "Giant Flat Dutch Cabbage is the best I ever raised. Has heads as large as a water pail, and as solid as a rock."

And Clyde Reed, Watertown, S. D.: "Our Giant Flat Dutch Cabbage, raised from your seed, is our special pride. We have 75 heads, and they now weigh (in August) from 10 to 15 lbs. each, and are still growing."

Henry Fischer, of Perkinstown, Wis., says under date of Aug. 17: "My field of your Giant Flat Dutch Cabbage is the best late Cabbage in the county. Without exaggeration, I already have heads weighing 20 lbs. and still growing. Every Sunday farmers come for miles to see my wonderful field of Giant Flat Dutch Cabbage. Your Red-Wethersfield Onions are simply unexcelled."

PRICE OF SALZER'S GIANT FLAT DUTCH CABBAGE:

Pkg., 10c; 12 pkgs., \$1.00; 100 pkgs., \$7.50; ¼ oz., 20c; oz., 35c; ½ lb., \$1.25; lb., \$4.00; 2 lbs., \$7.00.



WE ARE PROUD OF SALZER'S GIANT FLAT DUTCH CABBAGE RECORD.

We can safely say that if you want the best late Cabbage you have ever grown, plant Giant Flat Dutch.

Hello Dawson! Where in all the world do you get that fine cabbage? I haven't 100 good heads on my three acres and I bought some of the seeds from seedsmen who claim it was the very best.

Dawson—My friend, if you want a really good cabbage, you must buy Salzer's Giant Flat Dutch. I have 5 acres all as good as this land and sell like hot cakes at \$5 per 100 heads. I'll make \$1,500 to \$2,000 on cabbage alone, it's a sure thing and I speak what I know, that Salzer's Northern Grown Cabbage Seed is the best in the United States.



You will not be disappointed. We cannot recollect, during the 12 years since we introduced same, of ever having a complaint, while the good reports, some of them almost beyond belief, have come to hand by the thousands. If you want a Cabbage ALL HEAD AND ALWAYS SURE TO HEAD, you have it, without a doubt, in Salzer's Giant Flat Dutch. A few of the many excellent qualities possessed by the Cabbage are the remarkable uniformity with which it always heads, the heads being unusually firm, hard and fine in texture. It has comparatively few loose leaves, keeps well, is good for shipping, and is just the variety and quality to suit all lovers of good Cabbage.

Hear Its Friends Talk.

1886—Keeps All Winter.

L. H. Homer, N. Y.: "No Cabbage ever kept so long for me as your Giant Flat Dutch. I sold 8,000 heads this spring for \$180.00."

1887—Everybody Wants It.

C. C. Grove, Pa.: "No trouble to sell your magnificent Giant Flat Dutch Cabbage. Everybody wants it and will pay a fancy price for it."

1888—Best Grown Since 1850.

W. J. Stone, Ill.: "Have grown Cabbage since 1850, but I must say that Giant Flat Dutch is the very best."

1889—My Neighbors SALZER'S GIANT FLAT DUTCH. Envy Me.

Geo. Clark, Mich.: "My neighbors envy me because I have 3 acres of the most wonderful Cabbage, being your Giant Flat Dutch."

1890—I take Prizes Every Time.

J. E. Meyer, Ky.: "I always take prizes on your Giant Flat Dutch Cabbage wherever I exhibit same."

1891—Superior in Quality.

Franz Schmidt, Ohio: "My customers always want Giant Flat Dutch Cabbage on account of its superior quality."

1892—Ahead of Any Other Sort.

F. Hyde, Ind.: "I have tried the 'sure head' Cabbage offered by several seedsmen of Philadelphia at from \$2.00 to \$3.00 per pound. I would rather pay you \$100.00 per pound for your Giant Flat Dutch, because from every 1 lb. of seed I am sure to get 1,500 large, solid, fine heads, while from the Philadelphia seed I can never be sure of it."

1893—Never Has Failed Me.

Herm. Pruess, Wis.: "I have grown Giant Flat Dutch Cabbage since 1886. It has never failed me, but has always produced large, fine heads."

1894—Made \$500.00 Last Year.

F. A. Thomas, Ill.: "I made \$500.00 on my Giant Flat Dutch Cabbage last year."

1895—Will Never Use Any Other.

C. E. Hill, Ia.: "Since I began using your Giant Flat Dutch Cabbage, I will use no other. It is the finest in the world."

1896—Never Saw Its Equal.

H. Franken, Mo.: "Your Giant Flat Dutch Cabbage is wonderful. I have never seen its equal. My three acres are a sight worth seeing. 80,000 big, solid, fine heads."

1897—Best I Ever Saw.

E. Kuss, Ia.: "Your Giant Flat Dutch Cabbage is the best I ever saw, and I have used Philadelphia seed for 10 years."

1898—Every Plant Heads.

James Field, Ind.: "I planted one acre of Giant Flat Dutch Cabbage, and every plant made a big solid head."



FARMER CONTENT, WHO GROWS ONLY CABBAGES FROM SALZER'S SUPERLATIVE SEEDS.

GIANT FLAT DUTCH LEADS ALL OTHERS.

No matter what Cabbage you have ever grown, for late Cabbage you will find by trying Salzer's Giant Flat Dutch that it will be superior to every other sort grown. There is reason for this. Our seed is grown with great care, and it costs us twice as much to grow our seed in the extreme North as it does to buy cheap seed grown on Long Island or imported from New York, or obtained in Washington and other Northwestern points. Our seed is grown from large selected heads with great care. We do not spare expense, labor nor time, to produce the best that can be had, and for this reason we cannot sell this wonderful Cabbage as cheap as some seedsmen sell other cheap imported stock. The imported Cabbage sometimes does well, but it often fails you; you never hear the word "fail" when you plant Salzer's Giant Flat Dutch Cabbage. We want you to try it this year, because we know it will give you great satisfaction.

SALZER'S GIANT FLAT DUTCH. Look at Mr. Farmer Content!



He knows there is lots of money in Salzer's Cabbages. He plants no other. See the look of supreme content on his face! He has made lots of money on Salzer's Lightning, Ideal and Giant Flat Dutch Cabbages, and urges everyone to try them, for he knows THERE IS MONEY IN IT. We know there is lots of money for the market gardener and farmer who grows Salzer's Giant Flat Dutch Cabbage. It marches along as a conquering hero, sweeping everything before it as a fall or winter Cabbage. Now, it does not matter whether you plant in the sunny South or in the cold North, wet East or dry West, everywhere Giant Flat Dutch does well and proves a winner.

PRICE OF SALZER'S GIANT FLAT DUTCH CABBAGE—Pkg., 10c; 12 pkgs., \$1.00; 100 pkg., \$7.50; ½ oz., 20c; oz., 35c; ¼ lb., \$1.25; lb., \$4.00; 2 lbs., \$7.00.

We wish to repeat here, what we have said before, that for really fine vegetables, Cabbages, Onions, Peas, Radishes, etc., there is no seed superior, and but very little we say, very little, EQUAL to Salzer's Northern Grown.



Henderson's Autumn King.

Autumn King is an entirely distinct variety; best keeper we have ever seen; it produces enormous solid heads of that dark shade of green that is most desirable in a Cabbage, and has such small outer leaves that it can be planted much closer together than the ordinary late sorts, and can be relied upon to produce a greater weight of crop per acre than any other variety except Giant Flat Dutch. Of course, Giant Flat Dutch Cabbage cannot be beaten by any sort yet introduced. A distinctive feature of the Autumn King is the peculiarly crimped leaves, which not only add to its appearance, but enable it to be distinguished anywhere. Next to Giant Flat Dutch, it is unquestionably one of the best late sorts of to-day. It is certainly far ahead of the Surehead variety offered in Philadelphia.

Pkg., 10c; oz., 30c; ¼ lb., 90c; lb., \$3.00.



AUTUMN KING CABBAGE.

BRAUNSCHWEIGER.

This is the celebrated Cabbage of Germany, and thousands upon thousands of acres are annually grown there to be made into Sauer Kraut, the favorite dish of the Germans, and not disregarded by the Americans. This Cabbage is particularly adapted for pickling. It forms a very large, fine compact head. The flavor of this Cabbage is peculiarly pleasant. It is a variety that will give satisfaction, and we bespeak for it a trial. We wish you could have seen the large fields of this splendid variety in Germany! It was a sight worth seeing, reminding us of the great fields one sees of our matchless Giant Flat Dutch in many parts of America! We are sure this sort will please you. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50.

SAY! We have greatly reduced the prices of standard seeds, offering them lower than any other responsible seedsmen in America. We are the largest growers, hence our cut prices on standard sorts. Let us have your list to figure on. We will not be undersold.



Salzer's Earliest Cabbage.

This Cabbage is brought forward to meet the wants of everybody. Recognizing the fact that a week earlier in the early Cabbage crop is from 25 to 50 per cent. more money in the market gardener's purse, our constant study and experimenting has been to introduce a Cabbage of fair size and extra early, and, next to Lightning, the earliest. Salzer's Earliest we unhesitatingly recommend as the very earliest, fully 12 days earlier than the Early York, Express, Etamps, etc. It is only a trifle later than Salzer's New Lightning. Small size hard heads, often weighing 9 pounds; fine in every particular. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$3.00.

Henry Benke, a market gardener near La Crosse, sold \$600.00 worth of Salzer's Earliest Cabbage from 1¼ acres of land. That pays!

Price Salzer's Earliest: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$3.00.

EARLY SPRING CABBAGE.



EARLY SPRING CABBAGE.

Used largely in New York, Boston, and Eastern cities.—It's a roundish flat sort, very large and as early as the Wakefield. It is very uniform, round in shape, slightly flattened, very solid, even before the Cabbages attain their mature size. The flavor is excellent.

On account of its shape, productiveness and solidity, it will prove a serious rival to the Wakefield. Gardeners cannot afford to be without this as it will be a "seller," round cabbages receiving always the preference if offered in competition with pointed heads, while its compact form and good quality will commend for the private garden.

Lb., \$3.00; ¼ lb., 90c; oz., 30c; ½ oz., 20c; pkg., 10c.

Salzer's Jersey Wakefield Cabbage.

This is one of the very best, most satisfactory early Cabbages for general crop we know of. Salzer's New Lightning GETS THERE in 60 days; hardy, solid, best medium size; Salzer's Earliest, or 80-day, never fails to be on time, while our Extra Early Jersey Wakefield follows closely, and is a larger head. Our plan is to plant ¼ Salzer's Lightning, ¼ Salzer's Earliest or 80-Day, and ¼ Extra Early Jersey Wakefield. Northern-grown Cabbage seeds, our customers will find, produce 25 per cent. more heads, and are fully one week earlier than Eastern stock. Our Jersey Wakefield is especially fine, all grown from selected heads. Our friends will find it far superior to any offered in America.

Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75.



Common Jersey Wakefield—Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., \$1.10.



Short Stem Drumhead.

Short Stem Drumhead—A magnificent late cabbage, doing well everywhere. Pkg., 10c; oz., 40c; ¼ lb., 75c; lb., \$2.00.

New Wonderful—All-the-Year-Round Cabbage. Pkg., 10c; oz., 50c.

All Head Early—Pkg., 10c; oz., 30c; ¼ lb., \$1.00.

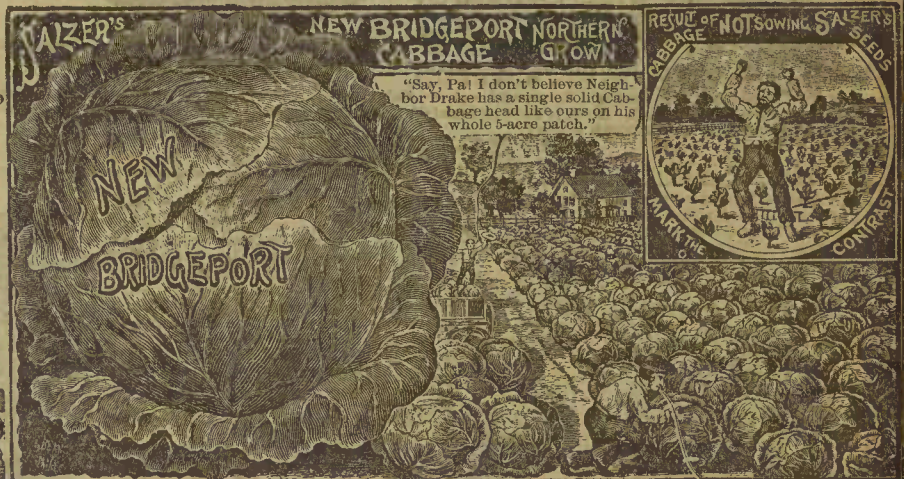
The Lupton.

This Cabbage was sent out by Eastern Seedmen with great claims. It has met many of the claims. It is a fine loose cabbage, but we think a thousand miles behind our peerless Giant Flat Dutch. However the Lupton is worthy a trial.

Pkg., 10c; ½ oz., 15c; oz., 30c; lb., \$3.00.



PHILADELPHIA STRAIN OF GENUINE SUREHEAD CABBAGE. PKG., 10c.



SALZER'S

New Bridgeport Mammoth Cabbage.

Salzer's New Bridgeport Market—This is a new strain of Mammoth Drumhead Cabbage. It makes a large, round, solid, firm head which seldom bursts, and sells at advanced prices. The seed of this sort is scarce, and has often sold as high as \$20.00 per pound in the Bridgeport Cabbage districts. To get the genuine seed of this wonderful new strain, buy of us. Pkg., 10c; 2 pkgs., 15c; ¼ oz., 25c; oz., 45c; ¼ lb., \$1.00; lb., \$3.50.

PA—"I guess you are right, my son, it is too bad. Had he planted Salzer's Northern-Grown seeds, as I advised him, he could now sell from 5,000 to 10,000 heads per acre at good prices."

Genuine Surehead Cabbage.

This is the celebrated strain of Surehead Cabbage offered by the seedsmen of Philadelphia. It is a very choice variety of late Flat Dutch Cabbage, but not equal to Salzer's Giant Flat Dutch in all qualities that go to make up good late Cabbage. This stock is obtained from the same growers that all the prominent houses in Philadelphia obtain their Genuine Surehead from. It is a No. 1 in every respect. Price of Surehead: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.20.

One package each, 20 different kinds of Cabbage seed, our selection, postpaid, only 75c; 5 different sorts, our selection, 20c.

DUTCH WINTER OR HOLLANDER.



For several years past Cabbages have been imported from Holland and sold in the American market at prices nearly double those obtained for the product of our own gardens. Through our connection with the largest seed growers in Holland, we have obtained a supply of the genuine seed, and offer it at such a price as to bring it within the reach of all. The heads of this valuable sort are of medium size, averaging a weight of 8 pounds, are very solid and deep, and of a fine white color, making them entirely distinct from any other strain. Their quality is superior, and they keep better than any other sort, the heads being just as solid and perfect when taken up in the spring as when they were put away in the fall. No cabbage will sell beside it, even if offered at half the price. For sureness in heading and regularity in growth certainly this heads the list. No words of praise are too high for its merits. It forms every time very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem and at the same time is a very compact grower. It forms few loose leaves, which turn in from the head. Reports of 99 marketable heads from 100 plants set are of frequent occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but I think I can safely say that this sort is equaled only by Salzer's Great Giant.



THE SUREHEADING DUTCH WINTER.

STANDARD CABBAGE SEEDS—LOW PRICES.

These are the finest strains of standard varieties of Cabbage in the world—are right up to Chicago's, Philadelphia's, New York's, Minneapolis' and St. Paul's very best strains. We offer them at very low prices. We wish it distinctly understood that no responsible seedsmen is to undersell us. Let us have your list to figure on. We grow more seeds than all the seedsmen in Illinois, Iowa and Minnesota put together, and can surely save you money on large orders.

SALZER'S NORTHERN GROWN CABBAGE



Late Flat Dutch Cabbage.

The standard late Cabbage; extra strain. Better than most seedsmen's best, because it's Northern grown! Pkg., 8c; oz., 10c; ¼ lb., 35c; lb., \$1.10.

Premium Flat Dutch—Extensively grown; large and excellent for winter. Pkg., 8c; oz., 10c; ¼ lb., 35c; lb., \$1.10.

Marblehead Mammoth—Largest Cabbage in the world; heads have been grown weighing 60 lbs. Pkg., 2c; oz., 10c; ¼ lb., 35c; lb., \$1.10.

Early York—This has for years been the favorite. Very early sort; small heads; excellent flavor; good header. Pkg., 2½c; oz., 10c; ¼ lb., 35c; lb., 90c.

Large York—Larger but later than the Early York; very fine. Pkg., 2c; oz., 9c; ¼ lb., 35c; lb., 90c.

Early Winningstadt—One of the very best early for general use; splendid in every way; much liked by gardeners as an excellent early Cabbage. Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50.

Early Flat Dutch—The second early Cabbage; largely grown about New York and Boston; good size heads. Pkg., 2½c; oz., 10c; lb., \$1.10.



LATE FLAT DUTCH.

German Filderkraut—Well known to German growers; extra stock. Pkg., 3c; oz., 12c; ¼ lb., 45c; lb., \$1.50.



FILDEKRAUT.

Red Dutch—This is the well-known small red pickling Cabbage, with very solid heads. Oz., 15c; ¼ lb., 40c; lb., \$1.50.

Giant Red Dutch—This superior Red Dutch Cabbage is largely grown for its excellent pickling and fine cooking qualities. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

Green Globe Savoy—A fine Cab-

bage; small but solid heads; in every respect the Cabbage for family use. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

Mammoth Globe Savoy—Much larger than above; excellent in all particulars. Large quantities of this are grown by gardeners. Style of head changeable from globe to flat. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.70.

The New 103 Cabbage, or Hundred Weight.

"This certifies that I sold to John A. Salzer Seed Co. my complete stock of my new colossal Cabbage 103, at \$50.00 a pound. I call it 103, because raised a head which, with leaves, weighed 103 pounds. JOHN KRUSE."

We urge all to test this wonderful sort. It is late and delights in a rich soil. Pkg., 15c; 2 pkgs., 25c.

5 Good Second Early Cabbages.

Standard Low-Priced Sorts.

1. Salzer's Improved Market—One of the very best second early Cabbages grown. It ripens next to Wakefield, while it is nearly double its weight. We brought it forward to meet the wants of our market, while we were extensively engaged as market gardeners. It is a sure header, and sells at high prices. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

2. Excelstor Cabbage—A very superior second early Cabbage; large full solid heads. Pkg., 2c; oz., 10c; ¼ lb., 35c.

3. Henderson's Genuine Succession, or "All the Year Round"—Planted early, it forms a good second early; planted later, it makes a fine summer sort; while planted late it gives large, fine, solid heads for winter use. Pkg., 2c; oz., 10c; lb., 60c.

4. Fottler's Imp. Brunswick—An excellent second early. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., \$1.10.

5. All Season's Cabbage—The boss Cabbage; good for early, good for summer and good for late use. Pkg., 3c; oz., 10c; lb., \$1.20.

1 package each above 5 sorts, 15c.

THE EARLIEST



SALZER'S PURPLE VIENNA KOHLRABI

KOHLRABI.

We place this under Cabbage because it has the Cabbage flavor and is earlier.

This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full Cabbage flavor; earlier than Cabbage.

Early Vienna—White; best for table use. Pkg., 5c; oz., 15c; ¼ lb., 50c.

Salzer's Purple Vienna—The finest of all. Early, sweet, tender. Will ripen fit for use in 28 days. It is a delicious Cabbage-flavored dish; you will like it. Pkg., 10c; oz., 25c; ¼ lb., \$1.00; lb., \$3.00.

Salzer's Mammoth—Specially selected for stock feeding. Grow to large size and of juicy quality; 1 ounce will furnish 1,000 plants. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.00.

Cabbage, Hundred Weight, or No. 103. Pkg., 15c; 2 pkgs., 25c.

The 3 Great Cabbages.

Salzer's Lightning, pkg. 15c (One
Salzer's Ideal, pkg. 12c Each.
Salzer's Giant Flat Dutch, pkg. 10c 30c.



SURE-HEADING CAULIFLOWERS.



Salzer's Surehead Cauliflower.

We challenge the world to produce a finer, handsomer or earlier Cauliflower than our New Earliest Surehead. It will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth like the Snowball, it can be planted very close, 18 inches each way, and is particularly desirable for forcing under glass. In our trial grounds every plant produced a superb head that surpassed every other variety in earliness, size and quality.

A Few Testimonials Only:

A. G. Ebert, Ia.: "Never before had such a beautiful Cauliflower. Surehead is sure."

Fred. Groot, Wis.: "I made \$50.00 on the one ounce Surehead Cauliflower. Every head was fine."

G. G. Kennedy, Ind.: "Best and finest Cauliflower I ever saw."

Salzer's Earliest Surehead

Is unquestionably the largest as well as the best of all Cauliflowers. Market gardeners once having sown it, will plant no other. We want to introduce it everywhere, hence our extremely low price. Price: Pkg., 15c; 7 pkgs., \$1.00; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00; ¼ lb., \$10.00.

La Crosse Early Favorite.

Growing side by side with Henderson's Snowball, La Crosse Early Favorite was decidedly the finest in appearance, earliest in yield, with largest number of sure heads; indeed it is the finest in every respect we have ever tested. Next to our magnificent Early Surehead, this is certainly the best sort to plant. Pkg., 20c; 3 pkgs., 50c; ¼ oz., \$1.10; ½ oz., \$1.75; oz., \$3.00.



Snowball—Largely grown in the East. Very fine, and many customers prefer the Henderson strain of Snowball Cauliflower. It is grown in Denmark, and we are sure our customers will like it. Pkg., 15c; ¼ oz., \$1.50; oz., \$2.50.

Erfurt Early Dwarf—This is the celebrated Cauliflower so largely grown in Erfurt. Early, fine, and sure to head. Pkg., 10c; oz., \$2.00.

SNOWBALL. PKG., 15c.

Early Paris—One of the earliest; small heads; quick grower. Pkg., 10c; oz., 75c.

Extra Early, Danish Snowball



SALZER'S MIDSUMMER. PKG., 12c; 2 PKGS., 20c.

Has proven invariably a sure header. The flower head is of very fine grain, dense growth, while the plant has a very short stem and close outer leaves. While we are aware that price is of little consideration in this critical seed, it cannot be denied that if equal quality may be obtained, a moderate reduction in price is not to be despised. Pkg., 12c; oz., \$2.00; ¼ lb., \$6.00.

Salzer's Midsummer Cauliflower.

There has been for years a need for a second early Cauliflower, one with larger heads ripening right after our peerless Salzer's Surehead, or Salzer's Blue Ribbon or the Snowball. Now, in our Midsummer we believe we have just the thing gardeners are looking for, a trifle later with heads fully one-half larger. It's a sort that will bear a trial and when once grown, will be always used! Pkg., 12c; 2 pkgs., 20c; ¼ oz., 75c; oz., \$1.25; ¼ lb., \$3.00.

Salzer's New Fancy Blue Ribbon Cauliflower.



SALZER'S NEW FANCY BLUE RIBBON. PKG., 35c.

Said to be the finest Cauliflower in existence. Heads fine shaped, pure white, very early and of a quality simply unsurpassed. It is the richest, rarest Cauliflower known, a gem in every respect. It's golden cut for the grower who wants the choicest regardless of cost. Package, 35c; 2 Packages for 50c.

Autumn Giant Cauliflower.

A gorgeous fall sort, with fine heads; very large and of excellent quality. Always liked by market gardeners. Pkg., 10c; ¼ oz., 75c; oz., \$1.25; ¼ lb., \$3.00.



THE AUTUMN GIANT. PKG., 10c.

A BRAND NEW CUCUMBER.



Salzer's New Morning Star Cucumber.

We delight in introducing new things, especially when these new vegetables are really superior in each and every respect over older sorts. That gives us pleasure! Well, now, in Salzer's new Morning Star Cucumber we have a new Cucumber that's worth having, that brings joy to the grower and profit to the planter! Next to Salzer's Earliest this is the most profitable to grow. It is very shapely, holding its rich green color throughout its entire long length, which is very straight, smooth and symmetrical. It is one of those rare Cucumbers, both in shape, size and quality one so rarely finds, and we are confident if you once grow same you will never be without them. It is splendidly adapted for the market gardener's planting.—It's a Cucumber that pays. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25; 4 lbs., \$4.50.

SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for gardens or acre cultivation, to be without a peer, the earliest, finest table variety in the world. Over 32,000 customers planted this in 1897, and all pronounced it the earliest, finest Cucumber in existence.



SALZERS EARLIEST CUCUMBER.

Talk about Cucumbers. We are positive that there is nothing in America, nothing in the wide world in the Cucumber line that will so quickly make money for the market gardener, citizen or farmer as Salzer's Earliest Cucumber.

We have just introduced this remarkable early variety, and already, judging from hundreds of reports, it has leaped into popularity. And well it may, for it is the most magnificent early Cucumber we have ever seen. It is remarkably perfect and uniform in growth, with beautiful, nice sized Cucumbers—just the size which sell well in all markets. We cannot too strongly recommend same. Although not as large as Salzer's Perfection or Improved Long Green, yet it is so early—way ahead of every other sort except the Small Early Market—that it cannot attract attention and pay the grower. It is a No. 1 in all stages and equally good for forcing or outdoor planting. This variety has come to stay, and the price is so low that everybody can enjoy an early Cucumber.

It is certainly the earliest Cucumber in the world. A Cucumber especially adapted for the hot-bed or early garden culture, as it sets quickly and produces beautiful Cucumbers in the shortest possible time. It is a great money-maker for market gardeners, a single hot-bed often yielding from \$25.00 to \$50.00 worth, according to your market. We have time and time again received \$1.20 and \$1.50 a dozen for these great early beauties, and we know that every market gardener who will carefully grow them in their hot-beds, or in some sheltered location outside will make lots and lots of money out of them.

What Gardeners Who Use Salzer's Earliest Say:

Frank Clark, Milwaukee: "Your Earliest Cucumber is a bonanza to market gardeners."

Wm. Goode, St. Paul: "I made more money out of 1 lb. Earliest Cucumber than out of anything else."

Henry Johns, Iowa: "It is the earliest Cucumber I ever tested. Mine were the first in the market, and quickly sold at \$1.00 per dozen."

Mrs. Fred Heil, Evanston: "I bought 1 oz. for my own use. They proved so very early and so prolific that I sold my surplus for \$17.00 to my neighbors, because they were weeks ahead of theirs."

If we were to have but three Cucumbers, they would be Salzer's Earliest, Salzer's White Snow and Salzer's Long Giant, and then, of course, we would have a pickling Cucumber, and nothing in the wide, wide world equals Salzer's Prolific Pickle for this purpose.

If you have ever grown a finer Cucumber than Salzer's Earliest, that will make you more money and quicker money, and I will be glad to know it.

Price of Salzer's Earliest Cucumber.

Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25; 4 lbs., \$4.50.



SALZER'S GREAT JAPANESE CLIMBING CUCUMBER.

Fully described on page 47. It is a wonderful Cucumber. Pkg., 10c; oz., 20c.

Salzer's Perfection Cucumber.

hot-bed forcing, for early in the open ground, or, in fact, for any purpose whatever, this Cucumber is peer of all. We have never seen a strain so uniform in size, color and evenness, so complete in all the requirements that go to make a good Cucumber, as our Perfection. Indeed, the fact of its combining every good quality, its ready and quick sale in our market at double the common sort prices, its fine appearance and its remarkable, astonishing productiveness, led us to give it the name of Perfection. We can heartily recommend same to all who desire a fine Cucumber.

Very profitable to the market gardener. Fr. W. Oberst, a Cucumber grower, sold \$107.00 worth of Cucumbers from ¼ lb. of seed. Don't that Pay? Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.00; 4 lbs., \$3.75; by express, 10c less per lb.

Salzer's New Everbearing.

We desire to call special attention to this unique variety. It is of small size, very early, enormously productive, and valuable as a green pickle. The peculiar merit of this novelty is that the vines continue to flower and produce fruit until killed by frost, whether the ripe Cucumbers are picked off or not, differing in this respect from all other sorts in cultivation. The one vine exhibits at the same time Cucumbers in every stage of growth, the small ones being perfect in shape, of a fine green color, and just the size for pickling. In our travels last summer all the market gardeners we visited who had planted Everbearing, were delighted with it. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

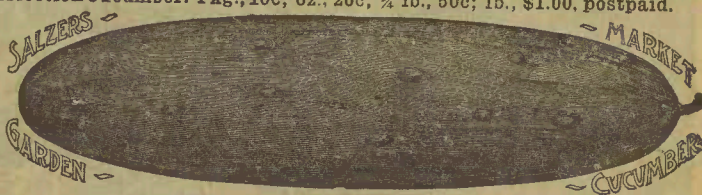
Bismarck Cucumber.

Originated on the estate of Germany's Iron Chancellor. It is unsurpassed in excellence. Stock scarce. Pkg., 15c; oz., 30c; ¼ lb., 50c; lb., \$1.50.

See Page 47 for Pickling and Other Sorts. Also for Mixed Cucumber Seed.



Price of Salzer's Perfection Cucumber. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.00, postpaid.



Salzer's Market Garden Cucumber.

A beautiful Cucumber, every one of which is fit for market trade. It grows very long, is very productive, matures very early, is handsome in appearance and desirable in color, and a great favorite wherever tried. It is the greatest outdoor Cucumber known, and is sure to please. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25; 4 lbs., \$4.00.

None Such Cucumber.

Offered for the first time last year. It became at once popular as one of the finest long green Cucumbers. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.



The Salzer Japanese Climbing Cucumber is the greatest Cucumber novelty since Pharaoh forbid the Israelites this most delicious vegetable. This new Cucumber is a strong and vigorous grower, vines attaining nearly twice the length of common varieties, and may be grown on fences, poles or trellises, thus saving much valuable space in small gardens or in market gardens where land is dear. It is estimated that with this Cucumber the product of a given area can be increased threefold. The fruits are 10 to 12 inches in length, of a fine green color; the flesh is thick and firm, never bitter, and fine for pickling as well as slicing. It is very prolific, and the fruits being raised well above the ground, never suffer from wet weather or insects; vines are proof against mildew, and continue bearing until late in the fall. Pkg., 10c; oz., 20c; ¼ lb., 70c; lb., \$1.50.

Giant Pera.

They are fit to eat at any stage. The flesh is very white, very clear, peculiarly crisp, tender and brittle. Pkg., 10c; ¼ lb., 50c; lb., \$1.75.

West India Gherkins.

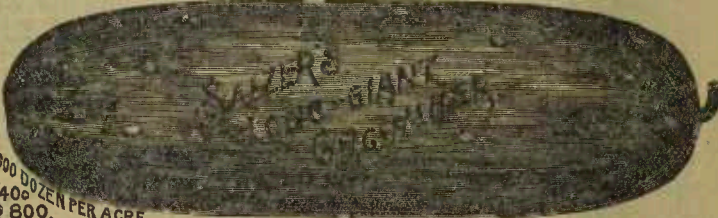
A novel little Cucumber, grown mostly for show and pickles. Pkg., 5c; oz., 20c.



GIANT PERA. PKG. 10c



SNAKE. PKG., 10c.



Salzer's Giant Tailby's Hybrid.

On our ground it cropped enormously and every Cucumber was long, smooth and fit for market, some measuring 15 inches in length, and bringing fully 50 per cent. higher prices than common sorts. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.25.

SNAKE.

Have you seen this Cucumber as long as 6 feet, coiled up like a snake. Singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Pkg., 10c; oz., 25c.

MIXED CUCUMBER SEED, all sorts and kinds. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., 90c, postpaid.

SALZER'S PROLIFIC PICKLE.

For several years we have made Cucumbers for pickles a study, testing and originating new sorts for this purpose, until to-day we think we have perfection in Salzer's Prolific Pickle. It is fine in form, solid and thick in texture, excellent in quality, and contains all the elements necessary to make a good pickle. It is enormously productive, cropping from 200 to 400 bushels, with ease, per acre. The past summer we spent much time in reselecting and greatly improving our Prolific Pickle, and we are sure our patrons will find it now by all odds the best offered in America. Indeed, as a large pickle grower who saw our strain says, "Salzer, your Prolific Pickle is perfection; don't try to improve it, it can't be done."

SALZER'S PROLIFIC PICKLE

Price of Prolific Pickle. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.10; 6 lbs. (enough for 1 acre), \$6.50. By express, ¼ lb., 25c; lb., \$1.00; 6 lbs., \$5.50.

400 BUS. PER ACRE! \$1.00 = \$400.—EASY!



PRICE OF SALZER'S PROLIFIC PICKLE CUCUMBER.

This is the grandest of all pickling Cucumbers,—one that will delight and please every grower, no matter how critical he or she may be. The Salzer Prolific Pickle Cucumber will surely "fill the bill" and give great satisfaction. We offer same at a very low price, as follows: By mail, pkg., 10c; oz., ¼ lb., 30c; lb., \$1.10; 6 lbs., \$6.50. By Express, pkg., 10c; oz., ¼ lb., 25c; lb., \$1.00; 6 lbs., \$5.50.

IMPROVED LONG GREEN.

A Fine Cucumber.

This variety seems to have taken the lead all through the world as the great variety to plant for a general crop. Grown in every civilized country, and we know of no sort that we would more heartily recommend for general garden culture than this. Of course, our Salzer's Earliest, White Snow, Long Giant, Prolific and Japanese Climber are magnificent varieties, and should be planted everywhere as a trial, and will do well everywhere as a general crop, but our Improved Long Green seems to have captured the hearts of everybody for this purpose. It is safe to say that more seed is planted of this sterling variety than of any five other standard sorts. Next to Salzer's Perfection and Market Garden, it is withal the very best to plant for all purposes. It is a splendid forcing Cucumber, as well as for general crop. One of the best selling Cucumbers in the market. Long, smooth, fine flesh, but few seeds. Grows from 10 to 20 inches long. It is the Cucumber you want for house and market. Enormously productive. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c; 5 lbs., \$2.90.

Salzer's Long Giant Cucumber.

This variety certainly surpasses all other green varieties in its giant length and great beauty. It is positively the handsomest green Cucumber that we have ever seen, often measuring 15 inches long; very uniform in size, while the quality is all that can be asked for. It is extremely crisp and brittle and appetizing, with but few seeds, while its yield is something astonishing. A market gardener of our acquaintance reported 2,000 dozen per acre of fine, salable Cucumbers. Pkg., 15c; oz., 25c; ¼ lb., 60c; lb., \$1.50, postpaid.

IMPROVED
LONG
GREEN

THE PRINCE OF
CUCUMBERS

8 Cheap Cucumbers.

1. Price of following 8 sorts: Pkg., 5c; ¼ lb., 12c; lb., 40c; by express, ¼ lb., 10c; lb., 30c.
1. Early Market—The very earliest of Cucumbers; good for forcing; 3 to 5 inches long.
2. Green's Prolific—One of the best pickling sorts known; small, crisp, productive. Pkg., 5c.
3. Boston Pickling—Fine pickler. 3c.
4. White German—This is the handsomest variety known; is large and very productive. The white color is peculiarly clear. Pkg., 5c.
5. Nichol's Medium—Henderson's favorite.
6. White Per—Fine white variety.
7. White Erfurt Spine—Wonderfully prolific early frame Cucumber. Largely used in Europe as earliest. Imported.
8. Long Green Southgate—A great best seller rapidly, and is of excellent taste. Pkg., 5c.

CARROTS.

Look at these figures and say it does pay to plant Carrots! Only use our seeds.

100 lb. Salzer's Forcer...@ 30c. = \$30.00
100 lb. First of All...@ 35c. = 35.00
100 lb. Danvers Yellow...@ 25c. = 25.00
Total, \$90.00.

That pays, does it not?

Danvers Yellow Carrot.

(Danvers Half Long.)

A magnificent semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at high prices in all markets. Valuable for all uses. It is of a rich, dark orange color, and all the roots are wonderfully smooth and handsome. Last year it was one of the most popular Carrots in my list, selling in very large quantities. Our seed is carefully grown. Carrots at even 20c a bushel, if you get as good yields as you do from our seeds, always pay. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c; 4 lbs., \$3.25.

Oxheart or Guerande.

A magnificent Carrot for general culture. Indeed, by many considered the best of all. Intermediate, as to length, between Danvers Yellow and the Shorthorn. It is thicker at the neck than the latter, and carries its thickness well down toward the bottom. With us it yielded at the rate of 35 tons to the acre, all marketable. Every Carrot can be pulled easily by hand; digging is necessary. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

Salzer's First of All Carrot.

This Carrot has had a tremendous sale the past two years on account of its extreme earliness and beauty. Gardeners all over America are ordering it largely and find it very profitable. We believe this to be the earliest Carrot in cultivation.

Well, now, there is a great deal of money to be made in market gardening out of Carrots. We know of school children planting ¼ lb. of Salzer's First of All Carrot and selling \$5.00 to \$10.00 worth of earliest Carrots in bunches before school in the morning. There is reason for this. Everybody craves a Carrot in the extreme early spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm, and that's just what's the matter with the early market gardener. The party that has the earliest vegetables makes the money; so if you want to make the money, you should plant Salzer's Earliest Cucumber, Salzer's Self-Blanching Celery, Salzer's Earliest Wax Beans, Salzer's Red Beauty Beet, Lightning Cabbage, Telephone Corn, Earliest Lettuce, Earliest Ripe Muskmelon, Fourth of July Watermelon, King of the Earliest Onion, and so on through the list of Salzer's earliest vegetables. They will never go back on you, but will be the means of making lots of money for you if you plant a plenty.

Price of Salzer's First of All Carrot: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.50.

Salzer's Improved Long Orange Table Carrot.

This is the standard Carrot for table use, and especially for winter. It is enormously productive, yielding as high as 29 TONS per acre, and is of delicious flavor. An ounce of seed is sufficient for a winter's supply for a family. No better Carrot can be found for all purposes than this. We consider it the best strain of Long Orange Carrot in the market. It is exceptionally smooth and fine. It will please you. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c.

Salzer's Midsummer Carrot.

This variety deserves general culture. In addition to its ripening in midsummer, it equals, if indeed it does not surpass, every other variety in shape, yield and quality. Specimens have been grown 4 inches in diameter, and of the very best table quality imaginable. Cannot be too strongly recommended. It is enormously productive, a single ounce of seed furnishing bushels of Carrots. This Carrot really seeks an equal. It is so fine and of such excellent qualities that it is hard to beat. It is exceedingly productive and of a quality you are sure to like. It grows fully half as much weight as in per acre as the ordinary varieties, and as the roots grow much more above the ground, it is much easier to gather the crop. This grand variety is sure to suit every one who grows it. It cannot be too strongly indorsed. Pkg., 10c; oz., 20c; ¼ lb., 90c; lb., \$1.00; 3 lbs., \$2.75.

Early Shorthorn.

Known favorably by all growers. Considered by many the best early table variety. Flesh fine grained. In color deep orange; has small tops. Grows well in shallow soil. Matures 8 to 10 days sooner than Long Orange. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.

Chantenay.

A magnificent English Carrot grown in that country in great quantities for fall use. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

Standard Carrots—Low Prices.

Salzer's French Forcer or Forcing.

One of the earliest of all Carrots. It is very sweet and early; tender sort. It is not nearly large as Salzer's First of All, but it is a great beauty and very early. This Carrot has enjoyed tremendous sale, as everybody sees the little beauty. It is a great Carrot for extreme early. Pkg., 4c; oz., 10c; ¼ lb., 20c; lb., 70c.

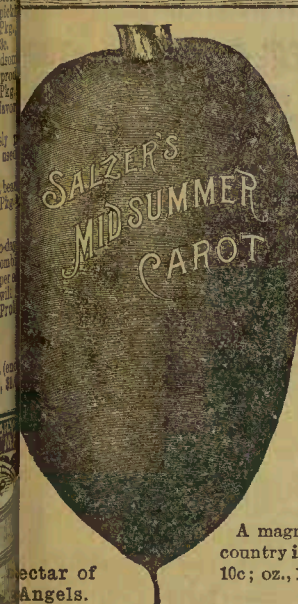
Early Scarlet Horn.

(Pointed.)

An early imported sort of excellent merit. This sort is grown quite extensively about Boston and other Eastern markets. It is really a valuable sort. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.

Scarlet Nantes.

A splendid half-long, stump-rooted sort. Increasing in value and popularity. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.



Salzer's Long Orange beats the world. Pkg., 10c; lb., 65c.

Carrots for Stock.

Carrots are excellent for feeding to stock. Horses relish them and fatten on one feed of Carrots daily. The yield is so heavy that an acre will keep your horses fat and healthy all winter.

Norman Belgian.

A yellow sort, growing to large size, and of the finest flavor for stock. We cannot too strongly urge you to try this Carrot. It is great for stock. Have you a horse at home, and you desire to have him look bright and feel gay, feed him with Carrots once a day during winter. One ounce of Norman Belgian will furnish enough food. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, 10 lbs., \$4.50.

Long White Belgian

A white Carrot which has become the standard

and for stock. It is very sweet and gives excellent results as a stock food. Pkg., 5c; oz., 10c; lb., 45c.

California Mammoth.

Very large; yields 100 tons per acre. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; 10 lbs., \$6.00.

Mastodon.

Carefully selected Carrot. It is grand for stock and very prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; 1 lb., 60c; 5 lbs., \$2.50, postpaid.

MASTODON. PKG., 5c; oz., 10c.



SALZER'S SELF-BLANCHER CELERY.

There is no Celery equaling it in taste, richness of color, perfection in blanching and earliness. In our home kitchen garden this variety produces tender, delicious, crisp, brittle Celery, without any hoeing, completely blanching itself. It is preeminently the sort to grow and use for home garden market or for shipping. The demand the last 9 years for this magnificent Celery has been something remarkable, yes, marvelous. Last year exceeded the before. Almost every order seemed to want Salzer's Self-Blancher, until we sold almost every grain of seed, and everybody grew the finest Celery they ever seen. Now we are sure that there is no self-blanching Celery ahead of Salzer's Self-Blancher. You will like it. It is early, crisp, tender—absolutely the finest.

MONEY IN CELERY.

An acre contains 30,000 Salzer's Self-Blancher Celery.
18,000, or 1,500 dozen, @ 50c per dozen.....\$750.00
12,000, later, @ 2c a piece240.00
Now, the total cost of seed, labor, rent, etc., need not exceed \$190 per acre, which would give you the handsome profit of \$800.00 per acre.

This can only be made by Salzer's Early Self-Blancher Celery, because it is the earliest. Bunches being remarkably stocky and wonderfully strong grower, is very heavy, perfectly solid, of a delicious, sweet flavor, and with all these points is a wonderful keeper. One would think that these would be a sufficient number of good qualities, but to all these is added THE WONDERFUL QUALITY OF SELF-BLANCHING to a very remarkable extent. Without banking up, or any covering to speak of, even the outer ribs become of a yellowish-white color, the heart being large, solid, and of a beautiful golden yellow.

Where the market is near, no crop pays better than Celery, as it is in constant demand from early June throughout fall and winter. Salzer's "Self-Blancher" is a variety that really should be called "All Season's Celery," from the fact that it is good in June, it is good in July, and good throughout the year. It keeps well, sells rapidly. It is handsome in the extreme.

PRICE OF SALZER'S SELF-BLANCHER.

Pkg., 10c; 3 pkgs., 25c; ½ oz., 30c; oz., 60c; ¼ lb., \$1.50; lb., \$5.00.



CELERY - 4 BEST SORTS.

1. New Rose Celery.

A magnificent new Celery. The color is a beautiful shade of rose, of exceptional fine flavor; solid, crisp and tender, and has proved itself entirely free from stringiness. It is a splendid variety for late use; it keeps well and blanches well. It is one of those varieties that will certainly please the private grower, while we recommend to the market gardener a small seeding of this as a novelty, for there are many families who will be delighted to purchase same. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.

2. Golden Self-Blanching.

A Grand Novelty.

The beautiful appearance of the plant, with its close habit, compact growth, and straight vigorous stalks, is indescribable. The ribs are perfectly solid, crisp, brittle and of delicious flavor, surpassed by no other variety, while it has the decided merit of being self-blanching. Without banking up or any covering whatever, even the outer ribs become of a handsome, fresh, yellowish-white color. The heart is large, solid, and of a beautiful, rich, golden-yellow color, extremely early, and of the richest flavor. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., 75c; lb., \$2.50.

3. New Giant Pascal.

This has proved to be as great an addition to our list as the Golden Self-Blanching. As it is an offspring of the latter, it partakes of its nutty flavor, and has no bitter taste at all. The height is about 2 feet; stalks are very large, thick, solid and not stringy, and unusually lengthwise. When fully grown the outer stalks will average 2 inches in width, and are fully as thick as a man's finger, and is well shown in the illustration of a stalk of Giant Pascal reduced in size. It blanches very easily, and after a few days' earthing up, the outer stalks present a beautiful white appearance. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.75.

One package each of the 4 Best Celeries, 25c.

White Plume Celery.

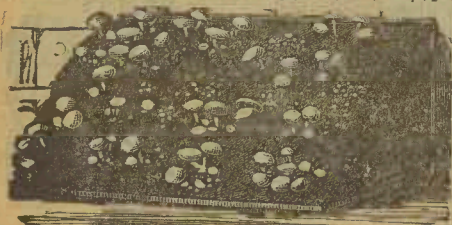
The great objection to growing Celery for family use has been the trouble experienced in blanching it. Blanch by tying the plant and drawing up a little soil, when the work of blanching is accomplished. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., \$2.40.

Boston Market.

The great favorite in the Boston markets. It is early, very solid, white, of mild, delicious flavor. Oz., 20c; ¼ lb., 60c; lb., \$1.90.

White Walnut.

So called because of its rich, walnut-like flavor. The stalks are solid and heavy, of dwarf, compact growth. Pkg., 10c; oz., 20c; ¼ lb., 75c.



A BED OF SALZER'S MUSHROOM.

6. Well Known Celeries.

1. Crawford's Half Dwarf—one of the best. Pkg., 8c; oz., 15c.
2. Dwarf White Solid—Excellent variety. Pkg., 3c; oz., 20c; ¼ lb., 60c.
3. Seymour's Superb White—One of the finest large Celery sorts. Pkg., 5c; oz., 20c.

4. Dwarf Golden Heart—Heart y golden-yellow, sh and very popo. Pkg., 10c; oz., 20c.
5. Salzer's Giant Celery—The lar Celery known. P 20c.
6. Crimson Cel —Beautiful red co Pkg., 10c; oz., 35c.

Turnip-Rooted Celery.

Turnip-Rooted—Well-known. Pkg., 5c; 10c; lb., \$1.40.

Finest German—Pkg., 5c; oz., 20c; lb., \$1.50.
New Apple Rooted—Pkg., 5c; oz., 20c; lb., \$1.50.



Salzer's Turnip Celery.

Our Northern-grown Celery tests 99 heavy roots to the 100 planted; all are large, solid, tender, remarkably well-flavored bulbs. This is measurably superior to the common Turnip Rooted Celery. The stock is carefully selected. Geo. Theyen says: "From the 1 ounce seed sold \$30.00 worth of roots."

John Bene, Milwaukee: "I bought ¼ lb. Salzer's Turnip Celery, and sold \$30.00 worth. roots were very fine."

Now we know that there is lots of money to be made by growing Salzer's Turnip Celery. Try it for 1899 and be happy.

Price: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.40.

CHAMPIGNONS OR MUSHROOMS.

The demand for Mushroom spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since 1893—in five years over 800 per cent. Everybody is trying to grow the most delicious of all edible fungi. Our booklet, "How Mushrooms Grow," is mailed you on receipt of 10c. The Mushroom is a delicious edible fungus, of a white color, changing to brown when old. The gills are loose, of a pinkish red, changing to livid color. It produces seed, but instead a white, fibrous substance in broken threads called spawn. Can be grown in cellars and out-of-the-way places.

CULTURE OF THE MUSHROOM.

Our Booklet 10c; or mailed free with each order of 75c worth of spawn, tells all about it. Price, lb., by mail, 30c; 4 lbs., \$1.00; by express, 20c; 5 lbs., 75c; 10 lbs., \$1.25.

SALZER'S FIRST-OF-ALL SWEET CORN.

For years, as our friends well know, we have boomed the Telephone Corn to the exclusion of all other sorts as the earliest variety in cultivation. We now take pleasure, however, in offering them a variety that is even earlier than the Telephone. This is a bold statement, but it is made with due deliberation, after careful tests by several hundred of our customers the past season. First-of-All has proven itself, in this test, 4 days, and in some cases a week earlier, than the Telephone. It will be found an especial boon to all market gardeners. Ears often 8 inches long, though the average length is but 5 to 6 inches. It is a magnificent Corn and will be a great bonanza to all who plant it.

THE SUBSTANCE OF THE WHOLE MATTER IS THIS:

Salzer's First-of-All Corn is the first of all to ripen no matter where you plant same. No matter alongside of which earliest Sweet Corn you test same you will always find that Salzer's First-of-All gets there quicker than any other variety known. Now there are thousands and thousands of customers who tried this Corn in 1898 and there was not one but what had the earliest Corn. It cannot be too highly recommended. Please note low prices: Pkg., 10c; pt., 20c; qt., 40c, postpaid; by freight, qt., 25c; pk., \$1.25; bu., \$3.75.

Salzer's Telephone Sweet Corn.

Next to 'First-of-All' this is the earliest variety grown. The ears are of fair size, a size in great demand in the market. Quite a quantity of this Corn was distributed among large market gardeners, and our illustration truthfully depicts its merits as an extremely early sort. It creates a demand for itself in every market where once tried! Your grocers, your market buyers, your family customers cry for it; everybody once using it for early will want no other. The kernel is white, the stalks short, the ears fair sized, the yield large, and its extreme earliness remarkable. It is the Corn to grow for private use, or for sale by the market gardener. Note our low price for this remarkable novelty.

By mail: Pkg. 10c; ½ pt., 15c; pt., 20c; qt., 40c; pk., \$3.00, postpaid.

By freight or express: Pkg., 10c; pt., 20c; qt., 25c; pk., \$1.00; bu., \$3.00.

Northern Pedigree Sweet Corn.

Side by side with Ne Plus Ultra, Amber Cream, Early Minnesota, and Early La Crosse, it proved 4 days ahead of Early La Crosse, and from 7 to 12 days ahead of other sorts. Stalks dwarf, ears small, well developed, full and deliciously sweet. The drift of hundreds of testimonials received: "Had Sweet Corn from Salzer's Northern Pedigree ahead of my neighbors." Good sized ear and of the most delicious sweetness. By mail: Pkg., 10c; pt., 30c; qt., 50c; by express: Pkg., 10c; pt., 20c; qt., 35c; pk., \$1.25; bu., \$3.00.

New Early Champion Sweet Corn.

Produces ears 12 inches long in 60 days. This new variety is, without question, the earliest large Sweet Corn yet introduced, being only a few days later than the first early small sorts. Ears nearly as large as the Evergreen; pure white kernels, with medium sized white cob; very sweet, tender and full of milk, yielding from 2 to 3 ears to the stalk. Pkg., 10c; pt., 20c; qt., 35c; pk., 75c; bu., \$2.90.



RICH, SWEET, TENDER.

Pkg., 10c; qt., 35c.

Corn—Country Gentleman.

This is used largely in the East, where it is called the finest of all Sweet Corn for private table. It is also known as Zigzag Corn, on account of the peculiar arrangement of its kernels. It is rather late, but is of a delicious quality, ripening 8 days before Evergreen Corn, and will delight the most fastidious epicure. Pkg., 10c; pt., 20c; qt., 35c; pk., \$1.00; bu., \$2.90.

Extra Early Adams.

This Corn is a splendid early variety, though not as early as the Telephone, Early La Crosse and these varieties, yet it follows them so closely with great large ears that it is one of the most profitable varieties that can be grown on account of earliness and fine shape of ears; not sweet. Pkg., 10c; pt., 20c; qt., 35c; pk., \$1.00; bu., \$2.75.

Stowell's Evergreen Sweet Corn.

There is no Sweet Corn more generally and largely planted than the Evergreen. Now, our strain is vastly superior to the bulk offered. It has been carefully grown for seed and is sure to give great satisfaction. The ears are very large, we have seen them 10 to 11 inches long, deliciously sweet, and will outsell the common varieties of late Sweet Corn two to one. You will like it because it will give satisfaction. Pkg., 10c; pt., 20c; qt., 30c, postpaid; by express, pkg., 10c; qt., 20c; pk., 60c; bu., \$2.25.

Black Mexican.

This variety is always scarce. It is of excellent quality, medium late, and on account of its novel appearance is sure to be taking. Pkg., 10c; pt., 20c; qt., 35c; pk., \$1.00; bu., \$3.00.

PRICES OF FOLLOWING 8 SORTS:

By express, pkg., 5c; pt., 12c; qt., 17c; pk., 60c; bu., \$2.25; by mail, pkg., 5c; pt., 15c; qt., 28c.

1. Perry's Hybrid (Ballard's Early)—Also known under Chicago Market. It is a fine sort; very sweet; a good second early; large, fine ears.
2. Early Minnesota—One of the best varieties for second early; splendid in all particulars.
3. Early Marblehead—Fine flavor and very sweet.
4. Moore's Concord—Largest and best second early.
5. Cory—A splendid, very early Sweet Corn; rich in flavor.
6. Mammoth Sugar—A large sort, very sweet; later than Evergreen.
7. Egyptian Sweet—Late, ears large and flavor rich and sweet.
8. Hicox Canner—A superb sort for canning, ripening 2 weeks before Egyptian.

We can also supply at 5c a package, 15c a pint, 30c a quart and 90c a peck, the following: Early Adams, Burlington, Tom Thumb, Shaker's Early Triumph, None-Such, Excelsior and other standard Corn sorts.



La Crosse Early Sweet Corn.

Next to Salzer's Telephone and Salzer's Northern Pedigree, no Sweet Corn excels this in earliness and productiveness. Fine, large kernels, deliciously sweet, of medium size ears. For illustration see above. Pkg., 10c; pt., 30c; qt., 40c; by express, pt., 20c; qt., 30c; pk., \$1.25; bu., \$3.00.

POP CORN.

Salzer's Silver Ball—With us it is enormously productive; of fine, delicious taste, and pops readily and evenly. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys on the farm an acre to plant Pop Corn for the market. It pays. Pkg., 15c; pt., 25c; qt., 45c; by express, pk., \$1.25; bu., \$3.00.

White Rice—One of the finest, most prolific Pop Corns grown; largely planted. Very good. Pkg., 10c; pt., postpaid, 20c; qt., 35c; by express, qt., 20c; pk., \$1.00.

Queen's Golden—A splendid sort. Above all is its exceeding tenderness when popped, together with its delicious and delicate taste; splendid for all purposes. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00.

Amber Colored Pop Corn.

A new, rare, exquisitely beautiful Pop Corn, popping to perfection. Large amber colored ears. Pkg., 15c; ½ pt., 20c; pt., 35c, postpaid.



1. THE GERMAN COFFEE BERRY.

While in Germany in 1894 we took great pains to look up our great German Coffee Berry, and, to our surprise and pleasure, we found it used in almost all hotels and restaurants in Switzerland, Germany, Holland and France. They used large quantities, mixing it with Rio and other genuine Coffee, and we predict that no novelty offered in years will meet with such a hearty reception as the German Coffee Berry. It is the poor man's friend and the rich man's delight; ripening in Wisconsin and the Dakotas in 4½ months. It is wonderfully productive, and is destined to save the American housekeepers and farmers millions of dollars each year. It is certainly the best berry to mix in with other Coffee we ever saw; half and half will produce a drink claimed by many to be equal to a good cup of Rio.

Many people really prefer this Coffee to any other, and their testimonials are so hearty and so strong that it leaves no doubt but what it is a rare novelty and fine berry. It should be planted early, carefully cultivated, and set the plants about 2 feet apart, each way so as to give abundant room to spread and grow and bear abundantly. Give it room and sun and not too rich soil. You will be surprised at the great quantity you can grow from a package or ounce of seed.

This Coffee must not be confounded with other dealers' Domestic or German Coffee Berry.

A FEW TESTIMONIALS.

"I made a cup of coffee out of the roasted berries you sent me, and I found it much better than coffee generally sold here."

"I like your coffee better than that which costs me 25c per pound."

"I ground, steeped and drank your new coffee and found it equal to any genuine coffee I ever drank."

"We consider your new coffee more delicious than the genuine coffee."

"Your new coffee is as good as any store coffee I ever tasted."

"Your coffee is a marvel. Its flavor is excellent."

"Raised 15 pounds of splendid coffee from the package you sent. Like it as well as genuine coffee."

"Your coffee Berry has come to stay. It makes excellent coffee."

Frank Winters, Iowa: "Now, as regards that Coffee Berry. I like it. I like the flavor and I think it is a great novelty."

"Last year I bought of you 1 pound of Coffee Berry; I planted it carefully and raised 120 pounds. This has kept me in coffee a year, and I sold 20 pounds to my neighbors for coffee, getting good price for same. I like the coffee very much."

Mrs. Mary West, Mich.: "Your Coffee Berry can't be beat. I have given it a fair trial. My boarders all like it and praise it."

W. J. Dell, Texas: "We drank some of your coffee, and I can truthfully say that it is a good substitute and tastes as well as coffee for which we pay 37½c per lb."

"Your new coffee is a great success. It is far better than the coffee sold here at 3½ pounds for \$1.00. We can grow yours at a couple of cents per pound."

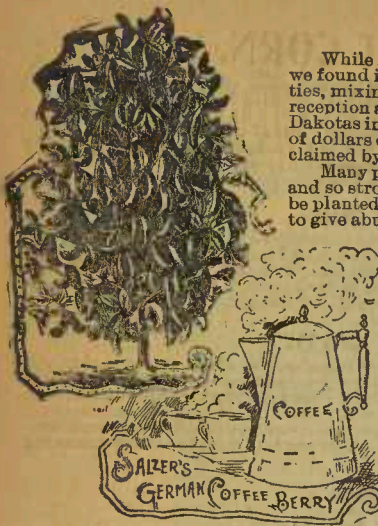
Opelousas, La., July 30, 1896. "Dear Sirs: I wish to inform you that I have made a trial of your German Coffee Berry, and that I find it all that one can desire. It is as good as the best straight coffee."—Jos. A. Bloch.

Thus we could keep on and introduce hundreds who have tested the Coffee Berry.

PRICE OF THE GREAT GERMAN COFFEE BERRY.

Pkg., 15c; oz., 20c; 2 oz., 35c; ¼ lb., 75c; lb., \$2.00, postpaid. Full culture directions with each package.

Should you wish to taste the bean, we will send a few (parched) upon receipt of 6c postage.



James Clinton, Minn.: "The coffee Berry did splendidly. I am using it now, and it gives a healthy beverage."

Gordon Cole, Ind.: "In these hard times your Coffee Berry comes into full play. The ¼ lb. gave me 50 lbs. I sold 25 lbs. to my neighbors for coffee. All like it."

S. Y. Harris, Mo.: "Wonderful, indeed, mixed with Rio half-and-half. Can't praise it enough. Like it as well as store coffee."

Willis Ross, Ohio: "The German Coffee Berry is a coffee berry, producing, to my taste, fully as good coffee as Arbuckle's package coffee. I like it."

Mrs. E. R. Brozins, Neb.: "I like your new coffee better than Arbuckle's package coffee."

**RIPENED
AT
LA CROSSE.
Sept. 10, '98.**



2. SALZER'S JAPANESE JAAVAA COFFEE.

Travelers in Corea and Japan, and missionaries on duty in these countries, have long referred to a berry that was used in these countries as a coffee substitute. It has been grown somewhat in the United States. Customers have written us regarding this coffee. Some call it Idaho Coffee, the Colorado Coffee, the California Java, and Domestic Coffee Berry. Some years ago a customer living in Texas, right near the border of Old Mexico, wrote us of his Japanese Jaavaa Coffee, and that it was known under the name of Old Mexico. We obtained a supply of seed, have grown it here in the North, and find that in some respect it is superior to our great German Coffee Berry, and we offer it as a fit companion to this most remarkable novelty in the coffee substitute line. The berry is larger, is different shaped, and the growth of the plant is somewhat different than the German Coffee Berry. We predict for this a tremendous sale and know that where once tried it will be tried again and again. It is certainly a healthier drink than genuine coffee, and we are sure that those using same will not regret it. We would like a report on this Japanese Jaavaa Coffee from all customers purchasing the seed this year. We believe it will completely revolutionize coffee-drinking in America. We have made a special price to such customers as wish to try both the great German Coffee Berry and our Japanese Jaavaa, of but 20c for the two packages. At this low price we hope that there will be a general trial of the bean all over America. Both our great German Coffee Berry and the Japanese Jaavaa ripened thoroughly at La Crosse this season and produced heavily.

PRICE OF THE JAPANESE JAAVAA COFFEE.

Pkg., 15c; oz., 25c; 2 oz., 40c; ¼ lb., 90c; lb., \$2.50, postpaid.

1 PKG. EACH, GERMAN COFFEE, JAPANESE JAAVAA COFFEE AND SALZER'S CHICORY 30c; 1 OZ. EACH, 50c.



It's all right: These two coffees with Chicory are immense. I've tried them.

3. SALZER'S AMERICAN CHICORY.

Here is the thing that you are looking for, just the root or substance needed to add extra flavor, substance, body, quality, richness, deliciousness, strength, and health to your coffee—whether you use Salzer's German Coffee Berry, Salzer Japanese Jaavaa, or whether you use the XXX store coffee or Java and Mocha or Rio—no matter which—Salzer's American Chicory will in the minds of chemists, doctors and others add strength and richness and quality and health!

Mrs. ROHRER, a great American authority on cooking, says: "Chicory does more than make coffee delicious it purifies it, makes it healthful. I use four ounces or more to each pound of coffee."

Chicory neutralizes the bad effects of coffee, rendering it perfectly harmless to old and young. Reduces the price fully ¼ and improves the flavor of coffee and imparts to it wholesome and beneficial qualities. Full directions as how to use, grow, etc., with each package. It's a thing you will surely want to try. It will pay! Pkg., 15c; oz., 30c; ¼ lb., 75c.

ONE PACKAGE EACH OF ABOVE 3 GREAT COFFEE PLANTS, 30c; 1 OZ. EACH, 50c.



THIS MAGNIFICENT SEWING MACHINE

—Fully described in rear of this catalogue—is offered

FREE,

absolutely free, to the lady or gentleman who will sell

300 Packages at 15c.
Per Package...

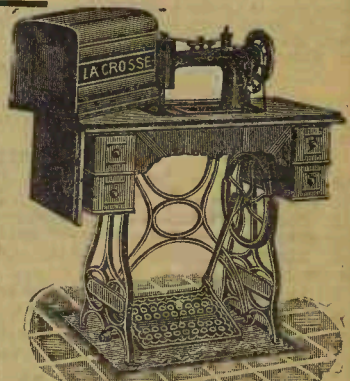
of either or all of the following

3 Great Coffee Plants...

1. The Great German Coffee Berry.

2. The Japanese Jaavaa Coffee.

3. The Salzer Coffee Chicory.



That is if your combined orders for above 3 Great Coffee Plants amount to 300 packages in all, and you remit \$45.00 we will send you free one La Crosse Sewing Machine.

HERBS, ETC.

The following medicinal Herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babes than Fennel tea? And just think of the good Sage tea, Anise and all the other sorts, too. You will want some, if not for medicinal purposes, then for flavoring. The package of mixed Herbs for 10c is very popular.

Price for all Herbs, except as noted, pkg., 5c; oz., 25c.

Anise. Pkg., 5c.
Balm. Oz., 30c.
Borage. Pkg., 5c.
Bene. Pkg., 5c.
Belladonna. Pkg., 5c.
Burnet. Pkg., 5c.
Hoarhound. Pkg., 5c.
Henbane. Pkg., 5c.
Hysop. Oz., 30c.
Lavender. Pkg., 5c.
Purslane. Pkg., 5c.
Rue Saffron. Pkg., 5c.
Tansy. Pkg., 5c.
Wormwood. Oz., 30c.
Hop Seed. Pkg., 15c.

Cardoon. Pkg., 5c.
Caraway. Pkg., 5c.
Catnip. Pkg., 5c.
Chervil. Pkg., 5c.
Coriander. Pkg., 5c.
Dill. Pkg., 5c.
Sorrel. Pkg., 5c.
Sweet Basil. Pkg., 5c.
Sweet Fennel. 5c.
Summer Savory. Pkg., 5c.
Thyme. Pkg., 5c.
Tarragon. Pkg., 5c.
Sweet Marjoram. 5c.
Rosemary. Oz., 35c.



SAGE.

A few ounces of Sage will plant enough for 300 bunches of dryleaves. At La Crosse it retails at 5c a bunch. This is a splendid thing for the school boy or school girl to plant in a corner of the garden, taking good care of same, and in fall tie in bunches and sell to their neighbors for flavoring or tea. An ounce of seed will furnish enough plants to sell \$10.00 or \$15.00 worth of dried leaves in our market.

Common Sage—Pkg., 5c; oz., 20c; lb., \$1.25.

Salzer's Giant—Nothing we ever sold gave more general satisfaction than our Giant Sage. It is a very profitable plant to grow. Very large and fine. Pkg., 10c; oz., 30c; 1 lb., 75c; lb., \$2.00.



SAGE.

THREE FINE THINGS.



CHIVES.



HORSE RADISH.



SALZER'S GIANT.

New Jaavaa Coffee.

See page 51.

MIXED HERBS. Pkg., 10c; oz., 30c; 1 lb., \$1.00.

No other mixture of seeds that we have for sale has given such tremendous satisfaction as our mixed herbs and mixed peppers. Indeed, our mixture of herbs is immensely popular, as you get seeds of all sorts carefully mixed for but 10c a package. There are just thousands upon thousands of our lady friends and gardeners using the mixed herbs for their kitchen garden. A package usually will produce enough plants for any one variety desired for flavoring or medicinal purposes.

Price of Mixed Herbs: Pkg., 10c; oz., 30c; 1 lb., \$1.00.

LEEK.

Splendid for flavoring soups, etc. Treat same as Onion; both leaves and bulbs are used. In fall plant a few in sand in cellar for winter use.



SALZER'S LARGE ROUEN.



NEW WINTER.

New Winter Flag—Very fine. Pkg., 5c; oz., 30c; lb., \$2.00.

Broad London Flag—Much used. Pkg., 5c; oz., 15c; 1 lb., 40c; lb., \$1.15.

Salzer's Large Rouen Leek.

The finest, most prolific and profitable of all. Grown in enormous quantities in France and Germany. Splendid for flavoring. Pkg., 10c; oz., 35c; lb., \$2.00.

1. Chives.

We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever. A few plants taken in the house and placed in the cellar will, as soon as brought to light, sprout and bear an abundance of greens for salads, of strong onion flavor. Per 12, 20c; per 25, 30c; per 100, \$1.00.

2. Horseradish.

This splendid appetizer cannot be overestimated. It is an appetizer in every respect. Twenty-five will be sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. They increase and bear heavily. 6 for 20c; 12 for 35c; 25 for 70c; 100 for \$2.75, postpaid.

3. Pieplant Root.

Nearly everybody is fond of Pieplant pie, or the same prepared in almost any way, as sauce, etc. Well, a dozen or two plants planted in a corner of your garden next to your Chives and Horseradish will give you a great abundance of this delicious plant. It is healthful, an excellent appetizer, a great tonic. This and Horseradish will keep your system strong and healthy. 3 for 30c; 6 for 50c; 12 for 75c, postpaid; 100, by express, \$5.00.

2 NEW HEAD LETTUCES. 1 Pkg. of Each, 25 Cents.

SALZER'S COLOSSAL LETTUCE—I have no hesitancy in saying that its superiority does not exist. These may appear to be strong words to use, but I think every customer this season planting this Lettuce will willingly acknowledge the above to be correct. The branching leaves are of a beautiful green color, slightly curled, while the inner leaves, which form the head, present a white appearance, and are as tender as if blanched. It forms a very large head, at times attaining a weight of 12½ lbs. When eaten it has a rich, nutty flavor, and is almost absolutely free from any strong or bitter taste. It resists wonderfully well summer heat and drought, and is in every way the sort for the market or family gardener. **NO PRAISE IS TOO HIGH FOR ITS MERITS.** Pkg., 15c; oz., 30c; 1 lb., 60c; lb., \$2.00. One pkg., each 25c.

SALZER'S COLOSSAL HEAD

form the head, present a white appearance, and are as tender as if blanched. It forms a very large head, at times attaining a weight of 12½ lbs. When eaten it has a rich, nutty flavor, and is almost absolutely free from any strong or bitter taste. It resists wonderfully well summer heat and drought, and is in every way the sort for the market or family gardener. **NO PRAISE IS TOO HIGH FOR ITS MERITS.** Pkg., 15c; oz., 30c; 1 lb., 60c; lb., \$2.00. One pkg., each 25c.

Okra or Gumbo.

Largely grown in Southern states. Its long pods are used in soups, etc. Plant when warm.

Early Dwarf—Very fine. Pkg., 5c; oz., 15c; lb., 90c.
Long Green—Excellent. Pkg., 5c; oz., 10c; lb., 75c.

Mustard.

Excellent for salad. White or brown. Pkg., 5c; oz., 10c; lb., 50c.

Martinia.

For pickles. Pkg., 5c; oz., 10c.

Nasturtium.

The seeds, while young and succulent are pickled and used as capers.

Tall—Pkg., 5c; oz., 10c; 1 lb., 35c.
Dwarf—Pkg., 5c; oz., 15c; 1 lb., 50c.



OKRA.

Cotton Seed.

Pkg., 5c; oz., 10c; 1 lb., 25c; lb., 75c.

For Birds, Etc.

Hemp—For birds. Lb., 25c; by mail, 55c.

Rape—For birds. Oz., 5c; lb., by mail, 60c.

Rape—English, for salad. Oz., 10c; lb., by mail, 60c.

Garlic.

In great demand among the Italian, French and some American people for flavoring soups, sausages, etc.

Common Garlic Sets—1 lb., 15c; lb., 35c; 10 lbs., by express, \$2.00.

Italian—Very prolific. 1 lb., 20c; lb., 50c; 5 lbs., \$2.25, by express \$1.75.

Mushrooms.

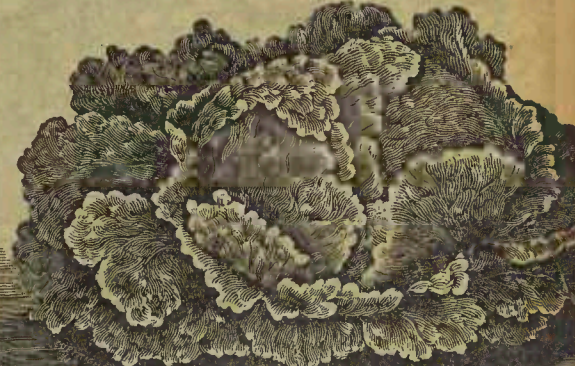
(See Page 49.)

With our new culture on Mushrooms—a little booklet costing 10c, or which is sent free with each \$1.00 order of Mushroom Spawn—it is made easy to grow Mushrooms. Lb., 30c; 4 lb., \$1.00, postpaid.



MUSHROOM.

See also page 49.



KAISER WILHELM

KAISER WILHELM—Over in Germany there are some 50,000,000 people who believe that the best Lettuce in the world is grown in that Kingdom. We agree with them that Kaiser Wilhelm head Lettuce is a big head variety—almost as "big-headed" as the present Kaiser appears to some Americans; but, setting all fun aside, this is a magnificent head, of creamy white, nutty deliciously flavored Lettuce, sure to please, both on account of its size and quality. Pkg., 15c; oz., 40c; 1 lb., 35c.



New Lettuce, heavy weight.

SALZER'S EARLIEST
THE EARLIEST LETTUCE IN THE WORLD

Grand Rapids Forcing.

The Best Sort for Shipping.

This grand new forcing variety stands more neglect in the way of watering and ventilation, will grow greater weight on the same ground, and will stand longer after matured, than the Black-Seeded Simpson. It is of handsome appearance, and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.10.



Kaiser Wilhelm—A grand head variety. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.



**SALZER'S
NEW
LETTUCE
HEAVY
WEIGHT**

Our New Heavy-Weight Lettuce is of unusual size and solidity of head, with but little tendency to run to seed. We have had it time and again 18 inches in diameter, with heads almost as solid as an early Summer Cabbage; is crisp, tender and of excellent flavor, and always free from bitterness. The outside color is distinct in shade, while on the inside the color is yellowish white. Pkg., 15c; oz., 25c; ¼ lb., 75c.

SALZER'S EARLIEST LETTUCE.

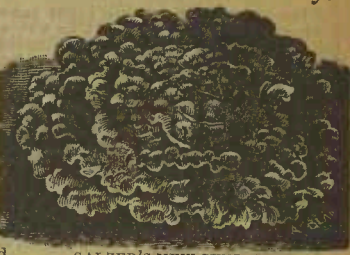
Now, then, we have learned a thing or two about Lettuce in the 32 years of our gardening experience, and we think we are perfectly safe when we say that Salzer's Earliest Lettuce is the earliest in the world, that we are saying something no man can contradict. It is indeed a remarkable Lettuce, grows quickly, beautiful color and shape, and will make more money for the market gardener whether he sows seed in a hot bed or any sheltered position outside than any other Lettuce we know of. We have unlimited numbers of testimonials from market gardeners, from citizens and farmers, praising the merits of this Earliest Lettuce. It is the Lettuce for early; it is the Lettuce for general crop; indeed, it is fine all the time. We do not know how we could improve same for an early lettuce, go the world over.

This variety we obtained from one of our customers in Germany, who pronounced it the earliest Lettuce grown in that empire. Then we sent it to the market gardeners in Boston, who reported: "Earliest ever seen here." We then distributed it in Philadelphia, New York and other centers, and all united in calling it the "earliest of all." It is earlier than the Early Simpson, or Tennis Ball, or any lettuce known to us. Pkg., 15c; oz., 30c; ¼ lb., \$1.00; lb., \$2.75.

Salzer's Sunlight Lettuce—A Great Novelty.

This is a decided novelty, which we are sure if ever tried, will never be wanting in your garden. The Lettuce is a great beauty, very handsomely curved and fringed leaves, solid fine-shaped heads, very attractive; of white, silvery color. The flavor is delicious, nutty and buttery, and of unusual richness. Too slow to run to seed.

This sort has won for itself very many friends. It is of such excellent quality that it cannot fail to please the most critical. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.



SALZER'S NEW SUNLIGHT.

Golden Ball.

This novelty was obtained in Russia. It is of distinct color, a delicate golden yellow, retaining the same beautiful color to the center, which enhances its value. It is very crisp, tender, of excellent flavor, and is recommended for forcing an early spring crop. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.00, postpaid.



GOLDEN BALL. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.00, postpaid.

THE 3 SORTS 25 CTS.
SALZER'S IMPROVED HANSON
THE 3 SORTS 25 CTS.



ONLY 25 CTS. FOR THE 3 PACKETS.

Salzer's Early Simpson.

Greatly improved, one of the earliest of all Lettuce sorts, especially good for hot-bed or cold-frame forcing, or for extremely early in the garden. Very crisp, yellow and tender. This and Salzer's Earliest we use for very early. Delicious flavor, rich and nutty. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

Improved Hanson Lettuce.

Unquestionably the very best medium late, hard-head Lettuce grown; indeed, we do not know of a superior in any respect. It forms a very large head, weight as high as 6 pounds, solid to the core, tender, crisp, and of the most delicious flavor imaginable. It resists summer droughts and heat to a wonderful degree, and is at all times ready for the table, with a nutty flavor, agreeable and pleasant to the taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

Peer of All Summer Lettuce.

This is a California novelty. The color of outer leaves is a beautiful semi-crimson. The head is enormous in size, and of excellent, delightful flavor. It withstands all sorts of dry and hot weather, and seems to flourish and return big heads under unfavorable circumstances. It is a grand novelty, and when once tried will become a standard, as it is the "Peer of All" Summer Cabbage Lettuce. Pkg., 10c; oz., 15c; ¼ lb., 60c; lb., \$2.00.

1 PACKAGE EACH OF ABOVE—EARLY, MEDIUM, LATE—FOR ONLY 25 CTS.; 1 ounce of each 40c.

Mixed Lettuce Seeds—Very popular. It contains all sorts, colors, varieties and kinds, mixed, at but 10c a pkg.; 20c an oz.; ¼ lb., 50c; lb., \$1.25.

**All-Cream Lettuce.**

This remarkable Lettuce does not head, but makes a loose bunch of leaves, of *superlatively fine quality*. It should be in every garden. We have received hundreds of testimonials, all uniting in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time. It forms a beautiful plant, 10 to 12 inches high by 9 to 10 inches across; the leaves grow upright, the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance; within, the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early, and remains for weeks. It is the *cream* of all sorts. Pkg., 15c; oz., 25c; ¼ lb., 75c; lb., \$2.00.

3 Big Head Lettuces for 20 cts.**1. New York Market . . . Lettuce**

Is a new and remarkable variety, one which is also unusual for size and solidity of head, often measuring 16 inches in diameter—weighing 5 lbs. It bleaches itself naturally, is crisp, very rich, oily, tender, and of excellent flavor, and entirely free from bitterness. Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

**2. Salzer's German Butter.**

We obtained this strain while in Europe in 1894, and it must not be compared with that offered by other dealers as German Butter. It is Lettuce that we relished and received in almost all restaurants and hotels throughout Germany, and is served there never less than twice a day during the season, which seemed to last all summer. It is indeed a fine, buttery, green Lettuce, and we are sure that everybody growing same will be delighted therewith. This must not be confounded with the German Butter Lettuce that is usually sold. Pkg., 10c; oz., 25c; lb., \$1.50; 2 lbs., \$2.50.

**3. Salzer's Prize Head.**

This is one of the finest head Lettuce for all year-round use in cultivation; is splendid for family. Heads large, solid, tender, blanching perfectly, oily and buttery in texture, and of delicious flavor. Must not be confounded with the prize head Lettuce offered by other dealers. This is a giant. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

One package each of above 3 Big Head Lettuces, 20c.

One ounce each above 3 Big Head Lettuce, 50c.

GIANT HEAD LETTUCE NOVELTY—GERMAN BUTTER. PKG., 10c.



SALZER'S PRIZE HEAD. A GRAND LETTUCE FOR ALL PURPOSES. PKG., 5c; oz., 15c.

New Lettuce Novelty.

Sunset—This Lettuce Novelty commands itself to all. It forms large solid heads, of a golden yellow, a shade of color hitherto unknown to this class of Lettuce. It stands very long before going to seed, and is an excellent keeper after being cut, a quality which will make it a desirable sort for shipping purposes as well as for private use. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00.

Oak-Leaved Lettuce—It is decidedly the most ornamental Lettuce grown, and is particularly adapted to house use, as a few plants supply a family all season, one being able to pick and use the leaves all summer, being oily, crisp, sweet and tender. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00.

The Deacon—Is one of the finest head Lettuce coming to the La Crosse market. A splendid sort for all-summer use, as it is not affected by heat. Heads large, tender, solid. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00.



NEW SUNSET. PKG., 10c.



SALZER'S OAK-LEAVED LETTUCE. PKG., 10c.

Cos Lettuces.

Sow these in early fall for late fall and winter use. **White Cos**—Well known. Oz., 15c; ¼ lb., 50c. **Green Winter**—Fine winter sort; good header. Pkg., 5c; oz., 20c; ¼ lb., 60c.



WHITE COS.

Cheap Standard Lettuce Sorts.

Standard Sorts—The following 8 well-known standard Lettuce sorts, of Salzer's high-grade strains of these, we offer at only: Pkg., 2c; oz., 7c; ¼ lb., 19c; ½ lb., 30c; lb., 55c.

1. **Goldenstone Head**—A new sort which comes to us highly recommended. We have not given it a trial. Pkg., 2c.
2. **Boston Market**—Early and fine. Pkg., 2c.
3. **Ice Drumhead**—One of the most popular head varieties.
4. **Early Tennis Ball**—Early dwarf, small heads; one of the very best early; much planted in the East. Pkg., 2c.
5. **Early Curled Silesia**—Very early, sweet and tender; a popular variety for hot beds. Pkg., 2c.
6. **Satisfaction**—One of the best Lettuces known for general use.
7. **Lacinated Beauregard**—This is a fine cutting Lettuce; leaves green, deeply fringed; heads firm. Pkg., 2c.
8. **White Seeded Early Simpson**—Well known. Pkg., 2c.

Mixed Lettuce Seed.

Endless sorts and varieties carefully mixed. This is a fine combination. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

MUSKMELONS.

Salzer's Melon seeds enjoy a high reputation among seedsmen and others for choice quality, excellence of flavor, strong, vigorous vitality and extreme earliness. There is certainly no superior. Planting seed on edge assures quicker and surer growth. To ward off Bugs use Pyrethrum powder.



NEW MUSKMELON, NECTAR OF ANGELS.

It is the most remarkable earliest big Melon of the age. Its quality is superlative, its earliness remarkable, its size enormous for its extreme earliness. This is the Melon that market gardeners, market farmers and those who want to grow Melons for money and profit are looking for; it is the thing for everybody to plant. Its rich quality, great beauty and wonderful earliness will place it at once in the front rank as the best big early Muskmelon of the age. We are introducing same this year by giving away free sample packages, or, if not desired free, we sell same at the price found at the bottom of this article. Salzer Seed Co. warrant Nectar of Angels to be the biggest early Melon on earth!

FREE TO ALL MELON GROWERS.

We wish every Melon grower in America to test this variety, hence we make you the following offer: For each order of 25c worth of Melon seed you order from us you get free one package of Nectar of Angels: Thus if you order 25c worth you get free one package, if you order 50c worth, 2 packages, if you order \$1.00 worth you get 4 packages and so on. If this Melon seed was sold at \$1.00 per kernel, it would be cheap to get a start.

Price: Package, 15c; 1 oz., 50c; ¼ lb., \$1.50; ½ lb., \$2.50.

Muskmelon—Earliest Ripe.

Our attention was called to this Melon by a market gardener at La Crosse, who, for the past 4 years, has always had Muskmelons from 8 to 15 days ahead of his neighbors. These Melons were of uniform size, fine shape and appearance, green-fleshed, extremely delicious, and sold readily in our market at from \$1.00 to \$2.00 per dozen, the profit on an acre being something enormous, as all the melons were usually sold before the other sorts came into the market.

THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON

that we know of, and it will be sure to create a sensation everywhere. It is ahead of the Jenny Lind; in fact, ahead of any Muskmelon that we know of.

It is nearly round, as may be seen by the cut, of good size, frequently weighing 9 to 11 pounds each. Of a dark green color outside, heavily netted, while inside they are of a rich orange color, and, we venture to say, with thicker flesh than any other variety in cultivation, there being scarcely room for the seeds. As to flavor, they take the lead of all, and are far ahead of everything else at present cultivated. It can be recommended alike for either home or market use, and has fully demonstrated that it deserves the name of EARLIEST RIPE. It surpasses all others in delicious flavor and unusual productiveness, beauty of form and desirable shipping qualities. It has positively demonstrated itself

AS THE EARLIEST MELON IN THE WORLD.

We sold upwards of 25,000 packages of this earliest Melon, and we know we have just that many thousand pleased, delighted, happy Melon growers, and each and everyone who has grown this earliest of all early Muskmelons, praised it ahead of other sorts. We know that this earliest of all early Melons will please everybody growing same, whether growing 1 or 2 hill or whether growing 20 or 30 or 50 acres.

If you want to make money on earliest Melons, there is nothing in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon, Salzer Fourth of July and Salzer's Earliest Watermelon.

PRICE OF SALZER'S EARLIEST RIPE MUSKMELON:

Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., \$1.50; 3 lbs. (sufficient for 1 acre), \$3.50.

3 RARE MELONS, 15c.

1. **EARLY HACKENSACK MUSK**—Delicious in flavor; unrivaled quality; splendid for market; wonderful in yield; perfection in all. Hard to beat for eating, shipping and selling qualities. Extremely early, large and prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 50c; 3 lbs., \$1.70.

2. **Acme**—This is a splendid Melon, especially for shipping purposes; growing to large size; of excellent flavor; good keeping qualities. Splendid for all purposes. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 50c; 3 lbs., \$1.70.

3. **The Osage Melon**—In 1886 simultaneously appeared in our Western cities a Melon branded 'Osage,' of a mysterious delicious flavor. Its origin was unknown, its arrival shrouded in mystery, its sale rapid. Men would come and sample Melon, buy one, and return within an hour for more, when the supply was found to have mysteriously disappeared. It's the greatest selling Melon on earth, salmon fleshed. Pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., \$1.00.

One package of each, **EARLY HACKENSACK, Acme and THE OSAGE MELON**, for only 15c.

Vine Peach or Mango Melon.

The Vine Peach, Vegetable Orange or Mango Melon resembles the Climbing Orange in taste and quality. Pkg., 10c; 3 pkgs., 25c.



Climbing Orange.

The fruit is exact size, color and shape of an orange, of delicious scent. Pared and sliced and fried in butter they are delicious, being equal, if not superior, to Parsnips.

For preserves and pies they are splendid, and for mangoes are considered superior to Peppers. Directions with each package. Pkg., 20c; 3 pkgs., 50c.



MELON PEACH. Pkg., 20c.

Similar to Vegetable Orange; of delicious flavor. Fine for pickling. Pkg., 10c.

Pomegranate.

THREE RARE MUSK MELONS

ONE PACKAGE EACH 15c

FIELD OR OSAGE MELONS



A FIELD OF EXTRA-EARLY HACKENSACK

Melon—Salzer's Mexican Banana

This is a Banana Melon, of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger. Everybody who is fond of bananas will hail this Melon with delight, particularly so your little boy or girl. Give them the pleasure of growing it. Pkg., 15c; 2 pkgs., 25c; oz., 20c; ¼ lb., 50c; ½ lb., \$1.50.

Persian Monarch.

A grand Melon; very large; of delicious quality; flesh almost salmon colored; meat juicy, thick and sweet. Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., \$1.50.

With each 25c Melon order 1 package, with each \$1.00 order 4 packages, Nectar of Angels, the earliest large Melon on Earth.

I. SALZER'S EARLIEST WATERMELON.

There is nothing in the whole wide world quite so good, so luscious, so thoroughly refreshing on a hot July day, or, for that matter, any summer day, as cool, crisp, juicy, delicious Watermelon—one of those superb kinds that can be grown from our Northern-grown seed, all heart and core and but few seeds.



/Salzer's Earliest Watermelon.

Absolutely the earliest Watermelon known. Sure to be first in the market. It is of the most delicious flavor, very juicy and sweet. It is pronounced by all who use it "absolutely the earliest," and very salable in the market. It is fit for market ordinarily in 60 days, though customers report some ripe half the time. Everybody should try this superb Melon. Splendid for family use, as a few vines will give you many early Melons. This is the Melon to plant when you are not sure of ripening. We always plant largely of this on that account. They have never failed us. Salzer's Earliest always ripened and brought fine, luscious Melons. It is a splendid Melon for every purpose—just the size for family use. We like it better each succeeding year, and that is what you will say after using it.

Now, then, we have nothing to take back from the above, only to add that Salzer's Earliest still holds the proud, enviable solitary distinction of being absolutely the earliest Watermelon in the world, and its bigger brother, our matchless Fourth of July, is crowding it to the quick, coming in for second prize. In past years we paid out \$300.00 in gold on these two Melons—trying to discover which was the earliest. Well, Salzer's Earliest always came in for first prize, but was closely followed by Fourth of July. We have increased Salzer's Earliest fully one-half, so that it now bears just the size wanted for market—weighing 14 to 20 lbs. Nothing on the wide, wide earth quite so early as Salzer's Earliest, the peer of all earliest Melons!

Price of Salzer's Earliest Watermelon: Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.50; 3 lbs., \$3.75; 5 lbs., \$5.25. One package each, Nos. and 2, 15c.

2. SALZER'S NEW FOURTH OF JULY WATERMELON.

There has been a great deal of speculation among seedsmen, and especially among market gardeners, as to whether a Watermelon could be produced that would ripen earlier and at the same time be larger than Salzer's Earliest, as Salzer's Earliest has had the enviable distinction for the past five years of being the earliest Watermelon in cultivation. Now, we think that in our new Fourth of July Melon we have solved this problem, and we are giving to the lovers of Watermelons a Melon as large again, of the most exquisite flavor and taste imaginable, which ripens several days ahead of our Earliest. This is a Melon that is bound to be popular at once.



3. Wonderful Sugar Melon.

A new Watermelon; grows 18 inches long, rind yellowish green; shape, oblong. Very large, heavy, and of the sweetest flavor imaginable, hence the name. Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 75c.

4. Salzer's White Rind Gem.

Here's a secret—don't tell any one: This is the finest Melon for family use extant! Sweet as honey, solid to the core; very juicy; flesh, crimson red. A rare novelty. Pkg., 10c; oz., 20c; ¼ lb., 40c; 1 lb., \$1.50.



6. SALZER'S GOLDEN RIND WATERMELON.

This is without question the greatest novelty of the age. There is nothing like it in the vegetable world, nor have we ever seen anything that is so perfect and unique a novelty as this. We paid \$300.00 for a single Melon and were glad to get it, because it has always been our aim to give to our customers the finest of all rare vegetable novelties, and we believe that in our Golden Rind Watermelon we have a novelty pre-eminently distinct. It is a fine round Melon with a smooth beautiful golden rind. The flesh is deep crimson, solid but tender and delicious. It is a great shipping and keeping Melon. It will bear shipping farther than any other Watermelon that we know of. It is a great keeper, specimen having been kept until Christmas to perfection.

Now we wish to tell you a secret: There is no Melon that has ever created such a furore among seedsmen, among Melon growers and others as this, and if you buy seed this year we are sure that you will have a tremendous call for same the next season from your neighbors, for everybody seeing this odd, beautiful unique novelty growing in your garden will want same, no matter what the price, and there is a chance for you to make handsome money.

In 1897 and 1898 this Unique Watermelon Took 1200 First Prizes.

No matter where exhibited, it took first prize, for there is nothing in the Melon world like it in beauty, uniqueness, novelty and handsome appearance. The seed will go in 1899 like wildfire. Everybody will want it. Lots of customers write us they made from \$5.00 to \$25.00 selling the seed and selling Melons of this rare novelty to their neighbors. Now, you can do the same for 1899. Everybody, yes, we say, everybody, seeing it wants to buy this great sensation of the age. Why, at the Interstate Fair a wealthy lady paid \$1.00 for a single Golden Rind Melon, just to take it home! That's the thing. It creates a sensation everywhere. Try it for 1899.

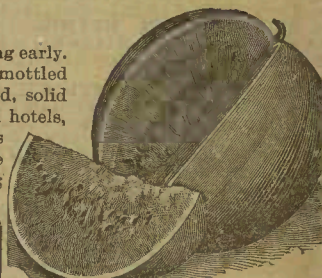
Price: Pkg., 15c; 2 pkgs., 25c; ¼ oz., 40c; oz., 60c; ¼ lb., \$2.25.

One package each of above 6 Wonderful Melons, postpaid, for 30c.

With each 25c order of Melon seed, you get free one package Nectar of Angels. See page 55.

5. Sweet Heart.

Vine vigorous and productive, ripening early. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid and very sweet. Immensely popular in hotels, restaurants and for private table. It is entirely distinct, very sweet, solid, large and early. Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 60c, postpaid.



Nectar of Angels!

Oh, look me up! Page 55.

SWEET HEART WATERMELON.



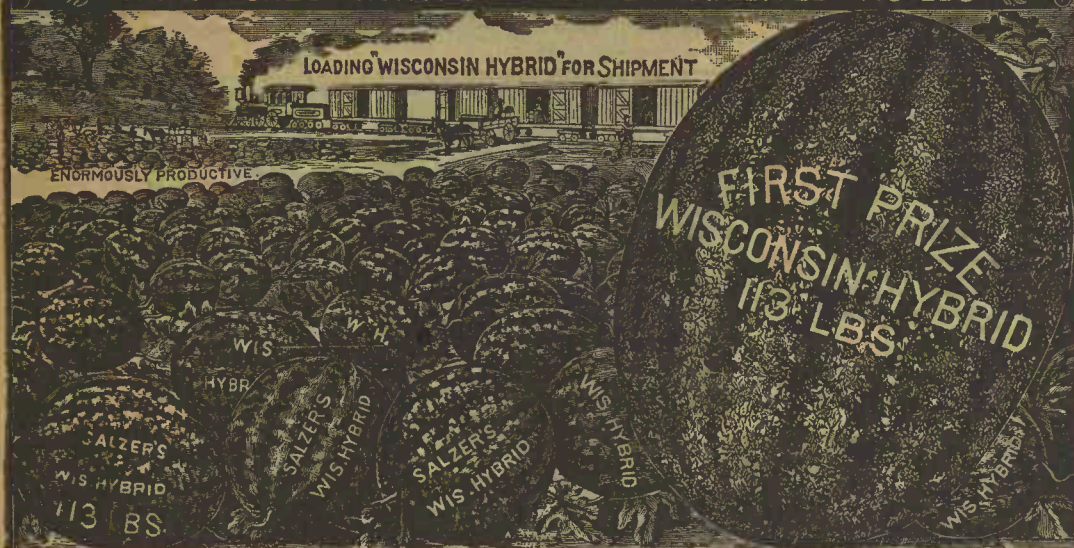
SALZER'S NEW GOLDEN RIND.

THE TWO GREATEST WATERMELONS ON EARTH!

1. Wisconsin Hybrid Melon.

It is safe to say that 3,000,000 people tasted this grandest of all Watermelons during the past season, for we sold enough seed of same to the great Melon growers for the largest markets of America to raise at least 2,000,000 Melons. In addition to this, over 70,000 of our regular customers of 1898 are ready to attest that this is perfection in Watermelons. Our Wisconsin Hybrid is without a peer in the Watermelon field. It is the finest Melon we have ever grown—delicious flavor, splendid keeper, **PEERLESS**. It grows uniform in size, very heavy and solid, and is without doubt the best shipping Melon known. It brings 40 per cent higher price in our market than any other sort sold here. We have sampled and grown **OVER 100 SORTS** of Watermelons, but Wisconsin Hybrid stands immeasurably ahead of them all in all qualities that go to make up a **GOOD MELON**.

TAKES HIGHEST HONORS WHEREVER EXHIBITED—113 LBS



WE WANT TO TELL YOU A SECRET.

Lend us your ears, that is, the ear of the careful, shrewd, wide-awake, sharp, money-making melon growers. The secret is this, that the Wisconsin Hybrid Melon for quality, for richness of flavor, for fine appearance, for uniform big size, leads all other Melons in the world.

H. H. JACOBS, a La Crosse county gardener, brought one into our seed house in the early part of August weighing over 40 pounds, and it was positively the most luscious Melon we have ever eaten, and he said he had 5 acres more of just such giants. Just figure the profit Mr. Jacobs made at 20c apiece. An acre will produce at least 3,000 of such giants. Now, then, be in the swim. While Salzer's Earliest and Fourth of July will pay you big money for earliest, Wisconsin Hybrid will pay you big money for a general crop.

PRICE OF WISCONSIN HYBRID: Pkg., 10c; 3 pkgs., 25c; oz., 25c; ¼ lb., 40c; lb., \$1.50; by express, \$1.40; 5 lbs., \$5.00.

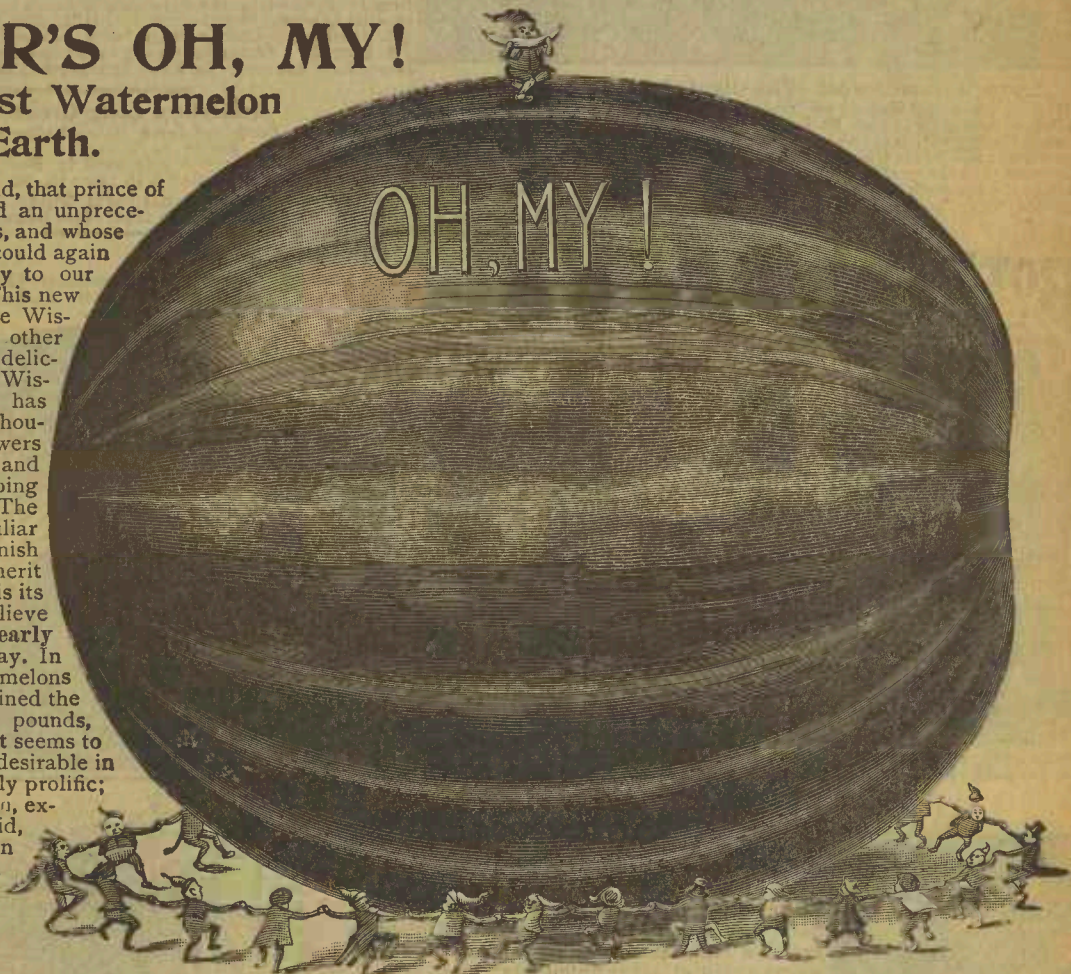
2. SALZER'S OH, MY!

The Greatest Watermelon on Earth.

Salzer's Wisconsin Hybrid, that prince of Watermelons, which has had an unprecedented sale the past ten years, and whose equal many thought never could again be produced, must give way to our Salzer's Oh, My! Melon. This new Melon is a cross between the Wisconsin Hybrid and several other giant sorts, and attains the deliciousness so peculiar to the Wisconsin Hybrid, and which has been commented upon by thousands and thousands of growers of the Wisconsin Hybrid, and adds to same stronger shipping qualities and larger size. The color of the rind is one peculiar to its own—a very dark brownish green, but its great point of merit for the market garden trade is its uniform extreme size. We believe it to be the uniformly largest early Watermelon in existence to-day. In our latitude by September 1st melons of this variety will have attained the enormous weight of 50 to 95 pounds, and of a quality so rich that it seems to combine every good quality desirable in a Watermelon. It is extremely prolific; indeed, there is no other melon, excepting the Wisconsin Hybrid, that begins to approach it in prolificness. An acre will bear several thousand great Melons, weighing all the way from 30 to 90 pounds, and each fit to set before a king. We believe that in Salzer's Oh, My! Watermelon and in Wisconsin Hybrid Melon we have the two great Watermelons of the age, and we heartily recommend same to everybody wishing, he best that there is in Watermelons in the market or shipping trade. The two sorts are simply immense. They are unexcelled, of giant size, of richest quality, while the vines will remain green longer than of any other variety known to us.

PRICE OF OH, MY! MELON: Package, 10c; oz., 25c; ¼ lb., 45c; lb., \$1.50; 5 lbs., \$5.50.

1 ounce each of above 2 Great Melons, 35 cts.





City of Mexico Melon.

It is a remarkably productive Melon, from 10 to 15 large Melons being grown from a single kernel of seed. Its eating quality is superior; it is luscious in the extreme. The flesh is of a rich red, solid to the core. It is of a beautiful appearance, and will stand shipping fully 1,000 miles, and sell like hot cakes on its arrival. Splendid for the North. Pkg., 15c; oz., 25c; ¼ lb., 40c; lb., \$1.40.

Hungarian Honey.

This sweet-flavored Melon came originally from Hungary. Weigh from 10 to 15 pounds, each, and are almost round. Color of the skin is of a brilliant dark green, while the flesh is of a brilliant red color, and absolutely stringless. They ripen early; very productive. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

Ironclad.

It is splendid in all respects; flesh solid, firm and of excellent flavor. It has been grown to weigh 103 pounds. Rind thin and hard. Pkg., 5c; oz., 10c.; ¼ lb., 25c; lb., 75c.

Odella.

This new sort has fairly leaped into popularity. Often weighing 50 pounds. Pkg., 5c; oz., 10c; lb., 75c.



Salzer's Giant Sweet—The Giant of All Giant Melons!

Truly a wonderful Melon; yes, none that can beat it in size, weight and delicious eating qualities. We have grown them reaching enormous sizes—we will not mention the weight, because we want everybody to try and get the biggest one. It is the giant among Melons—for nothing exceeds it in size—and then the quality is simply delicious, luscious and melting. Just look at the discomfiture of our Melon friends in the patch! Tough work to manage them. Too large! Pkg., 15c; oz., 30c; ¼ lb., 60c; lb., \$1.75.

With each 25c Melon seed order, 1 package Nectar of Angels Melon free. See page 56.

BOTTOM ONION SETS



White Onion Sets—(Bottom)—Pt., 25c; qt., 35c; by express, qt., 20c; pk., \$1.00; bu., \$3.00. When one variety is exhausted, unless otherwise ordered, we ship another. Thus, if yellow were all gone, we would fill orders with white or red, etc.

Yellow Sets—(Bottom)—By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 90c; bu., \$2.75.

Genuine Top or Bottom Onion Sets—Produce the earliest large onions. Pt., 30c; qt., 40c, postpaid. By express, pt., 15c; qt., 25c; pk., \$1.50; bu., \$6.00.

Red Wethersfield Sets—The great general purpose Onion, the best of all for big yield and house use when dry. Pt., 20c; qt., 35c, postpaid. By freight, qt., 20c; pk., 90c; bu., \$3.50.

White Multiplier Onion Sets.

They are of a pure silvery white color, enormously productive, frequently producing as many as 20 bulbs in a single cluster from a single bulb planted; of excellent quality and size for bunching green. Sets always rather large. Their keeping qualities are remarkable, having kept perfectly sound for a year; but their most important quality is extreme earliness, being ready for market from 1 to 3 weeks ahead of other Onion sets. Price, by mail, pt., 20c; qt., 35c; by freight or express, qt., 25c; ½ pk., 65c; pk., \$1.25; bu., \$4.75.

Yellow Multiplier.

A magnificent Onion. Produces Onions of excellent quality. Very early. Greatly like the White Multiplier only not in color. Qt., 35c, postpaid; by freight, qt., 25c; pk., \$1.25; bu., \$4.50.

THE WONDERFUL WHITE MULTIPLIER.



Salzer's Glory of Asia.

It is extremely early—ripe in 70 days, with rich dark red, peculiarly marked flesh. The kernels are very small; rind only ½ inch thick; average weight, 10 lbs. The sweetest, most delicious of all, and we guarantee that you will surely pronounce it the "peer of all" after tasting the delicious, juicy richness of Glory of Asia. Pkg., of 30 seeds, 25c.

Salzer's Great

Johnson Christmas Melon

Flesh rich scarlet, solid, delicious. Keeps for 3 months. Now, do try this Melon. It will keep for months, and a fine Melon for Thanksgiving and Christmas dinners tastes almost as well as on a hot Fourth of July day. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.00.

Duke Jones.

This is the latest introduction of Mr. Girardeau, the "Melon King" of Florida. It resembles somewhat Kolb's Gem, but attains a much larger size, and is a favorite wherever grown. Dark green rind, bright red flesh, early, prolific, very large. Growers and commission men unite in pronouncing Duke Jones a perfect very large Melon. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

The price of the following 9 sorts is: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.

1. Kentucky Wonder.—This is a Melon of rare quality. Early and sure to please. It is a fine Melon; you are sure to like it. See cut, page 56.

2. The Dixie.—A new Melon, very large, of early quality.

3. Kolb's Gem.—A Splendid shipping Melon; fine quality.
4. Pride of Georgia.—This stands among Watermelons as did Saul among the children of Israel—head and shoulders above them. Pkg., 5c; oz., 10c.
5. Green and Gold.—A great Melon novelty. Pkg., 5c; oz., 20c.
6. Egyptian Red.—Grows to enormous size. Flesh rich, red and sweet.
7. Scaly Bark.—A splendid shipping Melon. Possesses an unusually firm and tough rind which bears a great deal of rough handling. Flesh light crimson, of excellent flavor. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.
8. Seminole.—Oblong shape, very productive; extra large; extra quality.
9. Florida's Favorite.—New; measuring two feet in length and growing very large. Rind thin; color dark and light green alternately; delicious, sweet, very fine.

Rockyford Long Green Watermelon.

This is the far-famed Long Green Melon so popular at Rockyford. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25.

Rockyford Oblong—Largely used in Rockyford—resembles our Wisconsin Hybrid. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25.

Mixed Melon seed, all sorts, kinds, sizes, etc., see page 56.

ONION SETS.

The cheapest way to raise Onions is from seed, but thousands of our customers plant only for green in early spring. To these we say, buy a few sets. A quart or two is sufficient for a small family. Bottom sets are the best. Gardeners make from 150 to 400 per acre from Bunch Onions, raised from bottom sets.

For larger lots of Onion Sets, write for special low prices.



The Egyptian or Perennial Early Top Onion Set.

It is the earliest Onion there is. It can be used for green only. It is from 12 to 20 days ahead of all other Onion Sets. With slight protection it will remain outdoors over winter. It is green almost as soon as the snow is gone. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 60c; bu., \$2.00.

The Chives furnish Onion flavor 15 days ahead of any Onions. Price, per 12, 20c; 25, 30c; per 100, \$1.00.

Horseradish and Pieplant. See page 52.



CHIVES - SCHNITTLAUCH.

SALZER'S IMPROVED RED WETHERSFIELD ONION.

The careful Onion grower knows that the Onion is one of the most important of culinary vegetables. They like a strong, deep and rich, loamy soil. The ground should be well dressed with well-rotted manure, trenched deeply. Sow as early as the ground is in working condition; sow thinly. Draw drills 14 inches apart, and sow at the rate of 4 pounds to an acre. Keep the ground clean of weeds. There is only one really good seed drill for onion sowing, and that is Salzer's Matthews Combined, illustrated and described on page 125 of this catalog. Should the stock of Onion seed become exhausted, we, in common with other seedsmen, fill pound orders at lowest market prices. Our stock of Onion seed is raised with peculiar care. None but the best Onions are selected for seed stock, and great care is exercised in the cultivation. We claim for it a quality superior to that offered by seedsmen; it being grown in the North, is worth \$1.00 per pound more to the purchaser—that is, if you want big crops of fine Onions. When stocks are exhausted, we fill at market prices.



This is our specialty. It is the grandest Red Onion for general crop grown. There is no sort equal to it in yield, in keeping qualities, in fine flavor, and for market. From every section of America come glowing letters of the success our customers had with this splendid Onion, sweeping every state and county fair before them. One raised from 1 ounce, 16 bushels; another, 200 bushels from 1 pound; a third, over 1,000 bushels per acre. These glorious yields that gladden the heart, delight the eye and fill the purse, you can have by sowing Salzer's Northern-Grown Onion Seeds. It pays to sow Salzer's Improved Onion Seeds. Salzer's Improved Red Wethersfield is a splendid Onion; it grows large, solid, fine shape, excellent flavor, delightful color. is a remarkable keeper and an enormous yielder; just the Onion for everybody, the great general purpose Onion.

Now, Then! This is the Onion for the farmer, the citizen and the gardener to grow, to put in their cellars for the winter. Why? Because Salzer's Improved Red Wethersfield is one of the easiest to grow, is certainly one of the best keeping Onions, and is always of excellent quality. It is the greatest average big cropper among Onions.

1,213 Bushels Salzer's Red Wethersfield Onions Per Acre!



OUR METHOD,

How I Grew 1,213 Bushels of Salzer's Improved Red Wethersfield. Onions per acre will ask. Yes, it is not only possible, but you and every other planter can realize this fond dream. You can grow on your own land 1,213 bushels Salzer's Red Wethersfield Onions, the great general purpose Onion, by following our directions and by using Salzer Seeds! And you can grow this big crop, with but little less trouble than you can grow an ordinary crop of 100 bushels or so. Use Salzer's Seeds and Salzer's Method (Method sent with each package, ounce or larger quantity ordered). Onion seed, on account of the prolonged drought, is not of as high germination as ordinarily, but ours is the best. Why is Salzer's Improved Red Wethersfield Onion so superior, so prolific, so high in quality? Simply by years of care and selection we have "bred it up" to its high standard; bred it up as carefully as the finest stock—the graded horse, or cow or sheep are bred up. It has taken years of pains and care and lots of money to do it—but the result is—the finest Red Onion in the wide, wide world.

IT'S THE GREAT MONEY MAKING ONION.

No Onion that we know will make you more money and do it easier than Salzer's Great Wethersfield. It's the great money maker because it is so heavy a yielder, and all Onions are so fine that they sell at good prices in all markets!

Thos. H. McCulloch, of Mason City, Iowa, under date of March 27th, writes: "Last season I sowed an acre of Onions with seed I purchased of you,—2 lbs. Yellow Globe Danvers and 2 lbs. Red Wethersfield,—and although the spring was late, wet and cold, still the seed germinated well, and I had a fine stand and good crop, and sold the crop in Chicago in November for \$420.00 net."

It is without question that Salzer's Red Wethersfield Onion strain is the greatest cropping red Onion in America to-day, and we urge everybody to give it a test. The price is so low, and so much money can be made, that we look forward to the largest trade in this variety of Onion that we have ever had. The Onion is sure to please, sure to grow, sure to return a big yield, sure to sell quickly in any market, sure to keep long, and sure to please the housewife. When a seedsmen tells you that his strain is "just as good," our experience shows it can be doubted just 50 per cent. Our Wisconsin grown strain beats the world! It would be cheap at three times the price.

Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.00; 4 lbs., \$3.75. By express or freight, 10 cents a pound less.

Common Red Wethersfield as is offered by seedsmen as long as present stock lasts. Pkg., 3c; oz., 7c; ¼ lb., 25c.

SEE REAR COVER FOR ILLUSTRATION OF SALZER'S IMPROVED RED WETHERSFIELD—THIS NOBLE ONION.



ONION SETS,
PAGE 59.

**For
Protection
Please
Read.**

TO PROTECT OURSELVES AND OUR PATRONS.

It is a fact that last year a goodly number of parties in Rockford, Chicago, Philadelphia, Minnesota and elsewhere offered cheap French and picked-up Chinese grown California Onion seed at low prices. Now this Onion seed was sent out in competition with our high-grade pedigree Wisconsin grown stocks. The result was that the low prices attracted some of our customers who bought their Onion seed from them.

Now, to protect ourselves we have purchased a small quantity from the same growers in France and California. In order to meet their low prices we are offering these at exact cost. The seed is sold for just what it is; no guarantee, of course. French and California grown, under the title, "Low-Priced Onion Seed."

PLEASE READ AND NOTE THIS CAREFULLY.

All prices in this catalogue on Onion seed that do not call for Low-Priced Onion Seed are for our pedigree Onion seed stock, thus Salzer's King of the Earliest, Salzer's Autumn King, and others of our specialties, which no other seedsman has or can obtain from us, we have only the PEDIGREE stock, as we grow these ourselves, but of the common variety, such as Red Wethersfield, Yellow Globe Danvers, Flat Danvers, Silver King, Prize-taker, etc., we have a "Low-Priced Onion Seed" stock.

There is one big satisfaction when you buy these Low-Priced Onion Seeds of us, you get the best that France or these California growers produce, but for our own planting we would take Salzer's pedigree stock every time.

SALZER'S KING OF THE EARLIEST ONION.

We never tire in chanting the praises of this Onion. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow Salzer's King of the Earliest.

We believe we do a kindness to every patron and everybody whom we induce to purchase and plant it. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow Salzer's King of the Earliest.

When we introduced this Onion 6 years ago, we had no idea it would spring so suddenly into popularity, for to-day there is no Onion grown in the North, or in the West or South, which is higher reputed than our King of the Earliest. After repeated and impartial trials this Onion has proved superior to all in earliness and excellent qualities, which stamps it absolutely the very earliest fine grade, fine quality, large red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when Onions invariably bring \$1.00 to \$2.00 per bushel, and that pays. The Onion matures quickly from seed, is of fine shape, beautiful rich red color, varying from globe to round flat, is of mild flavor, and ripens at a time when Onions command a high price. It is unquestionably the largest, handsomest, finest flavored, best shaped, finest keeping, most superior early red Onion ever introduced, and is an Onion that will sell on its merits in any market. It is the most profitable Onion in the world to grow.

If Any Seedsman or Merchant or Anybody Offers You an Onion

Just as good as Salzer's King of the Earliest, you can put him down for a trifle with the truth.

Now, this is strong language, indeed, but it is the truth. There is no Onion offered in the world as good, and no seedsman has this type and cannot get it from us for love or money, because we must keep the best in the world for our own customers. We know that last year many seedsman said they had an Onion just as early as our earliest (but they had not) and the result was a great many were defrauded by buying their cheap stock.

SALZER'S KING OF THE

EARLIEST ONION



"HOW TO GROW 1,213 BU. PER ACRE" FREE, WITH EACH OZ. OR LARGER QUANTITY.

Yellow Globe Danvers.

There are sections of New York State and the East where the Yellow Globe Danvers Onion is grown exclusively, and to which we usually ship several thousand pounds of Onion seed. Our strain is par excellence.

The Danvers Yellow Onions are known the world over as fine, great heavy cropping varieties. This is a splendid yellow Onion. It is an enormous cropper, often yielding 500, 800, and even 1,000 bushels per acre with ordinary care, when the soil and climate are propitious. Now, this is profitable. The great value in the Danvers Yellow Globe is beauty of form, delightful flavor, splendid shipping and keeping qualities. Keep until new Onions arrive. A rapid seller in the market. It is an excellent family onion. Each bulb is large, full and plump, all on account of our good climate, rich deep soil, and large, carefully selected Onion bulbs planted. Our stock of this magnificent Onion is indeed fine, all grown from selected bulbs, and will please the most critical market gardener's trade.

Salzer's Pedigree Stock: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.25; 4 lbs., \$4.75. By express, pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.15; 4 lbs., \$4.45.

Low-priced Onion Seed: Pkg., 3c; oz., 8c; ¼ lb., 20c; lb., 75c;

Flat Danvers Yellow Onion.

Many growers prefer this to the Globe Danvers, as ordinarily it is a very heavy cropper. It is a fine Onion, one you are sure to be pleased with, and the price is very low. Well known, a heavy yielder, a splendid keeper, beautiful appearance, and sells readily in all markets. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., \$1.00; 4 lbs., \$3.75.

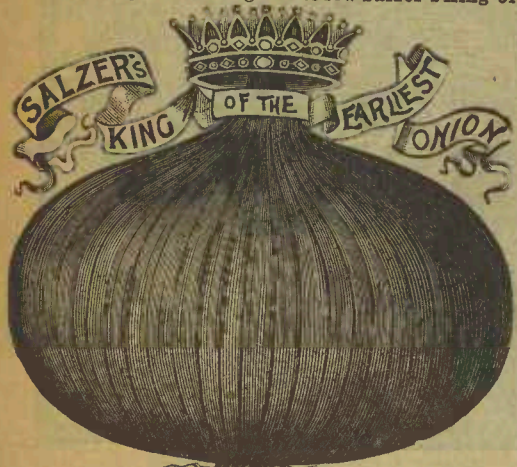
LOW-PRICED ONION SEED (right up to Chicago and Minneapolis stocks): Pkg., 3c; oz., 7c; ¼ lb., 20c;

Prize Danvers.

A magnificent yellow Onion, flat to round, very prolific. Of it John L. Rath, Michigan, grew from 1 pound of seed 262 bushels, and says he might have had 300 bushels only it was too dry. C. L. Jensen, Missouri, grew from ¼ pound of seed, using our new method of "How to Grow 1,000 Bushels per Acre," 124 bushels and 10 pounds of fine large Onions. L. L. Layton, Wis., cropped 26½ bushels from 1 ounce seed, and E. C. Page, Penn., 24½ bushels, J. C. Eldridge, Iowa, 21½ bushels, and C. A. Hunt, Minn., 18½ bushel, all from 1 ounce of seed!

Salzer's Pedigree Stock: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00; 4 lbs., \$3.75; 10 lbs., by express, \$8.00.

PRIZE DANVERS.



Price of King of the Earliest: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60; 4 lbs., \$6.00, postpaid; by express, pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50; 4 lbs., \$5.60.



Salzer's Wisconsin-grown Pedigree Yellow Globe Danvers Onion Seed beats the world in yield.

SALZER'S IMPROVED RED WETHERSFIELD, THE GREAT GENERAL PURPOSE ONION, AND HOW 1,213 BUSHELS CAN BE GROWN PER ACRE. SEE PAGE 60 AND REAR COVER.

3 GIANTS.

1. Salzer's Giant Silver King Onion.

With each succeeding year the popularity of this Onion increases, and it not only increases, but gardeners, farmers and trucksters grow more enthusiastic in its praise, and well they may, for this great Onion deserves every word of praise that can be spoken. Although we offered Silver King for the first time in 1884, we do not believe any other variety of vegetable, excepting our Giant Flat Dutch and Lightning Cabbage, has in ten years' time been more unanimously endorsed by one and all everywhere. We received thousands of letters and postals the past season, all containing words of the highest praise AS TO THE WONDERFUL SIZE, EARLY MATURITY AND QUALITY OF THIS NOW FAMOUS ONION, seed of which we have sold to tens of thousands of our customers. It grows larger than any other White Onion in cultivation. Bulbs are of attractive shape, flattened but thick through, as shown in illustration. Averaged diameter of onions from 5 to 7½ in.; bulbs often attain weights of 2½ to 4 lbs. each. No other White Onion attains such mammoth size, nor will any other white variety grow uniformly so large. Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor; so sweet and tender that it can be eaten raw like an apple. Every one desiring the largest and handsomest onions of the finest flavor will be more than satisfied with the Silver King. Cannot be too highly recommended either for family use, exhibition at fairs and restaurants, or for sale in market, where its size and beauty will prove very striking. If you have not already sown Silver King, you should not neglect to sow it another year. It's the onion for everybody, but especially for the city garden. Over 100,000 gardeners found it to equal and surpass all the claims here-in made. An ounce of Onion Seed, with our new method of culture, would give you 50 bu. Giant Silver King Onions.

"Just received check from Pierce & Barnes for \$400.00, being amount received for 250 bushels of Silver King Onions, grown from 2 pounds of seed. Some of the Onions weighed 3 lbs. Nothing ever paid me better."

ROBERTS, Iowa.

TESTIMONIALS ON GIANT SILVER KING.

"I cannot speak too highly of the Giant Silver King. From 1 ounce of seed I grew 10 bushels of Onions, the largest measuring 20 inches around."

M. G. GARRETT, Michigan.

"Bought 1 pound of Giant Silver King seed. From it I grew 203 bushels. Took 5 bushels to the fair. The 5 bushels were composed of 63 Onions. Of course I took first premium."

B. H. HART, Illinois.

"The 1 pound Giant Silver King yielded 135 bushels; average was 1 pound. Many of them grew much larger."

L. H. GOOD, Ohio.

"If I could grow but 1 Onion it would be Silver King. The ½ pound yielded 35 bushels, and it was a bad onion year. Nothing less than 4 inches in diameter. Received \$1.50 a bushel for same."

FRANK BARTELDSE, Mo.

This giant of all white onions, this leviathan, this monster, is the Onion to grow for profit. By following our new method, all the way from 1,200 to 1,500 bushels can positively be grown on each acre planted on good onion soil. It is the producer, and all Onions are large, fine and of delicious flavor. You will surely like it.

Pedigree stock, pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.60; 4 lbs., \$5.75, postpaid.

PRICE OF THE GREAT GIANT SILVER KING ONION, HIGHEST GRADE—Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.60; 2 lbs., \$3.00; 4 lbs., \$5.75 postpaid; by express or freight, pkg., 10c; oz., 20c; ¼ lb., 45c; 1 lb., \$1.50; 2 lbs., \$2.80; 4 lbs., \$5.35.

LOW-PRICED SILVER KING ONION SEED: Pkg., 6c; oz., 15c; ¼ lb., 35c; 1 lb., \$1.25, postpaid.

2. Prizetaker Onions.

First offered in 1888, and it proved to be the greatest acquisition in years. The largest, handsomest, finest flavored, most superior Yellow Globe Onion ever introduced. This simply magnificent Onion is certainly a wonder. There has never been an Onion in the United States that could equal it, and we believe it will supplant all other Yellow Globe Onions now in cultivation, as soon as its sterling qualities are known, for it is certainly perfection. Of a clean, bright straw color, it always grows to a uniform shape, which is a perfect globe. It has a very small neck and always ripens up hard and fine, without any stiff-necks. In market it attracts marked attention, and, although only offered to a limited extent, has always been picked out and selected at three times the price of any other sort on sale, either red, white or yellow. Produces 1,000 and more bushels per acre; keeping qualities are excellent, in spring the bulbs being apparently as firm and solid as when put away in the fall.

1898 Produces an Onion Weighing 6 lbs. 5 oz.!

Can anything beat that? *Farm and Fireside* contained the following notice written by JOSEPH: "The King of all Onions. The greatest novelty in years, and the King of all Yellow Globe Onions. It is ahead of any domestic Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale at 5c or more a pound. There is no reason why the 'Prizetaker' should not take the place of the imported bulb, and be sold at a high price. The two varieties cannot be told apart. Here is a chance for the progressive Onion grower that he cannot afford to neglect, for there is money in it. The name 'Prizetaker,' although not very elegant, is, nevertheless, quite appropriately selected. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts. It is seldom, very seldom, that we come across a novelty that marks such a long step in advance in the culture of vegetables. Besides being a 'Prizetaker,' it will also prove to be a 'Prizetaker.'" A word to the wise is sufficient.

PRICE: Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.60; 2 lbs., \$3.00; 4 lbs., \$5.75; by express or freight, pkg., 10c; oz., 20c; ¼ lb., 55c; 1 lb., \$1.50; 2 lbs., \$2.80; 4 lbs., \$5.35.

LOW-PRICED ONION SEED OF PRIZETAKER ONION—Pkg., 5c; oz., 15c; ¼ lb., 40c; 1 lb., \$1.00.

3. Salzer's Gladiator Onion.

This new variety is the largest and most popular Onion grown in Spain. It possesses the large size, mild flavor, excellent keeping and all other good qualities of the celebrated Prizetaker, but differs from that variety in its handsome skin, which, in contrast with its pure white, fine-grained flesh, attracts marked attention in market. We believe there is a great future here for this Onion, as, instead of the tops dying down or running to seed, as is the case with American varieties, it keeps on growing the entire season, thus attaining enormous weight and dimensions. A number of specimens sent by customers had attained a weight of 6 lbs. Pkg., 10c; oz., 25c; ¼ lb., 50c; 1 lb., \$1.60; 2 lbs., \$3.00; 4 lbs., \$5.75.

1 package each above 3 Giant Onions,	20c.
1 ounce " " " "	45c.
¼ pound " " " "	\$1.25.
1 " " " "	\$4.50.

THINK OF IT! THE
HEAVIEST ONION
GROWN IN '98
WEIGHED
6 LBS 5 OZ
TO A
BUSHEL

YIELD 1200 TO 1500 BUS.
PER ACRE

SALZER'S
PRIZE
TAKER
THE
GREATEST
ONION IN THE
WORLD





1000 BUSHELS PER ACRE FROM SALZER'S NORTHERN SEED.

View of One of Salzer's **WHITE MILDNESS** Onion Fields, Growing Onion Bulbs for Seed Purposes.

New Onion—White Mildness.

Offered for the first time in 1897. This is the Onion to grow for your private garden or for high-grade, high-class, city customers, because they will pay you double the price for this handsome, white, mild American variety of Onion. It originated with us in Wisconsin, keeps long and well; indeed, we have kept tubers in handsome appearance for 12 months. It is very prolific, yielding 500 bushels to the acre. We know of no Onion that we can more heartily recommend for the kitchen garden than this.

It's an Onion for the epicure; its fine, rich quality commends itself to every one desiring a rare deliciously flavored Onion. Its fine shape, beautiful color and delightful flavor stamp it as one of the very best.

Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 75c; lb., \$2.50; 4 lbs., \$8.00, post-paid.

White Globe.

A large, globe-shaped Onion, firm, fine-grained, of mild flavor; keeps well. This is one of the handsomest Onions grown. Of beautiful shape, clear white skin.

Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 60c; lb., \$2.25.



Onion Sets.
See Page 59.

Extra Early Red Globe.

This variety matures early. It yields abundantly, is of mild flavor, and a good keeper, of medium size, deep red in color; very close grained, solid and heavy.

Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.40.



Salzer's Autumn King Onion.

Salzer's Autumn King Onion is as beautiful as a picture—large, fine, roundish flat in shape, and enormously, yes, wondrously, productive. The Onion is large, just the size for general market, and just the size to produce the past year 1,108 bushels per acre easily by following our new method of Onion culture, and 2,507 bushels on 3 acres. For fall it is superlative; indeed, it is one of the very best fall Onions we know of, and the fact that you can produce 1,108 bushels per acre with ease, combined with its beauty and quality, places it at once in the front rank of Yellow Onions.

Let Us Stop and Do a Little Reckoning.

Say you plant 2 acres of King of the Earliest and 5 acres Autumn King, let us see what they will do for you:

Two acres King of the Earliest Onion, at 600 bushels (new method), equals 1,200 bushels, @ 90c a bushel, \$1,080.00.

Five acres Autumn King, for late, 900 bushels (new method), equals 4,500 bushels, @ but 40c a bushel, \$1,800.00.

Or a total of \$2,880.00 on 7 acres, and these 7 acres under our new method of Onion culture can be made to produce above yields anywhere.

Now, then, friend, here's a chance to make money for the ensuing year, and why not do it? We honestly believe that Onions will command a big price next fall. Your neighbor, and lots of your neighbors, are not going to plant Onions and Potatoes this year. Now, this is the time for you to plant plenty, and in planting plenty you will make money.

HOW TO GROW 1,213 BUSHELS OR MORE ONIONS PER ACRE.

These directions we think will positively give you 1,213 or more on each and every acre planted, if the season is favorable. These directions are sent with each ounce order or more of Autumn King Onion seed you buy.

Price of Salzer's Great Autumn King Onion.

Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 35c; lb., \$1.30; 4 lbs., \$5.00; by express, lb., \$1.20; 4 lbs., \$4.60; 10 lbs., \$10.00.

Late Red Globe.

This is the Standard Red Globe Onion. Not as prolific as Salzer's Red Wethersfield, but a fine Onion throughout. It is grown in the East in preference to Red Wethersfield. Yield is often 800 bushels per acre. Stock scarce.

Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 75c; lb., \$2.50.

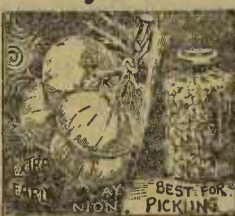
New Queen.

The earliest, finest of all white Onions. A perfect queen in the field; of delicious flavor. Grows to 2 inches in diameter. Sells rapidly in market; none earlier. It is a splendid Onion, sells well everywhere, is well liked by everybody, and does splendidly in all soils and climates. Note the low price. Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50.

LOW-PRICED NEW QUEEN—Pkg., 4c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.25.

Salzer's 60-Day Onion.

A new white, small sized, finely-flavored Onion from Italy, said to ripen thoroughly in 50 to 60 days. We hold all the seed in America of this early novelty. Try it. Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 65c; lb., \$1.75.



Salzer's Pickling Onion.

This is the finest of all white pickling Onions, growing rapidly, but remaining small, solid and of fine flavor. Three crops can be gathered for this purpose in one season. Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 50c; lb., \$1.50; 10 lbs., \$13.50.



Italian Onions.

Do well in every part of the United States. The following sorts grow the first year to 2 inches in diameter. If these bulbs are planted a second season they frequently reach the size of 6 inches.

Mammoth Pompeii—A wonderful Onion of enormous size and mild flavor. Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 70c; lb., \$2.75.

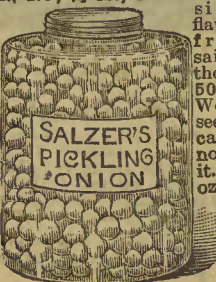
Giant Roco—A splendid, large, globular-shaped Onion; color bright brown; readily produces Onions weighing 2 pounds from seed first year. Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 60c; lb., \$2.00.

Giant White Tripoli—Excellent variety, of mild flavor, rapid growth; attains 2 pounds from seed first year, and 4 pounds the second. Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 60c; lb., \$2.00.

Early White Naples—One of the earliest of the white Italian sorts. Pkg., 5c; oz., 25c; $\frac{1}{4}$ lb., 60c; lb., \$2.25.

Marzajole—A capital keeper, large, beautiful white, flat-shaped bulbs, fine flavor, big cropper. Pkg., 5c; oz., 25c; $\frac{1}{4}$ lb., 60c; lb., \$2.25.

Giant Tripoli—A grand, deep red Italian Onion, of rapid growth, mild flavor, good keeping qualities and large yield; 2 $\frac{1}{2}$ pounds grown from seed the first year, the second year growing to 1 pounds. Pkg., 5c; oz., 20c; $\frac{1}{4}$ lb., 75c; lb., \$2.25.



PARSNIPS.

Sow early in the spring, 15 inches apart, covering half an inch deep. They improve by frost, and can be left in the ground all winter. Five pounds Seed to the acre.

Salzer's Delmonico.

For many years the trade wished for a stump-rooted or half-long variety of Parsnip. We are pleased that our efforts have been crowned with success, and we offer this year our Delmonico Parsnip, believing it will be the most enormous, prolific and most profitable variety to grow. It is in a large measure stump-rooted—just the thing the market gardener desires. It has very large roots, not long, while the flavor is all that can be wished for. They are easily watered, the root being smooth, flesh very fine grade, and of excellent flavor. We are sure they will give great satisfaction to everybody that will try same. It is enormously productive and just the sort to give satisfaction.

HOW THEY LIKE DELMONICO.

Missouri:—"Your Delmonico Parsnip paid me big. The 5 lbs. netted me over \$300.00.

Ohio:—"I planted 1 lb. Parsnips; sold half in the fall, the balance last spring. I paid \$1.00 for the seed and received \$93.00 back."

New York:—"Well, I am glad to write you that your Delmonico Parsnip yielded 600 bu. per acre. I sold my crop for \$350.00. Could have had more had I held till winter."

There is no doubt about it. Parsnips pay; especially Delmonico and Salzer's Crown. Try them.

Price of Delmonico Parsnip: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00; 4 lbs., 3.00, postpaid; 10 lbs., by express, \$6.00.

PARSLEY.

A package of seeds will give enough plants to use all summer for soups, and garnishing for winter. Used in tremendous quantities for garnishing. No dish is quite perfect and artistic unless it contains a few sprigs of Double Moss Curled Parsley.

Moss Curled—Very fine and curled. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Fern Leaf—Pkg., 5c; oz., 10c; ¼ lb., 25c.

Plain—Excellent for sheep. Pkg., 5c; lb., 50c.

Turnip—Rooted—Pkg., 5c; oz., 10c; lb., \$1.00.



Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75.



MOSS CURLED PARSLEY.

Double Moss Curled. The handsomest of all finely curled. The Parsley for family use, on account of its finely curled leaves and luxuriant growth. You will be sure to like it; this is used in enormous quantities. Nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen garden. It is unrivaled. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75.

SPLENDID PEAS.

The best paying crop for a market gardener is early peas. Seed is grown with unusual care (no suckers allowed to mature), on soil adapted to producing the best of Peas, and the result is there is no earlier Pea in America than Salzer's Scorchers, Salzer's Earliest and Best and Early say there is more money in fine early Peas—by early Peas we mean Peas ripe and in the market just 6 to 10 days ahead of your neighbor—we made \$400.00 last year from 1 acre of our Earliest and Best Peas—because they were just 6 days ahead of every other early sort about here. If that can be done on Earliest and Best, what will Salzer's Scorchers do—ripe in 26-30 days?



SALZER'S DWARF PROFUSION PEA

Salzer's Crown Parsnip.

This is without doubt the finest, heaviest yielding, best flavored parsnip grown. It grows to a large size, is sugary, and is a relished article of food. The yield is from 800 to 600 bus. per acre. Sow 4 to 5 lbs. of this sort per acre. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c; 4 lbs., \$2.00, postpaid; 5 lbs., by express, \$1.50.

2 Good Parsnips.

Long Sugar—Splendid sort.

Student—Much liked; excellent flavor. For years this was the standard Parsnip, but now Delmonico and Salzer's Crown take the lead.

Price of Long Sugar or Student: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c; 5 lbs., by express, \$1.50.

STUDENT PARSNIP.



will pay to try them everywhere. Plant 2 inches deep, 12 inches in the row. Pkg., 10c; pt., 25c; qt., 40c., by mail.

"Peanut Culture," a small booklet, 50c. Postpaid.

Pieplant or Rhubarb Seed.

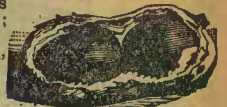
Nothing is easier to raise from seed than Pieplant. We have two splendid sorts:

Salzer's Giant.

Very large, produces Pieplant the second year after seeding. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.

Lines Rhubarb.

A variety of Rhubarb that is in great demand, and is largely sold in the east. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.50, postpaid.



NEW SPANISH PEANUT.

This remarkable variety combines the following good qualities, viz.: earliness, size and prolificness. It does not require a rich soil. Its extreme earliness makes it a paying crop in the North. It ripened for us at La Crosse to perfection, yielding enormously. Now, it's the thing to let the dear boys and girls try. It will give them Peanuts for the long winter months, and lots of fun besides, and an interest in the garden and the farm. Pkg., 15c; pt., 35c; qt., 45c; 2 qts., 75c, postpaid.

New Spanish Peanut.

A new, very early and desirable variety, with upright foliage; planted by the end of April they ripen before Sept. 1st. It



Dwarf Profusion Pea.

One of the earliest Peas with large pod. It grows rapidly, is very dwarf, is full of pods, and every pod is full of peas, ripening at the same time. Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 50c, postpaid; by express, pkg., 10c; pt., 15c; qt., 25c; pk., \$1.50; bu., \$4.75.

Notts' Excelsior.

A new extra early, extra dwarf, extra finely flavored, extra sweetkerneled, extra large podded Pea. It's taking the country by storm! Pkg., 10c., pt., 25c; qt., 40c., postpaid; by express, qt., 20c; pk., \$1.25; bu., \$4.00.

ALL RIPE SAME DAY!

SALZER'S EARLIEST & BEST PEA.

ABSOLUTELY THE EARLIEST PEAS GROWN!

EARLIEST & BEST
OUTYIELDS ALL EARLY PEAS BY 1/2!

Salzer's Earliest and Best Pea.

This is our favorite early Pea; indeed, it is our first love. We consider it an old friend of ours, as it has been with us for the past 20 years. When we were market gardening in La Crosse, this Pea never disappointed us. It was always the first, the best, and the earliest in the La Crosse market, and many a dollar did we receive for its sale. We do not know of any Pea that is superior or would give the market gardener more profit and a greater sale than this variety. There is certainly no Pea offered by seedsmen to-day—and we have tested them all—that can equal it in earliness and uniformity of ripening.

We do not remember, during 20 years, one instance when earlier Peas were ever brought into the La Crosse market than ours. We always offered the first, from the fact that our variety was fully 6 to 10 days ahead of the earliest. We have tried Landreth's Extra Early, Burpee's Extra Early, Henderson's First of All, Vick's Early, but all were behind our Earliest and Best. This Pea is early, growing from 18 to 30 inches high, a fine cropper, and of excellent flavor, and all who have tried it are emphatic in pronouncing it the very earliest, best flavored Pea grown.

Of Course, Every Seedsman

Claims to have the earliest Pea—but the wide-awake gardener can't be thus fooled. For over 20 years this Pea was the earliest in the La Crosse market, and we keep right on improving it, and we challenge the world to produce an earlier, finer, more productive sort. (Of course, Salzer's Scorchers is earlier.) Frank Coburn, of Iowa, reports the enormous yield of 11,271 perfect pods from 1 pint of seed. Now, honestly, would you expect a Pea to be better? It is the Pea for early, for big yield and good quality.

We are shipping this to market gardeners in Philadelphia, New York, Chicago, Cleveland, St. Louis, St. Paul, Omaha, Kansas City, Detroit, Milwaukee, London, Liverpool, Paris, Berlin and other large cities, and when once used is grown to the exclusion of all "earliest" sorts by all market farmers and gardeners.



PLEASE NOTE THE LOW PRICE OF "EARLIEST AND BEST," GRANDEST OF ALL PEAS.

We have reduced the price of this Pea by the bushel, and hope thereby to introduce it into every market gardener's hands in America, for we believe that when they once try our Earliest and Best Pea, they will want no other for extremely early. Market gardeners have told us that they have secured from 250 to 350 bushels of green Peas per acre of this variety, selling them from \$2.00 to \$2.25 per bushel, as they are always earlier than their neighbors'. We urge everybody to try it.

By mail, pkg., 10c; 1/2 pt., 20c; pt., 30c; qt., 45c; by express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.00; bu., \$3.75; 5 bu., \$17.50.

Salzer's Wonderful Dwarf Early May Pea.



This is a grand new blue dwarf wrinkled Pea. It is extremely dwarf, growing from 10 to 17 inches, and literally fills itself with large pods ripening evenly and of excellent flavor. It is very early—earlier than American Wonder,—testing in 46 days. When once tried, no other dwarf sort will be grown.

We know that all who try this Pea will agree with the words of a pleased patron by saying, "I do not exaggerate when I say that this is the very best dwarf Pea to grow in a family garden for the table that I ever saw. I congratulate you in placing a pea of its remarkable character before the American people, and I predict for it a bright future."

Its strong points are its delicious richness of flavor; its extreme earliness; its dwarf habit, needing no brushing, and its large-sized pod. We have sent out the past 6 years many thousand packages and to many thousand customers in America and Europe, and everywhere our customers are delighted with same. One of its distinctive features is its unusually regular habit of growth. It is of uniform height, so smooth and level in its growth that a row resembles a well-kept hedge. It is also a magnificent variety for market gardeners to grow, as the pods are large, it fills up a bushel quickly, and brings a very fine price in market.

PRICE OF EARLY MAY PEA: By mail, pkg., 10c; 1/2 pt., 15c; pt., 30c; qt., 45c; pk., \$3.25. By express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.00; bu., \$3.90; 2 1/2 bu., \$9.00.

SALZER'S "SCORCHER" THE EARLIEST PEA IN THE WORLD. READY FOR MARKET IN 30 DAYS.

SALZER'S "SCORCHER" **OTHERS'** **READY TO PICK** **FIRST OF ALL** **ONLY IN BLOOM**

SALZER'S SCORCHER PEA.

Stand aside; clear the track for the earliest Pea in the world! This is what the John A. Salzer Seed Co. have been after for years, and with this in view every earliest sort obtainable was tested and every improvement through hybridization and crossing was made in order to attain these results, and to-day we are proud and happy to state that

We Have Absolutely the Earliest Pea in the World in Salzer's Scorcher.

Now, if you will just stop to think what it really means to plant Peas to-day and have them ready and fit for eating in but 600 hours or 25 days you will quickly see the tremendous importance of this great improvement. Why, it is not more than ten years ago when it took Peas from 60 to 75 days to be fit for market. We beat that record with Salzer's Earliest and Best and with Salzer's Early May, the two greatest early Peas grown in America the past five years, but in Salzer's Scorcher these two above-named magnificent varieties must take a back seat, they must clear the track, for Salzer's Scorcher is ahead of them in earliness. Now, we challenge the world, we challenge any and every seedsman in America, we challenge every market gardener or private gardener in America to produce a Pea as early as Salzer's Scorcher. We are positive that there is no Pea like it in America to-day. The ripening time of the first and best sorts, such as are offered by Philadelphia, New York, Chicago, St. Paul and Rockford seedsmen, is about 52 days. The average ripening time of Salzer's Scorcher Pea, tested by upwards of 500 customers in 1896, was a trifle over 34 days, or fully 18 days ahead of the earliest Peas that other seedsmen offer. Now, this is not a dream of fancy, but a fact, a fact that you can demonstrate for yourself by planting a package or more of Salzer's Scorcher Pea. Here are a few of the 500 customers who tested this Pea in 1896, and here we give the result, the average of same being less than 34 days.

Quite a number of the reports that we have run from 25 to 33 days:

5 days.....	Mrs. P. N. Pope.....	Du Quoin, Ill.
6 ".....	J. W. Brueggeman.....	New Bremen, Ohio.
8 1/2 ".....	J. Biasioli.....	San Antonio, Tex.
9 ".....	John Borthold.....	Partridge, Kan.
0 ".....	Henry Starken.....	Mt. Vernon, Ind.
0 ".....	R. S. Scott.....	Pottsville, Ky.
0 ".....	May E. Luchsinger.....	Hempfle, Mo.
1 ".....	F. H. Ivenhart.....	Mt. Carroll, Ill.

32 days.....	Chr. Schauerma.....	Kearsage, Pa.
32 ".....	Mrs. M. C. Small.....	Hainesville, Ala.
33 ".....	Jacob Boyd.....	Eldorado, Kan.
33 ".....	Effie L. Crosby.....	Manchester, Ia.
34 1/2 ".....	Wm. Page.....	Speer's Ferry, Va.
35 ".....	J. M. Campbell.....	Fountain Run, Ky.
36 ".....	Frank Hutchinson.....	Thorntown, Ind.
36 1/2 ".....	K. Johnessee.....	Wichita, Kan.

Now this Pea is the earliest in the world. The color is blue, the pod is large, of extremely beautiful appearance, full of large, fine peas, ripening quickly. This is the Pea to plant for money making. You can make more out of a quart of these Peas than you can out of a peck of such early varieties as other seedsmen sell, because these Peas will come in the market about as soon as Southern Peas which are shipped North. We know that you will be delighted with this Pea in every respect. The flavor is superior, the quality cannot be beat, while in earliness it runs from 12 to 13 days ahead of any other seedsmen's early. We recommend that you make a good planting of Salzer's Scorcher, then have Salzer's Earliest and Best for second, and Early May for third, and other sorts for later use. The fact is that Salzer's scorcher Pea can be planted and sold before any other earliest Pea is fit for use, and Salzer's Earliest and Best can also be planted and sold before other seedsmen's early are ready. We know it, for we make "earliest vegetables" our great specialty. The above illustration is a true and fitting one of this peerless Pea.

Price, by mail, pkg., 10c; 1/2 pt., 25c; pt., 35c; qt., 45c; by express, pkg., 10c; pt., 20c; qt., 35c; peck, \$1.25; 1/2 bu., \$2.25; bu., \$4.00; 2 bu., \$7.50.

When writing to any of above-named parties, always inclose 2c stamp for reply.

SUGAR PEAS.

Over in Germany, and, in fact, in England and throughout Europe, no Pea is higher prized than the Sugar varieties. These are considered there, and, in fact, everywhere, when once used, the greatest delicacy. In the country districts of England it is served with a tender piece of Southdown mutton, and thus served it is a dish fit for a king! There is no Pea whose flavor equals the exquisiteness of the Sugar Peas. The pods and all are cooked, and the dish thus prepared seeks an equal.

Dwarf Sugar.

One of the very best Sugar Peas grown. It is from 6 to 10 days earlier than the Tall or Mammoth Sugar Pea. Pkg., 10c; pt., 30c; qt., 50c, postpaid; by express, qt., 35c; pk., \$2.00.

Tall or Mammoth Sugar Pea.

Grows 3 to 5 feet tall, and bears innumerable large, juicy pods of sweet, edible Peas, of the richest, most delicate flavor. Both Tall and Dwarf Sugar Peas are highly flavored. Pkg., 10c; pt., 30c; qt., 50c, postpaid; by express, pk., \$2.00.

MARROWFAT PEAS.

We are often asked for a cheap, heavy bearing, large summer and fall Pea. We always recommend the Marrowfats, other the white or black-eyed—both are good; yield abundantly; are very free from mildew, and are splendid for market, selling at good prices on account of their size and quality. For Canada Field Peas, see Farm Department.

Black-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.00; 2 bu., \$3.75.

White-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.00; 2 bu., \$3.75.



Salzer's Peas are the earliest in the world!





A FIELD OF SHARPS QUEEN.

quickly, and are filled with magnificent pods. The beauty about these pods is that they are filled to the end with large peas and fill a bushel basket remarkably quick. We believe that Midsummer Pea will be hailed with great delight by all market gardeners and small planters on account of its rare quality and on account of its coming at a time when other Peas are scarce. We urge everybody to give same a trial. The vines measure 3 feet in height, are literally covered from top to bottom with handsome, well filled pods, which are usually filled with 10 to 12 very large Peas of superior flavor and rich quality, keeping in a good condition for a long time. This is a rare variety.

PRICE: Pkg., 10c; pt., 25c; qt., 50c, postpaid. By express, pt., 15c; qt., 30c; ½ pk., 75c; pk., \$1.40; bu., \$4.90.

FOUR FINE MAIN CROP PEAS.



2. Bliss Everbearing.

Late dwarf variety, of robust growth, forming sometimes as many as 10 branches from a single stalk; pods 3 to 4 inches long, containing 6 to 8 large wrinkled Peas, often half an inch in diameter, rich and marrowy. Continues remarkably in bearing, producing new blossoms after repeated picking until frost. Picked 2 bushels from ¼ pint of seed. Pkg., 10c; 2 for 15c; pt., 25c; qt., 35c; pk., \$1.15; bu., \$4.00.

3 Early Dwarf Sorts.



THE WELL-KNOWN TOM THUMB.

Any of the following three Dwarf Early Sorts, by mail, pkg., 10c; pt., 20c; qt., 35c; by express, pt., 15c; qt., 20c; pk., \$1.25; bu., \$4.00.

1. **Tom Thumb**—This is the best known Pea in the country; indeed for years it has been the standard early dwarf; smooth, even ripening Pea; is much sought for. Pkg., 10c.

2. **American Wonder**—It is unquestionably one of the best for family use. It is a green, wrinkled Pea; large pods; very early; dwarf growth, and of delicious flavor. Pkg., 10c.

3. **McLean's Little Gem**—It is very productive, has large, well-filled, thickly hanging pods of delicious Peas. Matures a week later than our Peerless Early May. Pkg., 10c.

Above 3 Dwarf Sorts Mixed—The 3 sorts in one package, 10c; pt., 30c, by mail. By express, pk., mixed, \$1.25.

3. Horsford's Market Garden.

This new wrinkled Pea grows from 15 to 20 inches high, is very stocky and requires no bushing. It is very sweet and extremely prolific, bearing pods always in pairs. On some plants over 150 pods have been counted.

Pkg., 10c; pt., 30c; qt., 50c.

By express, qt., 25c; pk., \$1.15; bu., \$4.25.

HENDERSON'S HEROINE PEA.

Everyone who sees it wants it—seedsmen, market gardener and amateur. It is far superior to all other varieties of Peas, and it combines quantity and quality to a degree possessed by no other variety. The Heroine is a medium early, green wrinkled Pea, grows uniformly about 2½ feet high, and is literally covered with its long, heavy, pointed pods—in fact, so striking and distinct is this variety that it would be picked out at once in a field of 100 other varieties. The quality of this Pea is simply perfection—that rich, buttery, marrow-like flavor for which the Peas grown in the gardens of Old England are celebrated.

PRICE: Pkg., 10c; pt., 30c; qt., 50c; pk., \$1.50; bu., \$5.00.

CHEAP—Standard Peas.—CHEAP.

The price of the following 11 sorts by mail: Pkg., 5c; pt., 16c; qt., 28c; by express, pkg., 5c; pt., 10c; qt., 15c; pk., 65c; bu., \$2.50.

1. **Rural New Yorker**—Claimed to be the earliest.

2. **Cleveland's Alaska**—Said to be one of the earliest Peas grown.

3. **Improved Kent**—Is the finest second early Pea; pods unusually large and full, borne in great abundance; grows 2½ feet high.

4. **Abundance**—Second early. Vines from 15 to 20 inches in height, sending out 6 or more branches from the root, each one heavily laden; pods long, containing long, wrinkled Peas of delicious flavor. Bu., \$4.50.

5. **Champion of England**—A superior late general crop sort.

6. **Carter's First Crop**—One of the earliest.

7. **McLean's Advancer**—Ripens 2 weeks earlier than the Champion of England; a magnificent wrinkled sort; productive; only 2½ feet high.

8. **Blue Peter**—Dwarf; 10 inches, large pods; one of the earliest dwarf.

9. **Prince of Wales**—The finest Pea grown for a general crop; wrinkled, branching habit.

10. **Maud S.**—Very fine and recommended by many as early.

11. **First and Best**—Philadelphia, New York, Chicago, Rockford, St. Louis, St. Paul and other seedsmen's very earliest—about 6 to 15 days later than Salzer's Earliest and Best and Salzer's Scorer.

We can supply 20 other Pea sorts at above prices, as we have all seedsmen's varieties in stock.

Sharps Queen.

This is a Pea of recent introduction, coming to us from England, where for many years Peas have been grown to such rare perfection. We have tested same for a number of years and find it A No. 1 in every respect. It follows Earliest and Best and Early May in ripening. It is of vigorous branching habit and grows from 2½ to 3 feet tall, pods are long and well filled with large Peas of excellent flavor. A most desirable Pea, and will be greatly appreciated by the market garden trade.

Price: Pkg., 10c; pt., 25c; qt., 40c, postpaid. By express, qt., 25c; pk., \$1.25; bu., \$4.25.

New Pea,

Salzer's Midsummer.

This is a Pea that we have all been looking for for many years. It is one ripening at all times when Peas are scarce, that is before such varieties as Telephone, Stratagem, etc., ripen. It is a Pea attaining a height of fully 3 feet with long, well filled pods, of a delicious excellent quality, which are usually borne in pairs. It is a very healthy variety. Its vines grow robust,



1. Telephone.

It is immensely productive, of the finest quality and excellent sugary flavor. Vines strong, averaging 18 to 20 pods. The grandest tall Pea growing, test vines holding 2 quart of fine, full pods from on kernel planted. It is very prolific and very fine for all purposes.

Price of Telephone Pea: Pkg., 10c; pt., 25c; qt., 40c.

By express, qt., 25c; pk., \$1.25; bu., \$4.00.

4. Stratagem.

Vines about two feet in height, of sturdy growth, bearing great pod from the ground to the tips. Very fine indeed.

Pkg., 10c; pt., 30c; qt., 50c.

By express, qt., 25c; pk., \$1.50; bu., \$5.00.

PEPPERS

Great quantities of Peppers are now used in the United States. We have hit on this plan of mixing all sorts together and selling at but 15c a package. This plan proved immensely popular last season. See below.

Ruby King—We hope all who grow red Peppers will try this splendid new variety. We recommend same heartily as the most profitable to grow for all purposes. It is unequalled, remarkably mild and pleasant to the taste, enormously productive, all its fruit handsome, frequently 6 inches long, producing from 15 to 25 large Peppers. Color, bright ruby red. Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00.

New Golden Dawn—In shape it resembles the Bull Nose, except that it is a little more pointed on the end; in color it is a beautiful golden yellow. It is very sweet, not the slightest suspicion of a fiery flavor. Pkg., 10c; oz., 40c; ¼ lb., \$1.10.

Long Red—Similar to the yellow, only bright red in color. Pkg., 5c; oz., 30c; ¼ lb., 75c.

Red Cranberry—Grow like Red Cranberries; very odd and fine. Pkg., 10c.

Red Chili—For pickling; small. Pkg., 5c; oz., 25c; lb., \$2.00.

Cayenne—Long, fine. Pkg., 5c; oz., 30c; lb., \$2.50.

Long Yellow—Of excellent flavor; good size and yield. Pkg., 5c; oz., 30c; ¼ lb., 75c.

Red Cluster Pepper.

A single plant will bear hundreds of coral-red colored, hand-

some little Peppers, which are very hot and pungent in flavor. Pkg., 10c; oz., 30c.

Large Bell.

One of the very best. Pkg., 5c; oz., 30c; lb., \$2.00.

Mixed Pepper Seed.

All sorts carefully mixed. This gives you an opportunity of growing all varieties at a small expense. The mixture is *par excellence*. You will like it. Is immensely popular, for as thousands of our customers are ready to attest, you are sure to like this mixture of all kinds of Peppers, and watch the many Peppers how they grow. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.

RADISHES.

One of the most profitable crops to grow, for the market gardener and market farmer, as also for the private garden, is Radishes. There is no vegetable that is a better appetizer for breakfast than a fine, juicy Radish. In Europe these are served in restaurants with every meal, and enormous quantities are thus used. All that is required to bring them into constant demand in America is to furnish an early, good Radish. Our Northern-grown stock always produces the finest, best-eating Radishes.

2 Rare New Radishes.

EARLIEST SNOW WHITE ICE

BLOOD RED SNOW WHITE TIPPED

1. Earliest Snow White Ice.

Here's the Radish that will bring you joy. Its *par excellence* in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

2. Blood Red Snow White Tip.

The Radish of your dream! It is beautiful in the extreme. It's lively scarlet color points off to a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early Radish! These two new Radishes added to Salzer's famed Early Bird Radishes—all beautifully illustrated on rear of this catalogue—are three sorts hard to beat! Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

One package each above two and Early Bird—in all 3 packages—for 20c; 1 ounce each, 35c; ¼ lb. each, \$1.00.



A PLANT OF RUBY KING PEPPER. THE FINEST PEPPER IN THE WORLD. PKG., 10c.



SALZER'S GIANT PEPPER. PKG., 10c.

This is the largest of all Peppers. Splendid for all purposes. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., \$1.00.

Mountain Sweet—Like above, only much larger. Pkg., 5c; oz., 25c; lb., \$2.50.



MOUNTAIN SWEET PEPPER. OZ., 25c.

Tobasco—A new Pepper novelty of transcendent quality, richness and pungency. Pkg., 10c; oz., 50c.

Sweet Spanish—Mild flesh; early. Pkg., 5c; oz., 25c; lb., \$3.00.



Coral Gem.

The finest of all ornamental Peppers; of sharp, pungent taste; 1,500 cute little Peppers have been counted on one plant. Fine for pickling. Pkg., 10c.



NEW GOLDEN DAWN.



New Celestial Pepper.

From China. Extremely ornamental. It is wondrously productive, 40 Peppers having been counted on a single branch. Until fully ripe they are of a delicate creamy yellow, then suddenly change to an intense, vivid scarlet. All carried upright. Pkg., 10c; oz., 40c.

Procopp's Giant.

A great Pepper. Almost as large as Ruby King, but not so large as Salzer's Giant. Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.00.



PEPPER, PROCOPP'S GIANT. PKG., 10c.

RED CLUSTER.

LARGE BELL.

NEW RADISH--SALZER'S EARLY BIRD.

Try the earliest
Radish in the
World.



"It is the early bird that catches the worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or, in other words, makes the best profit out of his investment.

For years in our market gardener trade, this was one of the main sources of income to us. In our new Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for out-door planting for spring, or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market gardener better, and for the kitchen garden, than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.

READ EXTRACTS FROM LETTERS:

"From all my customers comes but one cry--'More Salzer's Early Bird Radishes!'"
—R. P. Pittsburgh, Pa.

"Ate fine Early Birds in 14 days after planting. That's good enough."—Mrs. C. G. E. Evanston.

"My wife says the fine Radishes we are now using are 16-day Early Birds."—F. A. H., Nashville.

"Made more money on the 20 lbs. Early Bird Radish than on all others together, as I grow mainly Radishes for New York Market."—Geo. W., Long Island.

"Earliest, finest Radish I ever saw."—R. O. Columbus, O.

"Ripe and fit for use in 16 days."—H. Y. New York.

Mr. John
Hauser, of La
Crosse, a large
market gar-
dener, brought
into market
large Early
Bird Radishes
grown in 12
days.

HERE'S A RED-HOT LETTER.

"TO JOHN A. SALZER SEED CO. DEAR SIRS: That rascal of a seedsman, '—' in Illinois, advertises that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness and 10 years behind in quality of your Early Bird. I bought 5 lbs. because he was so cheap, John, but I lost lots by it. His Radish was no good."—D. T. Wise.

On our grounds at LaCrosse we had fine Radishes fit for the table (out-door grown) in 12 DAYS FROM PLANTING, and such fine Radishes, too!

Large, tender, delicious! Why, they are actually larger than Radishes used to grow in hot-beds 10 years ago in 20 days! Such Wonderful improvements have been made in Radishes. We are sure none will be ahead of Salzer's Early Bird.

Now, the substance of the whole matter is this: If you are at all anxious, either as a market gardener or as a grower of Radishes for your own private table, to have Radishes from 6 to 12 days ahead of your neighbor, and if you are anxious to have the finest Radish that seed can produce, even under most adverse circumstances, then by all means plant Salzer's Early Bird. Its crisp, brittle flavor, as well as its remarkably good growth and fine color, alike recommend it. The color of the skin is a rich scarlet, while the flesh is pure white, of such mild flavor—always crisp, juicy, tender and delicious. As it has a very small, short top, it is equally valuable for forcing or open ground, in favorable weather maturing Radishes in about 16 days in France, this variety would produce Radishes fit for the table in 10 days

days, and if we ate our Radishes in America as small as they do in France, it is the Radish wonder.

Price of Salzer's Early Bird Radish: Pkg., 10c; 3 for 25c; oz. 20c; ¼ lb., 50c; 1 lb., \$1.25; 3 lbs., \$3.00; 10 lbs., \$9.00.

PRICE OF SALZER'S THREE GREAT EARLIEST RADISHES.

- 1 Package of Salzer's Famed Early Bird Radishes, 10c
- 1 Package of Salzer's Earliest Snow White Ice, 10c
- 1 Package of Salzer's Blood Red, Snow White Tipped, 10c

The three packages to one address for 20c
1 ounce of each of these 3 sorts for 35c
¼ lb of each of these 3 sorts for \$1.00

SALZER'S EARLIEST WHITE RADISH.

We are very glad to be able to offer our customers this most remarkable white, olive-shaped Radish that we are fortunately able to secure in France, from one of the most prominent firms of French seed growers. This pure, white, olive-shaped Radish is earlier than any other Radish, red, white or any other color. When we state that good sized Radishes can be pulled in from 12 to 15 days from the sowing of the seed, all our friends will realize what a remarkable variety it must be. Has a small top, is solid, of crisp flavor, and in every other respect is a first-class Radish. This is only the second year it has been offered in America, and seed is still scarce. Our friends, one and all, should not neglect to try it. Pkg., 10c; oz. 30c; ¼ lb., 50c; 1 lb., \$1.25.

Salzer's Earliest.

This is one of the earliest, finest, juiciest, tenderest, sweetest, best Radishes for early use grown. From 4 to 6 days ahead of the earliest varieties offered by Eastern seedsmen. Rich red in color. While this variety is not as early as the Early Bird, nor as fine, yet it has been before our customers so long that many of them

SALZER'S

EARLIEST, prefer this to any of the earlier varieties offered by other seedsmen; indeed we believe it to be earlier than any turnip variety offered by other dealers. We have distributed over 100,000 packages of this variety and have yet to hear the first complaint on same, which proves that it must be A No. 1 in every respect. Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 90c.

Early Rosy Morn Radish.

A delicious Radish, splendid for all purposes on account of its earliness, its crispness and beauty; it sells readily and quickly in any market, and where once grown will be grown always. Your are sure to like this seed. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.10.

All-Year Round.

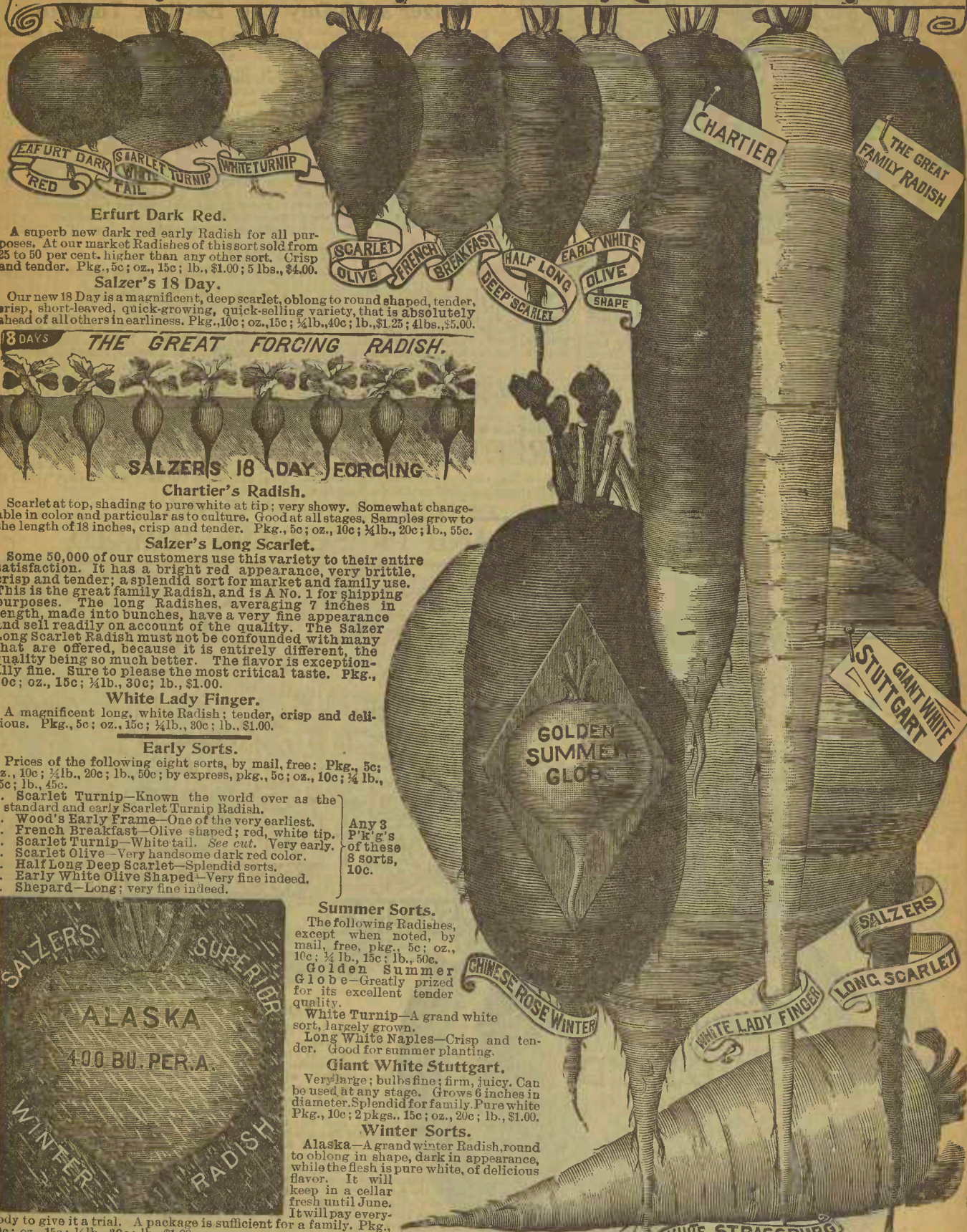
Over 30,000 patrons who had sample packages agree that this by all odds the finest, sweetest, juiciest, tenderest, handsomest long white Radish grown. Grows very quickly, is crisp, and retains its excellent qualities throughout all weather, intense heat or cold. It is pure white, large size, a splendid early spring sort, a summer sort, a fall sort, a winter sort. No matter whether grown in the hot-bed or in the open ground, it always turns out to be the best white Radish in existence. If you try it once you will never, never get along without it. Pkg., 10c; oz., 15c; ¼ lb., 35c; 1 lb., \$1.10.

ALL-YEAR-ROUND



MIXED RADISH SEED—All sorts, kinds, colors and varieties. Pkg., 10c; oz., 15c; ¼ lb., 25c; 1 lb., 70c.

SALZER'S · SPLENDID · RADISHES · FOR · ALL · THE · YEAR · ROUND



Erfurt Dark Red.

A superb new dark red early Radish for all purposes. At our market Radishes of this sort sold from 25 to 50 per cent. higher than any other sort. Crisp and tender. Pkg., 5c; oz., 15c; lb., \$1.00; 5 lbs., \$4.00.

Salzer's 18 Day.

Our new 18 Day is a magnificent, deep scarlet, oblong to round shaped, tender, crisp, short-leaved, quick-growing, quick-selling variety, that is absolutely ahead of all others in earliness. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25; 4 lbs., \$5.00.

8 DAYS THE GREAT FORCING RADISH.



SALZER'S 18 DAY FORCING

Chartier's Radish.

Scarlet at top, shading to pure white at tip; very showy. Somewhat changeable in color and particular as to culture. Good at all stages. Samples grow to the length of 18 inches, crisp and tender. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c.

Salzer's Long Scarlet.

Some 50,000 of our customers use this variety to their entire satisfaction. It has a bright red appearance, very brittle, crisp and tender; a splendid sort for market and family use. This is the great family Radish, and is A No. 1 for shipping purposes. The long Radishes, averaging 7 inches in length, made into bunches, have a very fine appearance and sell readily on account of the quality. The Salzer Long Scarlet Radish must not be confounded with many that are offered, because it is entirely different, the quality being so much better. The flavor is exceptionally fine. Sure to please the most critical taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

White Lady Finger.

A magnificent long, white Radish; tender, crisp and delicious. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

Early Sorts.

Prices of the following eight sorts, by mail, free: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c; by express, pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c.

1. Scarlet Turnip—Known the world over as the standard and early Scarlet Turnip Radish.
2. Wood's Early Frame—One of the very earliest.
3. French Breakfast—Olive shaped; red, white tip.
4. Scarlet Turnip—White tail. See cut. Very early.
5. Scarlet Olive—Very handsome dark red color.
6. Half Long Deep Scarlet—Splendid sorts.
7. Early White Olive Shaped—Very fine indeed.
8. Shepard—Long; very fine indeed.

Any 3
Pkg's
of these
8 sorts,
10c.

Summer Sorts.

The following Radishes, except when noted, by mail, free, pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

Golden Summer Globe—Greatly prized for its excellent tender quality.

White Turnip—A grand white sort, largely grown.

Long White Naples—Crisp and tender. Good for summer planting.

Giant White Stuttgart.

Very large; bulbs fine; firm, juicy. Can be used at any stage. Grows 6 inches in diameter. Splendid for family. Pure white. Pkg., 10c; 2 pkgs., 15c; oz., 20c; lb., \$1.00.

Winter Sorts.

Alaska—A grand winter Radish, round to oblong in shape, dark in appearance, while the flesh is pure white, of delicious flavor. It will keep in a cellar fresh until June.

It will pay everybody to give it a trial. A package is sufficient for a family. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

Mammoth California—Mammoth tender white winter Radish. If sown early, it is good for summer use. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 75c.

China Rose—See cut of this magnificent rose colored, white flesh, winter Radish. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c.

China White Winter—White color. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

Black Spanish Winter—Round sorts. Pkg., 5c; oz., 10c; ¼ lb., 50c.

Black Spanish Winter—Long sorts. Pkg., 5c; oz., 10c; ¼ lb., 50c.

Mixed Radish Seeds—All sorts, kinds, colors and varieties, very popular. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c.

WHITE STRASSBURG

Horseradish, Chives and Pieplants—Page 52.
White Strassburg—A white variety, very large and showy, half long in shape. It matures quickly, sometimes in six weeks, and holds its table qualities well. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c.



SALZER'S 50 DAY THE EARLIEST TOMATO

Do you wish to make money? Well, sir, you can do it by planting 50-Day the Earliest Tomato. It's the greatest money maker in the world. Tomatoes in from 39 to 66 days! That's 50 days earlier than your neighbors, and that's when Tomatoes pay! Think of getting 10c, or even 5c, a pound for hundreds of pounds, for ¼ ounce of seed will give 10,000 pounds of fine Tomatoes.

make his order amount to at least \$1.00, so he will get a chance to grow the finest of all fine Tomatoes and the earliest of all early Tomatoes. We are certain that it is ahead from 10 to 20 days in earliness of any other Tomato grown to-day.

LOOK AT THESE REPORTS.

Here are a few reports from its friends who grew ripe Tomatoes in the time set opposite their names:

44 days, W. O. Ligon, Gloster, Miss.
48 days, David Ebner, Little Falls, Minn.
56 days, U. J. Murphy, Butler, Ind.
57 days, Wm. A. Coffey, Spencer, Ind.
60 days, Farris Byays, Oakville, Ala.
60 days, Geo. U. Ross, Bloomington, Mo.

61 days, Lewis Hunt, Essex, Ohio.
62 days, Wm. Craig, Lamar, Mo.
64 days, W. W. Gilliam, San Augustine, Tex.
65 days, Dora Nommann, Middleton, Wis.
66 days, B. J. Kinker, Urbana, Ohio.
66 days, Mary A. Lanshaw, Lorain, Ohio.

Read C. A. Palmer's letter on page 72.

This is no dream of fancy, but a fact. We know of a gardener in Milwaukee selling, from 1 acre of our Earliest Tomato, \$500.00 worth of fruit before any of his neighbors had any in the market. This is a fact and can be proven by yourself if you will plant 50-Day the Earliest Tomato. Just plant a plenty; do not hesitate. It is sure to be the earliest, it is sure to be the finest, it is sure to bring the highest price in the market; and then everybody ordering

FREE! \$1.00 worth of vegetable seeds gets a package of this magnificent seed free. Now, we hope, that everybody will send in an order of \$1.00 to obtain above package free. We have but a small quantity of seed for sale. It is not the largest Tomato, but it is surely the earliest. Why, gardeners tell us it was 20 days ahead of

Atlantic Prize and such earliest sorts. Be sure and order \$1.00 worth of vegetables and get the package free.
Price of Salzer's 50-Day the earliest Tomatoes. Pkg., 30 kernels, 25c; 3 pkgs., 50c; 7 pkgs., \$1.00; ¼ oz. seed, \$1.00; ½ oz., \$1.50; oz., \$2.00.

SALZER'S NEW CANNING AND PRESERVING TOMATO.



THE FINEST IN THE WORLD.

RED GRANITE SALZER'S TOMATO.

Tomato—Red Granite.

Here we have the greatest Tomato of the age for canners and market gardeners and private gardens for pickling, canning and preserving. It's just the Tomato thousands have been looking for, just the Tomato wanted for canning, pickling, etc. Now we know that you will think that this is a strong statement to make, but when you once try this Tomato you will bear us out in what we say. It is the Tomato above all other Tomatoes that holds its intense color when canned or preserved. Its flesh is solid, peculiarly delicious, and will bear shipping a great distance. It is the best shipping Tomato that we have ever seen. While Salzer's 50-Day, the Earliest and Salzer's Earliest of All are away ahead of it in earliness, yet in quality, in those rare points that go to make up a perfect Tomato, we believe that Red Granite possesses more of them than all other varieties that we know of. If we were asked to select the best Tomato—that is regardless of Earliness—for in earliness Salzer's Earliest of All, Fifty Day and Salzer's La Crosse Seedling are ahead—but just simply for quality—"beefy, meaty" quality—for uniform beauty and uniform size, for a large, smooth, solid, deliciously flavored fruit, one for every day use whether as a fruit or as canned or preserved, we would universally take Salzer's new Red Granite! the king of all! It is large, smooth and of a high, scarlet which richness of color is largely retained in canning and preserving. We heartily commend same, knowing it will give great satisfaction. We can only sell same in packages, half ounces and ounces and ¼ lb., as our seed is scarce, but it would be cheap

to buy this sort at ten times its price. Price of Red Granite: Pkg. 20c; 3 pkgs., 50c; ¼ oz., 75c; oz., \$1.25.

SALZER'S EARLIEST OF ALL TOMATO.

Each succeeding season adds thousands of warm friends to this wonderful novelty: has stood the test of thousands of market gardeners, and in private gardens the past four seasons, and in each case carried off the palm of being absolutely the earliest. With us in the far North it has always been a study to produce extremely early vegetables, such as will ripen and produce perfect fruit in a short time. In our Earliest of All, a beautifully colored, fine-flavored Tomato, we have one ripe in 78 days under general conditions, and in 68 days under special care, stamping it the earliest of all sorts known. The size is medium, perfectly smooth, and of delightful color and quality. We could fill ten pages with testimonials on this Earliest of All Tomato. Everybody who has tried it speaks of it only in highest praise. It cannot be excelled for earliness. It is ripe and sold at a high price in the market long before other sorts begin to ripen. This fact alone makes it extremely valuable to market gardeners and private families.



"Didn't I tell you, Jeremiah, we ought to get Salzer's seeds! Neighbor Gage has taken several big loads of Salzer's Earliest of All Tomatoes to town already, netting him over \$20.00 per load. He's just getting the 5th load ready from that small piece, and our big patch here is all green and in bloom yet—no sign of a ripe Tomato. We'll have to sell at 40c a bushel because we bought our seeds of a seedsman who claimed his Tomatoes were as early as Salzer's. They are not. Look at Gage; he got \$2.00 a bushel."

Mrs. GAGE: "That's right, Jane; the only way to make money nowadays is to have the EARLIEST vegetables in the market and Salzer's seeds produce them every time! No others are as early."



Salzer's Earliest of All is Positively the Greatest Tomato Novelty of the Century.

(We of course except the Fifty Days the Earliest, because that is earlier.) It is the only really first-class Tomato in America to-day—by early we mean 6 to 18 days ahead of any and all other sorts! We have so wonderfully improved Salzer's Earliest of All Tomato that it is way ahead in earliness and quality of same when first offered. Consequently it is with great pleasure we offer our customers this year a Tomato of such superlative merit in that one feature, viz., earliness (which is really the most important quality of all, not alone to the market gardener, but the home gardener as well). We of course anticipate an enormous demand for seed of Salzer's Earliest of All, so would advise all our friends to favor us with early orders.

WHAT THE FRIENDS OF SALZER'S EARLIEST OF ALL TOMATO SAY.



Martin Hyer, La Crosse Co.: "On June 24th I had the first ripe Salzer's 'Earliest of All' tomatoes—that was exactly 18 days ahead of a Chicago earliest tomato and 21 days ahead of a Philadelphia earliest—Salzer's seeds proved the earliest with me and by all odds the finest."

C. A. Palmer, Lincoln, Neb.: "Your Fifty Days the Earliest Tomato and Lightning Cabbage are the greatest money makers I ever struck. I had tomatoes 30 days ahead of the best gardeners of this place, and beat them all on cabbage."

Frank Escher, Jefferson, Mo.: "My Earliest of All Tomatoes were actually ripe before the earliest I got in Minneapolis showed a sign of ripening. I tell you, no seeds beat Salzer's."

A. Batchelder, Quincy: "With me it proved the earliest by 12 days."

Fred. Walder, St. Paul: "Sold 24 bushels for \$38.00. When my neighbors came in with ripe ones they got only \$1.10 for their fruit."

F. Ogle, Ada, O.: "Your Earliest of All Tomato beat 10 seedsmen's earliest by 9 days."

Jerome Wing, Madison: "It is the earliest in the world, and at the same time the finest early Tomato I ever ate or saw."

A. C. Hirsch, Springfield: "Sixteen days ahead of Friend Newman. He gets his early Tomato seed in Chicago. After this he will use only Salzer's."

C. Wood, Pa.: "It is positively the earliest. Tried 28 seedsmen's earliest, and each was 4 to 20 days later than yours."

It is worthy a trial by everybody, especially for the home garden and market garden. It fills the bill fully for extreme earliness, beauty and deliciousness.

We never weary praising this Tomato. We believe that since its introduction there are more market gardeners and market farmers throughout America who have made money out of same than out of any other variety that has been introduced for 50 years. In the above illustration Mrs. Gage is right. She knows when she has a good thing and does not hesitate to tell her neighbors so, and tell them, too, that Salzer keeps the earliest vegetable seeds.

Now, Salzer's Earliest of All Tomato is the very best early Tomato to grow for general crop, and while it is not as early as Fifty Days the Earliest, which we offer free this year, it certainly gets there quicker and earlier than any other Tomato in America to-day. You are sure to like it. We have greatly improved it for 1899, both in shape, yield, earliness and quality.

Price of Earliest of All Tomato: Pkg., 20c; 3 pkgs., 50c; 7 pkgs., \$1.00; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; lb., \$6.00.

Salzer's Giant Tree Tomato.

We wish you could have seen a long trellis of Salzer's Giant Tree Tomato at La Crosse the past summer. It was a sight worth coming miles to see. There they stood, regular giant trees, ten feet tall, with a hundred pounds or more of great giant, luscious Tomatoes hanging on each vine. That was a sight; and such magnificent Tomatoes, too. Well, sir, we have seen the Salzer Giant Tree Tomato, grown for exhibition purposes, 15 feet tall! Regular climbing trees, and producing fruit of enormous size and delicious quality. One thing is certain, that fruit grown on such tall vines is not troubled by chickens or any other fowl bothering them. It is really a remarkable Tomato; remarkable in size, remarkable for its excellent quality and remarkable that it should grow like a tree. We offer it with great confidence, and believe that our friends will be highly delighted with same. We have seen fruit on the plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., weighing 3½ pounds, of a most delightful quality, round, rich, luscious. It must not be confounded with the Tree Tomato offered by a small firm in Minnesota and Illinois—this is a giant in size and great in quality. When once you grow it, it will always be found in your garden. Why, sir! fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3½ pounds is not uncommon, and such Tomatoes! Fit for kings. Luscious, meaty in the extreme.

Price of Salzer's Giant Tree Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 60c.

H. Buda, N. J.: "Made \$210.00 from the ¼ lb. Salzer's Earliest Tomato. How? Because it was sold 10 days before others came in."

Henry Schmidt, Detroit: "I told my neighbor your Tomatoes were the earliest and best. I cleared \$300.00 on my patch because of earliness; he a trifle less than \$90.00, because they were 2 weeks later."

Louis Kroll, Kan.: "My Tomatoes were ripe and sold before my neighbor's. He got his seed from New York; I from Salzer."



SALZER'S GREAT GIANT TREE TOMATO. Pkg., 20c. David Daniel Tucker's Directions—How to Grow Tree Tomatoes (worth their weight in gold), on each package of seed.

SALZER'S LA CROSSE SEEDLING.

In 1889, on trial grounds (where the year before we had tested many different Tomato seeds), we discovered, standing alone, upright and strong, heavily laden with rich, round, reddish-tinted fruit, a Tomato hill of unusual appearance and low growing habit. As it was a chance seedling we thought nothing of it that its luscious fruit should ripen by July 15th. But the following year, when on a patch of over 2 acres the ripening fruit appeared the first week in July, of unusual size, very handsome appearance and delicious flavor, fit for a king, our surprise and pleasure were great, and we wondered not that our head gardener, who had cared for and reared the seedling, exclaimed in wild delight, "Eureka, Eureka!" While Salzer's Earliest leads the world in early medium-sized fruit the La Crosse Seedling follows so closely upon its heels that we think in a year or two of careful selection it will outrival that sort in earliness. Has large, finely-flavored fruit, averaging in weight 12 to 14 ounces, while specimens on our ground this year weighed 13 ounces, the former being just the size so much sought in the market and for the home. Its strong stalks, upon which the fruit hangs closely, enable one to plant more per acre than of any other variety known to us. It is extremely prolific a single vine in our grounds yielding 108 pounds. This variety will be ripe and sold before sorts like Volunteer, Trophy, Livingston's Beauty, etc., show signs of ripening. The fruit is of a fine size, light purplish red in color, few seeds; ripens evenly; finest family variety ever introduced.



Price of La Crosse Seedling

Reduced to:

Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., \$1.50.

"There is one thing as sure as the rising of to-morrow's sun, Mr. Smith, and that is that Salzer's 50 Day the Earliest is the earliest Tomato in America."



THE
WONDERFUL
LA CROSSE
SEEDLING—
GROWN BY 100,000
PEOPLE IN 1898.

Salzer's Ferris Wheel Tomato.

Tomatoes of this monster, this leviathan, this giant, have been grown weighing 5 lbs., and measuring almost 2 feet in circumference. We studied for an appropriate name and finally concluded to name it Ferris Wheel Tomato, in honor of one of the greatest inventions of the age. This Tomato possesses every good quality to be found in a Tomato. The vines are strong and vigorous, and easily bear their enormous weight of fruit, and when we come to giant size, weight, solidity, no other Tomato begins to approach it.

50,000 IN GOLD.

to the party growing the heaviest Tomato above 5 lbs. during the season of 1899. We believe that with care a Tomato can be grown weighing 5 to 8 lbs., especially of this monster. Quality excellent. It ripens medium early, and is an A No. 1 variety for table use. We are sure that no Tomato offered within the last ten years will create such a sensation as this variety, and not only that, but this Tomato will give you better satisfaction as to quality and yield. Think of 4 to 8 lbs. and 2 feet in circumference. Why not have such Tomatoes? I. J. Schaeffer, New Mahoning, Pa., says: "Salzer's Ferris Wheel Tomatoes are immense. I raised them weighing 3½ lbs. I sold them at 40c a basket; other farmers sold their kinds at 20c a basket. Salzer's Tomatoes brought 100 per cent. more!"

Price of Ferris Wheel: Pkg., 20c; 3, 50c; ½ oz., 60c; oz., \$1.00; ¼ lb., \$3.50; lb., \$10.00.

The Morning Star.



Thousands of our patrons say this is the largest Tomato they have ever seen. They praise the quality, which is delicious in the extreme; they marvel at their size, their perfection of form and their enormous productiveness. Specimen Tomatoes weighed as high as 4½ lbs., while the average weight reported was more than 13 ounces. The fruit ripens evenly, color is of brilliant red, with very solid flesh of delicious flavor.

Pkg., 20c; 2 pkgs., 30c; ½ oz., 40c; oz., 75c; ¼ lb., \$2.00; lb., \$7.50.
Free, see page 74.



One pkg. each of Salzer's First Prize, La Crosse Seedling and Ferris Wheel, only 30c net.

NEW TOMATO—SALZER'S GOLDEN GLORY.

For many years there has been an inquiry for a first-class yellow Tomato, in every respect an equal to the many splendid red varieties that are grown, and in our effort to produce same we have tested every possible variety known. We now offer in Golden Glory what we believe to be by all odds the finest Yellow Tomato grown. We know that it will do credit in every respect to its golden name, and that it will at once leap into popularity; for we know that its excellent quality, its fine grain, its lusciousness, its large yield, and its power to withstand rot, will give it a place at once in every market gardener's field and in every city garden.

What Its Friends Say:

Mrs. Russell, Mich.: "Golden Glory pleased us very much. They are beauties."
Mrs. Brose, N. Y.: "Golden Glory were my constant delight."

Mrs. Wheeler, Ia.: "They are admired by more people than any other fruit."

It is a variety of pre-eminent merit, of good substance, and especially excellent for slicing; the handsome golden yellow slices making a beautiful contrast with the red Tomato.

Price of Golden Glory Tomato: Pkg., 20c; 3 pkgs., 50c; ½ oz., 35c; oz., 60c.

Salzer's First Prize.

For years one of the best second early Tomatoes in existence. It has now given place to New Imperial. Pkg., 10c; oz., 30c; ¼ lb., 75c.



SALZER'S WONDERFUL GOLDEN GLORY TOMATO. 20C.

Perfect Gem Tomato.

Thousands upon thousands of pleased patrons pronounce this the finest and best Tomato ever grown. Color, rich dark red. Remarkably solid, smooth and ripens evenly. It is almost an ever-bearing Tomato, bearing until killed by frost. It is a good shipper, does not crack an enormous yield (80 lbs. from one vine), and of the most delicious flavor. It certainly is the peer among Tomatoes. A trial will convince everybody.

Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.25; lb., \$4.00.

Red Currant.

Very fine for exhibition or to eat raw, as they are as small as a Red Cherry Currant. Pkg., 10c; oz., 25c.

Yellow Pear.

Very delicious for pickles or preserves, especially the latter. Pkg., 10c; oz., 25c.

Tomato—**Crimson Cushion.**

A new race of Tomatoes, of very large size, smooth as an apple, uniform size, very prolific, very long bearing, an excellent keeper and of the finest quality. It has a deep red crimson colored flesh, extremely thick and juicy, and but few seeds. It is one of the finest Tomatoes offered for years. Pkg., 10c; oz., 25c; ¼ lb., 75c.

Ponderosa Tomato.

Well known; of the Crimson Cushion type. Pkg., 10c; oz., 25c; ¼ lb., 75c.

FREE!**TO TOMATO GROWERS!**

We have two new Tomatoes, upon which 10 years of constant improvement and work have been spent. We number them No. X and No. Z. We have a few thousand kernels of seeds which we are selling at 20c a kernel. We will give a package of 5 kernels to anybody ordering Tomato seed from us to the amount of \$1.00. We wish this to fall only into the hands of Tomato growers who can appreciate a really grand thing, hence this special offer. A \$2.00 order will get (both X and Z) 2 packages; a \$3.00 Tomato seed order gets 3 packages; a \$5.00 Tomato seed order, 5 packages. Price, per pkg., \$1.00.

NEW IMPERIAL TOMATO.

Over this new acquisition Eastern seedsmen went fairly wild, claiming for it everything in the line of earliness, beauty and solidity of fruit. We have given it two years of careful test, and now offer it for the first time. It is not nearly as early as our 50-Day the Earliest, it is 8 days behind Salzer's Earliest, but is the earliest Tomato otherwise that we know of. By this we mean that it is earlier than any of the other seedsmen's earliest sorts. We always make an exception of Salzer's 50-Day the Earliest and Salzer's Earliest Tomatoes, these two varieties being earlier by 8 to 15 days than any variety grown in America to-day. The fruit of the new Imperial Tomato is very large, it is finely shaped, smooth and very thick, juicy, of beautiful color, and contains but very few seeds. It is an extremely prolific variety, plants yielding 1½ to 2 bushels of fruit during the season. We cordially recommend everybody to give it a trial. Our seed is saved from only select fruit, and is very choice. Pkg., 10c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.50; lb., \$5.00.

Sumatra Fig Tomato.**4 GREAT RARITIES.****1. Sumatra Fig Tomato.**

A beautiful and valuable variety of Tomato, used for making Figs. The plant grows in the form of a bush, 2 to 2½ feet high, literally covered with rich, golden fruit. When 18 inches or 2 feet high, the plant should be stalked or trellised to prevent its being broken down with the immense load of fruit.

IN 1898

it again covered itself with glory, and our lady friends are pleased in having stored away for winter use a good proportion of Fig Tomato preserves.

The beautiful Fig Tomatoes are about 1 inch in diameter and as even in size as if they had all been cast in one mould. The skin and flesh are a rich golden yellow, solid, thick-meated, with a flavor similar to other Tomatoes, but much sweeter and more palatable. For preserving or pickling they are perfectly delicious, and when canned or dried in sugar, like Figs, make excellent pies or tarts for winter use. Pkg., 20c; 3 pkgs., 50c.

How to make Figs out of the Sumatra Fig Tomato is described so clearly and fully on every packet of seed that any one can make them.

CALIFORNIA FIG.—a well-known Fig Tomato variety. Pkg., 20c.

2. Strawberry or Winter Cherry Tomato.

A dozen plants or more of this magnificent Strawberry Tomato should be found in every garden. They are especially the delight of the children, who eat this healthy, finely flavored luscious fruit with great relish. Prepared as preserves they are almost unequalled, in richness and delicacy of flavor, rivaling the Fig. Indeed, cake baked from the preserves of this Tomato seeks an equal. We are sure you will be delighted with same, either as a fruit to eat raw or as preserves.

Pkg., 20c; 2 pkgs., 30c; ½ oz., 65c oz., \$1.25.

1 Package each above 4 Great Rarities, which includes Climbing Orange, only 35c.

Low-Priced Standard Tomatoes.

One Hundred Day—Very early; the earliest. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Turner's Hybrid—A large Tomato. Pkg., 5c; oz., 25c.

Mikado—Similar to above. Pkg., 5c; oz., 25c.

Lorillard—Very early. Pkg., 10c; oz., 30c.

Atlantic Prize—Early. Pkg., 5c; oz., 25c.

Favorite—Is of fine form; excellent flavor, dark red. Pkg., 8c; oz., 15c; ¼ lb., 50c.

Conqueror—For years the best early variety. Pkg., 3c; oz., 15c; ¼ lb., 50c.

General Grant—Very popular; red color; early. Pkg., 8c; oz., 15c; ¼ lb., 50c.

Volunteer Tomato—Bright red color; weighs from 6 to 10 ounces; flavor is remarkably pleasant; the pulp and side walls are firm. Pkg., 3c; oz., 15c; ¼ lb., 50c; lb., \$1.50.

Early Mayflower—One of the quickest ripening, glossy red Tomatoes. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Trophy—The standard for size, solidity and smoothness; largely grown in the East. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Cardinal—Color, brilliant cardinal red; ripens uniformly; very heavy and productive. Claimed to be the finest yet introduced. Pkg., 8c; oz., 15c; ¼ lb., 50c.

Paragon—One of the largest round Tomatoes in cultivation. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Acme—Purplish red, always smooth and perfect. One of the best Tomatoes for all purposes. Early. Pkg., 3c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

Livingston's Beauty—Color, glaring crimson. Ripens evenly, is smooth; skin tough, and an excellent shipper. Pkg., 3c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

Royal Red—A splendid sort, of fine quality. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Golden Dome—A golden Tomato we used as a premium last year. Pkg., 20c; oz., 50c.

We can furnish all standard varieties of Tomatoes, as New Stone, Autocrat, Buckeye State, Fordhook First, etc., etc., in fact, all catalogue sorts (we put on our trial grounds upward 200 varieties) at the uniform price of: Pkg., 5c; oz., 25c.



NEW IMPERIAL TOMATO, ONE-HALF NATURAL SIZE. PKG., 10c.

4. Climbing Orange.

A magnificent novelty, of rich flavor and delightful fragrance. See page 55 for the description. Pkg., 20c; 3 pkgs., 50c.

3. Salzer's New Improved Peach Tomato.

Imagine a Tomato that at first glance reminds you more of a fine, good sized Peach than anything else, and you have Improved Peach Tomato.

The Improved Peach Tomato has a beautiful Peach-like color that resembles the delicate bloom of a Peach; it is twice as large as the old sort. Skin is remarkably thin, and can be peeled like the skin of a Peach. We know of nothing that will attract the attention of visitors to your garden to so great an extent as a few vines of this Improved Peach Tomato, as it is astonishing how few people know that they are Tomatoes at first glance.

Pkg. 20c.; 3 pkgs., 50c.

Salzer's Giant Peach Tomato.

A large, well-known sort. Pkg., 20c.

A large, well-known sort. Pkg., 20c.



Sumatra Fig Tomato. PKG., 20c.



Strawberry or Winter Cherry Tomato. PKG., 20c.

SQUASH.

It is a fact known to market gardeners that Northern-grown Squash, Melon, Cucumber, Cabbage and Onion seed is worth 50 per cent. more for large yield and for earliness than Eastern stock.

SALZER'S IMPROVED HUBBARD SQUASH.

The price of the following 4 sorts is:

1. White Bush—Scalloped, early summer. The earliest of all.
2. Yellow Bush—Scalloped, early summer.
3. Yellow Crook Neck—Standard early.
4. Pineapple—This new variety has both skin and flesh of a pure creamy white color; good quality, flesh very thick and fine-grained.

Dunlaps Early Prolific.

No variety can compete with it for earliness. Its color is a brilliant orange red; quality excellent; a good keeper. Pkg., 10c; oz., 15c; lb., \$1.00.

The Faxon Squash.

Can be used as very early, as medium and late, as it keeps all winter. Flesh deep orange yellow. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.10, postpaid.



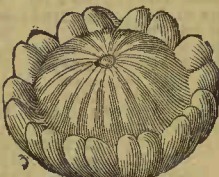
THE FAXON.

Red China—Rich orange yellow; firm, fine-grained, sweet, weighing 5 lbs. each; Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

Boston Marrow—Fine, yellow for fall use. Pkg., 5c; oz., 15c; ¼ lb., 20c; lb., 60c.

Golden Custard Bush—Frequently grows 2 feet in diameter. Makes pies richer than custard. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00.

Pikes Peak—Splendid keeper. Its flesh is solid, thick, sweet and of a beautiful orange color. Pkg., 5c; ¼ lb., 15c; lb., 50c.



GOLDEN CUSTARD.



MIXED SQUASH SEED—Many sorts and kinds. Pkg., 10c; oz., 15c; lb., 75c.



GREAT CHILI SQUASH.

Mixed Squash Seed.

Here we have hit it! All of above Squash varieties and many more sorts we have mixed and put up in large packages. We find this mixture very popular, just the thing to select for yourself after you see a great many sorts in all shapes, varieties, styles, oblong or round, flat or long, green, yellow, creamy, dark—yes, in endless colors and sorts, growing, and from all these select the sorts best adapted to your soil and climate. Large pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 5 lbs., \$2.50.

Mixed Pumpkin Seed.

Lots and lots of Pumpkin Seed. Mixed all sorts and kinds; is fully described and shown on page 80, where we offer Pumpkin seed as a great premium to farmers! Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 75c; lb., \$1.00.



THE GREAT HUBBARD SQUASH. Pkg., 10c; oz., 15c; lb., 75c.

Our Improved Hubbard Squash is the great Winter Squash of the century. It is the Squash that has made several market gardeners rich to our knowledge. There is fabulous money in 10 to 20 acres of this grand Squash. Our improved Hubbard is a careful selection of only the finest, most perfect fruit, and the result is uniform shape and size. The Hubbard is unquestionably the very best Winter Squash grown. Upward of 16,000 lbs. have been grown on an acre. The fruit is large, dry, fine-grained; flesh of excellent quality, and among all Squash the best keeper. A package furnishes enough for family use. We sell this seed largely in Chicago, where it is known as the best Hubbard in the world. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 5 lbs. (sufficient for 1 acre), \$3.00.

We can furnish a cheap strain of Hubbard Squash, such as is offered in Chicago, Rockford, etc., at: Pkg., 5c; ¼ lb., 15c; lb., 45c.

Price of the following 9 sorts is: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

1. **Bay State**—Color of skin blue-green, flesh deep bright golden yellow; attractive; sweet and tender; enormously productive; average weight, 12 lbs.

2. **Mammoth Bush**—An excellent large strain, earlier than the common stock; creamy white and average double in size; a prolific bearer; a splendid variety for Southern shippers.

3. **Fordhook**—A bright yellow, winter variety. The flesh is dry and sweet. Keeps sound until spring. Rapid, strong grower. Thick meat.

4. **Marble Head**—Flesh of lighter color than the Hubbard, while its combinations of sweetness, dryness and delicious flavor are really remarkable. No. 4.

5. **Essex Hybrid**—The finest-grained, sweetest richest-flavored, best-keeping, thick, solid flesh variety grown.

6. **Putnam**—Fine-grained, sweet dry variety. See cut No. 6.

7. **Perfect Gem** (No. 7)—Fine for summer and winter; creamy white color; thin skin, with fine-grained, deliciously flavored flesh.

8. **New Egg Plant**—So named from its peculiar fitness for cooking like Egg Plant; bushy.

9. **Cocoanut**—Small size, but remarkably heavy and very prolific; rich flavor.

HURRAH!

Here we have a Squash and a Pumpkin that, for giant size can't be beat. We would like to see a Squash grown "bigger" than a Pumpkin. Which of the boys will do it and win the prize? \$10.00 to the person growing the largest Pumpkin and \$10.00 to the person growing the largest Squash. That is \$20.00 you can make by growing a big Squash and Pumpkin.

Squash—Great Chili.

This is the Squash that is to beat the Pumpkin, and where is the boy who will raise the biggest Squash known? Specimens have been grown weighing 297 lbs. The largest in 1898 weighed 290 lbs., won by Johnnie Noll, Ill. Boys and girls alike compete for the prizes. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.10.

SALZER'S

Mammoth Pumpkin.

The heaviest in 1898 weighed 240 lbs. won by Gertie Holway, Kansas. Just think of a field of these giants! It is the great prize-taker at fairs, etc. Give the boys and girls a chance growing them. \$10.00 to the one growing the largest Pumpkin. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.10.

IT PAYS

TO BUY NORTHERN GROWN SEED



SALZER'S MAMMOTH PUMPKIN. Pkg., 10c; oz., 20c; lb., \$1.10.

THE YANKEE PIE.



A splendid Pumpkin, produced through careful selection of the sugar varieties. We are sure that no Pumpkin ever introduced has given more genuine pleasure to our customers than this Yankee Pie. The Pumpkin is not large but is of a delightful quality, just the quality to make excellent pies, such good old-fashioned Pumpkin pies as "mother used to make." We know you will like them and know this variety will give you great satisfaction. It is extremely early, remarkably prolific, yielding 6 to 12 medium-sized Pumpkins to a vine; of great excellence; Flesh very thick, fine-grained, sweet, sugary, and of splendid quality for pies. It is the earliest pie Pumpkin we know of, and the best.

Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25; 5 lbs., \$5.00.

New Japanese
Pie Pumpkin.

This remarkable variety comes from Japan, and has proven a valuable addition to our pie and cooking Pumpkins. The flesh is very thick, and of a rich salmon color, nearly solid, the seed cavity being very small in one end of the Pumpkin; unusually fine-grained, dry and sweet, having much the same taste

and appearance as Sweet Potatoes, making pies as rich without eggs as other varieties do with. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

Winter Luxury.

This we recommend as one of the best pie Pumpkins; an excellent keeper and enormously productive. It is very finely netted, and in color it is a golden russet. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.50.

SPINACH.

A very important crop for market gardeners; is grown largely by the wide-awake gardener, for there is money in it. For early spring crop, sow in Sept. and cover with coarse straw in winter; for summer use sow in early spring successively until July.

Salzer's Savoy—This is the best spring, summer and fall Spinach we know of. It is very hardy to resist weather, grows quickly and refuses to seed to a remarkable degree. It is grown now by thousands of Spinach growers. On account of its shy seeding qualities the price is higher. Very fine; produces nearly twice the weight of crop. Pkg., 10c; oz., 15c; ¼ lb., 25c; ½ lb., 50c; lb., by express, 50c; 10 lbs., \$4.00.



NEW VICTORIA.

SPINACH, SALZER'S SAVOY.**DOUBLE THE YIELD OF OTHER SORTS PER ACRE**

Round Summer—The finest round summer variety; tender and sweet; largely grown. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; 10 lbs., \$2.75.

Winter Prickly—A splendid fall and winter sort. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c.

Long Standing—Stands long before running to seed; valuable on this account; tender and sweet. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; 10 lbs., \$2.75.

Above sorts in 25 lb. lots, 15c per lb.

NEW VICTORIA SPINACH.

The leaves are thick and spread out flat upon the ground. In our trials of Spinach late spring it outyielded every other variety, and at the same time stood longer before going to seed. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c; by express, lb., 25c.

TOBACCO.

Wisconsin is taking the lead as a grower of fine Tobacco. Indeed, tobacco-nists from all over America buy here and pay fancy prices.

Salzer's Improved Havana—Our importation. Very fine, early and of excellent quality. Pkg., 10c; oz., 30c; ¼ lb., 50c; lb., \$2.00.

WISCONSIN HYBRID. (See cut.)

A cross between two standard sorts. Is extremely early and of fine leaf. This Tobacco has taken many first prizes. It is very fine, early, and the leaf is much sought. The fact that we sell it largely in Virginia and Kentucky is proof of its excellence. Pkg., 10c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00.

Connecticut Seed Leaf—Pkg., 5c; oz., 20c; lb., \$2.00.

Kentucky Home—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.75.

Missouri Leaf—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.75.

PRINCE BISMARCK.

While in Germany we obtained Tobacco which is the favorite variety smoked by the great chancellor. It is early and of excellent quality. Stock scarce. This sort did splendidly the past summer in Wisconsin, Indiana, Illinois and the great West. It cures easily and is very fine. Pkg., 15c; ½ oz., 65c.

GENERAL GRANT.

The earliest of all Tobacco sorts. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.75. **Cinnamon Scented**—A fine Tobacco having the delightful cinnamon flavor. Pkg., 10c; oz., 35c; ¼ lb., 85c; lb., \$3.00.

Yellow Oronoco—A splendid leaf Tobacco. Pkg., 10c; oz., 30c; lb., \$2.50.

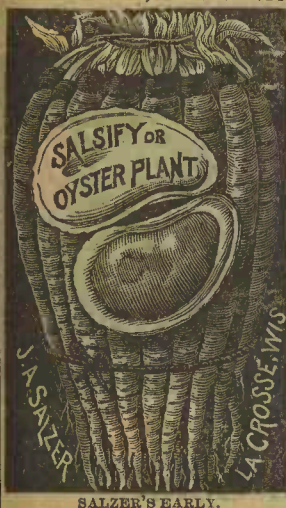
Yellow Pryor—A sterling sort; early. Pkg., 10c; oz., 30c; lb., \$2.50.

White Burley—Greatly sought; early; large leaf. Pkg., 10c; oz., 35c.

Hyc—Has a great sale in the East. Pkg., 10c; oz., 35c; lb., \$2.50.

TOBACCO MIXTURES.

All of above sorts mixed. This is a good way to select your sorts. Pkg., 10c; oz., 30c; lb., \$2.50.



SALZER'S EARLY.

The soup and salad made therefrom have a delicious oyster flavor. Treat as Carrots, grow rapidly. No vegetable excels this for soups, that is if you are fond of the oyster. Can be stored in cellar for winter and you can have oyster soup without the expense of genuine oysters.

Salzer's Early—Roots mature early, are large and of fine flavor. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.80.

Common Salsify—Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.25.

Scorzonera, or Black Oyster—Pkg., 5c; oz., 25c; lb., \$2.25.

Sandwich Island—Very large, growing double the size of other sorts. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60.

This new variety is distinguished for its exceedingly dark green color, and also for its very long standing qualities, being from 2 to 3 weeks later than the ordinary "long standing."



PRINCE BISMARCK

PKG., 15c.



WISCONSIN HYBRID. PKG., 10c.



coal, wood and Sunflowers, I have settled upon the last named as the cheapest and best fuel for treeless Dakota. I grow one acre of them every year, and have plenty of fuel for one stove the year round, and use some in another stove besides. I plant same in hills, the same as corn (only three seeds to the hill), and cultivate the same as corn. I cut them when the leader, or top flower, is ripe, and let them lie on the ground two or three days. In the time I cut off all the seed heads, which are put into an open shed with a floor in it, the same as a corncrib. The stalks are then hauled home and packed into a common shed with a good roof on it." Nothing better for fattening cattle.

Price of Jumbo: By mail, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c; by express, pkg., 10c; oz., 20c; lb., 35c; 5 lbs. (for 1 acre), \$1.50.
MAMMOTH RUSSIAN—Fine, large sort. Oz., 10c; lb., 35c; 10 lbs., by express, \$1.50.

African Black Giant Sunflower Novelty.

Specimens have been grown measuring 9 feet in circumference. It is something wonderful. Now, this is the Giant, and it, with the Jumbo, is extremely profitable to grow. An acre is good to let hogs and cattle run in during summer for shade and nourishment, if not wanted for feed. If you have a dozen chickens you will find it profitable to plant a package; if you have more plant an ounce or a pound, as it is the healthiest food in the world for fowls! One grower in Nebraska writes: "We are all right. Have 10 acres in your Sunflower. This furnishes fuel, and food for lots of chickens, cattle, swine, horses and sheep. The proceeds will keep us alive until next crop!" Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 50c; 5 lbs. (for 1 acre), \$2.25.



Salzer's Seeds Never Fail.

White Beauty Sunflower.

After years of careful selection we are rewarded with a purely-bred Mammoth Single-head Sunflower with pure snow-white seeds, which, on account of the deficiency of strong coloring matter in the outer covering of their hulls, are much superior to the darker sorts for stock and poultry food. Pkg., 10c; oz., 15c; lb., 35c, postpaid.

RUTABAGA.

Salzer's Rutabaga and Turnip seed enjoy an enormous sale on account of the sweet, juicy product of their crops. It will pay you to pay 20c to 50c a pound more for our seed than such as you buy in stores. Our seed produce big crops of fine, sweet, juicy, rich Rutabagas.

MAMMOTH RUSSIAN.

A new yellow Rutabaga, of excellent qualities; enormous cropper; splendid for stock. The finest and largest of all; sweet, juicy, rich. It outyields such sorts as you buy in hardware stores, etc., three to one! It is the best Rutabaga for the farm for big crops of juicy Rutabagas in the world. No mistake, either! A magnificent Rutabaga, either for house use or for feeding to stock. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, pkg., 10c; oz., 15c; lb., 55c; 10 lbs., \$5.00.

1000 BUS. PER ACRE.



New Rutabaga, All Gold.

Probably the very finest of Rutabagas for table use. It is not so large as our Mammoth Russian, found fully described above, but it makes up in quality. The flesh is of a beautiful golden yellow, of the choicest quality, and of excellent flavor and remarkable keeping quality. We distributed

10,000 TRIAL PACKAGES

all over the world where our patrons reside, and it is surprising how many hearty recommendations ALL GOLD receives. Of the hundreds, we select at random the following from Rev. David Forsythe, President of Amity College, Iowa: "You sent me a premium package of Rutabaga Seed—ALL GOLD—which I planted and grew. I think they are the sweetest and best I ever ate."

PRICE OF ALL GOLD RUTABAGA.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00; 5 lbs., \$4.50; 10 lbs., \$7.50.

STANDARD RUTABAGA VARIETIES.

The following sorts are standard varieties here in America. They are all good, fine sorts for stock and house use, but if you want something really fine for the table, then by all means take either ALL GOLD or our Great Mammoth Russian. These two last-named sorts are the peers of any rutabaga. They are worth double any other sorts offered in America. Please remember this.

Price of the following 6 sorts: Pkg., 5c; 3 pkgs., 10c; oz., 8c; ¼ lb., 15c; lb., 38c; by express, pkg., 3c; ¼ lb., 10c; lb., 30c; 10 lbs., \$2.50.

1. White Sweet Russian—Best White Rutabaga. Excellent.
2. Laing's Purple Top—Popular sort; very productive; keeps well.
3. Swirling's Liverpool—A fine sort; firm, productive, splendid.
4. Carter's Imperial—A magnificent Rutabaga; largely used.
5. American Purple Top.
6. Sweet German Rutabaga—A splendid sort; well worth a trial.

Postpaid:
 Pkg., 5c; 3 pkgs.,
 10c; oz., 8c; ¼ lb.,
 15c; lb., 38c.

MIXED RUTABAGA SEED.

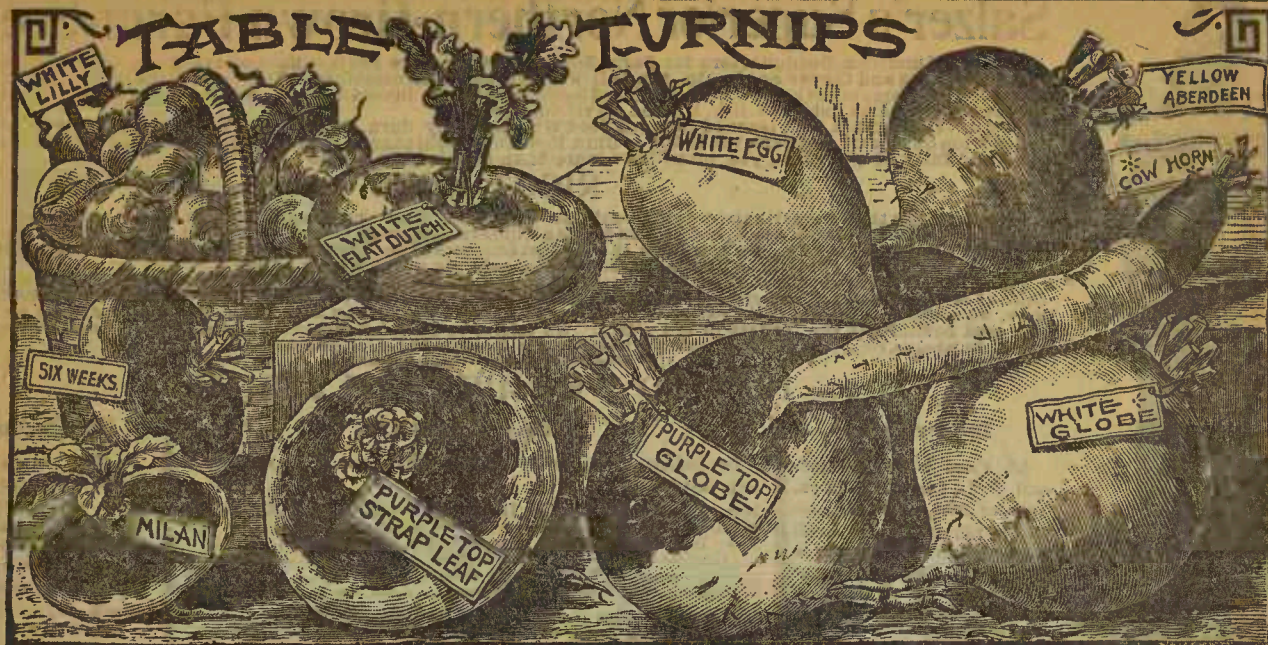
There is a demand for mixed seeds, and especially so of Rutabagas. We have therefore gathered together above sorts and several others we do not list, and made a great mixture. These many sorts give you an opportunity to test each kind and select for your next year's use. They are fine and of richest quality. Pkg., 10c; oz., 15c; ¼ lb., 25c; 1 lb., 50c; postpaid; by express, 1 lb., 40c; 10 lbs., \$3.00.



ALL
 Package,

GOLD.
 10 Cents.

Salzer's Turnips are rich and juicy.



Salzer's Turnips are rich and juicy.

PRICES FOLLOWING 11 SORTS: Pkg., 3c; oz., 10c; $\frac{1}{4}$ lb., 15c; lb., 38c; by express, lb., 30c.

1. **Early Six Weeks**—About a week later than Early La Crosse. A very popular variety.
2. **Early Purple Top Milan**—The bulb is flat and of medium size, very tender, sweet and white. It is an excellent keeper and sells rapidly in the market.
3. **Early White Flat Dutch**—Rapid growth, tender and sweet.
4. **Purple Top Strap Leaf**—This is the standard purple top turnip, growing to good size, excellent quality, sweet, juicy and tender; good for the kitchen or for stock.
5. **Purple Top Globe**—A superior variety much grown throughout Europe and America. It's splendid for stock and kitchen use.
6. **YELLOW ABERDEEN**—A sweet yellow Turnip, being particularly adapted to table use. It is in many places used in place of a Rutabaga, and sells quickly when its excellent qualities are known.
7. **Cow Horn**—Flesh white, grows rapidly, long; excellent for table use. It's in great demand among many stockmen who prefer this to any other variety except Milk Globe.
8. **Large White Globe**—The standard large globe; for house or stock. More seed is sold of this variety than any other sort except Salzer's Milk Globe. It's a great turnip and is in demand everywhere and sure to give great satisfaction.
9. **White Stone**—A superior early sort. Very fine for early fall.
10. **Orange Sweet**—Excellent variety.
11. **Yellowstone**—Much prized, fine appearance and sweet.

White Lily Turnip.

White Lily—A beautiful, medium large, round to oblong, pure white, tender, juicy, sweet, very early Turnip. One of the finest early table varieties known. Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.25.



Early La Crosse.

Unquestionably the very earliest turnip grown; a fine, pure white sort, purplish top, few leaves, of excellent flavor. This sort has taken every prize where exhibited for very early. Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 20c; lb., 75c; lb., by express, 85c.

MIXED TURNIP SEED.

Just the thing when you want but a package or an ounce of seed. All sorts and varieties, long, round, oblong, etc., of Turnip Seed in this mixture! Gives you an opportunity to test them all!

Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 25c; 1 lb., 50c, postpaid.

Mixed Rutabaga Seed, same Price.

New White Egg Turnip.

Our seed has been grown with great pains, and we believe it will satisfy the most critical market gardener. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. In our estimation it falls a little short of the White Northern in quality, but it is earlier than the Northern and is better known in leading markets. All in all it is one of the most useful Turnips of the list. Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 20c; lb., 75c.

Salzer's Milk Turnip.

Well there are upward of 50,000 people who have grown this great turnip the past ten years, and never a complaint and nothing but words of praise. You surely will join the procession if you but try this grand, juicy, tender turnip!

Here you have the best white Turnip for winter use grown. It is globe-shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture—in a word, it is perfection. Just the Turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market. Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 25c; lb., 75c; by express, pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 20c; lb., 65c; 10 lbs., \$5.00.

800 BUS. PER ACRE. OF RICH MILK-PRODUCING FOOD. SWEET! TENDER! JUICY! NUTRITIOUS!

SALZER'S MILK TURNIP.

Hear This in Regard to Salzer's Milk Globe Turnip.
S. McYanghey, Randville, Mich., says: "I sowed an oz. package of your Turnip May 21st. There will be about 100 bushels. They are all very large, regular size and of excellent quality. One weighed 9 lbs., another 11 lbs., the largest was 38 inches in circumference."

800 BUS. PER ACRE.

PRICE BY MAIL

Pkg., by mail, free, 10c; oz., 15c; $\frac{1}{4}$ lb., 25c; lb., 75c; 10 lbs., \$5.00. This is the greatest eating Turnip for winter use in the world!

1595+230.
10-8.

PRICE BY EXPRESS

Pkg., by express, 10c; oz., 15c; $\frac{1}{4}$ lb., 20c; lb., 65c; 10 lbs., \$5.00; 100 lbs., \$40.00.

It is well to remember, that the finest Turnip for fall and winter use, for either table or stock, is Salzer's peerless Milk Turnip.

Salzer's Superior Northern-Grown Farm-Seeds

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin, North and South Dakota. An illustration of one of our great farms is given below where ex-Gov. Sheldon and Lieut. Gov. Harried are visiting same.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states increase the yield fully 50 per cent.; yes, oftentimes more than doubled the yields!

RIGHT HERE

We want to say that we delight in doing business with the farmer; he knows what he wants and takes care of what he buys in the line of seeds, and to him above all others, and to his lively interest in our behalf, our enormous increase of business is due. We now have the largest business of its kind in the world, but we must not rest until every farmer in our great land plants Salzer's seeds, gets big crops and is happy.

With the liberal support and hearty co-operation of the farmer, we shall, in the future as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmers a great good. Our success in this line has been signal, and the farmer stands by us, for our seed business is the largest in the world. We believe we have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the average yield largely; yes, often doubled it.

HOW DO WE SHIP FARM SEEDS?

By Freight.

All Farm Seeds, Potatoes and Tools, from page 79 on, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers. In all cases we use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

CHEAP FREIGHT.

The freight charges at the time of writing would be, on 100 lbs., to points in—

Iowa, Minnesota, Wisconsin, Illinois, Michigan, Indiana,	\$0.25—\$0.50
Missouri, Ohio, Kansas, Nebraska, the Dakotas, about..	.40— .75
New York, New Jersey, Pennsylvania, Connecticut,	
Georgia and Eastern States, about.....	.50— .90
Texas, Louisiana, Florida, New Mexico, about.....	.80— 1.20
California, Washington and Oregon.....	1.50— 2.50

At such low rates it will pay you to order our Northern-grown heavy-cropping seeds. They double yields and give glorious crops.

By Express.

It often happens that we can send by express, at slight advance of 10c to 20c on a 25-lb. package, instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.



This illustration is to show ex-Gov. C. H. Sheldon, Lieut. Gov. Chas. N. Harried, State Auditor J. E. Hipple, Land Commissioner J. L. Lockhart, Prof. J. H. Sheppard of Brookings College, Congressman J. A. Pickler, together with Senator Geo. Schlund, Senator J. W. Orcutt, Hon. H. C. Walcott, Hon. W. C. Kiser, Hon. S. R. Gold, Hon. C. E. Cambern, Hon. L. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben R. Hoover, Hon. F. D. Hinds, and many thousand others, who viewed our trial grounds and farms in Dakota the past season, as railroads reduced rates from all parts of the state to this farm, in order that the farmers and others might profit thereby. Prominent newspapers throughout America have had descriptions of this farm, such as the *Chicago Daily Inter-Ocean*, the *Tribune*, *Herald*, *Farm*, *Field* and *Stockman*, *Minneapolis Journal*, *St. Paul Pioneer Press*, *Dakota Farmer*, together with almost every paper published in the State of South Dakota, many of the editors having visited same and reported thereon. Our Exhibition car was visited by more than 200,000 people during the Trans-Mississippi Fair at Omaha.

The Magnificent Appearance

Of Wheat, Barley, Oats, Potatoes, Corn and Grasses, together with hundreds of varieties of vegetable and forage plants, was universally commented upon. Indeed, we have hardly ever seen any crops that looked better anywhere. While in Europe recently we saw fine Oat and Wheat fields, but we are sure that our yield on the Dakota farm was almost double the yield of the European farms, and we are glad that we can offer to our customers this year such a magnificent strain of seeds.

Of Tremendous Interest

they have the yield too high, for Potatoes were not so large a crop as many supposed last year. After all, if you plant Salzer's Potatoes, it pays you, even if you get 12½ cents a bushel. Why, the editor of the *Rural New Yorker* had from Salzer's Earliest Potato (besides being the earliest of all the varieties he tested) a yield of 400 bu. per acre. Now, take this at 12½¢ a bushel, means \$50.00 per acre, 50 acres \$2,500.00. What crop pays you better, Mr. Farmer?

In addition to the above named 1,600 acres, our company owns and controls other lands in the Dakotas, and large tracts in Minnesota and Wisconsin, for the production of Salzer's far-famed Northern-grown seeds. Our crops have been unusually fine, quality high, and we are prepared to please every customer who will favor us with his order.

PREMIUMS.

We want to make it an object for you to see your neighbor, and have him order seeds with you, so that you can send in large orders, and thus receive the seeds at reduced prices, as you will notice the greater the number of bushels the cheaper the price. Thus, with the Big Four Oats, 1 bushel costs \$1.50, 25 bushels \$27.00, a saving of \$10.50 on 25 bushels.

In addition to getting seeds cheaper by having large orders, we give the following premiums: Premiums are only sent with your order when you ask for same. On all farm seed orders netting \$10.00 or over we allow you to select any of the following eight premiums: Suppose your order is for \$55.00, you could then select, if you chose, a No. A1 Bell for the first \$25.00, or any of the other premiums for the balance, \$30.00. You need not select only of one variety, but of as many of the following as the amount of your order entitles you to, in addition, we always aim to throw in extra seeds.

1. The Bell.

It would do your heart good to read the hundreds of testimonials and hearty indorsements received, especially from the farmers' wives, on our bell premium. It is just the thing they want, as it is a great saving of time and many a step to the good housewife. It is a great convenience. Every farmhouse will find a bell to call their help quickly a great advantage. Here is a Premium Bell that you can get with little effort, whose clear sound can be heard a full mile. An hour spent with your neighbors soliciting orders for our Farm and Vegetable Seeds gives you the Bell.

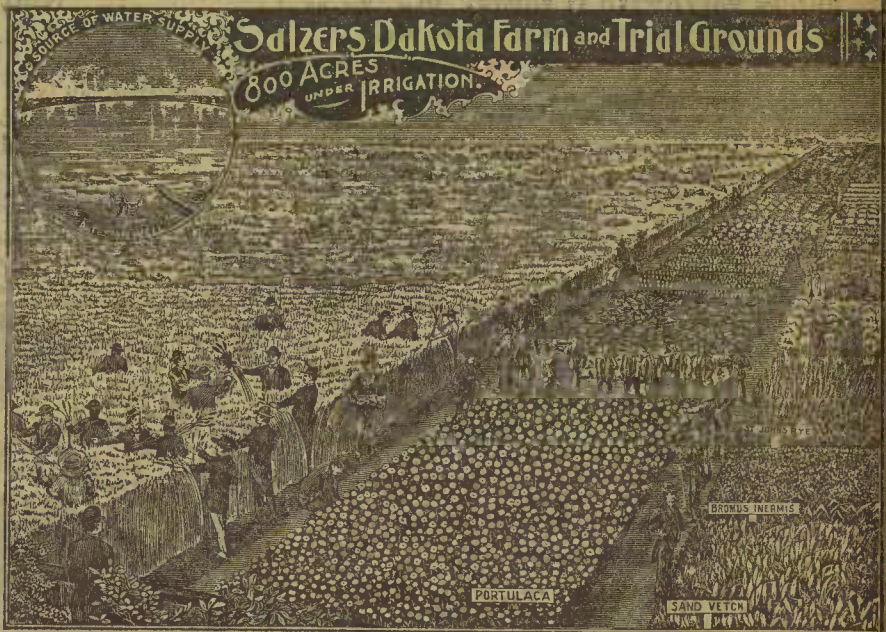
OUR PREMIUM BELL.

Order netting \$25.00—No. A1 Bell, weight 40 pounds..... \$ 5.00
Order netting 35.00—No. A3 Bell, weight 75 pounds..... 7.50
Order netting 50.00—No. A4 Bell, weight 104 pounds..... 10.00

These Bells are sent only when farmers request same, otherwise we make our own selection.

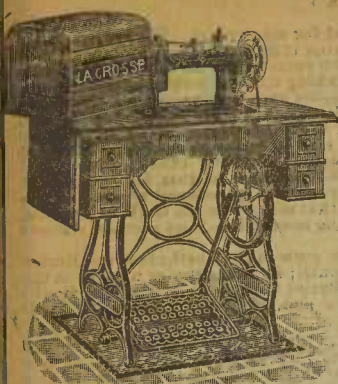


Premiums only sent with order when you ask for same.



Ex-Gov. Sheldon, State Officials and Others Visiting Our Trial Farm.

2. The La Crosse Sewing Machine.



This Sewing Machine is made for us in large quantities; is simple in construction, light running, easily managed, and warranted for 10 years. It is unique and attractive in style, and elegantly finished. It is listed everywhere at \$55.00, but our contract with the manufactory is so large that we can afford to sell them for the ridiculously low price of \$17.50 cash with order, or if our customers will send us an order for \$100.00 worth of Seeds, Plants, Tools, etc., taken at random from our catalogue, we will forward this machine free. The easiest way to get the machine and make your good wife happy is to see your neighbors and take orders for \$100.00 worth of Seeds, Plants, Tools, etc. You have no idea how easy it is to get up a large order if you will make up your mind to do so. It is used with great satisfaction by Mrs. Salzer, and will surely please. Cash price, only \$17.50.

3. Early Russian Millet.

(See page 92.)

Of this Millet we give the following:
 On a \$3.00 order we give 1 lb., cost.....\$0.25
 On a 5.00 order we give 5 lbs., cost..... 50
 On an 8.00 order we give 10 lbs., cost..... 1.00
 On a 10.00 order we give 15 lbs., cost..... 1.50
 On a 15.00 order we give 25 lbs., cost..... 2.25
 On a 25.00 order we give 50 lbs., cost..... 4.00

4. Bismarck Hog Food.

This wonderful Pea (See page 82) we give as premiums as follows on your orders:
 A \$5.00 Farm Seed order gets 1 pk.....\$0.75
 A 7.00 Farm Seed order gets 2 pks..... 1.25
 A 10.00 Farm Seed order gets 3 pks..... 1.75
 A 12.00 Farm Seed order gets 4 pks..... 2.00
 A 16.00 Farm Seed order gets 8 pks..... 8.75

5. The McKinley Rocker.

This splendidly built rattan-chair we give free with each order for \$25.00 worth of Plants, Trees, Vegetable seeds, etc. The chair is worth \$6.00 in any market. Our cash price, \$3.90.



THE MCKINLEY ROCKER.
Our cash price, \$3.90.

SALZER'S MATCHLESS FIELD PUMPKIN SORTS



Salzer's Magnificent Pumpkins.

We have concluded this year to offer to our farmer friends the most magnificent mixture of Pumpkins imaginable. We have gone to foreign countries, to Russia, Austria, Japan, Italy, France, Canada and the United States to get every known variety into this mixture, and we believe that our farmer friends, who will give it a trial, will be more than delighted with the great results that they will achieve thereby. We have found that for hog food and for cattle food, for poultry, and even for sheep, that the Pumpkin proves a very beneficial addition to their food. For cattle the pumpkin can simply be thrown into the yard and turned open, while they can be fed to any animals if run through one of our Rot Cutters, illustrated in rear of our catalogue. As a general rule, a Pumpkin seed is planted with corn, and in that way two crops are grown from the same piece of land. The best way, however, is to devote a acre or two to the growing of Pumpkins, and to plant same in hills six feet apart and the rows eight feet apart. Put in from five to eight kernels to a hill, and in this way you will get about one thousand hills to the acre.

This magnificent mixture contains everything new to us in the Pumpkin line. There are big Pumpkins and little Pumpkins, oblong, round, oval; indeed, very imaginable sort, from the smallest to the jumbos. We have decided to give the Pumpkin as a premium this year, and we trust that thousands of our farmer friends will avail themselves of getting this magnificent mixture free. It is given with orders as follows:

We Give the Following Premiums:

or a \$3.00 Farm Seed or Tool order 1/2 lb. Pumpkin Seed, worth.....\$0.50	For an \$8.00 Farm Seed or Tool order 2 lbs. Pumpkin Seed, worth.....\$2.00
or a 4.00 Farm Seed or Tool order 3/4 lb. Pumpkin Seed, worth..... 75	For a 10.00 Farm Seed or Tool order 3 lbs. Pumpkin Seed, worth..... 3.00
or a 5.00 Farm Seed or Tool order 1 lb. Pumpkin Seed, worth..... 1.00	For a 15.00 Farm Seed or Tool order 5 lbs. Pumpkin Seed, worth..... 5.00
or a 7.00 Farm Seed or Tool order 1 1/2 lbs. Pumpkin Seed, worth..... 1.50	

Try these magnificent Pumpkins; you will be pleased, delighted and profited thereby, and your stock will grow well, improved in health, get fat and happy.

I. SALZER'S SILVER 'KING' BARLEY.

The Egyptians claim the distinction of having first used Barley as a cereal. This we know—that it has been cultivated for many years. We really wonder what those great builders of the pyramids and the sphinxes, those dwellers on the fertile lands of the Nile, would really think if they could see our magnificent new Silver King Barley. Why, we believe that this new Barley of ours is as far ahead of the Barley that was grown 4,000 years ago as the telegraph is faster than the old mode of carrying news by carrier. We are going to start right in here, in the description of this Barley, in making what may seem to some a bold statement, namely, that there is no six-rowed Barley in the world that can approach it in yields, in its many good qualities and great excellency. Now, we know that you will say that this is a strong statement; but, sir, if you will use this Barley, and if you will give it a fair trial, as 1,000 of our customers have the past season, you will say, as they do, that it is not half strong enough. We are sure of this, for we know a little about Barley having introduced several of the very best varieties that are now in the trade in America, but our Silver King towers head and shoulders above them.

It is the Barley to grow in the North; it is the Barley to grow in the South; it is the Barley to grow in the East, and it is the Barley to grow in the West. It will do well everywhere and will return yields that will astonish you.

It's the Yields. It's the finest bearded six-rowed Barley in existence, very early, ripe in June, of fine color. After Barley is cut you can get a crop of Early Russian Millet or Early Fodder Corn from same land.

In 1897 and 1898

The yield throughout America of Silver King Barley was simply astonishing,—almost fabulous. Here are 9 out of 26,000 growers:—

1. G. D. Nichols, Worthington, Iowa: "The Barley, I think, will yield 85 bushels per acre. It was too dry."

2. O. H. Mather, Colony, Kan.: "The Barley was very fine. Will yield 80 bushels per acre."

3. F. B. Hossler, Hamburg, Tenn.: "The Barley turned out very well. I think in a favorable season it will yield from 90 to 100 bushels per acre."

4. Wm. Powell, Linton, Ind.: "Your new Barley is very fine. It will yield 100 bushels per acre."

5. P. A. Stiver, Eaton, Ohio: "Your Barley is a hummer; 150 bushels per acre can be raised from same."

6. W. E. Peterson, Boscobel, Wis.: "Your Barley did splendidly. It is all right. It will yield 90 bushels per acre!"

7. Mr. Andrew Boschert, brother of ex-Register of Deeds Boschert, says: "There has been Barley grown on my farm for over a quarter of a century, but I have never grown any that has been so wonderfully prolific as your Silver King Barley which I grew for you. One field in particular threshed out 90 bushels per acre, while another field went at the rate of 80 bushels per acre. This I think immense, especially when I took no special pains with same any further than to have the land clean and free from weeds. Common Barley, such as Manshury and Scotch, yielded at the rate of 35 to 40 bushels per acre. I think you have a bonanza in this wonderful new Barley."

8. Nick Kutscheit, Arcadia, Wis.: "I raised 118 bushels and 3 pecks from 1 acre of your Silver King Barley the past season. It is the finest Barley I ever saw."

Read this Sworn Statement of Mr. John Breider.

9. "John Breider, Peter Wenner, Mike Casper and Christian Casper do each and severally solemnly swear that John Breider, living at Mishicot, Manitowoc County, Wisconsin, grew on one measured acre, containing 43,560 square feet, 173 bushels of 50 pounds per bushel, of Salzer's Silver King Barley the past season; that same was threshed by Princler & Roniller, whose oath as to the correctness of above is hereunto appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper, Peter Wenner."

"We, Mathias Princler and Frank Roniller, owners of the threshing machine, do solemnly swear that we threshed for John Breider, of Mishicot, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel, of Salzer's Silver King Barley, grown from 1 acre.—Mathias Princler, Frank Roniller. Subscribed and sworn to before me this 19th day of October, A. D. 1896.—Bruno Miller, Justice of the Peace."

Mr. Breider won
\$100 IN GOLD
Growing 173
bushels per acre.

PRICE OF SALZER'S GREAT SILVER KING BARLEY.

Pkg., 10c; 1b., 30c; postpaid; by freight, pk., 60c; ¼ bu., \$1.00; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50; 20 bu., \$20.00.

2. Highland Chief (Two-Rowed.)

A splendid Barley, though not so prolific and heavy-yielding as the Manshury, and far behind the Silver King; but is a fine, large, splendid-kerneled variety, and one that we are sure will please you.

Pkg., 10c; bu., \$1.25; 2 bu., \$2.25; 10 bu., \$10.00.

3. Salzer's Manshury Barley.

No Barley, since its introduction, ever enjoyed so prolific a sale as Salzer's Manshury. The heads are very long, filled with plump kernels; straw is strong. It is six-rowed, and yields from 40 to 60 bushels per acre. Next to our Silver King Barley, this is the best to grow for a general crop. There are hundreds of farmers who think there is no Barley in the wide world that equals this. It is very profitable to grow, sure to please, usually has an excellent color and is eagerly purchased by maltsters. Prof. Henry, of Wisconsin's Agricultural College, in his report says: "The Manshury still heads the list in productiveness."

DAKOTA SEED—Pkg., 5c; by freight, pk., 50c; bu., \$1.00; 2½ bu., \$2.50; 10 bu., \$9.50.

4. Salzer's Giant White Hulless Barley.



Our stock of the Giant White Hulless, as also the Black Hulless Barley, is short this year owing to an almost entire failure of the crop. In addition to this, the White Hulless is mixed with the common six-rowed Barley, though the black is quite pure. We make this announcement so that all purchasing seed will know beforehand just what they are getting of these two sorts this year. It is no detriment to be mixed, as far as feeding qualities are concerned, and what we say here of the White Hulless is applicable, also, to the Black Barley. Both of these sorts furnish magnificent food for hogs and cattle; it makes the growing of hogs possible in the extreme north, Dakota, Montana and other states where corn growing is not profitable. Indeed to grow both of these two Barleys and feed them alongside of corn is one of the greatest things that the farmer can do, for the nutritious and feeding value of these two varieties of Barley are simply immense, and we urge every farmer having hogs or cattle to sow a few acres of these two Barleys for stock feeding purposes. The yield averages ordinarily 40 to 60 bushels per acre.

5. Black Hulless Barley.



BLACK HULLESS BARLEY.

What we have said of the excellencies of White Hulless Barley is applicable also to the Black Hulless Barley. Both sorts are splendid for stock feeding.

Price of Black Hulless Barley: Pkg., 10c; 1b., 30c; postpaid, pk., 60c; bu., \$1.50; 2½ bu., \$3.25.

FREE.

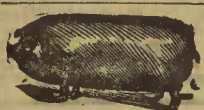
With each 1 bushel order of any of our 8 great Barley sorts we give 1 lb. with each 2½ bu. order 5 lbs., with each 10 bu. order 25 lbs. of our Earliest Russian Millet. Five pounds is sufficient for one-half acre and will give you 3 tons of hay. It's wonderfully prolific and can be sown on same land barley is taken off and gives a big crop same year. For description see page 92.

Price of Giant White Hulless Barley: Pkg., 10c; 1b., 30c; postpaid, pk., 75c; bu., \$2.00; 2½ bu., \$4.50.

6. SALZER'S GREAT BEARDLESS BARLEY.

It is positively the greatest Barley on earth. Now, while Salzer's Silver King Barley has the proud distinction of being the greatest yielder, the finest, plumpest six-rowed Bearded Barley on earth, we claim for Salzer's New Beardless Barley the same distinction under the beardless varieties. Ten years ago we first introduced the Beardless Barley, and this was quickly taken up by a number of seedsmen and sent out under high-sounding names. We then did not push the Beardless Barley because we had it not perfected; but to-day, in our Salzer's Beardless Barley we have positively the greatest Barley on earth. It is just the Barley that you have been looking for, Mr. Farmer. We know it, because we have farmed for so many years, and how often were we annoyed and vexed in harvesting the common varieties of Barley that were covered with long, sharp, sticky beards! Now, this is all done away with, and thousands of farmers who tried Salzer's Beardless Barley for the first time in 1898 were more than delighted and pleased with the results. Not only were they astonished at the great yields and fine quality, but also—the best of all—the nuisance of “the sticky old beards” was done away with entirely. Now, that is just what you that is one reason you have not been growing bright, is it not? In Salzer's New Beardless Barley, strong, stiff straw, healthy, stooling variety from 35 to 65 bushels per acre. Now, when acre of Barley there is no cereal that you who saw our crop of Salzer's Beardless more for same, saying it was the very best of Mansbury or Scotch Barley, which shows less Barley. Indeed, there is no finer less Barley, and of such feeding value. sheep, and they flourish, grow fat, and fact that your horses and cattle will thrive on corn only, and we know of nothing that Beardless Barley, and also the Hulless Barley. Remember that the two greatest Barleys on earth are Salzer's Silver King, described on page 81 and our Beardless. The beauty of Salzer's Beardless Barley is big yields, big heads, entirely beardless and extremely prolific.

Price: Pkg., 10c, postpaid; by freight, pk., 45c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.00.



Hogs Fatten and are Healthy and Happy on Beardless Barley.

7. Success Barley.

A beardless variety offered by quite a number of firms. It is fine in every respect, but we do not consider it so strong, healthy and prolific as our Salzer's Beardless Barley. Pkg., 10c; bu., \$1.25; 2 bu., \$2.25.

8. Dakota Silver Beardless Barley.

This, no doubt, is the Success Barley introduced by us some years ago and renamed by a seedman. It is not as good or as prolific as Salzer's Beardless, though it is a beardless variety. Our stock was obtained from parties who were bit by a certain seed company who offered them big prices for their products and then failed to come up to the mark.

Price: Pkg., 10c; lb., 25c; by freight, pk., 50c; bu., \$1.20; 2½ bu., \$2.90; 10 bu., \$9.90.

FREE.

With each order for one bushel of our eight Barley sorts we give free one pound of Earliest Russian Millet, worth 25c; with each 2½-bushel order five pounds, worth 50c; with each 5-bushel order 10 pounds, worth \$1.00; with each 10-bushel order 25 pounds; with each 20-bushel order 50 pounds of our Earliest Russian Millet. For description, see page 92.

New Japanese Buckwheat.

There is probably no cereal of recent production that has grown as this in public favor. It is the most wondrously prolific, hardy Buckwheat known. Its yield bears on to the fabulous, as 60 bu. per acre is common, while it frequently yields as high as 80 and even 100 bu. It is a long bloomer, the kernel more than double the size of other varieties, of excellent flavor, and splendid for buckwheat flour.

John Turnbull, of Houston county, Minn., says: “I sowed 1½ bu. of Japanese Buckwheat and harvested 180 bu.”

Thousands of other farmers report yields of 50 to 100 bu. from 1 bu. of seed sown. It is the most marvelous cropper in the world.

Pkg., 5c; lb., postpaid, 30c; pk., by freight, 50c; bu., \$1.50; 2½ bu., \$3.00.

New Calcutta Buckwheat.

This variety comes from India, and rivals the celebrated Japanese Buckwheat in productiveness and yield, while in beauty it is far ahead of any other sort. Its kernels are smooth and fine, and it is in great demand as a milling Buckwheat. Every miller will want it. Pkg., 10c; lb., postpaid, 35c; by freight, pk., 60c; bu., \$2.00; 2½ bu., \$4.75.

Common Buckwheat—Pk., 35c; bu., \$1.25.

Silver Hull—Its advantage is, it blooms longer, matures sooner. Grain of a beautiful light gray color, while hull is thin. Exceptionally fine for bees. Flour of unusual richness. Pkg., 5c; lb., 25c; pk., 40c; bu., \$1.40; 2½ bu., \$3.50.

Russian Flax.

Growing Flax, even in a small way, pays. Our Russian Flax yields from 22 to 34 bushels per acre, and this, at a low price of only 60c a bushel, would pay. Try it for 1899.

Pkg., 5c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.40; 2½ bu., \$3.40.

Well known. Price: Bu., \$1.10; 2½ bu., including sack, \$2.60; 10 bu., \$10.25. When stock is exhausted will fill at La Crosse market price.

SALZER'S PROLIFIC COW PEA.



The Cow Pea has proven to be one of the greatest fertilizers of the age, and we doubt not—if we make the statement that it is richer in fertilizing matter, more lasting, more beneficial, a greater soil improver, and a better soil enricher than the fertilizer drawn out from the barnyard—that many of our farmer friends will feel like challenging this statement; but nevertheless, gentlemen, it is a fact. It will take longer to enrich a thoroughly worn-out piece of land by fertilizer from the barnyard than by sowing a plenty of Cow Peas and plowing them under. You can get two very creditable crops of Cow Peas on the same piece of land in one season by sowing them quite early in spring, after frosts are over, broadcast, at the rate of 50 pounds per acre, or in drills 12 inches apart, and when these have attained the height of thirty inches plow them under and sow a second crop at the same rate. This latter crop is ready either to plow under the first of October or to cut for food, or to let the cattle graze upon the same, and then replot the field before frost. The next season this land is fit for Corn, Potatoes, Oats or Wheat crop.

Pkg., 10c; lb., postpaid, 25c; by freight, 15 lbs., 80c; 25 lbs., \$1.35; 50 lbs., \$2.50; 100 lbs., \$4.50.

Clay-Colored, Red Ripper or Whip-poor-will Cow Peas (well known), each sort—Pkg., 5c; 15 lbs., 75c; 25 lbs., \$1.15; 50 lbs., \$2.00; 100 lbs., \$3.75.

Bismarck's Hog Food Pea.



Germany feeds her hogs Sand Vetch, Spurry and Giant Incanat Clover; but she fattens them—and such delicious meat it produces—she fattens them on peas and barley. That Iron Chancellor, Bismarck, had a great estate; his hogs were always the rarest and finest. His was a rare food—a great Pea—that was used; a secret for years, it is said. From a single pod of this Pea our stocks has developed and grown until we offer it as a premium (see page 80) and for sale. It is a great field Pea, as fat and rich as a Marrowfat, but more healthy and prolific, while the Pea itself is smaller. You will want this; it's immense. Given as a premium (see page 80).

Price: Pk., 75c; ½ bu., \$1.25; 3 pks., \$1.75; 1 bu., \$2.00; 2 bu., \$3.75.

Green Scotchman.

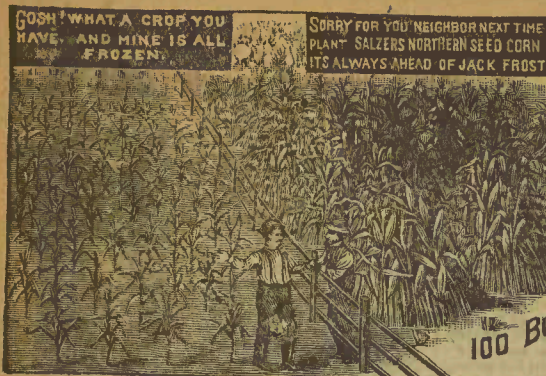
This Pea, above all others, should be planted by the farmer and stock grower. It is tremendously prolific, and is, indeed, a magnificent sort, a very hardy and vigorous grower, doing well in almost all climes, yielding all the way from 18 to 40 bu. of fine Peas per acre. We earnestly urge all farmer customers to give Green Scotchman a thorough trial. Hogs can be turned into the field as desired, just as they are ripening, and they will consume not only the Peas, but also most of the vines; or they can be turned into the field when ripe. They are great fatteners. These Peas sell at fancy prices in dry or green state for eating. Pkg., 5c; pk., 50c; bu., \$1.15; 2½ bu., \$2.75.

White Hundredfold Pea.

This remarkable white field Pea is the result of careful selection, and is probably the heaviest yielding white field Pea, next to Bismarck's Hog Food Pea, known in the world to-day. It will yield all the way from 20 to 40 bu. per acre. Price, including sacks, pk., 50c; bu., \$1.15; 2½ bu., \$2.75.

Canada Field Pea.





NORTHERN GROWN SEED CORN

We wish particularly to emphasize this point, that Northern-Grown seed is of untold value to the farmer, especially should Jack Frost visit the West in 1899, as early as he did in 1897. We hold that Corn ripening thoroughly in the Dakotas and Wisconsin will grow with more vigor, be earlier, return larger crops, and in each and every particular be superior to Corn grown in other states. This point alone should make our Corn cheap at double the price asked. Rather pay \$20.00 per bushel for Salzer's Northern-Grown Corn than take chances on Southern and Eastern Corn, even as a gift. Why, we bought some Iowa Early Dent Corn last spring, and it failed to ripen at La Crosse, in Northern Iowa, and Southern Minnesota. Such Corn is DEAR AS A GIFT!



Must increase my corn bins; Salzer's Seeds are so prolific!

FOUR GREAT FODDER PLANTS.

Probably the four most prolific fodder plants grown. Of each plant 10 lbs. per acre, in drills or rows, and then watch the enormous quantity of rich fodder it will produce. Cultivate like corn.

1. Kaffir Corn. It is used as green fodder, and as such is eagerly eaten by all cattle, hogs, etc., while the seed (50 to 60 bushels per acre) makes an excellent fattener. As flour it makes splendid cakes, muffins, etc., etc. It will grow and do well wherever Amber Cane succeeds. By mail, pkg., 10c; lb., 25c; by express or freight, lb., 15c; 10 lbs., 90c; 100 lbs., \$3.75.



KAFFIR CORN.

2. Milo Maize Corn.

The farmer is fairly wild over this. It will produce more rich green fodder than any other sort except Teosinte. It grows well where Amber Cane succeeds. The seed is an excellent fattener, and is relished by all cattle, hogs, etc. By mail, pkg., 10c; lb., 25c; by express, lb., 15c; 10 lbs., 90c; 100 lbs., \$3.75.

3. The Jerusalem Corn.

Belongs to the non-saccharine sorghums, and was brought a few years since from the arid plains of Palestine. It is pronounced the best and surest grain crop for dry countries and seasons; even better than Kaffir Corn or Milo Maize. It grows several smaller heads on side shoots; often as many as 8 heads on a stalk. Three pounds will plant an acre. By mail, pkg., 10 lbs., \$1.00; 100 lbs., \$4.00.



SALZER'S BRANCHING DOURA

4. Branching Doura Corn.

Yields from 6 to 16 stalks from one seed. Being allied to Sugar Cane, cattle, horses and hogs will eat it ravenously. The *Rural New Yorker* says: "Though, during the severe drought Corn dried up within a few feet of it, the Branching Doura suffered but very little, producing from 4 to 12 branches, and grew sturdily from 6 to 10 feet high. If cut down it starts again with renewed strength. It yielded at the first cutting at the rate of 68 tons to the acre."

By mail, pkg., 10c; lb., 30c; by express, lb., 15c; 10 lbs., \$1.00; 50 lbs., \$3.00; 100 lbs., \$4.50.



SALZER'S 110-MILK

WISCONSIN AMBER SUGAR CANE.

We often wonder how it comes that this magnificent plant is so greatly neglected as a fodder plant. Have you ever tried it, Mr. Farmer? If not, take our word for it, there is nothing that you can try that will give you greater results for less money than Wisconsin Sugar Cane. There is a world of possibilities in it. It can be profitably grown everywhere. It will do well in Texas and Manitoba, do splendidly in Maine and better in California. It can be used as a pasture or a fodder plant. It is readily eaten by cattle and horses, by mules, sheep, swine and fowl, and, in fact, by everything that you need fodder for.

AS A PASTURE PLANT,

It can be grown with excellent results. It can be cut and cut again, and springs up quickly. As a food supply it seems to be magnificent. Cattle and swine eat it with great relish. Care should be exercised, however, when feeding it in the green state, for, while some growers state that no ill effects follow its use, others claim that, like clover, it will cause bloating.

SEED REQUIRED AND HOW TO CULTIVATE.

About 30 pounds of seed is required per acre. Use a wheat drill set to a bushel, stopping every other hole. When plants are about 8 inches high, harrow them with a two-horse harrow. When about 2½ feet high, the first crop can be cut, if desired, for green fodder. They will spring up quickly again, and repeated cuttings can be made.

PRICE: lb., postpaid, 20c; by express or freight, lb., 12c; 10 lbs., 75c; 30 lbs. (sufficient for 1 acre), \$1.75; 100 lbs., \$4.00; 250 lbs., \$9.00.

EARLY AMBER SUGAR CANE.

Produces from 180 to 280 gallons of syrup, or from 700 to 1,200 pounds of sugar from an acre. Lb., 15c; 10 lbs., postpaid, 25c; by express, 10 lbs., 75c; 100 lbs., \$5.00.

BROOM CORN.

There is a great demand for Broom Corn Straw, and we heartily recommend farmers to plant some, even if no more than 1 acre. It is a paying crop, as big prices are paid for straw. Plant in drills, so it can be worked with cultivator.

Wisconsin Evergreen.—Lb., by mail, 25c; by express, lb., 15c; 10 lbs., \$1.00; 100 lbs., \$6.00.

California Golden.—Oz., 5c; by mail, lb., 35c; by express, lb., 25c; 10 lbs., \$2.00.

Early Japanese.—This is a novelty of great merit, earlier than Evergreen, while the straw is strong and of great value as a market sort. By mail, lb., 35c; by express, lb., 25c; 10 lbs., \$1.50; 100 lbs., \$10.00.

Salzer's Great Brazilian Flour Corn.

One of the greatest novelties ever introduced. Originated in Brazil, where it constitutes the principal food of the inhabitants. It is truly a marvelous plant. For more than 6 years our seed was always exhausted before the season ended, so great was the demand. You are sure to like it. It grows 8 feet high, and from 1 kernel sends enough stools to produce 100 ears. Its strong points are:

1. Twenty-five barrels of flour can be grown from 1 acre, and this flour is of as fine a grade as is made of Dakota hard Wheat, which is five times as much as Wheat produces per acre.

2. The bread and biscuits baked therefrom are fully as palatable as from any flour known.

3. When boiled in a green state it has no superior among Sweet Corn, while its yield is thrice that of Sweet Corn. Can be ground on a \$3.25 Grist Mill.

4. Matures in all latitudes where Corn ripens.

5. Cultivate as you would Corn, allowing 2 kernels to hill.

6. On our own grounds it yielded at the rate of 100 bushels green fodder for cattle, of the most delicious, sweet, tender, juicy, nutritious food we have ever seen. Indeed, it seems as though this will soon rank as the greatest fodder-producing plant in the world.

7. The John A. Salzer Seed Company considers this a wonderful Corn. It makes flour in quality equal to Wheat. Of course it is not so white, but oh, what delicious cakes and rolls and biscuits!

Price of Brazilian Flour Corn.—(For flour, plant 5 qts. per acre; for fodder, 10 qts. Pkg., 10c; by mail, pt., 30c; qt., 50c; by express, qt., 25c; 5 qts., \$1.00; 16 qts., \$2.00; bu., \$3.75; 2½ bu., \$7.50.



WISCONSIN EARLIEST WHITE DENT FIELD CORN.

This is the earliest large-eared Yellowish White Dent Corn; ripens ordinarily as far north as Fargo. It is a 16 to 20 rowed variety, with medium-sized cob and large ear. In some portions of Wisconsin this is grown to the exclusion of other sorts, owing to its earliness. With us it yielded heavily, and ears 12 inches in length were not uncommon. Governor Hoffman (Hans Buschbauer) considers it the heaviest crop, uniformly large-eared, earliest White Dent grown in the North. Pkg., 10c; qt., 35c; by freight, pk., 60c; bu., \$1.90; 2½ bu., \$4.00.



SALZER'S SUPERIOR FODDER CORN

For years we have been experimenting with Corn for fodder and ensilage purposes, growing every obtainable sort, and carefully testing its real value as a food producer, believing it more important than large yield, but, at the same time, looking for a sort combining both, that is, big yield and rich nutritive quality. For this purpose we wanted a rapid-growing, early, short-jointed, tall corn with a great abundance of leaves and tender stalks, rich, juicy, sweet, sugary flesh in the stalk, with a tendency to mature several ears, as a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives. This is what we were after, a Corn maturing even in the North; good ears, fine, short-jointed stock and a prodigious supply of leaves,—and this we obtain, by careful selection, in Salzer's Fodder or Ensilage Corn. It is immeasurably ahead of the B. & W. Corn,—indeed, it outstrips that sort in yield and twice in quality! It will furnish more dry matter, more nourishment than any other ensilage Corn known!

See This, Oh Friend of Good Fodder!

Chas. E. Brande, Truesdell, Kenosha county, Wis., says: "The Salzer's Superior Fodder Corn that I got from you last spring is truly a great and wonderful Corn. I planted it the latter part of June and some of it nearly ripened before the early frosts. There are two big ears on almost every stalk, and if it had been planted earlier there would have been magnificent Corn thoroughly ripened."

"Racine, Wis., Sept. 14—Out on my farms we planted nearly five acres of your Salzer's Superior Fodder Corn, and it is a sight. From one square rod we cut and bound 450 lbs., and this, I believe, is at the rate of 36 tons (72,000 lbs.) per acre.—C. C. BEEBE."

That is the way thousands of farmers feel about our Superior Fodder Corn, which

certainly has no equal in the United States as a great food producer. Of course Salzer's Earliest Ripe is earlier by several weeks. Plant some of both,—that's the way to do. The seed is so cheap.

Mr. Frank Riley, Iowa county, reports the following tests:

1. Red Cob Fodder Corn from Chicago..... 28,600 lbs. per acre
2. B. & W. (obtained from Philadelphia)..... 31,302 " " "
3. Giant Fodder (from Iowa)..... 32,907 " " "
4. Salzer's Superior Fodder Corn..... 54,608 " " "

He says: "Salzer's Superior Fodder is certainly worth three times as much as B. & W., when big ears, full ears, and lots of them; together with the enormous quantity of leafy fodder is considered. Salzer's Superior Fodder Corn is positively worth double in nutritious value of any I ever saw! Your earliest Ripe Fodder Corn is simply peerless for very, very early."

Ten Thousand More Like It!

Mr. Riley's experiment is one of ten thousand. Wherever our Salzer's Fodder Corn was tested last year astonishing reports come of its excellent yield and nutritive quality. This is a fact, that if farmers of our great and glorious United States would each plant 5 acres of Salzer's Fodder Corn, 5 acres to Salzer's Dakota-grown Millet, 5 acres Giant Spurry, 5 acres Superior Sand Vetch and 10 acres to Salzer's Extra Grass Mixture, they could market over \$300,000,000 worth more cattle than they are now doing! Why not have these 30 acres net you \$1,000 a year? How nicely the \$1,000 would make the changes in your house you and your good wife have long contemplated? Why not try it?

DON'T BE FOOLED by seedsmen and others offering you the B. & W. or other sorts as "just as good." They are not. That's the way they will talk. Don't believe it. There is only one high grade, high quality, big yielding, nutritious sort, one that beats them all 60 per cent., yea, 100 per cent. and even more! That's the kind you want to plant, and that kind is Salzer's Fodder or Ensilage Corn.

Price of Salzer's Superior Fodder Corn: Pkg., 10c; by freight, pk., 50c; bu., \$1.25; 2 bu., \$2.00; 10 bu., \$9.00.

SALZER'S EARLIEST RIPE.

This Corn has leaped with one wild bound into popularity and nothing that we have ever sold has given such great satisfaction. Everywhere throughout the United States where Salzer's Earliest Ripe Fodder Corn was planted, it surprised and delighted, and pleased and astonished the grower. It was ripe in 60 days and furnished magnificent bedding Corn just at a time when farmers were short of Corn. If you plant this early, you will have fine feeding Corn by July, when you can replant same and have good Fodder Corn in September. This is the most wonderful Corn in the world. It would take all of Webster's dictionary to fully describe its many merits, that is, if you are in the stock business, and if you are in the business to make money.

Our customers would be surprised if we told them how many thousand bushels of Salzer's Superior Fodder Corn are annually planted by our farmer friends. It has gotten to be so that no first-class farmer—that is, a farmer up to the times, wide awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. Fodder Corn is one of the cheapest things that can be grown on the farm and one of the very best paying things. We ourselves grow very largely of Fodder Corn, using same in preference to hay, and when the hay market is reasonably high we dispose of our hay and use fodder, because fodder can be grown for about one-fifth what hay can; and, another thing, if you get such rich, luxuriant fodder as we offer, it is almost as good, yea, many farmers say better, as the very best hay, that is, for cattle.

Now for years there has been a call for an extremely early Fodder Corn, and in order to meet this demand, we have been experimenting and improving, and testing and hybridizing and crossing varieties of Corn, until to-day we have

The Most Perfect, Earliest, Rich Fodder Corn in Existence.

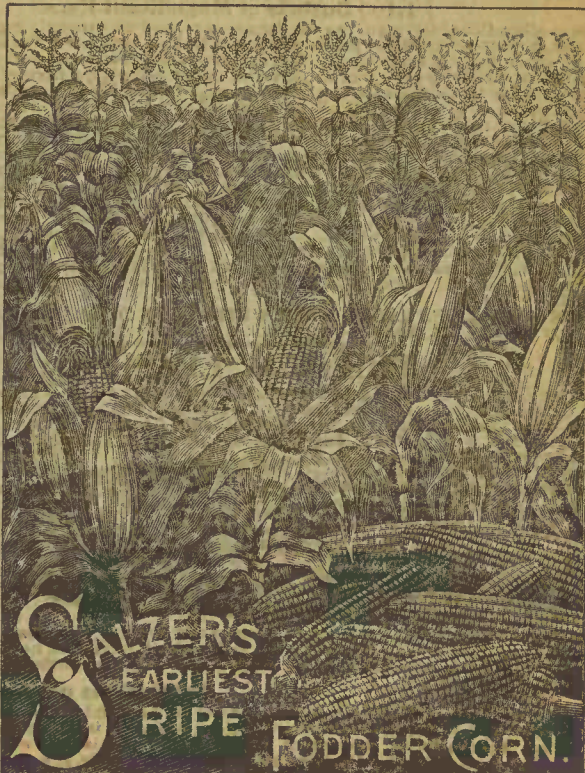
This Corn will ripen out ears inside of 60 days after planting, and usually from 2 to 3 ears on the stalk. The foliage is probably 6 feet high, very leafy and bushy, and contains tremendous amount of nutritious matter. Of course this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder corn in the world to-day by its being 30 days earlier. The farmer can easily figure out the great profit in having a Fodder Corn extremely early, having it come at the time when pasturage is short, and he can then feed this rich, luxuriant Salzer's Earliest Ripe Fodder Corn.



You will need an extra churn if you want Salzer's Fodder Corn

Fodder Corn worthy of a thorough, extensive and impartial trial on every farm in America, and we stake our reputation as seedsmen and farmers that there is nothing that will pay the possessor of hogs and cattle more handsomely than to plant generously of it.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN: Pkg., 10c; qt., 40c; by freight, pk., 50c; bu., \$1.60; 2 bu., \$3.00; 10 bu., \$14.00.



Friends, 30 bu. ripe ears 60 days after planting! Friends, 30 bu. ripe ears 60 days after planting!

QUEEN OF THE NORTH CORN.

For years we have experimented, and tested the scores of sorts offered by seedsmen, in search of truly superior Corn—one ironclad, to fully withstand the rigor of our climate, one combining earliness, productiveness, fair size in ear and length of kernel in a golden whole; and this we have finally found in our superb Queen of the North, unquestionably one of the earliest, finest and most productive deep-grained Yellow Dent Corns grown. Grows to the height of 8 to 8 feet; very frequently bearing two well developed ears, with kernels closely set (as if wedged) on a thin cob, kernels very long and thin, beautiful golden-orange color. It is the finest appearing shelled Corn we have ever seen.

One Hundred Bushels Shelled Corn Per Acre.

It is decidedly the Corn for a general crop, especially in Wisconsin, Minnesota and the Dakotas—weighs more than any other Corn we know of. Seventy pounds of Corn on cobs when shelled weigh 61 to 63 pounds, leaving the cobs to weigh only 9 pounds.

Our seed of this is carefully grown, and we can safely say that no early Yellow Dent Corn offered in America can get up to it in earliness and big yields. For the past 10 years it has never failed on account of early frosts. IT WAS AHEAD of frost every time. Its solid ears are ripe weeks before! Look out for Nebraska and Iowa Seed Corn. We bought some in 1897 and it failed to get ripe in Wisconsin, Minnesota or Northern Iowa. Use only Wisconsin grown!

Lots of Money in It for You, Mr. Farmer!

Suppose, in the states of Wisconsin, Minnesota and the Dakotas, where early Corn is needed, the farmers had all planted Salzer's Peerless Queen of the North, an extremely early, heavy-cropping Yellow Dent. See the difference? Those states planted

2,331,784 acres to Corn, and received 64,203,000 bu., or about 27½ bu. per acre.
Now, had these broad acres been planted to Queen of the North, the result would have been:
2,331,784 acres at only 45 bu. per acre (it has often cropped 70, 80 and 100).....104,930,280 bu.
Deduct grown as above.....64,203,000 bu.

40,727,280 bu. @ only 80c = \$12,218,184.00!

A difference of.....40,727,280 bu.

Just think of it, Farmer, and then act; act in the right direction, and plant Queen of the North for 1899. Why, if you only plant 20 acres, it makes a difference of over 400 bushels.

PRICE OF SALZER'S QUEEN OF THE NORTH CORN:

By mail, pkg., 10c; qt., 35c; by express, qt., 20c; pk., 50c; bu., \$1.50; 2½ bu., \$3.00; 5 bu., \$5.50; 10 bu., \$10.00.

Salzer's King of the Earliest.

A peerless Yellow Dent Corn, resembling the far-famed Salzer's Queen of the North. It's early, a splendid yielder, a fine, full cob, and has been known to yield 120 bushels of Corn or ears per acre! It's a Corn for extreme early, though not so popular and early as Salzer's celebrated Queen of the North.

Price of King of the Earliest Corn:

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 50c; bu., \$1.75; 2½ bu., \$3.50; 5 bu., \$6.50.

Early Huron Dent Corn.

This is sold by Philadelphia and other seedsmen as their earliest Yellow Dent Corn. Now, it is not as early as Queen of the North, but we have secured it from the introducer, Mr. Clark, who grows same for the Philadelphia seedsmen. Pkg., 10c; by freight, pk., 60c; ¼ bu., 90c; bu., \$1.50.

SALZER'S EARLY GIANT WHITE DENT CORN.

What Queen of the North Corn is among the earliest varieties of Yellow Dent Corn, namely head and shoulders above them all, Salzer's Early Giant White Dent Corn is among the white sorts. It is the most natural producing Corn that we have ever seen. By this we mean that it must produce and ripen Corn. It grows as easily and naturally as a weed and it produces without fail from one to three great big ears of Corn to each kernel planted. In addition to this it is always ahead of frost no matter how early same seems to come. This past season our Salzer's Early Giant White Dent Corn ripened for us at La Crosse thirty days ahead of the frost, and frost came the middle of September this year!

Salzer's Early White Dent Corn is a magnificent corn to plant for a general crop; indeed we have farmers who plant no other. The Hon. J. C. Easton, who owns several score of farms, pronounces this the very best white Corn in existence. Governor Hoffman thinks there is nothing like it for heavy yields, fine quality and for sure ripening. Out in Dakota it ripened perfectly during the past cool season and wherever tried our Early



Giant White Dent Corn has proven the victor.
Right Here in La Crosse, an Eight-Acre Patch the Past Summer Yielded
1,100 Bushels of Magnificent Ears.

It is really a Corn "to tie to," as the farmer says, and we earnestly urge everybody to give it a trial, no matter where you plant, whether in Dakota or down in Texas, as it is a Corn that will do magnificently everywhere. The ears are large, handsome, well shaped, large grains of white to satin white color (our artist we think has kernels too narrow and deep), borne on stalks growing to medium size, very heavy, with few suckers, producing from one to three splendid heavy ears to each stalk.

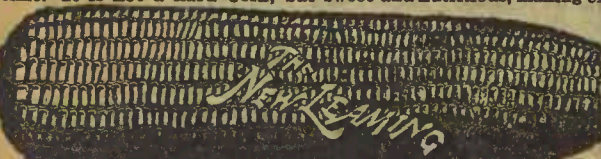
The highest report of yield that we have had comes from a customer in Iowa who reports 236 bushels of shelled Corn from one single measured acre. We recommend this Corn because it grows as naturally as a weed. It must produce. That's its mission and for this reason we unhesitatingly indorse the same. It has never failed us. It has always borne heavily and in yield was all that we could expect from same. We close this description with a letter from Mr. Layton Yancy.

Mr. Layton Yancy, Waverly, Mo., writes regarding this Corn: "Your Early Giant White Dent Corn made a splendid yield, considering the unfavorable season. Was ready to crib almost 60 days before our home-grown seed. It has—most all of it—been spoken for for seed." Now, then, the way to make money is to follow Mr. Layton Yancy's example. Plant new varieties of seed Corn, Oats, Potatoes, Grasses, etc., and sell them to your neighbors for seed.

PRICE OF SALZER'S EARLY GIANT WHITE DENT CORN: Pkg., 10c; lb., 35c, postpaid; by freight, pk., 60c; ¼ bu., \$1.00; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$12.50.

THE NEW LEAMING.

The new Leaming Corn is a grand strain. As we now have it, it is the earliest Yellow Dent Corn in cultivation, next to the Queen of the North. The Queen of the North is a smaller-cobbed, early variety, which is followed closely by the Leaming. This strain ripened at La Crosse the past season by September 10th, ahead of Jack Frost every time. It is not a hard Corn, but sweet and nutritious, making excellent feed and the finest meal. The ears are large and handsome, with deep, large grain, of deep orange color, and small, red cob. The stalks grow to medium size (not large), with few suckers, tapering gradually from root to top, producing two good ears to each stalk, husks and shells easily. One hundred and thirty bushels shelled Corn to the acre are common on good Corn ground, with good, but not extra, cultivation. It is also adapted to a greater variety of soils than any other varieties, producing unusually well on light or heavy land, where other varieties would not thrive.



Now, then, we cannot say too much in favor of our strain of New Leaming Corn. It is so different in all good qualities from its parent that many of our farmer friends tell us that we are too modest in setting forth its claims, having been crossed with early and later Yellow Dent sorts, with a type quite uniform, very large ears, with small cobs and deep kernels. Think of this magnificent Corn ripening on our lands in Minnesota, 100 miles north of La Crosse, and bearing at the rate of over

103 Bushels per Acre on 25 Acres—2,575 Bushels.

and then get ahead of the first September frost! It's a wonderful Corn—wonderful in all of its makeup. We have seen ear after ear measuring from 10 to 14 inches long, filled to the top with heavy, golden grain. It is difficult to believe that such handsome Corn can be grown in Western Wisconsin, South Dakota and Central Minnesota on account of the climate, but this field of 25 acres was the finest patch of even, large-eared, uniform-sized Corn that we ever saw. Like it! Of course you will. It's ironclad, it's hardy, it's early, it's ahead of Jack Frost here every time. It's a tremendous yielder, it's a producer of magnificent ears, it's the Corn to plant for profit, it's the money-maker. Do try a bushel or more for 1899. PRICE OF NEW LEAMING: Pkg., 10c; pt., 30c; qt., 55c, postpaid; by freight: pkg., 10c; pt., 15c; qt., 30c; pk., 50c; bu., \$1.25; bag (2 bu.), \$2.25; 5 bu., \$5.25; 10 bu., \$10.00.



Iowa takes the prize on Giant White Dent with a yield of
236 Bushels Shelled Corn per Acre.

Salzer's Golden Triumph Corn.

This great corn is the result of a series of crosses, and subsequently, by a continuous systematic selection, grasping, accumulating and perpetuating the superior merits of its parents and the good points which nature continually evolves, constantly rooting out the undesirable points.

Golden Triumph is Extremely Early.

This Corn ripened thoroughly in Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. Now, this is very early for the very large, very deepkerneled, very fine Corn, and stamps it as one of the very earliest sorts. We believe that this corn in a year or two will thoroughly ripen in the Dakotas inside of 80 days, as through selection and cultivation we hope to ripen this remarkable Corn inside of that time; but when you think of its ripening in about 100 days in these great Corn-growing states, you will readily see that it is an extremely early sort.

Mr. Emil Walter, LeRayville, Pa., an enthusiastic grower of this Corn, sent us a photograph with Golden Triumph Corn 6 feet high in 45 days already showing fine ears. Among others, he says: "Your Golden Triumph Corn ought to be advertised extensively. A Corn that will grow 6 feet in 45 days and 11½ feet in 75 days, showing two ears to each stalk, ought to satisfy even the old sputter-heads from Cranktown. Your picture in your catalogue is not exaggerated in the least. I bought \$4.00 worth of store seed here and my harvest amounted to 85c. I bought \$2.75 worth from you, and my harvest will amount to \$40.00. It pays to plant Salzer's Seeds."

Golden Triumph Field Corn

YIELD
150 BUS
PER ACRE

STATE OF PENNSYLVANIA, } ss.
COUNTY OF BRADEFOED, }

ON this 9th day of October, A. D., 1897, before me, one of the Justices of the Peace in and for the said county, personally appeared Emil Walters, and by me duly sworn according to law, says the following is the result of one-half acre of ground planted in Salzer Golden Triumph Corn: 56 shocks which averaged 2½ bushels each shock, whole amount 126 bushels—or 252 bushels per acre.

Sworn and subscribed before me this 9th day of October, 1897.

LEROY COLE, Justice of the Peace.

PRICE OF GOLDEN TRIUMPH CORN.

Pkg., 10c; lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; ½ bu., \$1.00; bu., \$1.75; 2½ bu., \$4.00; 10 bu., \$15.00.

CLARK'S EARLY MASTODON CORN—YELLOW DENT.

Mr. Clark, the originator, one of the largest Corn growers in the country, claims for this that it ripened 8 miles from Lake Erie in 96 days to perfection. It is not by any means as fine an appearing Corn as our Salzer's Golden Triumph, but it has this record: When the *American Agriculturist* offered \$500.00 in gold for the heaviest yielding Corn from one acre, it won the prize (that, however, was before Golden Triumph was introduced), Mr. Alfred Rose, Penn Yan, N. Y., the winner, growing 213 bushels on one measured acre.

Pkg., 10c; lb., 25c; 5 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.40; 2 bu., \$2.25; 10 bu., \$10.00.

Iowa Gold Mine.

It is early, ripening only a week or ten days later than Pride of the North; ears of good size, color golden yellow, grain very deep, cob small. Peck (shelled), 50c; bu., \$1.25; quart, by mail, 30c.

CHESTER COUNTY MAMMOTH YELLOW DENT—The largest growing, most prolific Yellow Dent for Middle and Southern States known. Deep golden kernels, 16 to 24 rows, yielding 150 bushels per acre. Postpaid, pkg., 10c; qt., 35c; by express or freight, qt., 20c; pk., 50c; bu., \$1.75; 2½ bu., \$4.00.

MAMMOTH WHITE DENT CORN—Splendid for Middle and Southern States; very large ears and deep kernels, 16 to 18 rows. Qt., 35c; by express or freight, qt., 20c; pk., 60c; bu., \$1.75; 2½ bu., \$4.00.

CHAMPION WHITE PEARL—Originated in Illinois, and is enormously productive; a strong grower; matures in about 100 days. The stalk is stout and thick, and ears are set low. We offer the direct headquarters stock. Pkg.,

Iowa "Silver Mine" Dent Corn.

The stalks grow to a height of 7 or 8 feet and set the ears about 3½ to 4 feet from the ground. The ears measure from 10 to 12 inches in length and often weigh 1½ lbs. They are very uniform in size and shape. It matures in about 100 days. Price (shelled), bu., \$2.00; pk., 75c; ½ pk., 40c; by freight; pkg., 10c; lb., 30c; by mail.

qt., 35c; by express or freight, qt., 20c; pk., 60c; bu., \$1.75.

Salzer's New White Cap Yellow Dent Corn.

This glorious Corn combines more solid merit than any Corn ever catalogued, being suitable for all climates and soils, and yet grows large ears and matures early. The ear grows as large as the Leaming Corn, and is from 7 to 10 days earlier, and on poor, thin soil, will yield 80 per cent. more Corn. It will outyield and outshell the Leaming. Its great merit lies in the fact that it is as natural as a elder as weeds, grows strong, rank and quick, and will produce more Corn on poor, thin soils than any kind now in cultivation.

This Corn will be appreciated by those living in drought sections, and by those farmers who have poor, thin soil, while on strong, rich soil it has no superior. The tip ends of the grain are white, the inside yellow, making it a beautiful color. There are more fine points combined in this Corn than in any other in cultivation. Large growers in the great Corn belt, as well as those out of it, will be pleased with this Corn, because—

- First—It is as natural a yielder as weeds.
- Second—It yields large crops on poor, thin soil.
- Third—The ears are large, handsome and well filled.
- Fourth—It is sure to mature in from 90 to 95 days.
- Fifth—It husks easily and shells easily.
- Sixth—It commands the highest market price.
- Seventh—It will grow more bushels on poor, thin land than any other kind in the world.

NOW, MR. FARMER,

this is the Corn for you to try. It's dirt cheap, too! It's new, it's grand—it's a tremendous yielder, and scoffs at droughts or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you. Be sure and get the true stock of this, and the place to get the genuine is of us.

HERE ARE TWO LETTERS:

Thousands more just as good: "The White Cap Yellow Dent Corn that I received of you in the spring is a big crop. It is out of the way of frost now. It yielded just one acre, and will yield over 200 bushels of ears of Corn. It stands over 11 feet high and averages two ears to the stalk." G. P. Vary, Le Roy, N. Y.

D. S. Munger, Verona, Mich.: "Had 1,300 bushel Salzer's White Cap Corn from 10 acres."

Price: Pkg., 10c; lb., 35c; postpaid; by express, pk., 60c; ½ bu., 90c; bu., \$1.50; 2½ bu., \$3.50.



H. C. Lovejoy, Red Wing, Minn.: "I had 320 big bushel baskets full from one measured acre of Salzer's White Cap Yellow Dent. That's immense for so far North!"

GOLDEN I. X. L. YELLOW DENT CORN.

This great Yellow Dent Corn we sent out for the first time last spring under Salzer's Nameless Beauty, and a prize of \$50.00 was offered for the most suitable name, which was awarded to Frank G. Winthrop by the committee in charge, for the splendid name Salzer's Golden I. X. L. The idea of the committee, no doubt, was that, judging from the many excellent reports sent as to the quality of this corn, and the magnificent testimonials as to its yield, that it excelled all other known varieties of Yellow Dent, and judging from the hearty recommendations that farmers gave unto this Corn, it surely is well named, for this proud Corn can truly say: "I Excel."

Fred Roberts, Annapolis, Mo., says: I must say that the yield is remarkable, fully twice as much as any other variety I ever tried—not a stalk with less than two good ears, and fully 60 per cent. with three or four ears; besides it is three weeks earlier than the usual kind planted here.

Silas W. Loomis, Potterville, Mich., who suggested the name Long Yellow Dent, says: Because the stalks grow long enough for fence-rails or hop-poles and the ears long enough for cord-wood, while the kernels are the longest ever seen by me. It is just the Corn the farmers have long been longing for, and it remained for Salzer's Seed Co. to furnish it. My only regret is that I did not plant a bushel of it.

\$125.00 in Gold.

The following prizes were awarded and promptly paid to the winners:

1st prize, \$75.00.	W. A. Hanson, Syracuse, N. Y., 271 bu. from one acre
2nd prize, \$25.00.	Hans K. Lunde, Klevinsville, Wis., 280 " " " "
3rd prize, \$15.00.	Dora Seeley, East Thetford, Mich., 209 " " " "
4th prize, \$10.00.	W. A. Swengel, Ariel, Pa., 161 " " " "

\$25.00 in Gold for the Longest Ears.

1st prize, \$10.00.	W. L. Enseley, Bethany, Mo., 16 inches long
2nd prize, \$7.50.	John Martin, Parkville, Mo., 15 1/4 " "
3rd prize, \$5.00.	Salmon Simons, Brookville, Ohio, 15 " "
4th prize, \$2.50.	Mrs. E. A. Cox, Springerton, Ill., and J. C. Barnett, Hickman, Ky., 14 1/4 " "

Above awards were made Oct. 1st and the prize money promptly paid. We are sure that our customers who will plant Salzer's I. X. L. Corn for the coming season will be more than pleased and delighted with same. It is an enormous cropper, a grand, heavy-yielding, tremendously profitable sort to plant. The only Corn that is its superior is Salzer's ALL GOLD, fully described on page 88. We urge farmers and others to give both of these magnificent Corns a trial.

PRICE OF SALZER'S GOLDEN I. X. L. CORN:

Pkg., 10c; lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.75; 2 1/2 bu., \$4.00; 10 bu., \$15.00.

Hickory King.

SMALLEST COB, LARGEST GRAIN, PURE WHITE DENT CORN. So large are the grains and so extremely small the cob that on an ear broken in half a single grain will almost completely cover the cob section, as shown in the illustration herewith. The stalks generally bear two good ears each and occasionally three. The ears are uniformly well filled out, and it will make more shelled corn to a given bulk of ears than any other variety. Especially adapted for Southern corn states. It will not be amiss for Northern planters to test a package, as in a few years it will become acclimated, and that would be a great acquisition. By mail, pkg., 10c; qt., 35c; by express or freight, qt., 25c; pk., 60c; bu., \$2.25; 2 bu., \$4.25; 2 1/2 bu., \$5.00.



Minnesota King.

Almost an exact duplicate of Hickory King, only that the Corn is a beautiful yellow and much earlier, ripening perfectly in Minnesota, and yielding at the rate of 100 bu. per acre. Pkg., 10c; qt., 35c, postpaid; by freight, pk., 60c; bu., \$1.75.

FLINT CORN SORTS.

Salzer's South Dakota.

Ears large, long, of bright yellow color, kernels fair size, thickly set; rows from 8 to 12 to a cob. Very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 to 4 ears, 10 to 15 inches long, on a stalk. It matures early, and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is that it has ripened at La Crosse, August 10th, fully 16 days ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or, as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'Get there, Eli,' but is there early and ripe, waiting for Eli to get there!" Pkg., 10c; qt., postpaid, 35c; qt., by express, 20c; pk., 60c; bu., \$1.50; 2 1/2 bu., \$3.00.



Salzer's North Dakota Flint Corn.

A magnificent variety of early White Flint Corn, with large ears, often 14 inches in length, solid kernels, with 8 to 12 rows to the cob, of a dark silver color. Price: pk., 60c; bu., \$1.50.

PRICE OF THE FOLLOWING 7 SORTS:

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 60c; bu., \$1.50; 2 1/2 bu., \$3.00.

1. Houghton's Silver White Flint.

This is a well-established variety, with uniform characteristics, including early maturity; medium size, both of stalk and ear.

2. Rideout or Mercer Flint.

Very early Yellow Flint.

3. Longfellow Field Flint.

Here is an 8-rowed Yellow Flint variety, the result of careful selection. The ears are from 10 to 15 inches long, 1 1/2 to 1 3/4 inches in diameter. The cob is small, kernels large and broad. This Corn is well adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre in Massachusetts.

4. Angel of Midnight Flint.

Begins to ripen August 5th, and is the earliest we have ever tried. Longest ears 14 inches, 8 rows, over 60 kernels in a row; kernels large, round, yellow, flat.

5. Squaw Flint Corn.

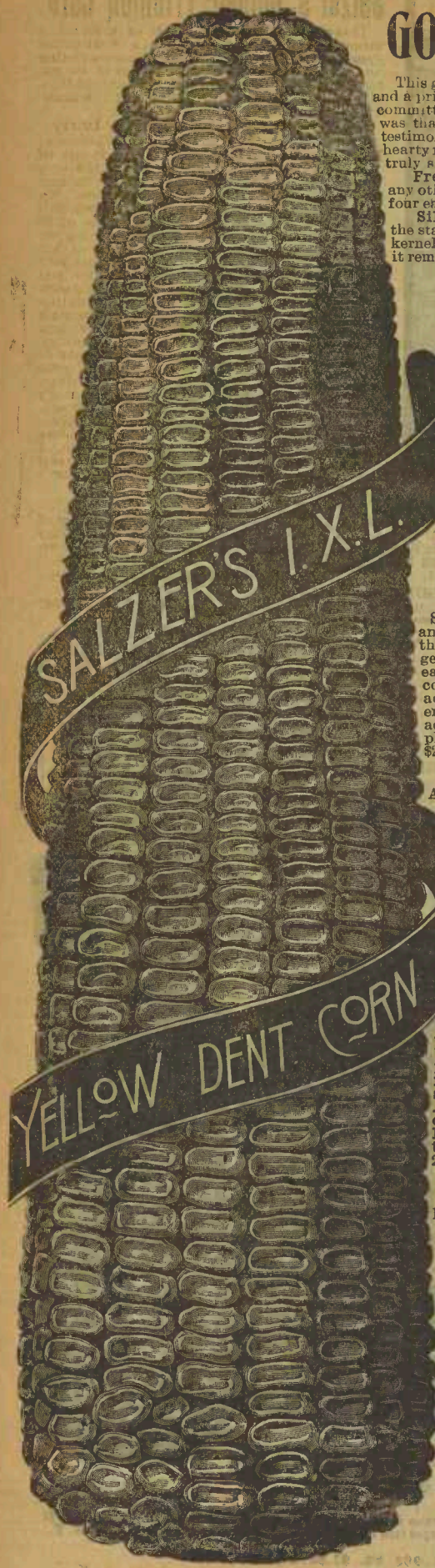
It was obtained from the Indians on the Sisseton reservation, where it never failed to ripen, and it was grown for us north of this reservation in South Dakota, yielding from 40 to 80 bushels Corn per acre. Early. It looks as though mixed, kernels often being white and black, etc.

6. Washakum Yellow Flint Corn.

Early; about 8 inches long; the kernel is long and deep, the color rich and glossy.

7. King Philip Corn.

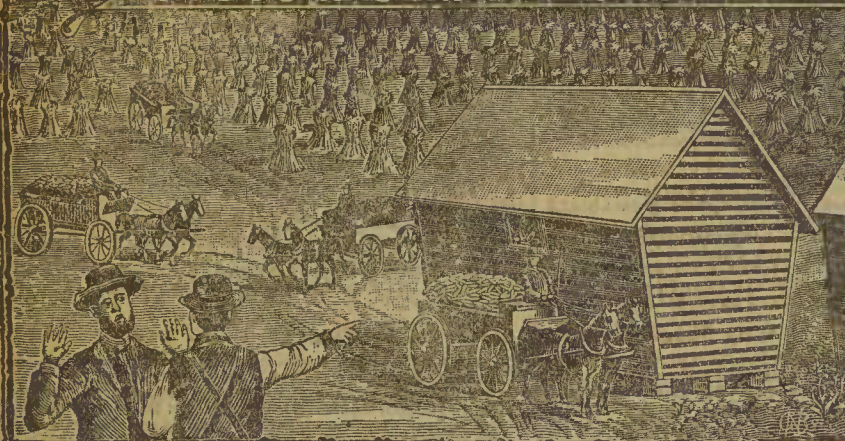
This excellent colored Red Flint Corn is so well known that it needs no special description. It is an 8-rowed flint, from 8 to 12 inches long, and with good cultivation will yield 75 bushels per acre.



SALZER'S ALL GOLD

or \$3000.00 CORN

313 BUSHELS GROWN FROM ONE ACRE



Salzer's New ALL GOLD or the \$3,000 Corn.

The world does move and new crosses and hybridizations in the corn world have in the last ten years called forth the applause of thousands and the wonder of every farmer who has taken pains to look into the matter. From a small yield of 30 bushels per acre, we have steadily progressed until the acre is now made to produce all the way from 80 to 313 bushels. Yes, sir! we say deliberately 313 bushels, for with Salzer's New Creation ALL GOLD it is possible for you, Mr. Farmer, to grow 313 bushels per acre. We know it. We are positive you can. There is no doubt about it. The vigor of this new corn, the great size of its ears, the sureness of two big ears and often three or four from each and every kernel planted makes this possible. Salzer's New ALL GOLD corn stands ready to completely revolutionize corn growing. It will make the careful farmer wonderfully rich. It's bound to do it! He can't help himself, wealth must come, providing he plants a plenty, therefore buy a bushel or two this year and experiment.

313 Bushels Per Acre.

How to grow 313 bushels per acre. It's easy. Take rich, deep, clean corn land. Place your rows four feet apart and one kernel of corn every 11½ inches in the row. If a kernel fails to come up, replant! This gives you over 11,000 hills of one stalk to the hill at two pounds to the stalk; means over 313 bushels to the acre.

Give to ALL GOLD good, rich soil and one bushel seed planted on eight or nine acres is good for 1,500-2,400 bushels "sure as shooting!" Where a kernel fails to come up replant, so that the full number of stalks are on the acre. Now, so sure are we that this can be grown that we will give to the farmer growing the greatest amount of bushels, over

300 Bushels Per Acre, \$100 in Gold.

We paid in 1898 \$200.00 in prizes for the great I. X. L. Corn, a corn that is wonderful, but not nearly so remarkable, so prolific, so fine eared, so heavy, so golden, so rich and wealth producing as this new Salzer's All Gold. We are sure no corn you ever tried will please you better.

It's the Great \$3,000 Corn.

At the rate of \$3,000 per bushel was paid for the first start of this marvelously magnificent corn and we consider that cheap. We believe, Mr. Farmer, that if you paid us \$100 a bushel for this corn you would be making money. Why, because it would pay you an immense yield, sure!

Take one bushel cost \$3.00, possible yield of 8 acres—2,000 bu.
Take one bushel common corn \$0.20, possible yield of 8 acres—320 bu.

A difference in favor of All Gold of 1,680 bushels at 20 cts. a bushel is \$336.00. We are not going to say much regards this corn this year. We have only two thousand bushels, but we advise you, Mr. Farmer, to be in the swim to buy a bushel or more, get plenty, for your neighbors will want it for seed next year and will pay handsomely for it. It's the corn that will do its own talking next year. Then we will want 30,000 bushel seed to sell, for everybody who has seen this corn grow in 1899 will want it. It's a Bonanza to every one growing it, as good as a gold mine. It's all gold, heavy, prolific. Buy plenty so you will have plenty to sell to your neighbors. It's the earliest big corn!

Look What Old Pennsylvania Produced!

M. M. Luther, East Troy, Pa., says: You were kind enough to send me a sample of your new \$3,000 corn, sufficient to plant one acre. Pennsylvania is a splendid state for growing corn, and I am proud to report that I grew 300 bushels of the finest corn ever seen from the one acre planted. Your marvelous \$3,000 corn, I believe it to be the greatest Yellow Dent Corn on earth, and it is sure to become a veritable gold mine to the farmer planting same largely. It is very early an enormous yielder, bearing two to three big ripe ears on a stalk.

It's the \$3,000 Corn, It's the Corn You Will Want.

The corn that will make you money, will bring big crops of fine ears. It's the prize winner. Try it for 1899. The kernels are deep, long, reasonably large and are closely set on rather small cobs but making with the abundance of kernels a large, noble, heavy ear, just the kind of an ear that will fill a bushel basket quickly. It's so beautiful that the buyer always stands ready to pay a little more for ALL GOLD than any corn known to us. It's a beauty, a tremendously heavy yielder, a corn that is bound to be popular. It's early; right here in La Crosse, it was ripe Sept. 4, 1898, on the day we had our first frost the past season. It's early, very early for so big and noble an ear! Try it for 1899. Who wins the \$100.00 for the biggest yield over 300 bushels. You can, no matter whether you live in Ia., Wis., Minn., Ill., Neb., Ks., or any other state. It's a yielder everywhere! Instead of asking \$100 a bushel for it, it's surely worth that, we ask only \$3.00—a very low price for this grand corn marvel.

PRICE OF SALZER'S ALL GOLD CORN.

Big Pk., 15c; Pint, Postpaid, 30c; Quart, Postpaid, 50c.
By freight, Pk., \$1.00; ½ Bu., \$1.75; Bu., \$3.00; 2½ Bu., \$6.50; 10 Bu., \$25.
Farmers club together and buy ten bushels and get it for \$2.50 a bushel.

ALL

GOLD

or \$3000.00 CORN

A WONDERFUL CROPPER

SALZER'S GIANT SPURRY.

Our trip to Europe only the more favorably impressed us with the magnificent properties and splendid qualities and tremendous possibilities of Giant Spurry and Esparsette for the old, worn-out, poor, sandy, defective, useless soils of America.

Dr. Manley Stiles, of Lansing Mich., calls it the "Clover of sandy soils, yielding 7,700 lbs. per acre." Swartz, a great agricultural writer of Germany, says that without Spurry the great Waasland in Flanders, now the garden of Europe, would have been impossible.

Von Voght, another acknowledged authority, says: "It is better than Clover. Cows give more and better milk and finer butter, and in addition to this it improves the land in an extraordinary degree."

Dr. Kedzie, reporting to the Michigan Agricultural Station, says: "The Spurry has shown wonderful productiveness. Its value as a manurial plant on light sands is pronounced. It seems to enrich the soil more rapidly than any other plant used."

Now, then, the John A. Salzer Seed Co. has tested this for ten years, and can only add its indorsement to above. It is certainly the best plant to sow for hay or forage on stony or sandy soils to-day in the world. The seed germinates quickly; in five days it is up; in six weeks it is ready to cut. It is an annual; should be sown in the spring. When sown for fertilizing, use 20 lbs. per acre; when sown for hay, 10 lbs. per acre. Indeed, after the third day cattle will leave the best Clover for it. Its luxuriance is astonishing.

Thousands Planted Giant Spurry.

The reports received from parties testing Giant Spurry are very gratifying indeed. Everybody pronounces it a tremendous hay producer, and by all odds the best green fertilizer.

J. J. Troutman, Pierce, Pa.: "Giant Spurry sown May 10th grew wonderfully fast, it very much. After getting second crop we grazed same."

Albert Frantzen, Grant Station, Mich.: "We had no rain from the time we sowed Giant Spurry until after harvested yet it grew two feet tall and yielded 2 tons per acre. The second crop would have been heavier but we pastured that."

A. J. Florian, Thomaston, Conn.: "Giant Spurry did exceedingly well, growing 3 feet tall."

A. C. Clary, Dell, Wis.: "The yield of Giant Spurry was 7 tons per acre. When our pasture dried up, we had Spurry to feed. The cows ate it with great relish."

I thought that your claims were rather extravagant, but since I have tried your Giant Spurry I am ready to believe anything that you have to say about seeds. At present it is 30 inches high, and part that I cut is making a good second growth.

J. H. Harris."

Why Should you Plant Salzer's Giant Spurry?

First.—Because it is the most prolific fodder and hay plant for sandy soils, for worn-out soils, for poor and doubtful soils, known Second.—It flourishes on Sandy, worn-out soils where no other plant flourishes, and returns big yields every time.

Third.—It comes next to the Clover as a fertilizer. Take the poorest soil or the worst soil that you can imagine and sow 20 lbs. of Salzer's Giant Spurry per acre on same. Do this two years and you will have a soil for Wheat, Oats and Potatoes.

Fourth.—The American Agriculturist and all prominent agricultural writers urge the planting of Spurry and Teosinte.

Fifth.—Culture.—Prepare soil well. Harrow carefully. Sow for hay at the rate of 6 to 10 lbs. per acre. For fertilizing, sow at the rate of 20 lbs. per acre and plow under as soon as it is 15 inches tall. You can sow two seedings a year for fertilizing.

Sixth.—There is positively no other seedsmen in America who has the genuine Salzer's Giant Spurry, although some may use our illustrations and descriptions. We have sold seed to none except our farmer customers, hence other seedsmen's seed will not be the true Salzer's Giant Spurry, but more probably the common Spurry, which is 25 MILES BEHIND our matchless Giant Spurry. When you buy don't get fooled but buy the genuine of us.

PRICE OF SALZER'S TRUE GIANT SPURRY:

Oz., 10c; lb., 25c., postpaid; 10 lbs., \$1.90; by freight, lb., 15c; 10 lbs. (for 1 acre), 95c; 50 lbs., \$4.00; 100 lbs., \$7.00.

SALZER'S PROLIFIC SPRING RYE

This magnificent Rye is of recent introduction, and it has proved, to many of our farmer customers, a better money-maker, a surer money-maker, a bigger money-maker and an easier money-maker than any other cereal planted, as good spring Rye brought as good a price as Wheat and yielded from 10 to 30 bushels per acre more. It is a magnificent sort. It can be used as a catch crop in case other winter crops fail. The price is seldom below 60c per bushel, while the yield rarely falls below 40 bushels per acre. We have but 2,000 bushels of this Rye on hand, and we request all our farmer customers who want the best thing in the cereal line to be had, to order early, as it is the early bird that catches the Rye, as later on in the season it will surely be sold, and you cannot get any unless you order early. Our stock was grown on oat stubble and a few Oats are occasionally seen in the seed; this is no detriment to the yield. Give it a trial for 1899. We are sure it will please you. It can be sown at the same time that spring wheat is sown, at the rate of about one and one-half bushels per acre.

As a Catch Crop.

We sowed some of our Sure-Cropping waiting until almost May, and found it

Prolific Spring Rye on Winter Wheat that had died out, did splendidly. It gave us a yield of over 40 bushels per acre. It is one of the very best things to sow for a catch crop, as it always gives good yields.

PRICE—Pkg., 10c; lb., postpaid, 30c; by express or freight, pk., 60c; bu., \$1.40; 2½ bu., \$3.25.

WINTER WHEAT.

Will have large stock in fall. Write then for fall catalogue. All customers of this spring get same without writing. As soon as stock is exhausted, we book orders and ship in fall of 1899, after wheat is harvested.

Martin Amber—Bald. Bu., \$1.40; 2½ bu., \$3.40.
Mediterranean Hybrid—Bearded. Bu., \$1.40; 2½ bu., \$3.35.
Wisconsin Triumph—Bald. Bu., \$1.40; 2½ bu., \$3.30.
Canadian Hybrid—Bald. Bu., \$1.65; 2½ bu., \$4.00.

SALZER'S ASSINIBOIA FIFE SPRING WHEAT.

This sort comes from the Assiniboia Valley, where it has been grown for years, always ripening and returning heavy yields. Indeed, the party from whom our seed stock was purchased assured us that his yield NEVER WAS LESS THAN 30 TO 40 BUSHELS PER ACRE, often reaching 50. In quality it is an extremely excellent milling wheat, possessing the properties of earliness and ENORMOUS PRODUCTIVENESS, resembling our American Hard Fife. Not absolutely pure, but absolutely big yielding. Our stock for 1899 this year is unusually fine. Pkg., 5c; pk., 50c; bu., \$1.50; 2½ bu., \$3.25; 10 bu., \$12.50.

Salzer's Okanagan Valley Velvet Chaff Spring Wheat.

Velvet Chaff Wheat has long been in good repute throughout the wheat-growing states, so when we found a grower in the Okanagan Valley, B. C., who had a fine stock which he had grown for years, and never yielding less than 35 and often 45 bushels per acre, we bought his whole stock.

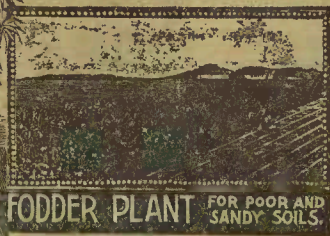
Pkg., 10c; lb., 30c; by freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$13.00.

Haynes' Pedigree Blue Stem.

Mr. Haynes took first prize at the World's Fair on this Wheat. So much has this Wheat been improved that it has increased the number of kernels abreast in the spikelet from three to four, with the fifth kernel commencing to make its appearance. The length of the head has increased one-third and the berry much improved in uniformity of color and hardness. In addition to this it is five days earlier than the common Blue Stem Wheat. This Wheat we know is A No. 1, and our farmer friends will do well to give it a thorough trial the coming season. We know they will like it, and we know it will pay them to pay double the price we ask for seed, in order to get the new stock.

Pkg., 10c; lb., 30c; postpaid; by freight, pk., 50c; ½ bu., 75c; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$13.50.

Farmers receive same Premiums on Assiniboia Fife, Okanagan and Haynes' Pedigree Blue Stem Spring Wheats as on Salzer's Marvel.—See under Free on Page 90.



FREE.

With each 1 bushel order or more of wheat you get free our great and wondrous "Earliest Russian Millet." See description on pages 94



Red Cross, Prize Taker and World's Fair Winter Wheat.

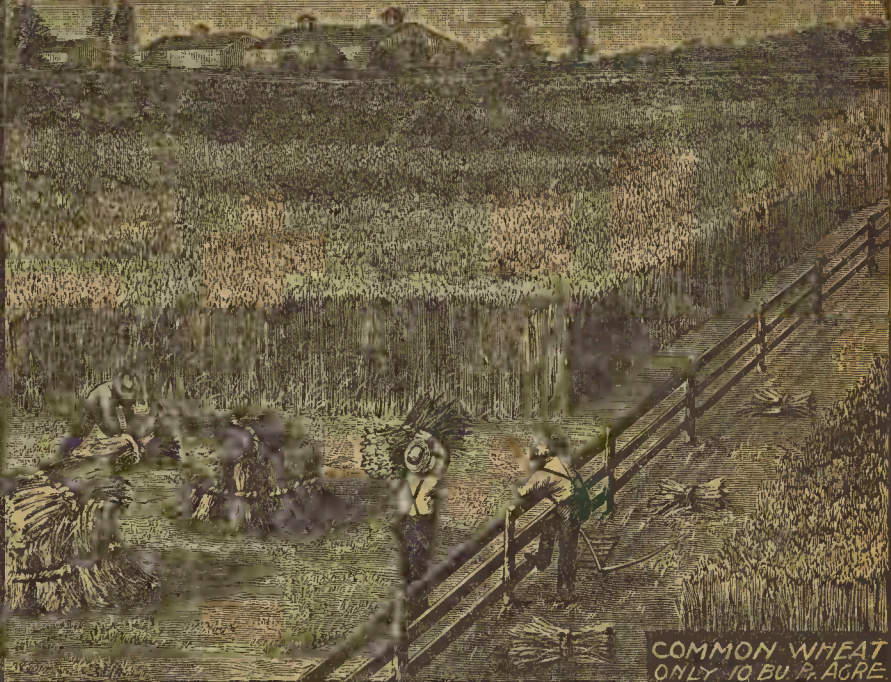
Bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$14.00.

THE GREATEST SPRING WHEAT IN THE WORLD.



"How to Grow 40c Wheat" with each bushel order for Marvel Spring Wheat.

SALZER'S MARVEL SPRING WHEAT



COMMON WHEAT
ONLY 10 BU. P. ACRE

Wheat rules. The crop of 1898, of 600,000,000 bushels, entitles Wheat to the front, as the great leader of returning prosperity, and thousands of farmers will sow wheat in 1899 who have for years not sown any. The prospects are that Wheat will sell, October, 1899, at \$1.00 a bushel. Then is the time to have a plenty, and no Wheat yields bigger and better than Salzer's Wonderful Marvel.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection. We consider it the most prolific, heaviest-stooling, strongest-growing variety of Spring Wheat with which we are acquainted. The ear is very long and filled up to the point with fine, plump, reddish kernels. It is a great milling Wheat, and produces more of the choicest flour to the bushel than any Wheat we know of, and this point alone makes it the greatest milling Wheat in the world. It will completely revolutionize Wheat-growing—that is, in yields.

TAKE WISCONSIN.

Its 1,012,579 acres yielded 12,346,030 bushels of Wheat. Had its farmers sown SALZER'S MARVEL SPRING WHEAT, its 1,012,579 acres, at only 30 bushels per acre, would have yielded 30,037,738, a difference of about 17,000,000 bushels in Wisconsin alone. Add to this Iowa, Minnesota and the Dakotas, the increase of the Wheat yield would have been 75,000,000 bushels, or about \$55,000,000. We do not claim it to be absolutely pure, because it is a hybrid,—all hybrid Wheats often show parent Wheats,—but we do claim it to be the most marvelous prolific, heavy-yielding, quick-selling Spring Wheat that has ever come under our notice, and we have tested every sort known to the trade. It has made a record for itself that we may well be proud of. It has proven to be hardy and insect-proof. Over 12,000 farmers ordered this Wheat in 1898, and every one praises it. Having been grown in the extreme North assures this variety extreme hardiness—yes, it withstood all kinds of climates, whether storms, warmth, droughter rains, during the growing season of 1898, and came forth the victor over every known sort and kind. Not one farmer out of 12,000 reports a failure. It is a Wheat that will bear planting in every state in the Union, whether Spring Wheat grows there or not, for we believe with this Wheat we can make Spring Wheat grow in every state in the Union. It ripens early, and thus far has never failed to return kernels unusually plump, large and of fine color. When we remember that the average yield of Iowa and Nebraska is but 12 bushels per acre, and of Minnesota and the Dakotas but 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in these localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler; 1,213 kernels have been grown from a single grain. Now, that means something. It means that, with ordinary care, and ordinarily fair weather and fair soil, you can have a crop of wheat that will remind you of the days of your childhood or young manhood, when Wheat yielded 40 to 50 bushels per acre right along.

NO MORE HARD TIMES.

We believe that this Wheat, our Big Four Oats, our Grass Mixtures and our Potato Collections, if planted universally by farmers, will kill hard times. They certainly will assist to pay their debts, if they have any, and put a large sum of money to their credit in the bank.

TAKE 100 ACRES IN SALZER'S MARVEL WHEAT.

At only 30 bushels per acre, and you have 3,000 bushels at 80c, or \$2,400; cost of 200 bushels of seed, cultivating, threshing, etc., \$850, leaving you a clear profit of \$1,750. Get it by planting Salzer's Marvel wheat.

WE WARN YOU, SIR, THAT THE ONLY DANGER

Or bad point about this Wheat is that you will be obliged to enlarge your granaries. Yes, build larger. Yes, sir, make more room for the tremendous crops. This is its weak point—don't you like it? This Wheat, in general with hybrid Wheats, frequently shows different varieties in the field, which may appear to some as though the wheat was mixed. All hybrid wheats are apt to show this. It is no detriment, which it proves to you in its increased yield.

FREE! FREE!

With each 1 bushel order for Wheat we give 1 lb. of Earliest Russian Millet, worth 25c; with each 2½ bushel order 5 lbs., worth 50c; with each 5 bushel order 10 lbs., worth \$1.00; with each 10 bushel order 25 lbs.; with each 20 bushel order 50 lbs. of Earliest Russian Millet. For description see page 94. Can be sown after your wheat is cut, and will give big hay crop.

PRICE OF SALZER'S MARVEL SPRING WHEAT.

We have made the price low,—within reach of all,—so that everybody, in every state of the Union can try and have a great, bountiful, heavy, big, paying crop of Salzer's Marvel Spring Wheat. Do try it for 1899.

Price:—By mail, pkg., 10c; lb., 35c; 3 lbs., \$1.00; by freight or express, pk., 60c; ½ bu., 85c; bu., \$1.25; 2½ bu., \$2.95; 5 bu., \$5.90; 10 bu., \$11.75; 20 bu., \$23.25; 100 bu., \$115.00—with Earliest Russian Millet thrown in free!



SALZER'S
MARVEL
SPRING
WHEAT

"Wonderful! This field of Salzer's Marvel Spring Wheat will surely go 60 bushels per acre." That threshing boss erred a little. It went a trifle over 55, but it's wonderful, all the same, that of the 8,900 farmers who planted Marvel Wheat in 1898 not one reports a yield of less than 30 to 45 bushels per acre. And think of the 160 acres at 40 bushels, and Wheat selling at 80c a bushel! Try it for 1899 and be happy. The year 1899 is to be a year of dollar Wheat.

"How to grow 40c Wheat" with each bushel order of Marvel Wheat.

BIG FOUR OATS.



It took the committee but a short time to decide upon the name **BIG FOUR OATS**. There were many very excellent names suggested by thousands of our farmer friends—rattling good names they were—but Mr. Wing carried off the palm with the **BIG FOUR OATS**. The greatest weight with the committee was that Mr. Wing called attention to the peculiar, yes, remarkable, construction of the separate branches on the head or cluster of the Oats. On many of them there were three whorls of four side-shoots on the head, all of which were long, big, and full of big, heavy kernels, entitling it to the name of **BIG FOUR OATS**. Another thing that occurs to us to-day as we write: It is the fourth of our really great Oats that the John A. Salzer Seed Co. introduced. First came Salzer's White Bonanza with its yield of 134 bu. per acre; then came Salzer's Great Northern and long kernel varieties with a yield of 131½ bu. per acre; then came Salzer's far-famed Silver Mine Oats, which astonished the world with a yield of 209 bu. per acre; and now, to complete the quartet, comes our **BIG FOUR OATS** where, great healthy, prodigal crops that we feel we may well shout Eureka, for in our **BIG FOUR OATS** we believe that we have introduced an oat that combines every good quality that one seeks in Oats.

Good, heavy yielding Oats have long been our hobby. We reasoned, what's the use of growing only 25 to 35, or even 40 bu. White Oats per acre, when with an improved sort, that same acre can be made to yield 60, 80, 100 bu., and more! We admit that twelve years ago on our own farms we seldom had over 35 bu. per acre; but, my, how things have changed since then! We would honestly be ashamed to have a yield of less than 80 bu. per acre now. We can have 80 bu. every time, and often much more. The acre on your farm that will produce 35 bu. per acre of common Oats, will produce 60 to 100 bu. of Salzer's Big Four Oats, and that with ease. Just look at the description of the two-foot long Oats on page 91; that is, twenty-four inches long. We have seen specimens of this Oats thirty inches long. Just think of the great results that a field of Oats with such long heads must produce. Now, the heads of Salzer's **BIG FOUR OATS** are large, long, and filled with big, plump kernels that weigh out a bushel very fast. We are accused by some parties that we exaggerate on yields. We claim right here that we do not. There is not a single yield given in our catalogue that some wide-awake farmer did not have, and that you, yourself, cannot have, right on your own soil, under your own eyes and under your own supervisions if you but will. There is no question about this. You are just as good a farmer as any one else, if you wish to be, and if you wish these big yields you can have them every time. You must live up to the conditions: The ground must be ploughed thoroughly, seed must be sown carefully, soil must be tilled constantly and kept free from weeds. Get Salzer's big-yielding seed, and they will astonish you with big, big, big yields. Take Salzer's great **BIG FOUR OATS**. Now, those whorls of long sprays, filled with heavy Oats, and in most cases twelve of them on each head, means something; it means heavier yields; it means if you, Mr. Farmer, plant Salzer's **BIG FOUR OATS** that the chances are all in your favor for an increased yield, big enough to pay you a handsome profit; and now, why not have that profit for 1899? You can have it, and at the same time have the great pleasure of producing the biggest crop of Oats produced in your country.



SHOWING THE 4 WHORLS.

Just Read What the Department of Agriculture at Washington, D. C., Has to Say Regards Salzer's Oats.

"Regarding your Oats, in my estimation, taken as a whole, for a large yield, this variety is better, than any other in the exhibit out of a lot of from 400 to 500 samples of all kinds of Oats."

SALZER'S BIG FOUR OAT

is without a blemish, without fault or flaw, and we predict for it the most wonderful run that any Oat has ever had in the past century. Now, we know that this is a strong statement, but we know also that this Oat will back up anything and everything that we can say in its favor. To our mind it is the only absolutely perfect Oat of to-day—perfect in all respects—perfect in growth, in vigor, in yield and quality. This is certainly the greatest Oat that we have ever seen, and we think the many years we have spent in originating and producing farm seeds entitle us to this opinion.

We think we are doing the farmer a great kindness in offering and urging him to plant for the coming season a large quantity of this, as it is so heavy a yielder, and the most profitable Oat for all to grow in the world, because it will make money for him.



Look here, Smith, Big Four is the biggest yielder on earth.

TWO-FOOT LONG OATS.

The Oat Premium—A Tremendous Sensation—A Startling Novelty—A Wonderful Acquisition.

See Page 93.



FIFTEEN SPLENDID POINTS.

First—New Blood. It contains more new blood, hence more vigor and producing qualities than any other Oat we know of.

Second—Stood the Test on 12,500 farms, scattered all over America, in the remotest corners and obscurities of each state and territory—everywhere it did well, despite the most terrible season ever known.

Third—Earliness. This is absolutely the earliest Oat grown. Nothing like it in earliness that we know of. Our crop was ripe and cut and stacked 8 days before other sorts were ripe, which stamps this variety as absolutely the earliest in existence.

Fourth—Money. That's what the earliest Oats always bring in the market, and especially on the farm, for many farmers are short of Oats in the summer when this ripens.

Fifth—It is Bug-Proof. This Oat, more than any other variety, laughs at bugs and scuffs at insects, and stands up, growing vigorously, while other varieties succumb to the ravages of insects. During the past years we have never seen an insect touch or harm our Big Four Oats.

Sixth—Withstands Drought. No sort that we have ever tested so thoroughly and completely withstands dry weather—yes, long continued hot droughts, as Big Four; indeed, it seems to be proof against every element of nature in the shape of weather, withstanding all and always yielding heavily.

Seventh—Strong Straw. Now, then, Big Four Oats have wonderfully stiff straw, withstanding severe winds to a marked degree and coming forth after storms standing straight, erect—a pleasurable sight to behold. When other sorts lodge badly, this stands up like a strong stone wall.

Eighth—Yield. This is simply enormous, some say from 60 to 100, 150, yes, 200 bushels or more per acre, but we honestly believe that 140, yes, up to 200 bushels or more can be grown per acre under careful cultivation; at least we

Just stop and do a little figuring, what profit it will bring to you to sow an Oat with so many rare good points.

PRICE OF SALZER'S NEW BIG FOUR WHITE OATS:

Pkg. 10c; lb., 30c; 3 lbs., 75c, postpaid; by freight, pk. 50c; ¼ bu., \$1.00; bu., \$1.50; 2½ bu., \$3.25; 5 bu., \$6.75; 10 bu., \$12.25; 20 bu., \$22.50; 25 bu., \$27.00. See also page 93.

250 Bushels Per Acre.

Mahlon M. Luther, East Troy, Pa., Sept. 26, 1898, under oath deposes that I planted 2 1/2 bushels of your Nameless or Big Four Oats on one acre of ground and harvested 250 bushels of 32 lbs. per bushel. It is positively the greatest Oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stooler; that is one important reason for such an enormous yield.

would risk Big Four Oats ten times quicker than any other variety we know of to produce the greatest number of bushels of Oats of any sort grown.

Ninth—Color. The color is beautiful in the extreme, aids it to sell quickly and rapidly at an advanced price in almost every market on the globe. The color alone makes it a great seller.

Tenth—Quality. No Oat exceeds this in excellent quality, and it has that advantage that it will make more and better oat meal than any other known Oat at the present day, while all horses will fight for it for food. All millers who have seen it pronounce it excellent in the extreme.

Eleventh—Profit. Now, then, here is an Oat that makes profitable farming absolutely certain in any state from Maine to California and south to the Gulf, and north through Canada. This Oat, if sown, will insure profitable farming. It will certainly yield from 20 to 100 bushels more per acre than any of the common varieties, which will ten times pay the cost of the seed.

Twelfth—Quick Returns. That's what you get by sowing this Oat, for the crop will go like wildfire! Every neighbor ought to buy it for seed.

Thirteenth—Insurance. You have heard of fire insurance, life insurance, of hail insurance, but here you have a positive, safe, sure CROP INSURANCE. Big Four, this beautiful WHITE OAT, insures you against a failure of a crop every time.

Fourteenth—Cost. The price of this Oat is ridiculously low, but that's the way the Salzer Seed Company do when they have a good thing; they sell at a low price so that all farmers can make money out of it.

Fifteenth—The Last Forty Bushels. It is the last 40 bushels per acre that makes farming profitable. If the common sorts yield 30 bushels per acre, and this gave you 70 bushels, the last 40 bushels would be the profit; but if this gave you 150 bushels, it is very easy to figure out great profits on 100 acres or more. Try it and convince yourself.



SALZER'S BIG 4 OAT WONDER

LOOK!
 320 ACRES
 "BIG FOUR OATS"
 at 120 bu. per Acre,
 38,400 bus. at 25¢
 a bu. \$9,600 00
 That pays! That's
 interesting farming.

PRICE

PECK -	50¢
1 BU. -	\$1.50
2½ "	3.25
5 "	6.25
10 "	12.25
25 "	27.00



VIEW ON JOHN A. SALZER SEED COMPANY'S FARMS, HARVESTING "BIG FOUR OATS."

NIAGARA LITH. CO., BUFFALO, N.Y.

SALZER'S BIG FOUR WHITE OATS.

Let's Reason Together, Mr. Farmer.

Now we do not feel backward in pushing Big Four Oats, because we have had such hearty indorsements from thousands of farmers planting same the past summer, and then with each order that you buy you get free that marvel of marvels, Salzer's Two Foot Long Oats. We admit when we first saw the first head of these Oats handed to us we looked at it suspiciously, believing it was a put-up job, patched together to make it so long, but when we found it was not, that it actually had been grown, our surprise, and delight, and wonder knew no bounds. Did we care what we paid for that head, well, I guess not, we paid more or that new Oats then you would pay to-day for 1,000 bushels of Big Four Oats. We wanted it, and we hope next year to be able to offer these remarkable Oats at a fair price; this year we can only give them as a premium (see on bottom of this page). I will surely pay you to buy a bushel, or 2½ bushels, or 10 bushels of Big Four Oats, just to get a start with Salzer's Two Foot Long Oats. That's positively the wonder of wonders in Oats!

There is absolutely no risk in sowing this variety of Oats, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, why will they not buy a good thing when it is new, but wait until it is half worn out and then take hold of it? This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. The prices are low. Double the yield of your crops. What then? Why, hard times disappear as though by magic. Sow good seed. Feed your ground, and then with a fair season (or a bad season, if you sow Big Four Oats) the crop is assured. On the other hand, sow a poor variety of seed, starve your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare for you a miserable old age. Be wise and keep well ahead in the race. Be a leader if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of cereals,—Oats, Corn, Potatoes, etc. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up a stock of the new. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's Corn sorts, on his Oats, Wheat, Barley, Potatoes, etc. When Salzer offers a new variety of Wheat, or Grain, or Potato, you can always bank on same, for it is "more than good," as a pleased farmer expresses it.



Greatest Mortgage-Lifter in the World.

Seeding your land to this Oat would lift or pay the biggest mortgage you could possibly have on your farm, for it is the greatest cropper known! Now, you wonder if this is so, and in order to strengthen your faith in this marvelous, magnificent new Oat, Big Four, we shall introduce a few of the 5,000 testimonials of wide-awake farmers scattered from Maine to California and from Canada to Texas and some from foreign lands. Why, it is the Oat that takes everywhere, because it adapts itself so peculiarly to all soils and climes known! Try what you will, and you cannot beat the Big Four for yield and fine quality and good oatmeal.

250 Bushels per Acre.

We could introduce here several hundred farmers who tried these Oats in 1898, located in all parts of America, who had yields running all the way from 160 to 240 bushels per acre, but our space does not permit us to do so. These farmers are all loud in their extravagant praises of the Nameless or Big Four Oats. There is no Oat quite so prolific, so fine, quite so heavy yielding, quite so profitable to grow as Salzer's Big Four. Just read the letter of Mahlon Luther on page 89 regarding Big Four Oats.

IT'S A SURE CURE FOR HARD TIMES.

The farmer reading the above description, together with the strong points in favor of Salzer's Big Four White Oats, must see in it a solution for hard times. No hard times can exist when the farmer gets two and three times as much on an acre as ordinarily. Thus, if your Oats in 1898 produced you but 30 bushels per acre, and Salzer's Big Four White Oats would give you 90 to 150 bushels per acre, on 100 ACRES THERE WOULD BE A DIFFERENCE OF 6,000 to 12,000 BUSHELS, which would kill hard times in a hurry. Why not try it for 1899 by seeding heavily to Salzer's Big Four White Oats? It is the most wonderful Oat in the world, and we believe as high as 80, 120, 150. YES, WE KNOW, AS MUCH AS 250 BUSHELS PER ACRE, CAN BE GROWN FROM THIS OAT WITH CAREFUL CULTIVATION. It is possible. We are moving with the speed of electricity everywhere; why not in the field of agriculture?



We cannot help ourselves. We must introduce this picture. Just see the loaded money bags coming home from town. Well, 20,000 bushels of Oats from about 100 acres of the Big Four Oats at even 12c or less a bushel would be profitable! Do just try it for 1899, and be convinced that this Oat marvel is your friend and stands ready to make you rich.

Our Great Premium—SALZER'S TWO FOOT LONG OATS.

This is positively the greatest wonder in Oats on earth; a single head measuring 24½ inches, or over two foot long, as affirmed to by the following honorable gentlemen.

To whom it may concern:

This certifies that we were this day, Oct. 11, 1898, shown several heads of Salzer's NEW TWO FOOT LONG OATS by the JOHN A. SALZER SEED COMPANY, La Crosse, Wis., measuring respectively 23, 23½ and 24½ inches long—more than two foot in length, surely entitling it to the name "Salzer's Two Foot Long Oats."

Hon. J. L. Pettingill, Postmaster, La Crosse, Wis.
C. L. V. Craft, Agent C. M. & St. P. Ry., La Crosse, Wis.
Wm. Lohmiller, Agent C. & N. W. Ry., La Crosse, Wis.
R. W. Keyes, Agent C. B. & Q. Ry., La Crosse, Wis.
A. Oakes, Agent G. B. W. & St. P. Ry., La Crosse, Wis.

Wm. Gaspard, Agent Southern Express, La Crosse, Wis.
T. B. Lawrence, Agent American Express, La Crosse, Wis.
A. T. Clinton, Agent U. S. Express, La Crosse, Wis.
Wm. Gaspard, Agent Adams Express, La Crosse, Wis.
T. B. Lawrence, Agent Merchants' Dispatch Co., La Crosse, Wis.

Our statement regarding this remarkable oats can easily be verified by addressing with stamp any of the above citizens of La Crosse. We said on the top of this page, when we were first shown this wonderful Two Foot Long Oats we looked at it with great suspicion, but since we have had growing and have a fair stock to give away as premium this year, we pronounce it without any qualifications whatsoever as the greatest and most wonderful, and most prolific oats on earth. Just imagine the possibilities of each kernel of seed producing several heads, as it is a heavy stooler, each head over two long and then compute the yield. We are surely coming to a yield of 500 bushels per acre. Mark our words, you will want this great novelty, this marvel, oat wonder. It is worth \$8.00 per pound, but we are going to give it free with each order for Big Four Oats under the following conditions:

We Give "Two Foot Long Oats" Free!

With each order for 1 peck we will give you free 1 ounce, of this oat marvel, worth 50 cents; with a 1 bushel order, 2 ounces worth \$1.00; with a 2½ bushel order, 4 ounces, worth \$2.00; with a 5 bushel order, 8 ounces, worth \$4.00; with a 10 bushel order, 16 ounces, worth \$8.00; and with 20 bushel order, 32 ounces, worth \$16.00; with 25 bushel order, 40 ounces. This oats at \$8.00 per pound is dirt cheap to get a start with. One pound properly planted as you would corn is good for from 50 to 100 bushels of seed. Everybody seeing this Two Foot Long Oats growing will pay you a great price for seed stock next Fall. It will surely pay you to buy from 10 to 25 bushels of our Oats, in order to get from 16 to 40 ounces of the wonderful Two Foot Long Oats as a premium.

THE PRICE OF SALZER'S BIG FOUR WHITE OATS IS: Peck, 50c; bu., \$1.50; 2½ bu., \$3.25; 10 bu., \$12.25; 20 bu., \$22.50; 25 bu., \$27.00.

SEVEN STANDARD OATS.

1. Salzer's Silver Mine Oats.

No Oat ever offered created such a sensation as Salzer's Silver Mine Oat, introduced 5 years ago. It no doubt was the greatest Oat ever introduced up to this time, but must now give way to our Big Four Oats, described and illustrated on pages 89, 90, 91. To say nothing of our Two Foot Long Oats, illustrated and briefly described on page 91. We have for years made Oats a great specialty of our business, and to show you what Silver Mine Oats can do for you, we introduce here three testimonials on same. It is a white Oat, strong, stiff straw, and we are sure you will be delighted with same.

Mr. P. U. Sinnott, Randallia, Ia., among others, writes: "Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry. People came for miles to see my beautiful Oats, and all pronounced them the finest they had ever seen."

Nick Kutscheit, Arcadia, Wis., under date Sept. 21, 1896: "I raised 231 bushels and 30 pounds from 1 acre of the Silver Mine Oats the past season."

THE PRICE OF SALZER'S DAKOTA-GROWN SILVER MINE OAT is: Pkg., 10c; 1b., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.10; 2½ bu., \$2.50; 10 bu., \$9.00; 20 bu., \$17.50; 100 bu., \$75.00.

Minnesota-Grown Silver Mine Oats.

We have a few hundred bushels light Silver Mine Oats. It grows well,—just as good as our Dakota-grown—93 kernels out of 100 is our test,—only it is light weight. We believe for seed it will give you bountiful yields. This is a good chance to get Silver Mine Oats at a very low price. As long as stock lasts we will sell at: Bushel, 75c; 2½ bu., \$1.50; 10 bu., \$4.95.

4. White Superior Scotch Oats.

This Oat has great similarity to White Bonanza. There is this about it—it is a fine, plump Oat, with very strong straw. Pkg., 10c; 1b., 35c, postpaid; by freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.50.

5. Welcome Oats.

This has had a large sale. It is a very handsome White Oat, weighing from 40 to 50 lbs. per measured bushel, yielding all the way from 50 to 100 bushels per acre. Pk., 50c; bu., \$1.00; 2½ bu., \$2.50; 10 bu., \$9.00.

6. Black Prolific Oats.

It is a grand Oat, which is with us absolutely rust proof, of great vigor and health. Our stock, like all Black Oats, runs into light shades. Pkg., 5c; pk., 50c; bu., \$1.40; 2½ bu., \$3.25; 10 bu., \$12.00.

7. Improved White Russian Oats.

It is a wonderful stouter, 2,263 grains have been counted from one grain; yielding fully one-third more than common Russian White Oats. Seed this year is light. Pkg., 6c; pk., 50c; bu., \$1.00; 2½ bu., \$2.25; 10 bu., \$8.50.

2. Salzer's Great Northern Oats.

This is one of the heaviest yielding varieties known. It has very strong stiff straw, does not lodge easily, with a comparatively soft shell, large kernels, and is relished by horses. We introduce herewith one letter to show you what our customers think of this Oat. Hundreds of letters equally as good on file.

Hon. I. D. O'Donnell, General Manager M. & M. Land Co., Montana, under date of July 15, 1895: "I notice by your catalogue that I have lost the first premium on Great Northern Oats by not sending in my report. I had intended all the fall to do it. I took the precaution at threshing and had plenty of witnesses as to yield. I had 162½ bushels of Oats from the 2½ bushels of Great Northern Oats."

That tells the story; 162½ bu. per acre on 100 acres, 16,250 bu., at 20c would net \$3,250.00, or at the rate of \$32.50 per acre. More than Wheat or Corn pays you. Just try Great Northern for 1899.

Price of Great Northern Oats: Pk., 50c; bu., \$1.25; 2½ bu., \$3.00.

3. Salzer's White Bonanza Oats.

Next to Silver Mine, this Oat has taken more premiums than any other variety known.

\$500.00 IN GOLD.

In 1899 the *American Agriculturist* offered \$500.00 in gold to the farmer raising the greatest number of bushels from one measured acre. It was won by W. R. Strickland, Albion, N. Y., who purchased of us 2½ bushels of White Bonanza Oats and sowed same on one acre,

yielding 134 bushels and 23 pounds.

Some 10,000 entered the contest, and the White Bonanza scooped them all.

PRICE OF WHITE BONANZA OATS:

Pkg., 5c; 1b., postpaid, 30c; by freight, pk., 50c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50.

EARLIEST RUSSIAN MILLET.

Obtained by our representative in Western Russia, and there is nothing that we have ever offered that will so completely captivate farmers and stock growers as this EARLIEST RUSSIAN MILLET. It is positively the most remarkable, leafy, bushy, vigorous growing earliest Millet in the world, or as a farmer who obtained a bushel last year, and from same cropped fifteen

tons of hay, and had lots of seed beside, said, it is surely worth its weight in gold to get a start with. The John A. Salzer Seed Co. warrants that every farmer will be delighted, and pleased, and astonished, and profited by sowing the EARLIEST RUSSIAN MILLET. It will make a magnificent crop of hay if sown immediately AFTER YOUR OATS OR BARLEY, OR RYE, OR WHEAT IS CUT, as it will ripen in from 60 to 90 days. For this reason we offer this Millet as a premium to our wheat and barley orders, and we hope thousands upon thousands will thoroughly try some the coming season. It is positively the Millet wonder, very, very, very leafy, prolific and exceptionally fine for hay and food; try it for 1899. You can get it free if you order barley or wheat, or also as a premium on a general seed order; see page 80. This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas and flourishes on the barren soils of Western Nebraska and Colorado. In fact, it grows where no other Millet grows. It would be cheap at ten times the price. Sow from 10 to 25 lbs. per acre.



Earliest Russian Millet.

K. B. Lovejoy, Red Wing, had 46 heads from 1 kernel of seed.

Price: 1 lb., 25c; 5 lbs., 50c; 10 lbs., \$1.00; 25 lbs., \$2.25; 50 lbs., \$4.00; 100 lbs., \$6.00.



BROOM CORN, OR HOG MILLET.

A magnificent Millet, splendid for bird seed, but grander still for hog fattening. In such localities where Corn does not flourish, there is nothing in the wide, wide world that will give a greater yield than Hog Millet. This solves the problem as to the possibility of raising swine outside of the Corn belt. Hon. F. H. Smith, among others, says: "I had 81 hogs which I raised and fattened on Millet seed. They made an average weight of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs. This hog gained, the last 30 days, 2½ lbs. per day." This is what Millet does. Price, pkg., 6c; 1b., 30c, postpaid; bu., by freight, \$1.10; 2½ bu., \$2.50.

California Millet.

It is remarkably luxuriant. The growth is rapid, and hay cut therefrom of unusually excellent quality. It certainly is good for 5 tons of hay per acre. Pkg., 10c; 1b., 35c, postpaid; by freight, pk., 75c; ½ bu., \$1.50; bu., \$2.50; 2½ bu., \$6.00.

German Millet.

Cows, horses and other farm stock are exceedingly fond of it, eating it with much relish. Makes magnificent hay, and is very cheap, as it yields from 3 to 5 tons per acre. Salzer's Superior, pkg., 5c; 1b., free by mail, 20c; by express, 1b., 10c; bu., \$1.10; 2½ bu., \$2.50; 5 bu., \$4.90. Prime to choice, bu., 90c; 2½ bu., \$2.00.

Hungarian Grass.

Luxuriant, vigorous and leafy to an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it. Grown in enormous quantities in all states where grass is short. Can be sown as late as July. Pkg., 5c; pk., 50c; bu., \$1.25; 2½ bu., \$3.00; 5 bu., \$5.90.

Siberian Millet, or Early Fortune.

This originated in Russia, although it has been named Siberian Millet. It is very prolific and bushy. Price: 1 lb., 30c; 4 lbs., \$1.00, postpaid; by freight, 10 lbs., 50c; 50 lbs., \$2.25.



Salzer's Dakota-Grown Common Millet.

We hold letters as follows:

"MR. SALZER:—Last spring I sowed 5 bushels of your Dakota-grown Common Millet, 5 bushels received from St. Louis, and 6 from an Illinois seedman. I did this to test the value of the different lots. I was a trifle prejudiced against you because I thought you talked loud in your catalogue about yield, etc., but I confess here that every word you say about yield is true. The 5 bushels from you gave me more fodder and hay by fully one-third than I received from any of the others, although I planted an acre more of each of the other kinds."

Salzer's Superior Common Millet, pk., 50c; bu., \$1.25; 2½ bu., \$2.90; 10 bu., \$10.00.

Prime to Choice Common Millet, bu., 80c; 2½ bu., \$1.90.

SALZER'S SUPERIOR SAND VETCH. (Vetch Sativa Improved.)

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show you how rapidly it grows—we put a sample into our greenhouse, in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing. This shows—

1. That it is a wonderful, rapid grower.
 2. That it can get along without any moisture.
 3. That it will grow despite adverse circumstances, as it thrives in the bare sand.
 4. Among other good points we mention that it withstands cold. Sand Vetch can be sown in April and May and mown in fall, and the next spring, where sheltered, will come forth fresh and green and vigorous, and will form green herbage for cattle at once.
 5. It is a tremendous yielder, producing all the way from 5 to 7 tons of the very best hay imaginable per acre. This, of course, is if two crops are cut.
 6. While in Europe farmers told us they could not get along without Sand Vetch and Giant Spurry and Giant Incarnat Clover; that is, they would not attempt farming, as it would not pay them, their land being very expensive; but with above three articles, no matter how expensive the land, they can always make it pay. Now, here in America, no matter how poor the soil, these three items will enrich it and make it as fertile as the valleys of the Nile; and no matter how rich the soil, these three articles will then enrich the farmer by sowing them, because the yield will be enormous and profitable in the extreme.
 7. Quality. Salzer's Superior Sand Vetch makes the very best hay imaginable, with a quality equal, if not superior, to any Clover hay that you ever fed.
 8. Culture. It is a great stooler, therefore but 50 pounds are sown per acre, though some farmers in Europe sow more. If sown in rows it will soon cover the ground as a complete network, furnishing a tremendous amount of luxuriant fodder.
 9. All agricultural colleges, all writers on agriculture, all practical farmers, recommend the growing of Sand Vetch. It is especially so in Europe. You cannot find an agriculturist there who would not recommend it, and it is also the case here in America by those who have given same a trial.
 10. As a fertilizer it has but few equals, as it enriches the soil very quickly, and can be plowed under twice in a season.
 11. When intended for hay Salzer's Sand Vetch should be left standing until the flowers have, for the most part, given way to the pods, and some of the seeds become well formed. The crop is then ready for the mower, and will yield according to the soil, from 3 to 6 tons of hay per acre.
 12. All summer long. You can have this excellent fodder plant, this excellent hay producer, all summer long, by sowing at different times. You can have pasture from April until November by sowing two or three weeks apart, not only a little but a great abundance, as Sand Vetch produces heavily.
 13. Don't fail to try it. If you do you will miss one of the great treats of your life-time in farming, because we believe that our Sand Vetch will give results that you have never had before. It will give crops such as you never have had before; and if your land is poor and you wish to enrich same, this will do it as quickly as anything you have ever tried.
- James M. Stone, Forestville, N. Y., Oct. 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."
- PRICE OF SALZER'S SUPERIOR SAND VETCH (quick growing):** Lb. 22c, postpaid; by freight, lb., 12c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.



"SALZER'S SUPERIOR SAND VETCH"

Showing a plant of Salzer's Sand Vetch 11 feet long when 4 months old.

1. Velvet Bean.

This Bean is creating a great sensation in the South and Middle North. The planting that we had on our trial grounds at La Crosse surprised and startled us. We have come to believe that it is going to be one of the great green manure or fertilizing plants. It is tremendously prolific, vines running from 12 to 18 feet long. It is the bean to try everywhere. It, no doubt, will make as much green herbage as any plant grown. It is new, and we urge every farmer to give it a trial.

Pkg., 10c; pt., 35c; qt., 50c, postpaid; pk. of 15 lbs., \$2.00; bu., \$6.00.

2. Spelz.

What is it? It is neither corn, nor wheat, nor rye, nor barley. It is a combination of these, so to say. It is more like wheat than any of the others mentioned, but it is one of the greatest fodder producers in the wide, wide world. It is fed without threshing; no, not that, but it is fed with the hull, and in this way it yields all the way from 40 to 80 bushels per acre. It does unusually well in the Dakotas and Western Kansas, Nebraska, Iowa, etc. It will bear a trial everywhere. Sow 1 bushel per acre, and you will be surprised and delighted at its yield and at its feeding quality. The straw is exactly like wheat straw.

Pkg., 10c; lb., postpaid, 30c; by freight, 1 bu. of 50 lbs., \$2.00.

4. Lathyrus Sylvestris Wagneri.

This plant is creating great excitement as a forage plant, especially in sandy, dry soils, as it sinks its roots 30 feet, and furnishes a great quantity of fodder, yielding as high as 16,000 lbs. per acre. It is a variety of Pea, found wild in Europe, and carefully cultivated and crossed. Thousands of acres have been planted in Europe, and here in America there are fully 10,000 farmers to whom we furnish the seed, and all who have tried it report good prospects and are sure it will prove a great acquisition as a fodder.



PLEASE READ THIS LETTER ON LATHYRUS:

Regarding Lathyrus, Conrad Doering, Cowlitz County, Washington, who has given it a thorough test here in America, says: "The Lathyrus is the earliest forage plant in spring, earlier than any grass we have, and all cattle eat it with great eagerness as soon as it springs from the ground. In the fall of the year, when all other fodder is dead, Lathyrus is green and keeps on sending forth new shoots. Cattle cannot be driven from the patch. They hate to leave the strength-giving, nourishing Lathyrus. It grows from 3 1/2 to 4 feet tall, and does well on any kind of soil, even on very poor sandy soil."

Pkg., 10c; oz., 20c; 1/4 lb., 50c; 1/2 lb., 75c; lb., \$1.40; 10 lbs., \$13.50.

3. Australian Salt Bush.

(Atriplex Semibaccatum.)



This forage plant, which was introduced a few years ago from Australia, has already been grown here with the very best of results, and we are continually hearing farmers speak of it in the highest terms, and the fact that a great many intend planting it very extensively this season speaks well for it.

The plants have a diffuse habit of growth, each one, when fully developed, covering an area of 3 or 4 feet in diameter. It is much relished by stock, and supplies the salt so necessary to their well being. Its greatest recommendation, however, in the estimation of many farmers, is the fact that it will thrive better on alkali land than on any other. We are positively assured of the truth of this statement by farmers who have tried the experiment. We have seen specimens raised on alkali land, and cannot imagine anything more healthy looking or abundant. It is proved by analysis to be very nutritious, and contains, when dried, from 8 to 10 per cent. of salty matter. The yield is about twenty tons of green fodder per acre, which will make 5 tons of hay.

The plant is perennial; if intended for a grazing pasture it is better not to cut it the first year, but let the seed fall and thus form a sod. Prepare the land by plowing and harrowing as for other crops. The seed may be sown in beds or boxes and transplanted to from 8 to 12 feet apart, but it is better to sow it where it is to remain, either thinly broadcast or in hills, taking care in all cases to cover the seed very lightly. Use one pound of seed to the acre if sown broadcast or four ounces if transplanted. John A. Salzer Seed Co.'s Dakota test of this plant is satisfactory in the extreme.

Price: Pkg., 10c; oz., 30c; 1/4 lb., \$1.50; lb., \$2.50, postpaid.

1 PACKAGE EACH ABOVE 4 GREAT FORAGE PLANTS FOR 25 CENTS.

Alfalfa, Bromus Inermis and Salt Bush.

The mixture of the following three great Grasses, Clovers and Forage Plants for dry, hot, high prairie soils, has proven itself extremely popular. Do splendidly in all Western States from Kansas, Iowa, Illinois, to Oregon. We have arranged two mixtures, which we sell at low prices.

Bromusal Mixture.—Composed of Alfalfa, Bromus Sainfoin and Salt Bush, 1 lb., postpaid, 30c; by freight, 16 lbs., for 1 acre, \$2.20; 100 lbs., \$13.50.

ALFALFA MIXTURE, FOR DRY SOIL.

Composed of suitable Grasses and Alfalfa Clover Bromus Inermis, etc especially adapted for dry, hot soils. Bu. (14 lbs.), \$1.75; 100 lbs., \$12.00.

RAPE==DWARF VICTORIA.

Our trip through a large farming district of England was a revelation, and Dwarf Victoria Rape the greatest revelation of all! We had been selling Dwarf Essex Rape for some years, but when we saw a large acreage of this, and the results obtained by feeding cattle and sheep therewith, our surprise knew no bounds, and we at once bought largely: and to give it a wide introduction we are not only offering it for sale, but are giving it as a premium. We wish we had room to print the hundreds of earnest, hearty letters our customers send us relating their wonderful success with Rape. Why, it makes our hearts glad to see of what great help we have been to farmers. Some write that Rape made them more food and more money than any one thing on the farm. To more poor mutton! Rape will make the poorest sheep fat and fine for market. Pamphlet on Rape—worth \$500 to you—get it; costs only 2c postage.



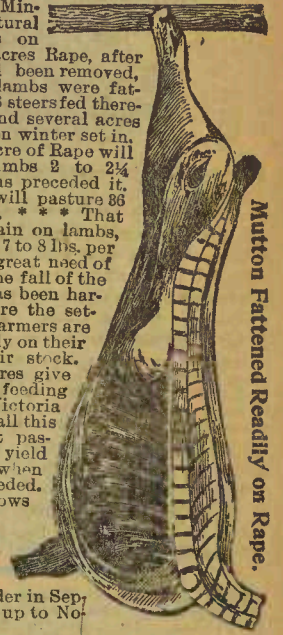
Rape as a Pasture.

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness. The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.

What Does Rape Do in America?

Prof. Shaw, of Minnesota Agricultural College, reports on Rape: "On 54 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days, and several acres were uneaten when winter set in."

* * * Further, 1 acre of Rape will pasture 10 to 15 lambs 2 to 24 months when Rye has preceded it. When sown alone, it will pasture 85 head for two months. * * * That the lowest average gain on lambs, fed on Rape alone, is 7 to 8 lbs. per month." There is a great need of Rape, especially in the fall of the year when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly, and can be cut or pastured the latter part of July. If sown the first half of July, it will come into fine play as a fodder in September, October and up to November.



Rape as a Catch Crop.

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late in the season. When a grain crop, therefore, has failed from any cause whatsoever, there is ample time to plow the land and to sow Rape upon it.

Of Superlative Value.

On our farms we sow Victoria Rape into last cultivation of Corn or on Oat and Wheat stubble, at the rate of 3 lbs. per acre. This gives a tremendous lot of good green fodder by fall, remaining until how flies. It is immense! It is the biggest yielder imaginable.

Culture of Rape.

This plant may be grown successfully in the following ways, viz.: 1. In the early spring to provide Pasture for sheep and swine. 2. In June or July on well-prepared land to provide pasture for sheep. 3. Along with grain, using 2 lbs. of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep, and to get "catch" of clover. 5. Along with corn drilled in broadcast to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn. 7. Along with rye sown in August in sheep pasture. When Rape is sown broadcast, 5 lbs. of seed per acre will suffice. When sown in rows, say, 30 inches apart, and cultivated, from 1 to 2 lbs. will be enough. It is now being grown in the Northern and Middle States from the Atlantic to the Pacific. The day is not far distant when it will be grown extensively as a pasture for Swine in all the Northwest. Millions of sheep and lambs will be fattened on it in the United States. Our stock is the true Dwarf Essex, imported by us direct. PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; lb., by mail, 30c; by freight, 5 lbs., 90c; 15 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.

Dwarf Essex Rape.

This is the only variety of Rape sold by seedsmen in this country, and is highly recommended by agriculturists both in Europe and America, but it is eleven miles behind in yield, in bushy, leafy quality and in vigor of growth and hardness to our splendid, yes, wonderful, Dwarf Victoria Rape. The Dwarf Essex we furnish at the following prices: Large pkg., 10c; lb., 30c, postpaid; by freight or express, 15c; 10 lbs., 90c; 25 lbs., \$1.65; 100 lbs., \$5.90.



2. Salzer's Great Annual Fodder Plant, Teosinte.

"Shades of Egypt!" we hear some one ejaculating while he is looking at the illustrations of this most marvelous plant, and magnificent it is in every respect. It comes to us from the rich, fertile plains of the Nile, where travelers tell us the enormous yield of 800 tons of green fodder per acre is not uncommon. This is what it does in Egypt. What does it do in America? Almost equally as well. Give it a rich, warm, loamy soil and it will yield from 100 to 150 tons of great fodder per acre. It is simply marvelous. Down in Georgia, in Florida and North Carolina its yield is all the way from 100 to 200 tons of green fodder per acre. It grows to a height in those states of 13 feet, while a single kernel will produce from 60 to 100 stalks of the most nourishing green fodder imaginable. Our test in the North gives it an average yield of about 50 tons of green fodder per acre. On our own grounds at La Crosse, where the soil is sandy and warm, it yielded at the rate of fully 60 tons per acre, sending forth from 20 to 60 shoots from one kernel of seed. It was the most magnificent thing we had ever seen. We will call up a few farmers as witnesses:

"Your annual Teosinte is an extra fodder producer. It grew 11 feet tall, and is splendid feed."—L. E. Cordum, Gillespie, Ill.

Barbara Frye, Millersburg, Ohio: "All my seed that I got from you last year did splendidly. The Teosinte is excellent. It grew from 10 to 12 feet high, and from 40 to 50 sprouts from 1 kernel of seed."

Joe A. Noble, Caddo, Ky., says: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

C. K. Hawkins, Monticello, Iowa: "Wonderful! From 1 kernel of seed I grew 81 stalks of magnificent Teosinte."

Merritt Daniels, Arborville, Neb.: "Your Teosinte is grand. I have a great growth, 30 to 50 stalks from 1 kernel. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily, and will leave any other green fodder for it."

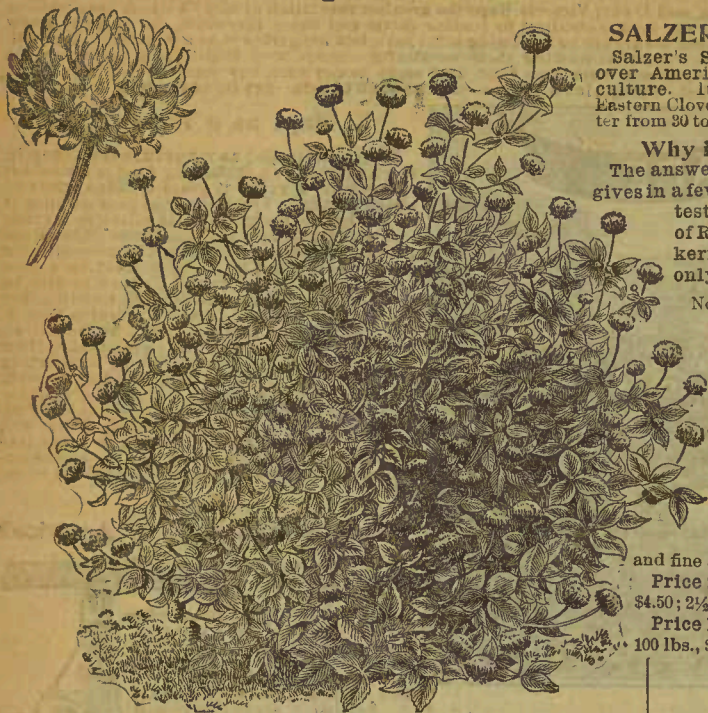
Culture of Teosinte.

We would advise sowing same in rows 2 feet apart, and the hills far enough apart to work. It wants plenty of sunshine and cultivation, and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes magnificent fodder for cattle during the long winter months. There are unlimited possibilities for our annual fodder plant, Teosinte, and we know that if you will give it a trial that it will more than pay you another year. Just try and grow this for your hogs. You will be surprised how they will relish it and what a tremendous amount of fodder and food you will get out of an acre for them.

Price: Pkg., 10c; oz., 20c; 1/4 lb., 50c; 1/2 lb., 80c; lb., \$1.40; 2 lbs., sufficient for 1 acre, \$2.75; 10 lbs., \$12.50.

PAMPHLET ON RAPE—WORTH \$500.00 TO YOU—GET IT; COSTS 2c STAMP!

Salzer's Superior Grass and Clover Seeds.



Sample Plant Produced by one kernel Superior Red Clover Strain Seed.

WHITE DUTCH CLOVER.

A low, close growing species; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy Wisconsin variety, very prolific. Our Wisconsin grade is somewhat mixed with Alsike, which is a decided advantage for pastures, meadows, etc., although we offer it at a lower price. For our own seeding we would take the Wisconsin-grown every time.

Price Salzer's Superior White Clover: Pkg., 10c; ¼ lb., 15c; ½ lb., 30c, postpaid; by freight, ½ lb., 20c; pk., \$2.90; bu., \$10.00.

Price Wisconsin-grown White Clover: Pkg., 5c; ¼ lb., 10c; ½ lb., 25c, postpaid; by freight, ½ lb., 15c; 1 lb., \$2.00; bu., \$7.50.

SAND LUCERNE—This is a Lucerne Clover specially adapted for sandy soils. Largely used in Europe. Pkg., 10c; ½ lb., 30c, postpaid; by freight, pk., \$3.00; bu., \$10.00.

COMMON CRIMSON CLOVER—About 800 miles behind our great Giant Incarnate Clover, which it resembles. Pkg., 5c; ½ lb., 25c, postpaid; by freight, 10 lbs., 75c; bu., \$3.60; 100 lbs., \$5.90.

GENUINE ENGLISH CLOVER—This is the Red Clover of England and Scotland. Pkg., 10c; ½ lb., 35c, postpaid; by freight, 10 lbs., \$2.00; bu., \$9.00.

BURE CLOVER—Claimed to be specially adapted for dry soils. ½ lb., 30c; pk., \$4.00.

YELLOW TREFOIL—Largely used in Europe. Pkg., 10c; ½ lb., 30c, postpaid; by freight, pk., \$2.50; bu., \$9.00.



WHITE DUTCH.



SAND LUCERNE.

MAMMOTH RED CLOVER.

This is the clover that is used by farmers for a permanent hog pasture; it grows tall, and our Superior Strain of same is extremely leafy, bushy and of grand qualities. Ten acres will furnish sufficient nourishment for 100 hogs all summer providing same can be divided off. There is no Mammoth Clover quite as good as Salzer's Superior Strain, and we again urge our customers who intend seeding to Grass, Clover or Timothy to use Salzer's Superior Brands in preference to any other offered by dealers, because these brands are grown for seed only, and we are the only seedsmen in America who grow their own seed. We warrant Salzer's Superior Brand to be of high germination. We will gladly mail you a sample to test upon receipt of 4c for postage.

W. B. S., in *Country Gentleman*, says of it: "It is known with us as the Mammoth or Sapling Clover. Its striking peculiarities are the immense growth it attains in rich, loamy soils, yielding much more bulk to the acre than Red or June Clover. It grows large on thin land, and takes well on all soils. As a fertilizer I think it surpasses all other grasses."

Price Salzer's Superior Brand: Pkg., 5c; ½ lb., 35c, postpaid; by freight, pk., \$1.25; bu., \$4.60; 2½ bu., \$11.00; 100 lbs., \$7.50.

Price La Crosse Prime or Merchants' Grade: Pkg., 5c; ½ lb., 25c, postpaid; by freight, pk., \$1.10; bu., \$3.85; 2½ bu., \$9.50; 100 lbs., \$6.35.

WHITE BOKHORA CLOVER.

This is a tall, shrub-like plant, growing to the height of 4 to 6 feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. Its the Bee Clover! Sow 10 lbs. per acre. Pkg., 5c; ½ lb., 25c; pk., \$3.50; 50 lbs., \$10.00; 100 lbs., postpaid, \$5c.



JAPAN CLOVER.



BOKHORA, THE BEE CLOVER.

MEXICAN HONEY PLANT.

A real honey wonder; good for bees. Pkg., 10c; oz., 40c.

JAPAN CLOVER—In great demand in the South, where it grows luxuriantly. Pkg., 10c; ½ lb., 50c, postpaid; by freight, 10 lbs., \$4.00.

Teosinte—Read Page 96.

Salzer's Giant Incarnate, or German Mammoth Clover.

The glorious future of our Giant Incarnate Clover, this wonderful new Clover, can now be predicted with absolute safety. The year 1898 added to its friends over 30,000 pleased farmers, who report the most glorious results obtained through the sowing of this, the grandest of all quick-growing Clovers! On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the latitude of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well. It will make a wondrous growth in the first season, and after this is cut, furnishes pasture. If sown in conjunction with grasses, it reveals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, which for luxuriance of growth has few equals. It is an excellent variety for withstanding long and severe droughts. As a fertilizer it is of great merit on account of its strong roots and superabundance of foliage. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloried.

IF WE COULD INDUCE YOU to try our Giant Incarnate Clover this season, to sow liberally, that is 4 or 5 acres or more, sowing at the rate of 10 to 20 pounds per acre (20 lbs. is better than 10), we know that you would be so delighted and so thoroughly satisfied with the results that we would have your everlasting thanks for inducing you to try same. NOW, we hope that you will give this magnificent Clover a thorough trial in 1899. Its yield in 1898 was 6½ TONS dry hay per acre. That's astonishing, but that's the way it acts. Read Mr. Harbertz's letter.



THE TWO GREATEST CLOVERS ON EARTH.

10,000 Such Testimonials.

A. J. Thompson, Neva, Wis.: "Giant Incarnat Clover sown April 25th, cut July 15th, making 3 tons of fine hay, and is furnishing magnificent pasturage now."
 John Herken, Waterloo, Ill.: "Your Giant Incarnat Clover is now 3 feet tall. It will give me twice as much hay as medium Red Clover. It is splendid."
 J. H. Rouse, Raymore, Mo.: "Your Giant Incarnat Clover seed and Sand Vetch are just what your catalogue claims them to be."

Wm. Harbertz, Little Rock, Iowa: "Your Giant Incarnat Clover is wonderful. From 10 pounds I had abundant pasturage all summer for 40 hogs, and I would advise every farmer to sow Giant Incarnat Clover for hogs. Why not do it for 1899, Mr. Farmer? Sow 10 lbs. per acre."

Wm. Gerwert, Pittsburg, Kan.: "Your Giant Incarnat Clover seed, and all other seeds, received of you did very well. They are splendid."

Fred L. Pogg, Washington, D. C.: "The Giant Incarnat Clover Seed received from you was very satisfactory, and we received hay in abundance therefrom. Made hay three times from the same place where your seed was sown."

Peter Kryger, Leland, Idaho: "Your Giant Incarnat Clover did very well and can't be beat."

G. M. Schroeder, Ossian, Iowa: "I sowed Giant Incarnat Clover April 29th; July 24th I got 4 tons of hay per acre. It is grand."

C. L. Bazendale, Hennepin, Ill.: "I want to say in regard to the Giant Incarnat Clover, that it beats anything I ever saw. It is splendid for forage and splendid for pasture. Hogs and cattle eat it eagerly."

John Mauston, Hamilton, Ill.: "Your Giant Incarnat Clover is simply immense. We have a magnificent crop."

D. A. Harpee, Mt. Pleasant, Iowa: "Giant Incarnat Clover gave me pasture all summer, although it was dry. Sown April 25th and is now 2 feet tall."

Edward Erickson, Hoopston, Ill.: "I am well pleased with Giant Incarnat Clover. Single stalks make 35 tall heads."

Arthur B. Burgess, Cadillac, Mich.: "Your Giant Incarnat Clover and Giant Spurry are just what your catalogue claims them to be. I am more than delighted with same."

John T. Reedy, Pelican Rapids, Minn.: "Your Giant Incarnat Clover did splendidly. It grew 3½ feet tall. It is one of the greatest hog fatteners I have ever seen. Giant Spurry grew 5 feet tall."

Hear Mr. Hog Talk Hog Sense.

"I wish, Mr. Salzer, you could induce every farmer to sow some of your hog pasture mixture, which contains a large portion of Giant or Incarnat Clover. Then we would not have to hunt around the pastures for a blade of grass, or root and squeal to get something to eat, but grow fat and strong and healthy, just as the farmer wants us to be when butchering time comes."

John A. Salzer Seed Co. considers this the most wonderful Clover for hogs, from the fact that within a few weeks after sowing it is ready with a luxuriant growth and an enormous herbage. Indeed, there is no Clover or grass that we know of that will so quickly furnish fodder for hogs and cattle as this variety. We urge every farmer throughout America to give this magnificent Clover a test. We have placed the price extremely low.

Culture and Price of Salzer's Giant Incarnat Clover.

Giant Incarnat Clover can be grown in spring or fall. The best time is spring.

All the testimonials you read above are on Clover sown in spring, during the months of March, April or May, at the rate of 10 to 15 lbs. (as seed does not germinate too well) per acre. If sown in fall, sow the latter part of August or the early part of September.

PRICE OF SALZER'S GIANT INCARNAT CLOVER.

Pkg., 10c; lb., 25c, postpaid, by freight, lb., 15c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.75; 1 bushel bag (60 lbs.), \$4.10.

Salzer's Alfalfa or Lucerne—Northern Grown.

A grand clover—the eternal clover of Europe and Mexico. Our attention thereto was first attracted in 1885 by a large patch near La Crosse holding its own through an unusually cold winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York, and other parts to sow 500,000 acres, and have the first complaint to hear on same. We say everyone is delighted therewith and reports great results. It will do well everywhere—that is can easily be acclimated, and we know if once on your farm you would not just sold at \$28.00 per ton." It is a wonderful Clover, and will bear planting and trying everywhere. In California and where once introduced it lives forever.

1. As a Fertilizer.—Down deep in the earth, from 10 to 25 feet, sink the roots of this wonderfully vigorous Clover, searching for nourishment and bringing to the surface the chemicals and fertilizing material stored deep in the earth for ages. The roots at the surface of well-developed plants are over 1 inch in diameter, spreading as shown in the illustration: they decay from the outside, a trifle each year, while the decayed matter is replaced with a stronger growth each spring.

2. Stands Drought.—It makes the desert bloom as the rose—that is, on dry, barren, sandy soils, where no other plants live, the Lucerne sprouts, sinks its roots deeply after moisture and nourishment, and—lo and behold!—the barren waste has been reclaimed—the sand becomes rich and able to yield bountifully. Abundant illustrations are found on every sandy soil where tried; in the deserts of Utah, Colorado, etc., and on the sandy lands of every state where tried.

3. Stands Wet.—No matter how heavily it rains, how deep the snow falls, how wet the spring or winter is, if your soil is well drained, it will flourish through all and yield copious cuts of rich hay.

4. It is Early.—The first crop fit in May, a second prodigious yield in July, a third in August, and so on, allowing you to cut from 5 to 12 tons of nutritious hay per acre.

5. All horses, cows, pigs and sheep like it and fatten very quickly thereon. It furnishes an extravagant flow of milk.

6. It is a great reclamer, furnishing more good hay per year than any known Clover or Grass.

7. Because it grows on any land where oats, wheat, corn and rye will flourish.

8. ETERNAL CLOVER.—Our wonderment was great when we saw enormous crops of this clover growing in California, Colorado, Nebraska and other states. Farmers in the first-named states told us that 10 tons was an average yield per acre! We asked a former Illinois farmer on the hay market in Denver: "What yield do you get from Alfalfa?" His reply: "This year, sir, I got over 13 tons per acre, and that load here

PRICE OF SALZER'S SUPERIOR NORTHERN ALFALFA OR LUCERNE CLOVER.

By mail, pkg., 5c; lb., 25c; by express or freight, lb., 15c; 15 lbs., (for 1 acre), \$1.60; (by mail, \$3.00); bu., (60 lbs.), \$6.00; 2½ bu., \$14.75; 5 bu., \$29.00; 100 lbs., \$10.00.



Salzer's Giant Incarnat Clover, 76 days after sowing. Photographed from a single plant. Just try it for 1899 and be happy.



acre! We asked a former Illinois farmer on the hay market in Denver: "What yield do you get from Alfalfa?" His reply: "This year, sir, I got over 13 tons per acre, and that load here

SALZER'S "SUPERIOR BRAND" WISCONSIN-GROWN ALSIKE CLOVER.

To tell you all the good qualities of this most excellent clover would fill a book, and then we would say, with the Queen of Sheba, "The half has not been told," for it is a Clover that is fairly leaping into popularity everywhere. It is without doubt the most hardy of Clovers, resists the severest cold and extremes of drought and wet; heads round, flesh-colored; very sweet and fragrant; liked by bees; yields abundantly; excellent for hay or pasture; especially for lands liable to wash.

It is the hardiest Clover in the World.

Think of it—it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada, it is at home in Wisconsin, and laughs at 40 degrees below zero. It is unsusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth, for luxuriant growth, \$5.00 more a bushel than Chicago, St. Louis, Toledo and Eastern seed. Don't be put off by seedmen saying that theirs is just as hardy, vigorous and good as ours. It is not, by a long shot!

THE CANADA FARMER SAYS:

"The most prominent advantages of the Alsike Clover over the common red variety are that it does not heave out of the ground in the spring with the frost, and consequently can be sown on damp ground with good results. It makes finer and better hay, for the stalks are not so thick and woody as those of Red Clover."

Prof. Beal, the great authority on American grasses, says of the Alsike: "Alsike likes rather moist land, containing some clay. It is smoother and more delicate than Red Clover. The stems remain green after cutting. It stands dry weather and is not apt to winter-kill."

The Southern Planter says: "In the early spring sowed 1 pound on a quarter of an acre. It germinated well, and, like Red Clover, not only made a good stand, but in the following spring it came up well and on June 16th stood from 20 to 30 inches high."

Chas. L. Goodell, Barnum: "From the Alsike Clover I cut 2½ tons per acre, being 4 feet tall first cut."

Anna Olson, Rochester, Minn.: "The Alsike sown in April is now 2½ feet tall; very fine."

C. A. Guthrie, College Springs, Iowa: "The Alsike (second crop this year) is now 3 feet high."

S. S. Jerdo, Whollonsburg, N. Y.: "The Alsike is very fine and large."

John Adams, Visalia, Ky.: "The Wisconsin Alsike did splendidly."

Jos. Vanorny, Lesterville, S. D.: "Wisconsin Alsike does well in this county."

Hans Kruse, Chelsea, Wis.: "The Wisconsin Alsike does splendidly. It is 3½ feet tall; good for 4 tons hay."

O. Palmer, Palmersburg, Ill.: "Have had good success with Alsike and Alfalfa."

**SALZER'S
ALSIKE**

S. Petteyler, Rinord, Ill.: "The Wisconsin Alsike, sown April 3, measured 4 feet in July."

That is the way Salzer's Alsike Clover acts. See the vigor it shows in its first week's growth, after the frost has left and the warmth appears; then look at the third week, and the luxuriance of the fourth, and the magnificent growth of the sixth week. It is peerless in every respect. But you must remember, in order to get this magnificent growth you must get the true Salzer's Wisconsin-Grown Alsike Clover. Now, no other seedsmen can offer you Salzer's Wisconsin-Grown Alsike, grown right here under our eyes, and we urge upon you, if you are going to make a trial, make it with the genuine article, and purchase same of the Salzer Seed Co.

Providing you sow your land to Salzer's Extra Grass Mixture and their magnificent Clover Sorts, that you will either have to build your barns larger to store your wonderful crops of hay, or have 100 to 200 tons to sell in the market. We will warn you in time, if you do not wish these glorious results, you must sow some other seedsmen's Grass Seeds, for the Salzer Seed Co.'s Mixtures and Clovers are grown for seed only, and will return yields that will make your heart glad and surely fatten your bank account.

CULTURE OF ALSIKE CLOVER.

Sow 6 to 10 pounds per acre. The seed is very small. Have soil well prepared. Usually best to sow under cover of Spring rains. The patch can usually be pastured a little in the fall, while for seed purposes the first crop is taken. The first, second and third cuts will make magnificent hay. It prefers a moist soil, containing a trifle of clay, but stands dry weather splendidly. It attains its heaviest yield the third year. Salzer's Wisconsin-Grown Alsike seed is the winner everywhere. B Seed contains some Timothy, as this grass does splendidly when sown with Alsike.

PRICE OF SALZER'S SUPERIOR WISCONSIN-GROWN ALSIKE SEED.

By mail, pkg., 5c; lb., 30c; by freight, lb., 20c; pk., \$1.75; bu., (60 lbs.), \$6.90; 2½ bu., \$17.00; 100 lbs., \$11.40, B Alsike—lb., 15c; pk., \$1.50; bu., \$5.50; 2½ bu., \$13.50; 100 lbs. and sack, \$9.00.

1. ESPARCETTE—SAINFOIN—FOR SANDY, SUNNY SOILS.



Geo. Wilde, Mo. "I bought 100 lbs. Esparcette of you and cut 8 tons magnificent hay."
Emil Berg, Iowa: "Would not part with the Esparcette. It's splendid for cattle."

A New York agricultural writer says: "On the whole, it has done better with me than any of the Clovers I have sown this spring. Its analysis shows that, either in a green or dried state, it compares favorably with any of the Clovers in flesh-forming principles, and from the long period of its cultivation in Great Britain, and the high estimation it is held in for cultivation on the inferior soils already stated, its value as a hay crop (and no grass requires so little pains in curing as Sainfoin) cannot be overestimated. It is well worthy of a more extended trial than has yet been given it in this country."

Pkg., 5c; lb., postpaid, 25c; by express, 10 lbs., \$1.00; 50 lbs., \$4.50; 100 lbs., \$7.75. Sow 20 to 40 lbs. per acre.

SERADELLA.

In Europe this is considered one of the most important hay plants for good, light soils. Its nutritive value is considered equal to that of Red Clover, while its produce is larger. It gives good results, except on land that is too heavy or too poor. On very light land it is considered best to sow it with Sheep's Fescue. Cattle like it, either as hay or green fodder. It is usually sown in spring—sometimes alone and sometimes under cover of Oats, Wheat or Rye, and furnishes, after the removal of the crop, a good cutting or pasturage. Pkg., 5c; lb., by mail, 25c; by freight, 10 lbs., \$1.15; 100 lbs., \$10.50.



Wondering what I'll do with all my hay—Salzer's Seeds produce so much.



I must tell you again and urge you, Mr. Smith, by all means, sow a few acres of Bromus Inermis. It pays big!

GRASSES.

Grass is king, for no other product of the land returns such continual paying yields as the meadows and the pastures. The farmer having the best meadow to-day is the lucky man, for no crop pays better. Over 50,000 farmers, scattered all over America, tried our Extra Grass Mixtures last spring, and despite the extended severe drought, we have not had a single complaint, and thousands of complimentary letters, praising the great merit of our Extra Seeds have encouraged us in our efforts to supply the farmer with Live Northern-Grown Grass and Clover Seeds. The fact that we have had not one complaint as to our Grass and Clover Seeds must be proof to everyone that our grade is high, that our quality is superior, that our prices are right, and that our Northern-Grown Grass and Clover Seeds are the best to sow, are absolutely sure to grow, flourish and return a generous, heavy yield of Grass. Should stocks become exhausted, we will fill at market price.

Salzer's Dakota-Grown Timothy.

So well known that it needs no description. Our seed is Dakota-grown, and of an unusual vigor. Our patrons will be surprised at its strong growth and heavy cropping properties. It is certainly worth 50c more than common seed, or, as John Walworth, of Iowa, said: "I would rather pay \$5 a bushel for your matchless, vigorous Timothy and \$10.00 a bushel for your Red Clover, than \$1.25 a bushel for Chicago or St. Louis Timothy, and \$3.00 for their Clover, because your seed is so fine and of such unusual productiveness, and I get double as much from it."

Please read what we say regarding Clover Seed under prices for Red Clover. The same applies to our wondrously prolific, rich hay-producing Timothy. If you wish common Timothy, such as is sold in Minneapolis, Des Moines, Chicago, Milwaukee,—seed grown by anyone and everywhere,—we sell same under Prime to Choice much cheaper than our matchless, prolific, carefully-grown Dakota Timothy Seed.

PRICE OF TIMOTHY SEED.

Salzer's Superior.—Lb., by mail, 18c; by freight, lb., 8c; pk., 50c; bu., \$1.45; 2½ bu., \$3.35; 100 lbs., \$3.15.
Prime Merchants Grade.—Pk., 50c; bu., \$1.25; 2½ bu., \$2.90; 100 lbs., \$2.65.

Canadian Blue Grass.

(*Poa Compressa*.) The hardiest grass in cultivation; should not be confounded with the Kentucky Blue Grass. Canadian Blue Grass shoots its leaves very early. All grazing animals eat it greedily; cows fed on it produce a very rich milk. It is especially relished by sheep. Its bluish green stems retain their color after the seed is ripe. It shrinks less in drying than most other grasses. It is an excellent grass for dry, sandy, thin soils and banks, and for covering the surface of rocky soils.

Salzer's Superior.—Pkg., 5c; lb., postpaid, 20c; by freight, pk., 40c; bu., 14 lbs., \$1.35; 100 lbs., \$7.00.
Prime.—Bu., \$1.25; 100 lbs., \$6.00.

Red Top—Chaff Seed.

Sheep are particularly fond of this, either as grass or as hay. It is especially valuable for a permanent pasture, where grazing is continuous. It withstands our cold winters and flourishes almost everywhere. Fields should be well stocked with cattle, as they do not like Red Top if allowed to grow old or dry on the meadow. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow, if cut early, it has a thick bottom and makes a heavy crop of second-hand hay. Sow 14 lbs. chaff per acre. Lb., 12c; postpaid, 20c.

No. 1.—Salzer's Superior Chaff, Pk., 40c; bu., 90c; 100 lbs., \$6.00.
No. 2.—Chaff Seed, Pk., 35c; bu., 75c; 100 lbs., \$4.50.

Clear Red Top Seed.

This is the seed free from chaff, while the above contains chaff. One pound of this seed will go as far as 4 pounds of the chaff seed—the seed usually sold by dealers. It is only within the last 2 or 3 years that mills have been made that will take Pure Red Top Seed from the chaff. Now, we earnestly advise everybody who wants Red Top Seed to buy the Clear or Fancy Seed, because he gets more for the money. It is always scarce and high priced, but 100 pounds will seed more than 400 pounds of the other! It is surely one of the very best grasses to sow for permanent sheep pastures.

Prime to Fancy.—Pkg., 5c; lb., 20c, postpaid; by freight, 14 lbs., \$1.50; 100 lbs., \$8.75.
Salzer's Superior.—Pkg., 10c; lb., 23c, postpaid; by freight, 14 lbs., \$1.75; 50 lbs., \$5.90; 100 lbs., \$11.00.

Bermuda Grass.

It is a tender, delicate Grass, growing over and binding the most arid and loose land; grows luxuriantly in every kind of soil. It is the best Grass for the South grown; it furnishes rich, green, luxuriant pasture nine months of the year. It would be cheap at ten times the cost.

Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00; 5 lbs., \$12.50, postpaid.

Kentucky Blue Grass.

It does well everywhere, from Maine to the Pacific Coast, and from the Gulf to the frozen line of Northern Canada! It is surely well known.

Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. It is one of the very best grasses for dry meadow growth. The hay crop is of such excellent quality that all cattle relish it and fatten. It is readily eaten by cattle, it carries its verdure into winter longer than most other sorts of grasses, and in the early spring is out soon with its rich green. It makes exceedingly fine hay and is fit for cutting in early spring; indeed, this is the first plant that puts forth its leaves, and remains green if the season is favorable. Early in the fall it takes a second growth and flourishes vigorously until the ground freezes. Blue Grass makes the sweetest and best of hay. It should be cut as the seeds begin to ripen; spread



well and protected from rain and dews; on the second day stack and shelter it. Good Blue Grass is rare this year.

PRICE OF BLUE GRASS.

Salzer's Superior Kentucky Blue Grass.—Lb., postpaid, 25c; by freight, lb., 15c; pk., 50c; bu., \$1.50; 100 lbs., \$9.00.
Prime to Fancy Blue Grass (not our growth).—Lb., postpaid, 20c; by freight, lb., 12c; pk., 45c; bu., \$1.25; 100 lbs., \$7.00.

Salzer's Wonderful Orchard Grass.

The most valuable of all Grasses for either pastures or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. We consider it the very best of all Grass sorts to sow. It can be cut 3 weeks earlier than Timothy if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of all. It grows wonderfully luxuriant—furnishing, when sown alone, from 2 to 3 tons of hay per acre, and when sown under our Orchard Grass Mixture for rich soils, at the rate of 4 tons of hay per acre. If cut for hay, while other grasses are thinking about starting again, the Orchard Grass is already up, and furnishes rich, green herbage in lavish quantities. It's a splendid pasture grass, and is eagerly eaten and very nutritious. We list two grades. Great care should be exercised in buying Orchard Grass, as much is offered by seedsmen who are not growers that is mixed with Perennial Rye, etc.

"Of it ex-Governor Hoffman says: Know of no grass better adapted for Wisconsin and Illinois, and that deserves greater attention on the part of the American farmer, than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color, and of great nourishing power. It has three excellent points to recommend it, it is extremely early, insusceptible to drought—indeed, it will flourish when other grasses dry out—and is enormously productive."



SALZER'S NORTHERN-GROWN ORCHARD GRASS

Salzer's Northern-Grown Superior Orchard Grass.—Lb., postpaid, 25c; by freight, lb., 16c; pk., 60c; bu., \$2.10; 100 lbs., \$13.75.
Prime to Choice (this is the grade usually sold by seed dealers)—Lb., postpaid, 20c; by freight, lb., 12c; pk., 50c; bu., \$1.60; 100 lbs., \$11.00.

Meadow Foxtail.

One of the most desirable of all Grasses for permanent pasture, being early and rapid in growth. It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It stands in great repute among the farmers of England and Scotland, on account of its quick growth. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after Grass, justly considered as holding the first place among the best Grasses, whether used as green fodder or made into hay; cattle are fond of it, though it is said to be less relished by oxen than by any other stock.

Pkg., 5c; lb., 25c; bu., \$3.25; 100 lbs., \$22.00.



MEADOW FOXTAIL.

Meadow Soft Grass.

Holcus Sanatus—This is used in great quantities in some portions of Europe. Prof. Phasen of Mississippi quotes Hon. Wm. Lewis of Louisiana as having grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all pasture and meadow mixtures.

Lb., 15c; bu. of 14 lbs., \$2.00; 100 lbs., \$12.00.

SALZER'S CELEBRATED LUXURIANT RYE GRASSES.

ENGLISH RYE GRASS.

(PERENNIAL RYE.)

Perhaps there is no Grass of the newer varieties that is being so largely sown all over America as English Rye, with the exception possibly of the Orchard Grass.

It is found to flourish on all kinds of soil, and grows under circumstances of different management on many upland situations, though firm and somewhat moist midlands are the most appropriate. It soon arrives at perfection, and produces, in its first year of growth, a good supply of early herbage, which is much liked by cattle.

Known as the best of all Rye Grasses, owing to its splendid qualities and large acreage in England of this superb Grass. Flourishes on dry soils, though it prefers moist lands. It arrives at perfection rapidly and is eagerly eaten by cattle. Cut for hay immediately after blossom.

Salzer's Superior—Pkg., 5c; pk., 40c; bu. of 14 lbs., \$1.25; 100 lbs., \$6.50; lb., postpaid, 18c.
Common—14 lbs., \$1.00; 100 lbs., \$5.75.



ITALIAN RYE GRASS.

ITALIAN RYE GRASS.

It is a wonderfully rapid grower and returns heavy hay crops. Thrives easily. Sow 20 lbs. per acre. It is particularly adapted for permanent pastures or meadows, where it thrives luxuriantly, bearing great quantities of nutritious hay. Compared with any of the varieties of Rye Grass, the Italian Rye Grass affords a stronger braird, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright or less inclined to spread on the ground, its spikes are longer, spikelets more thinly set, and upon the whole produces a less bulk of seed, which is smaller, and the greatest quantity of rich hay.

Salzer's Superior—Pkg., 5c; lb., 15c; pk., 50c; bu. of 14 lbs., \$1.25; 100 lbs., \$7.50.
Common Italian Rye Grass—Bu., \$1.10; 100 lbs., \$6.75.



TALL MEADOW OAT.

Tall Meadow Oat Grass or French Rye.

A magnificent Grass of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Better than Timothy. Cut when in blossom. Can be cut three times, and does well with Orchard Grass and Red Clover. Does well if sown alone, or a mixture of 2 parts of Orchard Grass, 2 parts Tall Meadow Oat and 1 part either Red or Alsike Clover, will give excellent results. When sown this way, 25 lbs. per acre should be used. We believe the Oat Grass to be much more valuable than the Timothy, for the reason that it furnishes more hay and does not exhaust the ground as much. Can be fed as a pasture grass, all cattle relishing same. Tall Oat Grass vegetates with great luxuriance; it is early and productive, and affords a plentiful aftermath. It is found most beneficial when retained in a close state of feeding. It makes good hay, is natural to sandy loams, but thrives best on strong, tenacious clays. "It possesses the advantages of early, quick and late growth for which the Tall Oat Grass is esteemed, tillers well, and is admirably calculated for a pasture Grass. I measured some on the 20th of June, when in blossom (when it should be cut for hay), and found it 4½ feet long. I have sown it in autumn and spring, with Clover, on a sandy loam, with good effect."

Salzer's Superior—Pkg., 5c; lb., 15c; bu., \$1.90;
100 lbs., \$13.50.
Common Seed—Bu., \$1.75; 100 lbs., \$12.00.

THREE SPLENDID FESCUE GRASSES.

1. MEADOW FESCUE.

This magnificent grass does exceedingly well in America. Indeed, our climate and soil seem to be particularly adapted to its growth. Does splendidly, especially in the states named further on in this sketch. A grass of great value, growing to the height of 4 feet and produces a great amount of hay per acre. Grows naturally on moist soils, and has no superior as a pasture grass sown with other grasses. Now this grass is remarkable in many respects. It grows on all soils, does splendidly on the prairies of Iowa and Nebraska, flourishes in all states where tried, especially Illinois, Wisconsin, Missouri, Indiana, Ohio, Michigan, New York, Pennsylvania and the South. Grows on wet or dry soils. When well grown you will wonder how you got along without it. Sowing alone, use 23 lbs. Very nutritious and excellent in all respects. In England and Europe it is receiving great attention. Dr. Stabler pronounces it one of the most magnificent grasses in culture. The great seedsmen, Sutton, in England, calls it one of the most valuable, perhaps the most valuable of grasses that can be sown. It is a magnificent grass for permanent pasture, outlasting almost every other variety known.

Lb., 12c; bu., \$1.00; 100 lbs., \$7.00.

2. SHEEP'S FESCUE.

Excellent for sheep pastures; is short and dense in growth, making it valuable for grass lots. This variety of grass is fast becoming indigenous to America through large usage, and although it is not so tall a growing variety, nor as luxuriant a grower as Meadow Fescue or

Hard Fescue, it is yet an excellent sort to mix in with other grasses. It has a more tufted habit of growth, is short, with upright leaves. It is particularly relished by sheep, hence the name Sheep's Fescue. It is very largely cultivated, especially in mixtures for pastures, as it will last almost a lifetime. Lb., 15c; 100 lbs., \$10.00; bu., \$1.50.

3. HARD FESCUE—This is a splendid grass, and may be classed among the very best native grasses for general purposes, as it will thrive on a great variety of soils and produce a great amount of fodder, and has the habit of resisting the effects of severe droughts in summer to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for parks and pleasure grounds. Dwarf growing; hardy; relished by cattle and sheep. Sow 20 lbs. per acre. Lb., 15c; bu., \$1.50; 100 lbs., \$10.00.

JOHNSON GRASS—A superb fodder plant. Two cuts from seed sown in spring. It is not hardy in North; hardy in South. From 5 to 10 tons of hay per acre in South. Sow 1 bu. per acre. Lb., 25c; postpaid, 33c; pk., by express, \$1.20; bu. (25 lbs.), \$4.00.

Salt Brush—A rare grass. See page 95. Teosinte 113 stalks 14 feet high from one single kernel.



WATER MEADOW.

Water Meadow Grass—This is a splendid pasture grass for wet situation. It is eagerly eaten. Sow 20 lbs. per acre. Pkg., 5c; lb., 30c; bu., \$3.00; 100 lbs., \$20.00.

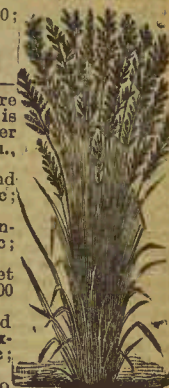
Water Fescue—A grand grass for moist soils. Lb., 20c; bu., \$2.50; 100 lbs., \$17.00.

Floating Meadow—Splendid for wet soil. Pkg., 5c; lb., 25c; 100 lbs., \$23.00.

Water Spear—For wet soils. Pkg., 5c; lb., 25c; 100 lbs., \$23.00.

Fowl Meadow—A splendid Grass of luxuriant growth and heavy hay yield. Excellent for mixtures. Grows 4 feet tall. Pkg., 5c; lb., 18c; bu., \$2.50; 100 lbs., \$16.00.

Rib Grass—Does well on dry soils, especially so in mixtures and on barren hills where other grasses do poorly. Long leaves; grows 2 feet high. Pkg., 5c; lb., 25c; postpaid, 33c.



FOWL MEADOW.

PHALARIS CANADENSIS (Blue Joint.)

A NEW GRASS FOR WET SOILS.

This wonderful perennial grass is widely distributed in the marshes of the Northern States, nearly across the continent, where it attains a height of 4 to 6 feet or more. The narrow panicles somewhat resemble those of Red Top, only they are more slender. It is grown in large quantities on rivers and lakes of Germany, and other marshy places, as it furnishes a tremendous amount of hay per acre. It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for marshy, wet lands. We are sure that it will do well throughout America and will be hailed with delight by farmers as a great and good hay plant. Pkg., 10c; lb., 35c, postpaid; by freight 14 lbs., \$3.00; 100 lbs., \$21.00.



PHALARIS CANADENSIS.

BROMUS INERMIS.

The Uncrowned King of the Deserts and Dry, Sandy Soils.

The most wonderful of Grasses for dry soils. It is a Grass for the desert, a Grass for drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every state of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

This Grass comes to us from Russia, and it does exceptionally well in our territory. It grows a tremendous crop, yielding all the way from 3 to 7 tons per acre, as you can cut same two or three times a year. It grows from 2 to 5 feet tall. In Dakota we obtained from one patch of five acres over 1,000 pounds of seed, in addition to four tons of excellent hay. Although the price of this Grass is a trifle high, it surely will pay everybody to plant same bountifully. Nothing that we had on our great South Dakota farms did better or pleased the public at large better as a Grass than our Bromus Inermis. It is the Grass for the Dakotas, for Kansas, Iowa, Nebraska, Montana, etc. It is very nourishing, equally as nourishing as Timothy or Orchard Grass. We recommend it for trial, and give it our unqualified endorsement. It is, indeed, a Grass invaluable for the dry and hot regions, on account of its drought-resisting qualities.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions. The Experimental Grass Station at Garden City, Kan., says: "We have grown *Bromus Inermis* successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." Prof. Shaw, of Minnesota, pertinently says: "This Grass cannot be obtained too soon by the farmers of the Northwest." It is the great Grass for hot dry climes and soils. It will grow on all kinds of soil, even on yellow sand, and is equally good for pasturing, curing into hay or cutting green. All kinds of stock eat it readily, and it is very rich in nutritive value. Perennial; 2 to 5 feet high, flowering in June and August.



The South Dakota Experiment Station, of Brookings, says:

This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. Up to the present the best results have been obtained by sowing plenty of seed on well prepared ground as early as possible in the spring. From two to two and one-half bushels should be sown to the acre, depending somewhat upon the season and condition of the soil. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained, in addition to a good yield of hay. Thus far the grass has endured drought perfectly, and has never winter killed in the least.

It is a Tremendous Grower.

On our own fields where we have now cultivated same for the fourth year, the *Bromus Inermis* attains a height of 5 to 6 feet. It is extremely bushy and furnishes an endless amount of magnificent hay. When we were in Europe we were most remarkably impressed with the future of this Grass. In Russia, where same is at home, they cut it three times for hay, and it is not an unusual thing to get nine tons of extremely nutritious hay per acre; in addition to this, good pasturage late in fall. Now, what it can do in Russia we are sure it can do even in a greater measure here in America, for we have soils that are peculiarly adapted to it. We have grown, in a small way, *Bromus Inermis* and Alfalfa Clover together, and have made a mixture which we call our Bromus Alfalfa Mixture. This is composed of Alfalfa and Bromus properly mixed to give the very best results. There is not an agricultural college in Canada or America that has tested same but indorses it emphatically. You will do the same by giving it a trial, but by all means buy our Northern-grown seed, as we are the only seedsmen in America growing same.

If we were set on a 160-acre farm, and given a choice of but one thing to grow, to grow rich upon, we would unhesitatingly choose *Bromus Inermis*—the most remarkable Grass known to man to-day. There may be better Grasses, but as yet they are undiscovered! Why? Because *Bromus Inermis* is a sure grower, a sure yielder, and a sure money maker. Its seed is always secure; its green Grass the best, and its hay, from 3 to 7 tons per acre, the very best nourishment that can be found.

FREE! FREE!

A full description of how to grow *Bromus Inermis*—this, the grandest of all Grasses, is sent you free with each 1 pound or larger order. It is worth \$500 to you, Mr. Farmer—and to get a good start with this Grass will be worth thousands to you in time. You should sow 14 to 21 lbs. of Salzer's Splendid Dakota-grown Seed per acre—of the No. 2. You should not sow less than 25 lbs. per acre. Sow a plenty of Seed at first seeding and you will get a big, heavy, splendid start at once that will last for years.

PRICE OF BROMUS INERMIS.

Salzer's Splendid Dakota-Grown Seed.—Lb., 20c.; Postpaid, 28c.; 14 lbs., by freight, \$2.25; 100 lbs., \$15.00; 250 lbs., \$35.00. No. 2 (as is sold by all other seedsmen, imported).—Pkg., 10c.; lb., 20c.; bu., \$1.75; 100 lbs., \$11.90 net; 250 lbs., \$29.50.

Alfalfa, Bromus Inermis and Salt Bush

Are three great Grasses, Clovers and Forage plants for dry, hot, high prairie soils. Dosplendently in all Western States from Kansas, Iowa, Illinois, to Oregon. We have arranged two mixtures which we sell at low prices.

Bromus Alfalfa Mixture.—Composed of Alfalfa, Promus, Sainfoin and Salt Bush. 11lb., postpaid, 30c; by freight, 16 lbs., for 1 acre, \$2.20; 100 lbs., \$13.50.

Alfalfa Mixture for Dry Soils.—Composed of suitable Grasses and Alfalfa Clover, Bromus Inermis, etc.; especially adapted for dry, hot soils. Bu. (14 lbs.) \$1.75; 100 lbs., \$12.00.



1. RED FESCUE.



2. SWEET VERNAL.



3. WOOD MEADOW.



4. CREEPING BENT.



5. TALL FESCUE.



6. RESCUE GRASS.



7. ROUGH-STALKED MEADOW.



8. DOGSTAIL.



9. YELLOW OAT.

1. Red Fescue—Splendid for sowing on dry, sandy soil; hardy; excellent for this purpose. Lb., 22c.; 100 lbs., \$13.00.
2. Sweet Vernal—Fine for all mixtures; imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 15c.; 100 lbs., \$13.00.
3. Wood Meadow—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage; of early growth, and thriving well under trees. Pkg., 5c.; lb., 28c.; bu., \$2.95; 100 lbs., \$20.00.

4. Creeping Bent—Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 20c.; bu., \$2.00; 100 lbs., \$15.00.
5. Tall Fescue—Splendid on moistlands. Rapid and luxuriant growth. Greatly relished by all cattle. Lb., 20c.; bu., \$2.45; 100 lbs., \$16.00.
6. Fescue Grass—A native of Australia. Does well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Lb., 28c.; 100 lbs., \$24.00.

7. Rough Stalked Meadow—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage greatly liked by cattle. Pkg., 5c.; lb., 28c.; bu., \$3.00; 100 lbs., \$21.00.
8. Dogstail—Very valuable for dry lands and sheep pastures. Lb., 35c.; bu., \$3.50; 100 lbs., \$24.00.

9. Yellow Oat—Good for dry pastures and meadows. Pkg., 5c.; lb., 45c.; 100 lbs., \$40.00.

Grass and Clover Mixtures—What to Sow.



duce an even, healthy, vigorous, strong growth on the different soils, as is found under the following mixtures.

For the pastures we want grasses to mature and bloom at different times, so that cattle find nourishment all the season; while for the meadows the opposite is preferable—all should bloom and ripen at the same time.

THOUSANDS OF PRAISES.

Ex-Governor Hoffmann of Illinois, one of the ablest practical agriculturists of America, says: "You no doubt remember my purchasing a lot of Grass seeds from you last year. The varieties included Orchard Grass, Tall Meadow Oat, English Rye, Meadow Fescue, Timothy, Clover, etc., to seed down a ten-acre lot to permanent meadow. The present foresummer was unfavorable to Grass, yet we cut on the 10 acres about 25 tons of splendid hay. The aftergrowth will furnish superior pasture during the fall."

An Iowa farmer says: "Your Grasses gave me the finest meadow in this state." A Michigan farmer: "The Orchard Grass Mixture is a beauty to behold; such a dark green I never saw before. Some of the blades are three feet high. The Alsike Clover is a wonderful grower." One from Illinois says: "The Giant Incarnat Clover is in full bloom. Such magnificence!" One from Indiana exclaims: "How can you clean your Clover and Grass so thoroughly." A Minnesota farmer is happy because he cut three tons magnificent hay per acre from first cut of our Extra Grass Mixtures. A Texas Granger says his grass field is the wonder of all. A Tennessee husbandman is willing to proclaim to the world that Salzer's Extra Grass and Clover Mixtures are the best in the world.

H. H. Adams, Fairfield, Wash., October 1897.—"Your Grass Mixture is all you claimed for it. It has made a strong, vigorous growth and gives promise of making a heavy yield of hay next season. It would pay for cutting even now."

A. McCoy, Burnersville, W. Va.—"The Grass Mixture I ordered from you last spring did well, as did the Grass Mixture I ordered from you the year before. I think your Grass Mixtures just suit this country."

Henry Gerrits, Holland, Wis., October, 1897.—"The Clover and Grass Mixture that I bought from you last spring are in good standing, as are also all the other seeds I bought from you."

Thus thousands of our farmer friends write us, and thus you will praise our Grasses if you will but use them in 1899.

LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as when away from home in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work,—would do it better and give a thicker sward and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South and anywhere and everywhere.



Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 20x25 feet, cost 20c, postpaid.

CULTURE OF LAWN GRASS.

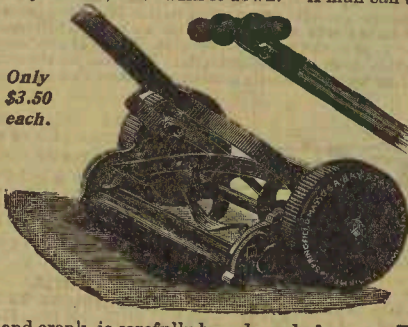
For a lot 50x100, we would sow 10 quarts of Lawn Grass Seed; for an acre we would sow 50 pounds. It always pays to sow Lawn Grass thickly, in order to get a good growth at once. Prepare your soil well, sow the seed and press the same firmly. When roller is missing, attach two boards, 8x14 inches, to your feet, and "walk it down." A man can thoroughly press 10,000 square feet easily in one day.

Salzer's Superior Mixture contains a small sprinkling of White Clover. Qt., 20c; 4 qts., 75c; pk., \$1.20; 10 qts., \$1.75, all postpaid; by express, qt., 15c; 10 qts., \$1.20; pk., 85c; bu., \$3.00; 50 lbs., \$7.50; 100 lbs., \$14.00.

Salzer's Superior Mixture Without White Clover—Qt., 25c; pk., 75c; bu., \$2.75; 50 lbs., \$7.00; 100 lbs., \$13.00.

LAWN MOWER.

To keep a lawn in fine trim, an easy-running grass-cutting Mower is essential. We believe we offer the very best, simplest, easiest-running Lawn Mower made. We use same on our lawn to our entire satisfaction, and would not part with our machine for a machine costing two or three times as much. A child can work same and will do it gladly. We offer two popular sizes—one cutting a 14-inch and the other a 16-inch swath. Each Mower, with wrench and crank, is carefully boxed, ready for use. This Lawn Mower is A No. 1, and will surely please, and is so cheap that it ought to find a home everywhere. Price: 14-inch, \$3.50; 16-inch, \$3.75.



Only \$3.50 each.

OUR GREAT HOG PASTURE MIXTURES.

Here we have two great mixtures, one No. 11 and the other No. 23. We cannot say enough in praise of the same. No. 23 will give you quick results; indeed, we have seen some sown in the latter part of March that was fit for use in April. It is very luxuriant and of quick growth. The No. 11 is for permanent hog pasture mixture. Now, that is an excellent mixture of such Grasses as do well and are of permanent character.

PERMANENT HOG PASTURE.

No. 11. Specially selected for a permanent hog pasture on good, rich soils. We can heartily recommend this mixture. The Grasses contained therein are A No. 1. They are splendid for hog pasture. They sink their roots deeply, as a rule, and furnish a great abundance of herbage. We cannot too strongly recommend same for permanent pasture.

English Blue Alsike Clover, PER ACRE.
Orchard Grass, White Clover, 15 lbs. at 12c, \$1.80
Mammoth Clover, Timothy, 50 lbs. 5.75
Bough-Stalked Meadow, 100 lbs. 11.00



No. 23. This mixture for pastures is renowned. Salzer's Hog Pasture Mixture has stood the test for years, and the increased sales annually attest its popularity. The mixture we offer here comes into play the first year as that splendid Clover, Salzer's Giant Incarnat or German Mammoth (see pages 97 & 98), enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season,—yes, luxuriant pasturage.



6 lbs. Salzer's Giant Incarnat Clover,
2 lbs. Salzer's Mammoth Clover,
2 lbs. Salzer's English Rye Grass,
2 lbs. Salzer's Italian Rye Grass,
1 lb. Salzer's Creeping Bent Grass,
1 lb. Timothy,

14 lbs. (sufficient for 1 acre) \$1.50
50 lbs. \$5.00
100 lbs. 8.50

Bromus Grass Mixture, see page 102.

SPECIALLY SELECTED EXTRA GRASS MIXTURES.

21. Orchard Grass Mixture.

This is the finest mixture that we make, the body of it being that peerless Grass for rich meadows and pastures,—Orchard Grass. It is arranged specially for farmers who want the highest results, no matter at what price or expense.

ORCHARD GRASS.

English Rye, Red Clover,
Italian Rye, Timothy,
Sheeps Fescue, Tall Meadow Oat,
Meadow Foxtail, Red Top,
Hard Fescue, Alsike,
Sweet Vernal, Canadian Blue Grass.
Bu (14 lbs.), \$2.50; 50 lbs., \$8.50; 100 lbs., \$16.00.

22. Alfalfa or Dry Mixture.

This is a mixture for dry, sandy soils, and is composed largely of Alfalfa Clovers. It is of rare quality and gives magnificent pastures and meadows.

Bu., \$1.75; 100 lbs., \$12.00.

23. Specially Selected Grasses for Sheep Pastures.—Bu. (14 lbs.), \$1.65; 50 lbs., \$6.00; 100 lbs., \$9.00.

24. Grass Mixture for Sandy Soils.—Bu., \$2.00; 100 lbs., \$13.00.

25. Grass Mixture for Shady Places.—Bu., \$2.00; 100 lbs., \$13.00.

A Luxuriant Meadow—From Salzer's Mixture.

To get a magnificent stand of grass it is imperatively necessary to sow good Northern-Grown Seeds. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover Seeds equal ours in vitality and vigor of growth. Our Grass Mixture will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixture is proof that they are good.

We cannot too often urge upon you to be very careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seed themselves) to buy Grass Seeds in common markets. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business.

DOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE

SALZER'S EXTRA GRASS & CLOVER MIXTURE
FOR ALL SOILS AND CLIMES



VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 3^d 94 YIELDING 6 $\frac{2}{3}$ TON MAGNIFICENT HAY PER ACRE.

In order to have as magnificent a meadow as above illustrated, it is necessary to sow Salzer's Extra Grass and Clover Mixture. We would sow an average of 21 pounds per acre. These Extra Grass and Clover Mixtures are carefully selected to give the greatest possible results, and contain, among others, the following varieties, properly mixed:

EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

14. FOR RICH DRY SOILS.

Tall Meadow Oat,
Kentucky Blue,
Orchard Grass,
Meadow Foxtail,
English Blue,
Timothy,
Italian Rye,
Alsike Clover,
Red Clover,
English Rye.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

15. FOR RICH, MOIST SOILS.

Meadow Foxtail,
Meadow Fescue,
Rough-Stalked Meadow,
Orchard Grass,
English Blue,
Creeping Bent,
Alsike,
Hard Fescue,
Red Top,
Crested Dogtail.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

16. FOR MEADOW WET SOIL.

Creeping Bent,
Tall Fescue,
Red Top,
Rough-Stalked Meadow,
Fowl Meadow,
Timothy,
Alsike Clover,
Floating Meadow,
White Clover.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

17. FOR RICH, DRY SOILS.

Meadow Foxtail,
Orchard Grass,
Sweet Vernal,
Meadow Fescue,
Dogtail,
Timothy,
Blue Grass,
English Rye,
Italian Rye,
White Clover,
Red Clover,
Alsike.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

18. FOR RICH, MOIST SOILS.

Meadow Foxtail,
Orchard Grass,
English Rye,
Italian Rye,
Wood Meadow,
Rough-Stalked Meadow,
Red Top,
Dogtail,
Tall Fescue,
Red Clover,
Alsike.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

19. FOR WET SOILS.

Creeping Bent,
Red Top,
Fowl Meadow,
Floating Meadow,
Tall Fescue,
Rough-Stalked Meadow,
Timothy,
Alsike Clover.
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.



The HOG PASTURE MIXTURES on page 103 are worthy a trial. They give results. So do SPURRY, SAND VETCH, LATHYRUS, VICTORIA RAPE, PUMPKINS, TEOSINTE, EARLIEST FODDER CORN, etc. Please look up their descriptions.

Don't fail to sow a few acres of Salzer's Great Bromus Inermis Seed. See page 102.

LA CROSSE SEEDER.

Given free with each \$15.00 order from this page and pages 103, 104 and 105. See page 106.

BUY NORTHERN GROWN SEEDS

SALZER'S RENOVATOR, -OR- QUICK RESULTS GRASS MIXTURE.

RENOVATOR.

1 bu. = \$1.50
50 lbs. = 4.50
100 lbs. = 8.90

PRICE.

Several seasons ago we sent out a Grass Mixture to several thousand persons living in every state and territory of the Union, requesting them to carefully sow and test same and report. This mixture was gotten out for the purpose of a Renovator Grass Mixture—one giving quick results, and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.

Now, Grass is far more important than Corn; Grass is king, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pastures, is worthy of your very best thought. The country is full of imitators, and there are a lot of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass Mixtures, but there is one thing they can never imitate, and that is the quality of our Grasses and Clovers. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer this year for the first time, under the name of

SALZER'S RENOVATOR, or QUICK RESULTS GRASS MIXTURE.

We have something that, for results and permanency, we believe seeks an equal. It is composed, among others, of those superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Blue Grass, Italian Rye, Timothy, Bromus Inermis, Red Top, Dogtail, Alsike, White Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and believe that whoever tests this, either for renovating his pasture or sowing alone, for MEADOW OR PASTURE, will get magnificent results. With each 8-lb. or larger order there is sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE,

Is made up of such variety of Grasses and Clovers as act quickly, give happy results in quick or short order and then lend a permanency that is astonishing and surprising. This mixture we mowed in 1897 three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre.
For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

Price of Salzer's Renovator or Quick Results Mixture.

Now, we are going to place the price of this so low in order to have everybody give it a trial, and we trust thousands upon thousands will order 100 lbs. or more, as it certainly will pay every farmer to do so. Just think of sowing over 6 acres with 100 lbs., at a cost of only \$8.90, or less than \$1.50 per acre! And such hay as you will get! There are none of your cheap Grasses in this, as you find in the "Cheap Mixtures" which we get up in competition to some of the cheap seedsmen whom we are obliged to meet, but the Grasses contained in this mixture are splendid for hay, meadow or pasturage.

PRICE—Pkg., 10c; lb., 30c, postpaid; by freight,
8 lbs., \$1.00; bu. \$1.50; 50 lbs., \$4.50; 100 lbs., \$8.90.

QUICK RESULTS.

1 bu. = \$1.50
50 lbs. = 4.50
100 lbs. = 8.90

PRICE.

JOHN A. SALZER, LA CROSSE, WISC.

Cheap Grass and Clover Seed Mixtures.

We are often advised by our farmer customers that they are offered Grass Seed Mixtures by seed merchants who are not growers but who go into the open market and buy up their Grass Seeds and sell same to the farmer trade at a lower price than we offer our Extra Grass Mixtures, which are found fully illustrated and described on page 104 of our catalogue. Now, in order to meet the prices of these dealers, we have arranged the following mixtures. They are all composed of our best Grasses and we know that for the price they will give great satisfaction. Were we using for our own planting, we would in every case use our Extra Grass Mixtures, or our New Renovator or Quick Results Mixture, for we believe that these Mixtures are composed of Grasses in such proportions as will do well everywhere. In addition to this, our Extra Grass Mixtures have been before the farmer public for many years and have given great satisfaction everywhere. These Mixtures can all be ordered by numbers. The prices, in all cases, are extremely low, and we hope to receive large orders for same.

Please bear in mind that these Cheap Mixtures on this page we believe are better in quality and germination than the best mixture offered by many seedsmen, for we believe we are the only seedsmen in America who grow Grasses and Clovers for seed.

CHEAP CLOVER-GRASS MIXTURES FOR PASTURES AND MEADOWS.

- | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------------------------------|-----------|--|------------------------|-----------------------------|---------------------|-----------------------------------|--------------------|--|--------------------------|--|----------------------------|-----------------------|---|------------------------|------------------------------|----------------------|-----------------------------------|---------------------|--|----------------------------|---|------------------------------|---|-------------------------------|------------------------|-------------------------------|------------------------|--------------------------------|---------------------|-----------------------------------|--------------------|------------------------|--|---------------------------------|--|
| <p>No. 1. For high and dry ground, light soils; for meadows.</p> <table border="0"> <tr> <td>English Blue, Sweet Vernal,</td> <td>PER ACRE.</td> </tr> <tr> <td>Red Fescue, Red Clover,</td> <td>16 lbs. at 9c. \$1.44</td> </tr> <tr> <td>Crested Dogtail, Red Top,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Orchard Grass, English Rye Grass,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>Lucerne, White Clover,</td> <td></td> </tr> </table> | English Blue, Sweet Vernal, | PER ACRE. | Red Fescue, Red Clover, | 16 lbs. at 9c. \$1.44 | Crested Dogtail, Red Top, | 50 lbs. \$4.00 | Orchard Grass, English Rye Grass, | 100 lbs. 7.90 | Lucerne, White Clover, | | <p>No. 5. For top-seeding on marshes and swamps occasionally overflowed, the following mixture is especially adapted and very satisfactory.</p> <table border="0"> <tr> <td>Water Spear Grass,</td> <td>PER ACRE.</td> </tr> <tr> <td>Floating Meadow Grass,</td> <td>10 lbs. at 16c, \$1.60</td> </tr> <tr> <td>Red Top Grass, Blue Joint,</td> <td>50 lbs. \$ 7.00</td> </tr> <tr> <td>Tall Fescue Grass,</td> <td>100 lbs. 13.75</td> </tr> <tr> <td>Alsike Clover,</td> <td></td> </tr> </table> | Water Spear Grass, | PER ACRE. | Floating Meadow Grass, | 10 lbs. at 16c, \$1.60 | Red Top Grass, Blue Joint, | 50 lbs. \$ 7.00 | Tall Fescue Grass, | 100 lbs. 13.75 | Alsike Clover, | | <p>No. 9. For top-seeding, to improve a pasture on low rich ground or marshes.</p> <table border="0"> <tr> <td>Soft Meadow, Red Top Grass,</td> <td>PER ACRE.</td> </tr> <tr> <td>Fowl Meadow, Tall Fescue,</td> <td>10 lbs. at 14c, \$1.40</td> </tr> <tr> <td>Creeping Bent, Alsike Clover,</td> <td>50 lbs. 6.50</td> </tr> <tr> <td></td> <td>100 lbs. 12.75</td> </tr> </table> | Soft Meadow, Red Top Grass, | PER ACRE. | Fowl Meadow, Tall Fescue, | 10 lbs. at 14c, \$1.40 | Creeping Bent, Alsike Clover, | 50 lbs. 6.50 | | 100 lbs. 12.75 | | | | | | |
| English Blue, Sweet Vernal, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Red Fescue, Red Clover, | 16 lbs. at 9c. \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Crested Dogtail, Red Top, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, English Rye Grass, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Lucerne, White Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Water Spear Grass, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Floating Meadow Grass, | 10 lbs. at 16c, \$1.60 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Red Top Grass, Blue Joint, | 50 lbs. \$ 7.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Tall Fescue Grass, | 100 lbs. 13.75 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Alsike Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Soft Meadow, Red Top Grass, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fowl Meadow, Tall Fescue, | 10 lbs. at 14c, \$1.40 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Creeping Bent, Alsike Clover, | 50 lbs. 6.50 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 100 lbs. 12.75 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <p>No. 2. For dry and high ground, heavy or strong soils; for meadows.</p> <table border="0"> <tr> <td>Tall Meadow Oat, Sweet Vernal,</td> <td>PER ACRE.</td> </tr> <tr> <td>Orchard Grass, English Rye Grass, Red Top,</td> <td>16 lbs. at 9c. \$1.44</td> </tr> <tr> <td>Meadow Fescue, Red Clover,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Red Top Grass, Alsike Clover,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>English Blue, Timothy,</td> <td></td> </tr> </table> | Tall Meadow Oat, Sweet Vernal, | PER ACRE. | Orchard Grass, English Rye Grass, Red Top, | 16 lbs. at 9c. \$1.44 | Meadow Fescue, Red Clover, | 50 lbs. \$4.00 | Red Top Grass, Alsike Clover, | 100 lbs. 7.90 | English Blue, Timothy, | | <p>No. 6. For high, dry ground, light soils; pastures.</p> <table border="0"> <tr> <td>Red Top, White Clover,</td> <td>PER ACRE.</td> </tr> <tr> <td>Hard Fescue, Red Clover,</td> <td>16 lbs. at 9c. \$1.44</td> </tr> <tr> <td>Red Fescue, Red Clover,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Orchard Grass, English Rye Grass,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>Crested Dogtail, Alsike Clover,</td> <td></td> </tr> <tr> <td>Yellow Oat Grass, English Blue,</td> <td></td> </tr> </table> | Red Top, White Clover, | PER ACRE. | Hard Fescue, Red Clover, | 16 lbs. at 9c. \$1.44 | Red Fescue, Red Clover, | 50 lbs. \$4.00 | Orchard Grass, English Rye Grass, | 100 lbs. 7.90 | Crested Dogtail, Alsike Clover, | | Yellow Oat Grass, English Blue, | | <p>No. 10. Specially selected for sheep pasture, on light, sandy soils or dry hillsides.</p> <table border="0"> <tr> <td>Sheep's Fescue, Alsike,</td> <td>PER ACRE.</td> </tr> <tr> <td>Hard Fescue, English Blue,</td> <td>16 lbs. at 10c, \$1.60</td> </tr> <tr> <td>Crested Dogtail, Sweet Vernal,</td> <td>50 lbs. \$4.10</td> </tr> <tr> <td>White Clover,</td> <td>100 lbs. 8.00</td> </tr> </table> | Sheep's Fescue, Alsike, | PER ACRE. | Hard Fescue, English Blue, | 16 lbs. at 10c, \$1.60 | Crested Dogtail, Sweet Vernal, | 50 lbs. \$4.10 | White Clover, | 100 lbs. 8.00 | | | | |
| Tall Meadow Oat, Sweet Vernal, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, English Rye Grass, Red Top, | 16 lbs. at 9c. \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Meadow Fescue, Red Clover, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Red Top Grass, Alsike Clover, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| English Blue, Timothy, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Red Top, White Clover, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Hard Fescue, Red Clover, | 16 lbs. at 9c. \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Red Fescue, Red Clover, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, English Rye Grass, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Crested Dogtail, Alsike Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Yellow Oat Grass, English Blue, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Sheep's Fescue, Alsike, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Hard Fescue, English Blue, | 16 lbs. at 10c, \$1.60 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Crested Dogtail, Sweet Vernal, | 50 lbs. \$4.10 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| White Clover, | 100 lbs. 8.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <p>No. 3. For moist ground and rich soils; meadow.</p> <table border="0"> <tr> <td>Soft Meadow, Red Top,</td> <td>PER ACRE.</td> </tr> <tr> <td>Meadow Fescue, Tall Meadow Oat,</td> <td>16 lbs. at 10c, \$1.60</td> </tr> <tr> <td>Italian Rye Grass, Timothy,</td> <td>50 lbs. \$4.50</td> </tr> <tr> <td>Sweet Vernal, Alsike Clover,</td> <td>100 lbs. 8.90</td> </tr> </table> | Soft Meadow, Red Top, | PER ACRE. | Meadow Fescue, Tall Meadow Oat, | 16 lbs. at 10c, \$1.60 | Italian Rye Grass, Timothy, | 50 lbs. \$4.50 | Sweet Vernal, Alsike Clover, | 100 lbs. 8.90 | <p>No. 7. For high and dry ground, heavy or clay soils; for pastures.</p> <table border="0"> <tr> <td>Blue Grass, Timothy,</td> <td>PER ACRE.</td> </tr> <tr> <td>Orchard Grass, Red Fescue,</td> <td>16 lbs. at 9c. \$1.44</td> </tr> <tr> <td>English Rye Grass, Tall Meadow Oat, Red Clover,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Alsike Clover, White Clover,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>Italian Rye Grass,</td> <td></td> </tr> </table> | Blue Grass, Timothy, | PER ACRE. | Orchard Grass, Red Fescue, | 16 lbs. at 9c. \$1.44 | English Rye Grass, Tall Meadow Oat, Red Clover, | 50 lbs. \$4.00 | Alsike Clover, White Clover, | 100 lbs. 7.90 | Italian Rye Grass, | | <p>No. 12. Specially selected and adapted for good or rich prairie soil, where a heavy sward of hay is desired first and the aftergrowth for pasturing. It can be mowed early for hay, and the quick successive aftergrowth will then furnish good pasturage.</p> <table border="0"> <tr> <td>English Blue, Fowl Meadow,</td> <td>PER ACRE.</td> </tr> <tr> <td>Tall Meadow Oat, Blue Grass,</td> <td>16 lbs. at 9c, \$1.44</td> </tr> <tr> <td>Orchard Grass, Meadow Fescue,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Meadow Foxtail, Sweet Vernal,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>Eng. Rye Grass, Red Clover,</td> <td></td> </tr> <tr> <td>Italian Rye Grass, Alsike Clover,</td> <td></td> </tr> <tr> <td>Timothy, White Clover,</td> <td></td> </tr> <tr> <td>Rough-Stalked M. Red Top Grass,</td> <td></td> </tr> </table> | English Blue, Fowl Meadow, | PER ACRE. | Tall Meadow Oat, Blue Grass, | 16 lbs. at 9c, \$1.44 | Orchard Grass, Meadow Fescue, | 50 lbs. \$4.00 | Meadow Foxtail, Sweet Vernal, | 100 lbs. 7.90 | Eng. Rye Grass, Red Clover, | | Italian Rye Grass, Alsike Clover, | | Timothy, White Clover, | | Rough-Stalked M. Red Top Grass, | |
| Soft Meadow, Red Top, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Meadow Fescue, Tall Meadow Oat, | 16 lbs. at 10c, \$1.60 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Italian Rye Grass, Timothy, | 50 lbs. \$4.50 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Sweet Vernal, Alsike Clover, | 100 lbs. 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Blue Grass, Timothy, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, Red Fescue, | 16 lbs. at 9c. \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| English Rye Grass, Tall Meadow Oat, Red Clover, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Alsike Clover, White Clover, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Italian Rye Grass, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| English Blue, Fowl Meadow, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Tall Meadow Oat, Blue Grass, | 16 lbs. at 9c, \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, Meadow Fescue, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Meadow Foxtail, Sweet Vernal, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Eng. Rye Grass, Red Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Italian Rye Grass, Alsike Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Timothy, White Clover, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Rough-Stalked M. Red Top Grass, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <p>No. 4. For moist ground that is overflowed occasionally; for meadows.</p> <table border="0"> <tr> <td>Tall Fescue, Red Top,</td> <td>PER ACRE.</td> </tr> <tr> <td>Meadow Fescue, Red Top Grass,</td> <td>16 lbs. at 10c, \$1.60</td> </tr> <tr> <td>Meadow Foxtail, Timothy,</td> <td>50 lbs. \$4.50</td> </tr> <tr> <td>Alsike Clover, English Blue,</td> <td>100 lbs. 8.90</td> </tr> </table> | Tall Fescue, Red Top, | PER ACRE. | Meadow Fescue, Red Top Grass, | 16 lbs. at 10c, \$1.60 | Meadow Foxtail, Timothy, | 50 lbs. \$4.50 | Alsike Clover, English Blue, | 100 lbs. 8.90 | <p>No. 8. For moist and very rich soils; for pastures.</p> <table border="0"> <tr> <td>Soft Meadow, Red Clover,</td> <td>PER ACRE.</td> </tr> <tr> <td>Blue Grass, Alsike Clover,</td> <td>16 lbs. at 9c, \$1.44</td> </tr> <tr> <td>Fowl Meadow, Timothy,</td> <td>50 lbs. \$4.00</td> </tr> <tr> <td>Orchard Grass, Red Top,</td> <td>100 lbs. 7.90</td> </tr> <tr> <td>Creeping Bent Grass,</td> <td></td> </tr> <tr> <td>English and Italian Rye Grass,</td> <td></td> </tr> </table> | Soft Meadow, Red Clover, | PER ACRE. | Blue Grass, Alsike Clover, | 16 lbs. at 9c, \$1.44 | Fowl Meadow, Timothy, | 50 lbs. \$4.00 | Orchard Grass, Red Top, | 100 lbs. 7.90 | Creeping Bent Grass, | | English and Italian Rye Grass, | | <p>No. 13. QUICK RETURN MIXTURE—This Mixture is made up of quick-growing Clovers and Grasses, with a view more to rapid growth than permanency. If sown in March or April a rousing crop can be cut in July. It contains some Giant Incarnat Clover. Fifteen lbs. (for 1 acre), \$2.00; 100 lbs., \$11.90.</p> | | | | | | | | | | | | | | |
| Tall Fescue, Red Top, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Meadow Fescue, Red Top Grass, | 16 lbs. at 10c, \$1.60 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Meadow Foxtail, Timothy, | 50 lbs. \$4.50 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Alsike Clover, English Blue, | 100 lbs. 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Soft Meadow, Red Clover, | PER ACRE. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Blue Grass, Alsike Clover, | 16 lbs. at 9c, \$1.44 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fowl Meadow, Timothy, | 50 lbs. \$4.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Orchard Grass, Red Top, | 100 lbs. 7.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Creeping Bent Grass, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| English and Italian Rye Grass, | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

DON'T FAIL TO SOW AN ACRE OR TWO OF SALZER'S NORTHERN GROWN BROMUS INERMIS. — See Page 102.

GOOD, CHEAP GRASS SEEDERS.

To sow Grass Seeds economically and well, a good Seeder is absolutely necessary. We offer 6 splendid Seeders at very low prices.

Cahoon Hand Seeder.

CAHOON HAND SEEDER
SOWS 4 TO 8 ACRES PER DAY



Sows all kinds of Grain and Grass Seed, and, at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy 18 feet. The bag and hopper will hold about 22 quarts. Note the remarkably low price we are selling this splendid Seeder at. Also given free with a \$30.00 order of Grass and Clover Mixture, found on pages 103, 104 and 105.

Price of Cahoon Seeder, only \$2.75.

Thompson's Wheelbarrow Seeder.

A perfect Seeder. Complete machine, including wheelbarrow; weighs but 40 lbs. You simply push and it will do the rest. It runs itself. It is a remarkable machine. It takes a wide sweep. Forty acres



can be sown in one day. It is especially adapted for sowing all kinds of Clover, Millet, Timothy, Flax and Grass Seeds. Full directions with each machine.

No. 1. Complete Clover and Grass seeder, with 14-foot hopper, \$7.50 each; 2 machines for \$14.50.

The Chicago Seeder.

Well known; does good work. Each, \$1.75.

Little Giant Seeder.

Well known; like Cyclone. Each, \$1.75.

Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.75.



La Crosse Hand Seeder.

Here is the Seeder for rich or poor; splendid in all respects, doing its work perfectly. It will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Also given as a premium with order of \$15.00 for Grass and Clover Mixtures (pages 103, 104 and 105). Price, \$1.25; 3 for \$3.50.

SALZER'S NORTHERN GROWN SEED POTATOES.

Wrote us one of the largest Illinois seedsmen who had seen our Dakota potato farm: "Let me congratulate you, Salzer, on the really only fine potato farm I ever saw in my life. You will surely get 100,000 bushels this year."

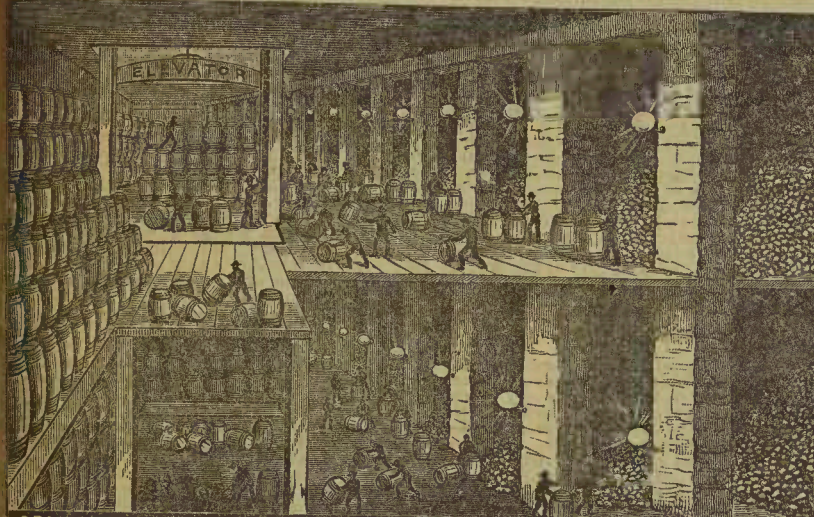
Nothing gives us more genuine pleasure and satisfaction than the wonderful, yes, marvelous, increase in our Seed Potato trade. Seedsmen who have visited our Seed Potato cellars marvel at the quantity of our choice stock, and wonder what we would do with all of it. We now have cellars having a capacity of over 60,000 bushels. The IMMENSE POPULARITY of our Potato is accounted for by their being GROWN IN THE EXTREME NORTH. There is reason in this—there is a world of difference between a Dakota Northern-grown Potato and an Eastern, or one grown along the shores of lakes. We have taken Potatoes from Michigan and New York and planted side by side with the same sorts from our Dakota farms, and NEVER got a two-thirds crop. While our Dakota sorts would plow out by the hundreds of bushels per acre, Michigan and Eastern Potatoes would give us 50, 80, and, now and then, an unusual yield of 100 bushels per acre. Now, our gardener or farmer friends, if you plant 4 acre or 20 acres of Potatoes, it will pay you to buy your Seed stock from us; that is, if early varieties or great, glorious yielding varieties are what you are after. Why, we have hundreds of farmers who buy regularly from 3 to 20 barrels a year for their Seed, because it more than doubly pays them to do so. Think of 200, 300, 400, 500 and 600 bushels per acre, and then compare the average yield you get!

Would You Believe It?

Wisconsin, with her 120,000 acres planted to potatoes, yielding 6,000,000 bushels, or 50 bushels per acre. Had these been planted to our Dakota-grown Potatoes, at only 200 bushels per acre, they would have yielded 19,200,000 bushels, or nearly FOUR TIMES AS MUCH! Are not these lost opportunities to the farmers? What did your Potatoes yield you in 1898? How did they compare with the extraordinary yield thousands of our customers had? Why not have them in 1899?

Customers in the South.

We begin shipping Potatoes to Texas, Alabama and the South the first of January, 1899. There is no Potato that does better in those states than our great Salzer's Earliest Six Weeks' and Salzer's Earliest, and for late Good Times, and we assure customers they will be delighted with them. We expect to ship 100 carloads of Seed Potatoes to Texas alone this year.



SECTIONAL VIEW OF J.A. SALZER'S POTATO CELLARS LA CROSSE WIS.

Don't take Michigan Lake shore (watery) Seed Potatoes as a gift, when you can buy Salzer's heavy yielding Dakota-grown stock so cheaply.

SALZER'S COLOSSAL ARTICHOKE

It is, without question, the greatest root hog fattener in the world. Its yield is enormous, bordering on the fabulous. Farmers who have given them a thorough trial the past year report yields from 500 to 1,500 bushels per acre. Plant the Artichokes where you can allow them to remain, and your hogs, if turned into them, will grow fat and healthy, and will not know what sickness is. This is the universal verdict. They are the best hog food known, and are now attracting much attention on account of their great fattening properties, great productiveness, and the ease with which they can be grown. They need not be dug in the fall; the hogs should be turned in on them, and will help themselves by rooting for them. One acre will keep from 20 to 30 head in fine condition from October until April, except when the ground is frozen too hard for them to root. They are also said to be preventative of cholera and other hog diseases; and they are so highly recommended for milch cows, increasing the yield of milk and at the same time improving their condition. If Artichoke stock becomes exhausted, we hook the order and fill in fall of 1899. One barrel will seed an acre, though we prefer 3 barrels in 2 acres.

Lb., 35c; 3 lbs., \$1.00, postpaid; by freight or express, pk., \$1.00; bu., \$1.50; bbl., \$2.50; 3 bbls., \$7.00.



SHOWING HOGS, FAT, HEALTHY AND HAPPY ON COLOSSAL ARTICHOKE.

SALZER'S EARLIEST SWEET POTATO PLANTS.

This Earliest Sweet Potato makes it possible for families relishing this most delicious vegetable to have them in their own garden before Southern Potatoes arrive.

CULTURE—Plant, in latitude of La Crosse, about May 15th; if very forward season, a little earlier. Plant 2 feet apart in rows, and rows 5 feet apart, in rich, well-worked, warm (sandy, if possible) soil. The plants or runners are planted, not the Potatoes. Orders will be filled when weather is warm enough to plant—about May 1st to 25th. For Southern States, earlier.

Plants, postpaid—Per 12 plants, 35c; 25 plants, 65c; 50, \$1.20; 100, \$2.00; 500, \$8.00. Salzer's Earliest Red—Lb., 40c; by freight, 10 lbs., \$1.00; 50 lbs., \$3.50; bbl., \$7.50.

LOOK OUT FOR WATERY MICHIGAN POTATOES—THEY MAY BE CHEAPER, BUT OH, HOW POOR IN YIELD!



THE FREE POTATO.

Salzer's Improved Peachblow.

Is there a young farmer who has not heard his father or mother speak of the famed Peachblow Potato of 25 and 30 years ago? It seems to have become extinct, but the old Peachblow was considered for years and years the very best Potato on earth.

We are happy to say that we have a small stock of the new Peachblow Potatoes, and in order to give it a very, very wide distribution, we shall give same as a premium with each barrel of Potatoes ordered of the following varieties:

Salzer's Earliest Potato at	\$3.60 per bbl.
Salzer's Great Six Weeks Market Potato at	2.75 "
Salzer's President McKinley Potato at	4.00 "
Salzer's Free Silver Potato at	4.00 "
Salzer's King of the Earliest Potato at	6.00 "
Salzer's Extra Early Ohio at	2.50 "
Salzer's Blise Triumph at	3.50 "
Salzer's Champion of the World Potato at	3.50 "
Salzer's Secretary Wilson Potato at	6.00 "
Salzer's Scharf Potato at	4.00 "
Salzer's Earliest Potato Collection at	3.50 "
Salzer's Prize Potato Collection at	3.25 "
Salzer's Good Times Collection at	3.00 "

We would not hesitate a moment to pay the cost of a barrel of any of above varieties of Potatoes to obtain a pound of this rare Peachblow Potato. One pound properly handled will give you 150 pounds of seed to work from the next year. We have none for sale; only offer them as a premium to widely distribute this year.

SALZER'S EARLIEST POTATO.

The John A. Salzer Seed Company consider this Potato the earliest on earth.

They warrant same to be the earliest. For the past ten years they have tested every seedsman's earliest sort, and especially so the past 6 years, every earliest variety offered by seedsmen in Michigan, Minnesota, Illinois, New York and other states, and have invariably found them from 5 to 25 days later than Salzer's extremely early, extremely fine Salzer's Earliest Potato. There are thousands upon thousands of market gardeners and market farmers who will fully corroborate what we say regards Salzer's Earliest Potato. There is positively no Potato in America to-day that can touch it in earliness by from 6 to 25 days.

The next earliest potato is Salzer's Six Weeks' Market, and then come any number of other seedsmen's earliest sorts, but the two earliest potatoes in America are Salzer's Earliest and Salzer's Six Weeks' Market.

Take our word for it, no matter what seedsmen or merchants will tell you, Salzer's Earliest is the earliest potato in the world. This prince of Earliest Potatoes heads the list. That's the place for it. It has earned this proud distinction on account of its being the earliest in the world—that is, the earliest introduced for general culture. Earliest? Yes, for it has ripened tubers fit to eat in but 30 days—4 weeks. Who would have thought that possible ten years ago? Indeed, this is the earliest Potato in the world; at least proven 6 to 12 days earlier alongside of over 60 seedsmen's earliest sorts. We do not think that for earliness, enormous productiveness and fine appearance, for strong, vigorous growth, excellent flavor and early ripening quality, any praise, no matter how strong, is too high for its merits. Salzer's Earliest is none of your weakly, dwarfish things; it is full of life, vigor and healthfulness, and as soon as planted sprouts quickly, apparently determined to get there weeks ahead of its relatives, and so it does. And, sir, it does it every time. It is the great Earliest Potato, and, although it is being crowded by our Peerless Six Weeks, it still leads as the champion Early Potato of the world! No Potato yet introduced that gets there quicker, is of finer form, sells more quickly than Salzer's Earliest. Its friends are legion. It is a seedling of that celebrated Triumph or Stray Beauty type, but is earlier than either and twice as prolific.

It is a Potato for Money Making.

Now every farmer and market gardener is in the business, not for the glory or pleasure alone, but for profit. They want to make money, and that is right. Now we know of no Potato to plant from which they can make quicker money and more money than from Salzer's Earliest. It is a Potato that has as yet found no equal in earliness with the one exception of Salzer's King of the Earliest. This latter Potato is earlier than Salzer's Earliest, but this stock is so scarce and the price so high that but few will be able to plant it for general crops, that is, in large quantities. But the price of Salzer's Earliest is low. Just think of it! Only \$3.60 per barrel! There is no farmer in America that cannot afford to invest and plant from 3 to 10 acres.

Now the hearty and emphatic endorsements found on the next page could be furnished by the hundred, but space forbids. We, however, will introduce one here, which goes to show how splendidly our Northern-grown Potatoes are adapted to all soils and all states, and which goes to prove that it will pay you to change your seed Potatoes every year and buy them from us, as the increased crop that you will get will double, and more than doubly pay you.

Here is a letter from Curtis Coffeen, Tuscola County, Mich., who says as follows: "I could not give your Potatoes a fair trial on account of the great drought, but, nevertheless, the 25 bbls. seed Potatoes purchased from you are a grand success. Some of my neighbors lost their entire crop of their own seed on account of the dry weather, while I have lost none, by baking or drying up in the ground, because your seed proved to be so hardy and so vigorous and so fine at all hardly lost a single hill. The tops are very thrifty, Potatoes large and smooth and of excellent flavor, superior quality for eating. There will be a tremendous crop despite the drought, which has been the worst ever known here."

It is just like that wide awake farmer, Martin Ernest Vineland, N. J., says: "I like your Earliest Potatoes. I found every word true of what you claimed in your catalogue for Salzer's Earliest. It is absolutely the earliest Potato we have ever tried. So it is with your Cabbage and other seeds which I have cultivated. The have always proven everything that you claim for same."

Now this is the Potato we shall ask you to try, and we know that you will be delighted with same, otherwise we would not urge you to give it a trial. We have placed the price per barrel very low, and we will also add it to our Salzer's Earliest Collection in order to distribute the same the world over this coming spring.

Price of Salzer's Earliest Potato (see, also, page 108): Pk., 60c; bu., \$2.00; bbl., \$3.60; 3 bbls., \$10.50.

There is Absolutely no Risk.

There is no risk taken in planting this Potato. It is sure to grow. It is sure to be the earliest; it is sure to fetch in a lot of money because it sells at sight at a fancy price, and in any and every market on the globe. It is a beautiful Potato, and its bright, perfect color wins for it friends everywhere. It is a great yielder. For an early Potato there is nothing that exceeds it, and farmers can do no better than plant heavily of this variety for extreme early. We know you will like it, because it not only produces heavily, but it is so extremely early that it will fetch in lots of money. Why not try it for 1899 and plant from 5 to 10 acres? When your neighbor sees this Potato growing he will want to buy it from you for seed, and will pay you from \$1.00 to \$1.50 a bushel. This is the way you could make money.

Salzer's Earliest Will Surely Make Money for You and Pay Your Debts.

Now we are just as sure of Salzer's Earliest Potatoes being able to make money for you and to pay your obligations, if you have any, as we are sure that Fourth of July or Christmas is coming, just so positive are we and just so much faith have we in these Salzer's Earliest Potatoes. Just think of it! Supposing you should plant 5 acres and the yield would be, placing it very low, at but 100 bu. per acre, and you crop same in June and sell them at \$1.00 a bu. That would be \$500.00 from 5 acres, and you would make the money inside of eight weeks. Now would not that pay you? You could plow the land and get a second crop of your Potatoes from the same soil just as easily as not. Now we want to help you in making all the money possible. We want to see the farmer prosperous, happy and rich, and we know of nothing that could make it quicker than Salzer's Earliest Potato. It is a money-maker because it is the Earliest Potato for general crop ever introduced. We have never had half enough of these Potatoes, but we believe that this year our stock is large enough to supply all our demands.

On our farm in Dakota, on soil that was not irrigated, we had growing a large acreage of these Potatoes. Ex-Governor Sheldon and other state officials and prominent farmers and editors viewing the patch of this Potato were highly delighted with same. A single hill was dug, planted from 2 eyes, which contained the marvelous number of 30 well-developed Salzer's Earliest Potatoes (see cut next page), and every Potato as pretty as a picture and fit for a king.



You can have Salzer's Earliest Potatoes for dinner 20 days ahead of your neighbor, unless he plants Salzer's Earliest, too.

SALZER'S EARLIEST POTATO FRIENDS ARE LEGION.

We have offered this magnificent Potato, this earliest among all early, for the past few years, and it has won friends by the thousands throughout the United States, Canada and Europe. It is the earliest Potato introduced, and takes a back seat for no other Potato except Salzer's King of the Earliest.

Fred Marcellin, City Point, Wis.: "Your Earliest are A No. 1 fine flavor. Am well pleased with them."

John Berger, New Washington, O.: "Your Earliest were fully two weeks ahead of the earliest Potatoes here."

F. M. Elston, Sciota, Ill.: "Your Salzer's Earliest is certainly the Earliest Potato in the world. It is fine. It will yield fully 400 bu. per acre. Your Early Six-Weeks and Harvest King are grand."

Geo. Snape, Bay State, Mass.: "Your Earliest Potatoes are exceedingly good. There is no need of talking about them. They talk for themselves. They are the best Earliest I ever saw."

John Ilg, Mt. Clare, Neb.: "Salzer's Earliest Potato withstood the drought. It is a good cropper and is the earliest I ever saw."

Mrs. Catharine Thoenen, Ithaca, Mich.: "Salzer's Earliest Potato is the earliest Potato I ever saw."

I. J. Austen, Lake Fork, O.: "Salzer's Earliest Potato has proven to be an exceedingly fine Potato. It is extremely early and a great yielder. I can highly recommend them as first-class in every respect."

W. W. Dinwiddie, Ticonic, Ia.: "Salzer's Earliest Potato was fit for use in 40 days. We have an excellent stand of Alfalfa Clover from your seed."

Heinrich Hots, Harrisburg, Ill.: "Your Earliest Potatoes are splendid, your Alfalfa Clover excellent."

Jacob Dietzman, Platteville, Wis.: "The Salzer's Earliest Potatoes are wonderfully fine."

J. B. Satterlee, Manchester, Ia.: "I took first premium here on Salzer's Earliest and Six Weeks Potatoes. They are very fine."

John C. Dolan, Monroe, Wis.: "Salzer's Earliest Potatoes yielded at the rate of 400 bu. per acre, and it was no year for Potatoes here."

J. M. Scharff, S. Dak.: "Salzer's Earliest I ate in 30 days after planting."

A. E. Tone, Tex.: "It is the Potato for Texas. Fit for sale in 40 days."

Jute Toms, Miss.: "Nothing like it ever seen here. Ready for the market in 35 to 45 days."

W. R. Horne, Fla.: "Salzer's Earliest is the finest Early Potato I ever saw."

G. A. Gordon, Ga.: "Like it immensely. It is as early as the earliest and 10 days ahead."

Karl Mehr, Tex.: "Mail you a big tuber of Salzer's Earliest—40 days after planting—you see it would have been fit to dig 10 days ago."

The Editor of the Rural New Yorker—the great American Authority on Potatoes calls Salzer's Earliest Potato—the earliest of over 38 early varieties tested by him, yielding 464 Bushels per acre!—That's the way it is always!—Salzer's Earliest is the Earliest!

Now, for 1899 We Challenge the World.

When we challenged the world last spring, offering \$5.00 a pound for a potato that would beat Salzer's Earliest, we were challenged. Did any win? No, not one; for all acknowledged—gracefully, too—that no potato known to them exceeded in earliness Salzer's Earliest! We tried many sorts from our customers who thought they had an earlier variety, but they all proved later. So, now again, we challenge the world to produce or show an earlier sort. We will pay \$5.00 a pound for an earlier variety than Salzer's Earliest! Now you can win this. Produce an earlier sort if you have one; we want it.

Now, Mr. Farmer and Gardener, we venture to say with great certainty and with great freedom that there never has been a farmer who has purchased Potatoes from us but has profited in increased yields on account of so purchasing. Just take Mr. Coffeen, who is the only man in his neighborhood who has grown a crop of potatoes. Why? Because he planted Salzer's Northern-grown, vigorous seed. Read the letter, page 107, from Curtis Coffeen.

It is a fact that no matter how bad the drought, how long you must wait for rain, how poor the weather, if you plant our vigorous Northern-grown seeds, you are almost sure of a big yield, at least that is the experience of tens of thousands of our customers. Now why not try it for 1899 and have a tremendous yield?

Price of Salzer's Earliest Potato: 1 lb., postpaid, 35c.; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$2.00; bbl., \$3.60; 3 bbls., \$10.50.

Salzer's Earliest and Salzer's Six Weeks prove themselves from 10 to 30 days ahead of Early Michigan, Dover, Argona and such claimed earliest sorts!

This is the Great Potato for Texas and the South.

It is the quickest growing Potato in America, and is especially adapted (so it is called) for the South. It produces finer and more potatoes than any sort or kind known in Texas. It is 100 per cent. better in yield than the old Triumph, which it resembles in form, being rose color roundish tubers, fine as a picture, and sells quickly everywhere. Ye men of Texas and the happy South, North, East or West, this is the Potato to plant and plant a lot of for very early! The price is ridiculously low. No other seed man has this Potato. Look out for him if he offers it. Salzer has the genuine.

Salzer's Earliest Six-Weeks Market Potato.



It is without question that the Earliest Six-Weeks Market Potato, which we describe on this and the next page, is the greatest Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six-Weeks Market in preference to any other earlier sort, and that is that it is always a reliable yielder. Salzer's Earliest Six-Weeks Market, which we call "earliest" because it is a great improvement on the common Six-Weeks Market, has never failed us to produce extremely early, very large tubered potatoes. A little later than Salzer's Earliest, but always sure.

It is the great general purpose potato of the world to-day. By this we mean that it is good, extremely early, fit for market everywhere in six weeks and less time even. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six-Weeks Market Potato. There is really no potato that is its superior, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 300 to 500 bushels per acre. It is a wonderful Potato in every respect.

Salzer's Six-Weeks Market Potato has had a magnificent run as the earliest Potato in America (with the one exception of Salzer's Earliest). The last named sort (Salzer's Earliest) is yet without a peer as the earliest Potato, but Salzer's Earliest Six-Weeks Market is of such excellent quality, of such extreme earliness, that we gladly devote much space to it in our catalogue.

Market gardeners and all others who grow Potatoes: What could you afford to give for Potatoes that will produce fine, large, beautiful tubers six weeks from planting, which is two or more weeks ahead of any other kind, if you knew they would positively produce such results? Well, we will say to all who are fortunate enough to receive this catalogue that SALZER'S EARLIEST SIX-WEEKS MARKET will do all this. It is worth its weight in gold for a start of seed to many market gardeners, as with it they can get the fancy prices before other kinds come in market. We offer for your consideration the accompanying report from the originator, who has been a Potato grower all his life, and is now 52 years old, and from others whose full addresses are on file in our office. After reading these you cannot longer doubt that this is a most remarkable variety. This new Potato originated in Ohio in 1885, and we purchased of the originator the entire stock and right to introduce it. The originator says: "They have created such excitement in my neighborhood that I could sell the whole crop to my neighbors at a fancy price." Grows medium to large size, oblong to round shape, light, flesh-colored skin; white flesh; very smooth shape; eyes even with the surface; tubers grow close together in the hill. The potatoes begin to form when the vines are only 4 or 5 inches high. The tops and tubers grow rapidly, and at 6 weeks from planting are a fine marketable size, and reach maturity in 72 days. As a table Potato they are not excelled; even for late spring they keep sound and solid. They grow so rapidly and mature so early that the Potato bugs have no chance at all, making their crop, if planted early, before the young bugs become numerous; while for yield they are wonderful, considering their earliness.

Why, but yesterday Mr. Aug. Kohlwei, a La Crosse County farmer, received from us a check for \$480.00 for Potatoes, grown on less than 7 acres. He was a happy man. He was going to pay off the last mortgage on his farm, and that is what you, Mr. Farmer, can positively do if you plant plenty of Salzer's Potatoes. There is nothing that will pay you better than Salzer's Earliest, see page 107, and Salzer's Earliest Six-Weeks Market. It is best for general market, best flavored, best early Potato we know of. In addition to this it is a potato you can sell every month of the year, because it has magnificent keeping qualities ahead of every other early variety.

Down in Texas and Alabama, in Florida and throughout the South

This potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six-Weeks Market will plant same in preference to every other known variety of Potatoes. They do this because Salzer's Earliest Six-Weeks Market will yield three times as much in Texas as Red Triumph; in addition, the Potatoes will keep from 1 to 3 months longer in the South than above varieties. That is the Potato to plant for Texas and the Southern States; that is the Potato to bank on in those states; that is the Potato to bank on everywhere where you desire an extremely early, extremely fine, extremely good-keeping Potato. Salzer's Earliest Six-Weeks Market fills the bill every time. In 1897, 524 bushels; in 1898, 490 bushels earliest large potatoes.



Going home from market loaded with money—the result of planting Salzer's heavy-cropping Earliest Six-Weeks Market Potato.

EVERYBODY TELLS US

That we are the largest growers of Seed Potatoes in the world; that we handle thousands upon thousands of barrels more than any half dozen seedsmen combined. We believe this to be the case, as we make a great specialty of Seed Potatoes, and believe there is no firm in the world having a finer variety of heavy-cropping Potatoes than we. In the Earliest Six Weeks there is more new blood, more new vigor than in any Potato, outside of Salzer's Earliest and Sec'y Wilson, offered in America to-day. We have given this Potato a thorough test all over America, and never was a Potato so eagerly sought after, or ever gave better satisfaction than this. There are scores and scores of customers who pronounce it the earliest Potato in the world, and not only the earliest but the best in the world. Its strong points are these:

- 1st. It will yield three times as much as the Early Ohio, the Hebron or Rose.
- 2d. It is from 8 to 12 days earlier than either of these three varieties.
- 3d. We have never seen same blight or decay, as they are of unusual health.
- 4th. Its quality is unsurpassed by any sort grown. It is magnificent.

- 5th. It is very smooth, of a good shape, but comparatively few eyes.
- 6th. It is an excellent keeper, and, although called by many the "earliest in the world," is also one of the best keepers in the world.
- 7th. It is one of the heaviest yielders for an early Potato that we know of.

The Originator Says about this Potato:

"Potatoes have been my favorite crop ever since I was a boy (am now 53 years old), and I always took great pleasure in seeing what good crops and large yields I could get, but never did I see a nicer Potato than this. I have raised a great many kinds, sent for the earliest in the catalogues, and have raised them from seed and got some very good ones, but none that came up to my ideal of a perfect Potato until I originated this. I have now discarded all others, and raise this for early, a main crop for market and home use. This year has fully convinced me that I have at last produced the best early Potato in cultivation. I think it combines more good qualities than any other variety in the world. I have given it a fair trial, and it has proven itself superior to all other varieties. Grown on a light clay soil, and without manure or fertilizer, they yielded at the rate of 350 bushels per acre, which can be increased."

In 1895 it yielded 551 bushels; in 1896, 437 bushels, and in 1897, in South Dakota, 520 bushels earliest large Potatoes per acre.

Salzer's Earliest Six-Weeks Market Potato.

This Potato will revolutionize Potato growing from the fact that we have sent out many thousands of barrels throughout the United States. Before the introduction of Salzer's Earliest Six-Weeks the Early Ohio was the earliest potato, but Salzer's Earliest Six Weeks is fully 20 to 30 days earlier than the Early Ohio. Now we know that Salzer's Earliest Six-Weeks Market is the best Potato to plant for early. Our plan would be to plant Salzer's Earliest Six-Weeks for early and Salzer's Lightning Express or Early Wisconsin for the second early. These two Potatoes are very different in shape and both sell well on any and every market on the globe. Both are beauties, both are early, both are of fine quality and of fine appearance and are great yielders, and we heartily urge all customers to give same a trial.

We hope you will give Salzer's Earliest Six-Weeks Market Potatoes a trial this year. It is the potato for Texas and the South, for the West, Northwest, North and East,—yes, for every section of our great Union.

Price of Salzer's Great Earliest Six-Weeks Potato: Pk., 60c.; bu., \$1.50; bbl., \$2.75; 2 bbls., \$5.40; 5 bbls., \$13.25; 10 bbls., and 10 lbs., Peachblow only \$26.00.



"The great secret as to making money in Potatoes is to plant heavy-producing early and late varieties. Now I plant annually 40 acres: one-third Salzer's Earliest (see page 108); the next third, Salzer's wonderful Earliest Six-Weeks Market, and the other third, Pres. McKinley or any of Salzer's late sorts; they are all heavy yielders. I always make money—no matter how low the price. I never got less than \$1.00 for Salzer's Earliest, and 80c. for Earliest Six-Weeks, because they are earlier than any other. Now, neighbor, begin this year by trying Salzer's Potatoes, and plant as I do. I plant with the Acme Potato Planter, and use the Kill Quick Sprayer and Hill's Sprinkler for Bugs!"

Salzer's Earliest Six-Weeks Potato Resists Every Drought.

This Potato has a great record as a drought resister. That is, if you want a Potato for general crop, Salzer's Earliest is always ready as a rule before any drought comes, and is sold at a fancy price, as this Potato as a rule is not put into the collars on account of its fancy price for early.

Now with Salzer's Six-Weeks Market you have the same thing, and if you do not want it for early, it will do splendidly to put in your cellars for late, as it is a great keeper. Indeed, the Six-Weeks Market Potato not only is an extra early Potato, but is a Potato that is good all summer and all fall through, and is fit for sale any time after 40 to 50 days from planting, although many of our customers had Potatoes, as you will find by the testimonials, in less time than above. We know you will like this Potato, its shape, its color, its size, its quality, its yield. In fact it is a perfect Potato in every respect.

Hear Salzer's Earliest Six-Weeks Market Potato's Friends Talk.

Andrew Follweiler, Tannersville, Pa., says: "Your Early Six-Weeks Market Potato is the grandest Potato I ever raised. Everybody is astonished who sees them. We raised 75 bu. from 1 bu. of seed, having some tubers weighing over 2 lbs."

H. C. Rush, Meridian, Miss.: "The Early Six-Weeks Potato is far superior to anything I have ever seen here for early Potatoes, and for table purposes they are unexcelled. My neighbors say they are the best they have ever eaten. It is a heavy producer."

Fred A. Sleezer, Newark, Ill.: "Last spring I thought you told big stories about big Potatoes, but having tried a barrel of your Early Six-Weeks, I am ready to swallow almost anything you say. Every one here wants some of your Early Six-Weeks Market Potatoes."

N. Barbeau, Belle Plaine, Wis.: "Your Six-Weeks Market Potato is the earliest I have ever grown."

Geo. M. Harmon, Indian River, Mich., says: "The best potato I ever saw is Salzer's Six Weeks Market. If I can find a man that would pay an extra price for 1,000 bushels grown on one measured acre of Salzer's Six-Weeks Potato, I will grow them. I have some hills that would estimate over 3,000 bushels per acre."

Jackson Brown, Long Rapids, Mich.: "The Six-Weeks Market Potato we commenced to use 40 days after planting and used them all summer. There is no better potato."

Mrs. Hannah Trovillo, Midland, O.: "We have just dug our Six-Weeks Market potatoes. They are very fine—are the earliest we have ever seen."

Geo. W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right; notably so the Six-Weeks Potatoes and Cabbage and Onion Seeds."

Hannah Asmussen, Junction City, Kan.: "Your Six-Weeks Potatoes were as large as walnuts in 38 days. If we would have had plenty of moisture, they would have been double the size."

Geo. A. Triplett, Ironwood, Mich.: "The Six-Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six-Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bu."

R. Taylor, Ashland Co., Wis.: "One pound Early Six-Weeks Market Potato yielded 147 pounds of fine, sound, smooth tubers; produced marketable Potatoes in six weeks."

J. G. Koss, Tenn.: "I had a load of your Six-Weeks Potatoes in Nashville in just 42 days after planting."

J. M. Scharf, Brown Co., S. D.: "Fit for table in 30 days. Nothing ever introduced like it."

E. G. Smith, Minn.: "Sold a load in Minneapolis market for \$1.10 a bushel 48 days after planting."

J. F. Hoffman, Mindora: "It is the earliest Potato. Ripe in 6 weeks."

Geo. Keonig, Ill.: "It is the dandy. Potatoes in 40 days fit for a king."

W. A. Walker, Ind.: "42 days after planting I dug 1 peck from 3 hill."

F. G. Hose, Miss.: "It is the best Potato I ever saw; sold some 40 days after planting."

Joe Carson, Iowa: "I would not believe it, but now I do, for I ate Six-Weeks in 40 days after planting."

All Day Long.

We could keep on with testimonials and good words and praises on this Potato all day long. The above suffices to demonstrate to you that it is one of the very earliest in the world and at the same time one of the very best early Potatoes that has ever been produced, and we accordingly recommend same to anybody and everybody who wants a really good Potato. Several seedsmen are offering a Potato for Six-Weeks that is not genuine. To get the true Salzer's Six-Weeks Market, buy only of us. Our stock is 20 days ahead of Michigan seed.



The successful Potato growers use Salzer's Planter, Hill Sprinkler and Kill Quick Sprayer.

THE GREAT EARLY SIX WEEKS POTATO. EARLIEST IN THE WORLD

THIRD WEEK AFTER PLANTING

FOURTH WEEK AFTER PLANTING

SALZER'S GREAT EARLY SIX WEEKS POTATO

AVERAGE YIELD 600 BUS. PER ACRE

6TH WEEK OFF FOR MARKET

EXAMINING THE CROP THE 5TH WEEK

OFFERED BY THE JOHN A. SALZER SEED CO. LA CROSSE WIS.

It is the Great Mortgage-Lifting Potato.

That is, 10 acres of this early Potato, fit for market in 6 weeks, will bring, in nine out of ten markets in America, 90c a bushel, or for 10 acres, on an average yield of over 300 bushels per acre, \$2,700.00! Now, that pays: That lifts the mortgage and buys lots of things you have long wanted! This great, early Potato, with our matchless Champion of the World for late, and then our wonderful Big Four Oats and our Extra Grass Mixtures, if generously planted by farmers in 1899, will positively prove a blessing, will positively make you money, yes, lift the old mortgage that has bothered you so long! Look at the rank and file of the great farmer army who have used this Potato. Is there one who was not pleased? No, sir! Everybody praises its beauty, earliness and great money-making qualities. Let it do good work for you; let it make you rich and happy.

PRICE OF SALZER'S NORTHERN GROWN EARLIEST SIX-WEEKS POTATO.

1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$2.75; 2 bbls., \$5.40; 5 bbls., and 5 lbs., Peachblow only \$13.25; 10 bbls., \$26.00.

1. President McKinley Potato.

We are not going to give an extended description of either the President McKinley or Free Silver Potatoes.

These are two new sorts. They will be the most talked about Potatoes next year that were ever offered. The President McKinley Potato is, like the Free Silver, an enormous yielder. It is of very large size, of beautiful form, a perfect, splendid keeper, resists rot to a marked degree, with flesh and skin of extreme whiteness; has comparatively few eyes. We believe that when once planted, the two sorts are going to crowd out a great many other varieties.

Price: Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 65c; 3 pks., \$1.60; bu., \$2.00; bbl., \$4.00.

**\$50.00
in Gold.**

The party growing the greatest number of bushels from either three pecks President McKinley Potato or from three pecks Free Silver Potato gets \$50.00. Reports to be authentic and reach us by October 25, 1899. If Free Silver wins, you get \$50.00 in Silver; if President McKinley Potato proves victorious, you get \$50.00 in gold. The conditions are that you buy and plant three pecks of both of these Potatoes, plant them to suit yourself to get the biggest possible yield from the three pecks. Which ever variety succeeds wins the \$50.00. You will find three pecks of each in either the Great Collection of Three Potatoes for \$4.00, or in the Prize Collection for \$3.25. President McKinley and the Free Silver Potatoes are the two greatest Potatoes of the day.

The McKinley Potato gained the prize in 1898 with 207 bu. from three pecks of seed, which were planted with great care and all cut to a deep single eye.



2. Free Silver Potato.

What we have said about the President McKinley Potato is applicable to the Free Silver Potato with the exception that the Free Silver Potato is a trifle more oblong than the President McKinley. It is an enormous yielder, the shape is beautiful in the extreme, and it sells at sight in any market at an advanced price, as also does the President McKinley Potato. The tubers ordinarily are very solid, although large, the flavor unexceptionable, the skin very white, while it cooks floury, mealy, and is of very fine flavor. Had we placed the price of both of these varieties instead of \$4.00 at \$40.00 per barrel, it would have been cheap to get a start. This is the running mate to the President McKinley Potato for the prize of \$50.00, as to which is the heaviest yielder.

**\$50.00
in Gold.**

Plant each sort separately, cultivate carefully, and then, when harvested, measure and send in your yield, witnessed by two farmers, and the biggest yield gets the \$50.00, whether it's the Free Silver or President McKinley.

In 1898 McKinley won by only a few bushels! The Free Silver yield from three pecks being 203 bushels 10 lbs.

Price of Free Silver: Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, peck, 65c; 3 pecks, \$1.60; bushel, \$2.00; bbl., \$4.00.

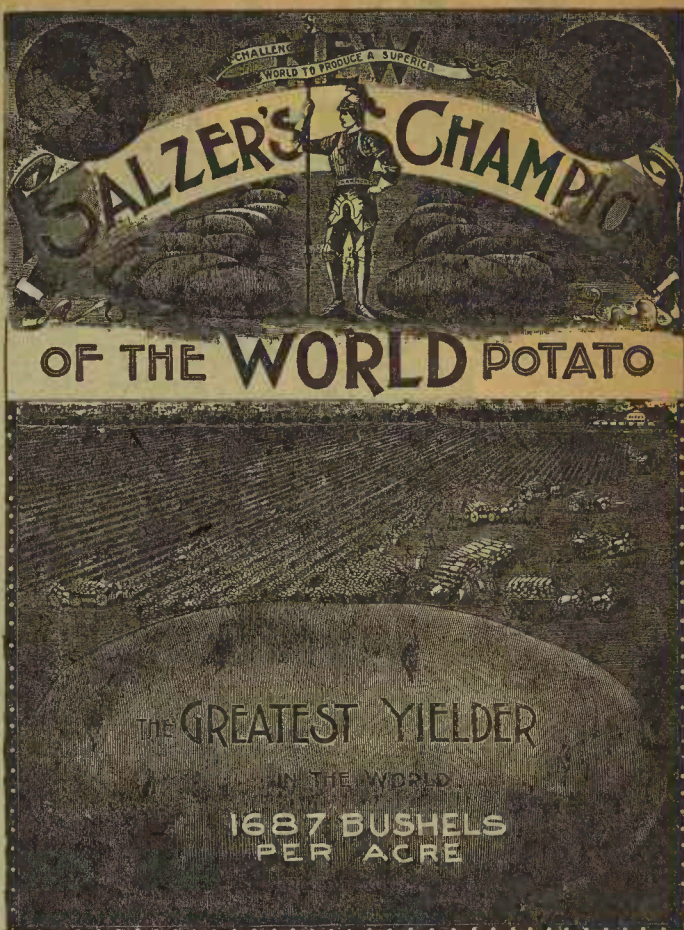
SALZER'S NEW CHAMPION OF THE WORLD POTATO.

We are going to start in right here with a broad and bold assertion that this is the most remarkable Potato of the age. (We except our two new seedlings, President McKinley and Free Silver.) Now, you will say that this is pretty strong, and that it is contradictory; but it is not. We will tell you why we think this is the most remarkable late Potato of the age; and it is remarkable in so many respects that it is entitled to this distinction. In the first place it has a remarkable name, and, as its name would indicate, it is truly and honestly and surely the Champion of all Potatoes in the World. By this we mean, when it comes to yield, when it comes to plow out bushel after bushel, when it comes to quality, when it comes to beauty of appearance, when it comes to solid but delicious flesh, when it comes to excellent flavor and splendid keeping qualities, when it comes to fine-sized tubers and ready-selling properties, we must say that there is no Potato that is its equal, and that no Potato combines all of above magnificent qualities in one whole, except the Champion of the World, and for this reason we have named the same Champion of the World. Now we are going to make another broad assertion right here in the beginning of this description of Champion of the World Potato, and we shall deliberately say that it is **the most prolific, heaviest-yielding, greatest producing Potato known in the world to-day.** Now, we have underscored these words and printed them in bold-faced type so that each and every one may read them, for we believe that each and every word above is the truth and only the truth; and we are going to say right here, before we proceed further, that, although we have tested, in the last 20 years, possibly 5,000 different Potato sorts, there has never been one that has shown such remarkable yielding, qualities and excellent habits as this one, and we frankly state that it is in our estimation, the greatest, the most wonderful, the most remarkable late Potato of the age. **Champion of the World** is a Potato beautiful in the extreme, is long to oblong, of handsome form, white skin, large size, lovely appearance, which aids to sell it in any market of the world at an advanced price over common varieties. It is very healthy, vigorous and an enormous cropper, yielding 1,687 bushels per acre.

Now when we say a test yield of 1,687 bushels per acre, there are a great many farmers who will shake their heads and say that it is absolutely impossible, but here is what the Rural New Yorker authorities have to say on potatoes: Uncle Sam's Potato yielded at the rate of 1,680 bushels per acre, and Sir Walter Raleigh Potatoes at the rate of 1,336 bushels per acre. Now this shows what can be done with new blood, and we believe in Salzer's McKinley, Salzer's Free Silver and Salzer's Champion of the World we have the greatest late Potato on earth.

Price of Champion of the World Potato: Lb., 35c;
3 lbs., \$1.00, postpaid; by freight, pk., 60c; ½ bu.,
\$1.00; bu., \$1.50; bbl., \$3.50; 3 bbls., \$9.00.

For \$4.00 We send one barrel of these three general crop Potatoes, as follows: 3 pecks President McKinley, 3 pecks Free Silver and 5 pecks Champion of the World, and 1 pound State of Wisconsin, all for \$4.00.



We have reduced the price of this Potato so as to place it within the reach of every farmer. Price: Lb., 40c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; ½ bu., \$1.50; bu., \$2.50; bbl., \$6.00.

EXTRA EARLY OHIO—SPECIAL STOCK.

We have a limited stock of Wisconsin grown Extra Early Ohio Potatoes containing some seconds, hence the extremely low price. This has been bred up to earliness in ripening and to heavy yields. It is one of the very best Potatoes for a general crop imaginable. It is not so early as the Salzer's Earliest Six-Weeks, but it is a beautiful Potato and one sure to give satisfaction for general early crop. We offer this at a remarkably low price. Price: Peck, 50c; bu., \$1.25; bbl., \$2.50.

BLISS OR RED TRIUMPH OR STRAY BEAUTY.

Well known the world over. About 20 days later than Salzer's Earliest, which is a seedling of Stray Beauty. Largely used in Texas and the South. Price: Lb., 40c; 3 lbs., \$1.00; by freight, pk., 75c; bu., \$1.50; bbl., \$3.50.

STATE OF WISCONSIN.

Our great premium Potato of 1898—our stock very scarce.—A great, large, white Potato. Peck, \$1.50; bu., \$3.50; bbl., \$7.50.

UNCLE SAM.

A new white Potato to which the Rural New Yorker accredits a yield of 1,680 bu. per acre. Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl., \$6.00.

SIR WALTER RALEIGH

A large white Potato which the Rural New Yorker gives a yield of 1,336 bu. per acre. Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl., \$6.00.

NINE STANDARD POTATOES.

Price each sort: Peck, 50c; bu., \$1.25; bbl., \$2.50.

- No. 1. Salzer's Hundredfold, oblong to long, white.
- No. 2. Burbank, well-known white sort.
- No. 3. Salzer's Ironclad, a roundish snow-white Potato.
- No. 4. American Wonder, a heavy yielding white sort.
- No. 5. Rural New Yorker, known everywhere as a heavy yielding white Potato.
- No. 6. Carman No. 1, a great beauty, large white.
- No. 7. Harvest King, a magnificent white sort.
- No. 8. Algoma, very early, some 15 days later than Six-Weeks.
- No. 9. Early Michigan, about 20 days later than Six-Weeks and yields less by half.

Price of above nine sorts each: Peck, 50c; bu., \$1.25; bbl., \$2.50.

SALZER'S KING OF THE EARLIEST POTATO.

This Potato was offered in 1896 as a premium, and it has proven itself the earliest large Potato in the world. It is of the Early Ohio type, a seedling of the Early Six-Weeks Market, which it resembles in every respect except that it is earlier. Everybody who tested same last year is delighted therewith, reporting same as ripening or as fit to eat in 28 to 35 days after planting. Mr. Jackson Brown of Alpena County, Mich., says: "Your Potato beats anything I ever saw or heard of. King of the Earliest is the earliest. I planted mine May 25th, and dug Potatoes of good size the 24th of June; but I took great care of them, hence got such excellent results."

Think of it—
Potatoes in less
than 4 weeks.
Is not this
marvelous?



For Only \$1.20.

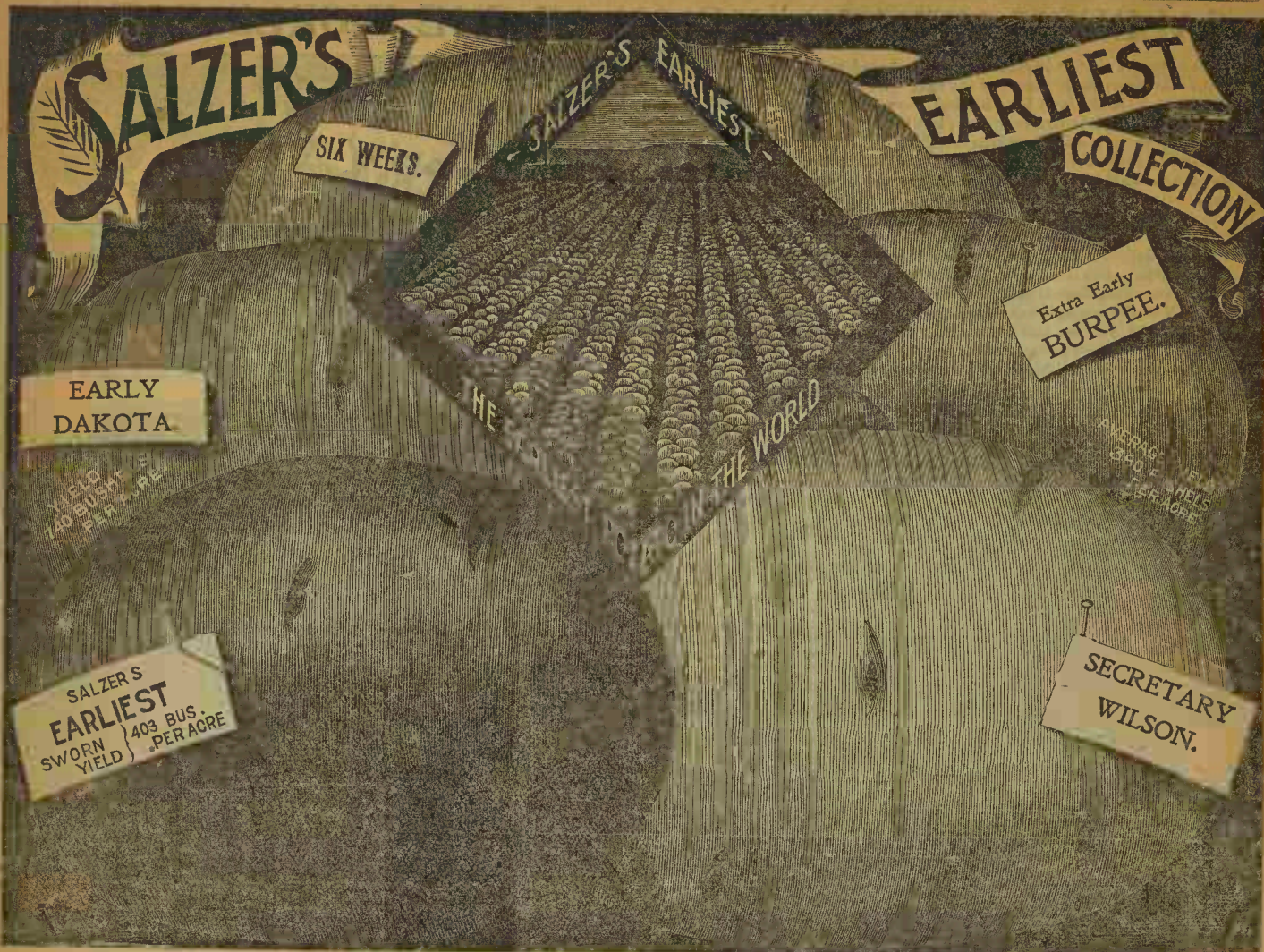
Customers often write us for a cheap Northern-grown Potato. We have them. We arrange a barrel of such Potatoes, as we may often have a large stock of. This barrel frequently contains some small Potatoes, all Northern-grown—good for big, heavy yields. We sell them for only \$1.20 a bbl. Of course, if we were farming, we would rather pay a little more and get a barrel of Salzer's Earliest Six-Weeks—or \$4.00 for the great general crop Potato, or one of the other collections—but the \$1.20 per bbl. are all right and will please.

Price: 1 bbl. \$1.20

Extra for bbl. and packing, .30 \$1.50

—We charge for barrel or packing only on the cheap collection of \$1.20 a barrel. So the Potatoes only cost you \$1.20, the barrel 30c; total only \$1.50. In

each case where you do not send the 30c for barreling, we either return the money or send only 90 lbs. Potatoes.



No. 1. Salzer's Earliest.

This is the earliest Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early, and so productive. It is the Potato that gets there in earliness quicker than any other variety on earth.

It is fully described on pages 107 and 108 of this catalogue. We urge every body desiring the earliest potato on earth to try this sort.

Price, pk., 60c; bu., \$2.00; barrel, \$3.50; 3 barrels, \$10.50.

No. 2. Salzer's Six Weeks Market.

In quality this is the best, heaviest yielding, largest growing, driest tuber variety of the extreme early Potatoes on earth. It comes into play about 6 days after Salzer's Earliest, but is earlier than any of the other seedsmen's very earliest sorts. This gives you an idea how very early Salzer's Six Weeks Market Potato is. It is an extremely fine, choice, elegant variety.

It is fully described on pages 109 and 110 of this catalogue.

Price, peck, 60c; bu., \$1.50; 3 pecks, \$1.20; bbl., \$2.75.

No. 3. Burpee's Extra Early.

This Potato is sent out with great praises by an Eastern seedsmen, claiming for it to be the earliest good Potato. It is quite a little bit later than Salzer's Six Weeks Market and several weeks later than Salzer's Earliest, but it is a fine Potato; a Potato that will bear a trial in every garden in the country. It cooks mealy, keeps well, is of fine flavor and rich substance, and we are sure will please everybody giving same a trial.

Price, peck, 60c; 2 pecks, \$1.00; bu., \$1.60; barrel, \$3.50.

No. 5. Secretary Wilson Potato.

We introduced this great potato last year with the following:

"We are not going to say anything about this great novelty this season. The Potato is going to do its talking next year. The Potato is without fault, with a nearly perfect flavor, in quality, in yield and keeping properties as can be had. We know it will do honor to the great secretary of agriculture for whom we have named it. Positively more than 15 pounds sold to any one party."

We received \$1.00 per lb., for each and every lb., of Secretary Wilson Potato sold last year, and we disposed of a great many lbs., and there is not a farmer who has tried same but what is delighted with the extraordinary yield, the extraordinary quality and the extraordinary fineness of Secretary Wilson Potato. This Potato is really an agricultural wonder, not only in yield, but in extreme earliness and extreme richness and delicacy of the eating qualities of this magnificent Potato. If we had only one Potato to choose, Secretary Wilson would be that one Potato, because it possesses every element that goes to make a really first class eating Potato. It is extremely early, ripening after Salzer's Six Weeks Market; it is extremely fine grained, extremely prolific and has keeping qualities in a manner that we have eaten Potatoes of Secretary Wilson 12 months of the year. We have greatly reduced the price of this Potato this year, and in order to give it widespread distribution we have introduced it in our most popular Salzer's Earliest Collection. Price, 1 lb., postpaid, 40c; 3 lbs., \$1.00; peck, \$1.00; bu., \$2.50; bbl., \$8.00.

No. 4. Scharff's Early Dakota Potato.

Mr. Scharff speaks very strongly on the merits of his Potato. He is the introducer of it. It is a Potato that we urge everybody to thoroughly try.

J. M. Scharff, Brown Co., S. D., has this to say regarding Scharff's Early Dakota Potato. It is positively the earliest Potato that I ever grew, it is fit for table use from five to ten days ahead of the Early Ohio, it is a better cooker, has an excellent flavor and is magnificent in every respect. It is not subject to any disease. I sum the Potato up as follows:

- 1st. It is ten days earlier than the Early Ohio.
- 2nd. It is immeasurably superior in quality.
- 3rd. Less subject to scab or disease.
- 4th. Near same as Early Ohio.
- 5th. It yields again as much.
- 6th. They keep much better than the Early Ohio.
- 7th. I could cordially and heartily recommend same to any body that wants the earliest good fine-grade, deliciously flavored, enormously productive, extremely early Potato extant.

Price, pk., 60c; bu., \$1.60; bbl., \$4.00.

SALZER'S EARLIEST COLLECTION.

We know you will be surprised how we can sell this magnificent Earliest Potato collection composed of 5 of the grandest Potatoes on earth, separately packed in a barrel, for but \$3.50, but we wish to give these Potatoes a widespread distribution, hence the low price. The collection contains:

\$3.50

2 pecks	SALZER'S EARLIEST	1.20
3 "	" SIX WEEKS,	" 1.20
2 "	" EARLY DAKOTA,	" 1.00
1 peck	BURPEE'S EARLY,	" 1.00
	SECRETARY WILSON,	" 1.00
Total		\$5.40
And 1 lb. Peachblow free!		

FOR ONLY \$3.50 PER BARREL!

In all 11 pecks, separately packed. Catalogue price of \$5.40, we sell for but \$3.50; 1 bbl., \$3.50; 3 bbls., \$10.00; 10 bbls., \$27.50.

SALZER'S PRIZE COLLECTION



1. Salzer's New Champion of the World Potato.

This Potato is described more fully on page 112, and we request you to read the remarkable record made by this most remarkable late Potato.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid, by freight, pk., 60c; bu., \$2.00; bbl., \$3.75.

2. King of Ohios.

This Potato originated in Dakota. It is a seedling of the old Ohio variety. It differs from that variety in so far that the King of Ohios is a medium early Potato, and is far more attractive than the Ohio varieties. It is not unusual for the King of Ohios to return a yield of from 400 to 600 bushels per acre. It is a magnificent Potato in every respect. The quality cannot be beat. It is even better than its parent, the Early Ohio, in keeping and cooking qualities. It sells quickly in any market, as it is of fine shape and the tubers of a very salable, attractive size. It is a Potato that is worth trying.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid; by freight, pk., 75c; bu., \$2.00; bbl., \$4.00.

3. Salzer's Prize Taker.

This Potato we introduced several years ago and it has had a remarkable run. It is more oblong than long, though our illustrations show it longer than it really, as a rule, grows. It is a Potato, that if you have once planted same and put it into your cellars for winter use, you will want it a second time. You will want it right along. The flesh is pure white, floury, rich and delicious in flavor. Tubers are large and withstand drought exceedingly well. It is an extremely prolific, healthy variety. It is a Potato to bank on, as it never fails. Price, lb., 35c; 3 lbs., \$1.00, postpaid, by freight, pk., 65c; bu., \$1.75; bbl., \$4.00.

4. Pres. McKinley Potato

This remarkable Potato is more fully described on page 111. We offer a prize on the McKinley and Free Silver Potatoes of \$50.00, which will be paid to the variety which proves itself the heaviest yielder in 1899. You will find full particulars in regard to this on page 111. It is a grand Potato, full of new life, new blood and new vigor. It will surely please. Price, lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 65c; bu., \$2.00; bbl., \$4.00.

5. Free Silver Potato.

A running mate of President McKinley Potato. It is grand in every respect. Large, white, flowery tubers. We offer on this Free Silver and President McKinley Potatoes a prize of \$50.00, which will be paid to the variety which proves itself the heaviest yielder in 1899. You will find full particulars in regard to this on page 111. Price, lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 65c; bu., \$2.00; bbl., \$4.00.

SALZER'S WONDERFUL PRIZE COLLECTION.

It is seldom, if ever that we have offered a collection of finer, newer blooded sorts, of heavier croppers, of better flavored varieties than our magnificent Salzer's Prize Collection. This collection is composed of that King of Potatoes—King of the Ohios, then that magnificent medium Potato, Prize Taker, and the very prolific Salzer's Champion of the World, while it contains three pecks each of the two greatest new Potatoes of the age, President McKinley and Free Silver. This is the required amount of President McKinley and Free Silver to plant to compete for the prize of \$50.00.

Now this barrel is delivered free on cars here for but \$3.25; 3 bbls., and 3 lbs. Peachblow Potato, \$9.50.

This collection is composed of:

- 1 peck Champion of the World.
- 3 pecks King of the Ohios.
- 1 peck Salzer's Prize Taker.
- 3 " President McKinley Potato.
- 3 " Free Silver Potato.

In all 11 pecks separately packed in 1 bbl., with 1 lb. of the great Peachblow thrown in as a Premium.

SALZER'S GOOD TIMES POTATO COLLECTION.



ONE BARREL OF THIS COLLECTION

WILL YIELD

220

BUSHELS.

SALZER'S
GREAT
SIX WEEKS

SALZER'S
WORLD'S FAIR
400-600
BUSH.
PER ACRE.

SALZER'S
CARMAN
NO. 3.
POTATO
YIELD
1,300
BUSHELS
PER ACRE.

SALZER'S
GOOD TIMES
POTATO

AVERAGE YIELD 620 BUS PER ACRE

NET
PROFIT FROM
ONE BRL \$150.00.

AVERAGE
YIELD
620 BUS PER ACRE



1. Salzer's Earliest Six-Weeks Market.

This is the most remarkable of all our potatoes. There is nothing its equal, nothing its superior as a general purpose Potato. You will find same fully described on pages 109 and 110 of our catalogue.

Price, lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.50; bbl., \$2.75.

2. Salzer's World's Fair.

We cannot tell you how tremendous a sale Salzer's Earliest World's Fair Potato has had since its introduction by us in 1898—and no man who has planted this potato would part with it for a great deal. It's par excellence; it's the boss; it's indescribably grand. Fine, large, noble, white specimens grow from this remarkably early sort, and all of superlative quality. Just the potato you will want to store away for your own eating. It's good for extreme early, good for medium, and good for late. You will never, never tire of this potato, the longer you have it the better it will please you.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid; by freight, pk., 65c; bu., \$2.00; bbl., \$4.00.

3. Carmen No. 3.

Named for the great editor, and a great Potato it is, honoring the great writer. Size is large, color white—more round oblong than long; of powerful vigor, unusual productiveness, yielding as reports go, over 1,300 bushels of fine, salable, magnificent potatoes—potatoes selling at an advanced price everywhere! It's a tremendous yielder, a grand potato, just the potato to help on good times.

Price: Lb., 35c; 3 lbs., \$1.00 postpaid; by freight, pk., 60c; bu., \$1.60; bbl., \$4.00.

4. Salzer's Good Times Potato.

This collection is named after this Potato. With the election of Mr. McKinley as president, the farmers of America can certainly look for better times, as the protection idea of Mr. McKinley is what will set our mills going and furnish to the farmer a great home market at advanced prices. That's the way thousands of farmers feel. Now, this Good Times Potato is going to come in for its share of the credit among farmers in making good times. It is, like the Champion of the World, a tremendous producer. Ordinarily the Potatoes are very large, fill a bushel quickly, are of fine grain, fine white color, cook finely and like a snowball, and are of quality unsurpassed. It is a Potato to stick to for all purposes, and one that will give the farmer tremendous satisfaction. We are sure that in planting this Potato you will not go astray, but that you will have a Potato which, for quality and yield, will rank alongside of any.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.50; bbl., \$3.75.

SALZER'S GOOD TIMES POTATO COLLECTION. \$3.00.

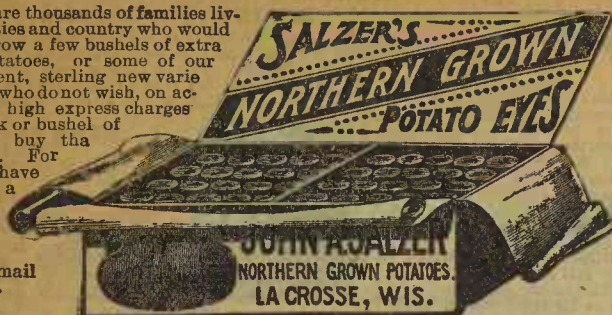
When we consider the magnificent qualities of these four Potatoes described above, the earliness of the Six-Weeks, the general-purpose Potato, World's Fair, the far-famed late Potato, Carmen No. 3, and then that magnificent new, blue-blooded, high quality, enormous yielding Good Times Potato, we are constrained to say that this is one of the very best collections that we have ever sent out, and we believe that our farmer friends will find them of superlative value, and that they will never, never regret buying a collection.—and in addition you get free 1 pound Peachblow.

\$3.00 { 3 pecks SALZER'S GREAT SIX WEEKS.
2 " " WORLD'S FAIR.
2 " " CARMEN NO. 3.
2 " " WONDERFUL GOOD TIMES.

In all 11 pecks, separately packed, for only \$3.00.
1 bbl., \$3.00; 3 bbls. \$8.50; 10 bbls., \$27.00.

POTATO EYES, POSTPAID, BY MAIL.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, or some of our magnificent, sterling new varieties, and who do not wish, on account of high express charges on a peck or bushel of seed, to buy that quantity. For these we have adopted a new plan of sending Potato Eyes by mail postpaid.



Upon receipt of the Potato Eyes if too early to plant, put in moist earth and place in cool location without danger of freezing.

These are carefully packed with damp moss and we warrant them to arrive in good condition for growing, no matter how far away. In this way our customers can have the pleasure of trying our new varieties at little cost. In sending the eyes by mail there is nothing to pay for transportation, as we pay all postage. All orders for the South can be sent any time in the winter with safety. Orders for the North and West will be booked when received, and sent when spring opens or planting time arrives.



POTATO EYE CUTTER, 30c.

PRICE OF POTATO EYES POSTPAID.

The price of all our Potato Eyes:

Per 20, 40c.	Per 60, 50.	Per 100, \$1.10	Per 250, \$2.50	Per 1000, \$8.50
Positively no less than 20 furnished of one kind at above price. With careful culture, 50 eyes produce 5 bushels; 250 eyes, 25 bushels.				

The Acme Potato Planter, 60c--3 for \$1.50.

This is a wonderful invention. A great labor saver. Cheap as dirt. Anybody having from 1 to thirty acres of Potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made. We prefer it to the Aspinwall or any other potato planter, costing fifty times as much.

ANY MAN CAN PLANT TWO ACRES.

with perfect ease in a day. The secret of the Acme Potato Planter's work is that it makes the holes, drops and covers the seed at one operation.

PLANTS EASIER.

The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of farm work of much oftis disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only 2½ pounds.

PLANTS BETTER THAN THE ASPINWALL!

It is very important in planting Potatoes that they be placed in moist soil and covered before the soil dries out. This the Acme Planter does perfectly. Ordinarily the holes are made or furrows turned if a horse is used, and the soil exposed to the hot sun for the day. The soil soon dries. Next the Potatoes are dropped, and perhaps they are left to blister in the sun. They are then covered at unequal depths. The dry ground draws any moisture that may be left in the seed away from it, and the result is no crop. Moral: Use the Acme Hand Potato Planter and take no such chances, for it drops the seed into the moist soil and covers it at the same time. We urge you to give the Acme or the Salzer Planter a trial. They are gems of the first water.



You can make \$10.00 in one day by selling the Acme Planter to your neighbors. Price, each, 60c.

The Farmers Praise the

Acme Potato Planter.

Wm. T. Wane, Mo.: "Discarded my Aspinwall. It's no good when compared with the peerless Acme Planter, and then Aspinwall costs 85 times as much and not half so good."

Jacob Melsma, La Crosse Co.: "Use only the Acme Planter. My \$85 Aspinwall lies idle."

Dan Thiel, Iowa: "I grew 12 acres of Potatoes. With the Acme Planter, costing me 75c, I planted the lot in one week. Never had so fine a stand of Potatoes."

Price of the Acme Planter, each 60c; 3 for \$1.50.

Planting Bags—to hold the seed—each, 40c; postpaid, 60c.

The Solid Comfort Bicycle.

We have entered into contract with one of the largest manufactories for a brand new 1899 model wheel, a wheel embodying every improvement of acknowledged merit, a wheel that we can sell for cash for but \$19.90. It is the wheel of all wheels. We use the wheel ourselves. We are enabled to sell it at so low a price because we have taken the complete output.

Full description of this marvelously beautiful wheel, this serviceable wheel, will be sent upon receipt of a stamp. We honestly believe that 25,000 of our customers will avail themselves of this opportunity to get this high grade, serviceable, easy riding, solid comfort wheel at so low a price. Order early, as there will be great rush for this wheel.

Price, gentleman's wheel, cash with order, \$19.90

Price, lady's wheel, cash with order, 19.90



KNIVES.

The farmer boy is entitled to the best knife out and here we have it in our Montana Favorite. 3 strong bright blades, just the knife for all purposes. It is indeed a great gentleman's knife. Price, ebony handle, brass finish, German silver ends, 90c, postpaid; white handles, \$1.15, postpaid; pearl handles, \$1.75, postpaid.

More and different styles of knives are illustrated in our catalogue of implements, which is gladly mailed on receipt of 4c postage.

Economy Kitchen Set.



The Economy Kitchen set is immensely popular, sells at sight, contains one splendid bread knife, one cake and one paring knife. Price \$5c. postage 10c. The Christy Set 50c, postage 10c. The Buckeye Set 20c, postage 10c.

Farmer's Butcher Knives.

Beech Handle Sticking Knife

Beech Handle Butcher Knife

Beech Handle Skinning Knife

Beech Handle Skinning Knife

Beech Handle Skinning Knife

Beech Handle Skinning Knife

Beech Handle Skinning Knife

Budding and Pruning Knives, see page 117.

The Lusher Vegetable Slicer and Cabbage Cutter.

With six knives. A magnificent tool. It cannot be too strongly indorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. It is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family.

It is years since we have found a tool so satisfactory, so great a labor saver, and of such great utility. Price, 65c; postage, 10c.



THE AVERY TRANSPLANTER.

Plants removed by it rarely wilt, even though transplanted during the scorching heat. Small, single-hand size, each, 50c; postpaid, 60c; large, two-hand size, for postholes, \$2.00.

SCUFFLE HOES.

Very effective. Six-inch, 30c; 7-inch, 40c; 9-inch, 60c; 10-inch, 70c.

Buttonhole Bouquet Holders—Each, by mail, 15c.

TRANS-PLANTING TROWELS.

Each, 45c; by mail, 60c.

GARDEN LINE REELS—Each, 65c; postpaid, 80c.

TREE PRUNER. Eight-foot pole, \$1.50; 10-foot pole, \$1.60.

KNIVES.

Budding—Each, 80c; ivory handled, without ivory point, 90c.

Pruning—No. 1, 75c; No. 2, 65c; stag handle, extra large pruning, \$1.25.

Asparagus—45c.

High Grade Pruning Shears. No. 1, 50c; No. 2, 75c, postpaid.

For vineyard and other pruning where an instrument that cuts well on the point is required.

THE LEVIN PRUNER.

This is the best tool out; works like a charm, and is very cheap at that. No. A, each, 75c; No. B, 90c.

Strong Spring Pruning Shears.

A splendid shear. Does excellent work. No. 1, 45c each; No. 2, 70c each.

GRAPE OR BOUQUET CLIPPER.

Fine for picking bunches of grapes, fruits, flowers, etc. Each, postpaid, 55c.

**GARDEN TOOLS.**

Ladies' Favorite: 4 pieces. 75c; by mail, 90c.

THE OSBORNE WEEDER.

The cut explains itself. It is a great labor saver. \$1.00.

MICROSCOPE.

By mail, 40c.

LANG'S WEEDER.

It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 25c; postpaid, 30c.

TURF EDGER.

With pole, 75c.

EXCELSIOR WEEDER.

Each, 15c; by mail, 20c.

The very best. By mail, 20c.

SCIENTIFIC CORN HUSKER.

The greatest little tool on earth.

"Whew!" some one says, "that's strong." But not half strong enough. If you have any corn to husk, this little tool will do it better, quicker, and easier than any other husker we know of.

Each, postpaid, 10c; 3 for 25c.

BOSS HUSKER.

Heavy leather combination cots, protected by solid steel rivets. It is immensely popular. Price, each, postpaid, 25c; 3 for 60c.

BOSS CAFE WRIST SUPPORTER.

This is an excellent supporter for the wrist in husking corn. Price, each, 15c; 3 for 35c.

STYLE 6 GLOVES.

Calf split stock, tanned by water-proof fire process, well protected by leather and steel washers, excellent for corn husking. Price, per pair, postpaid, 60c; 2 pair, \$1.10.

THE IDEAL CORN PLANTER

The best cheap Corn Planter on earth. Each, 75c; 3 for \$2.00.

**STYLE 5 GLOVES.**

This is all calf; the most popular glove on the market; retails everywhere at 85c; per pair; splendidly made. Price, postpaid, 75c; 2 pair \$1.35.

FAMILY POP CORN SHELLER

A gem; a beauty; just the thing the boys and girls are looking for to shell pop-corn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

THE LA CROSSE CORN SHELLER.

A boy or man, with one hour's practice, can shell a bushel of corn in 3 1/4 minutes. It is a magnificent machine throughout. We have never known one to get out of repair. In addition to that, it is sold at an exceedingly low price to place it within reach of everybody. We know of no sheller at twice the price that we would rather have than the La Crosse. Each, 85c.

CYCLONE CORN SHELLER.

It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each \$1.75.

THE BALL BEARING SHELLER.

The latest improvement in corn shellers. Each, \$2.10.

THE LA CROSSE SHELLER. Price, 85c.

CORN HOOK—Price, only 40c; postpaid, 60c.

THE HANDY HAMMER.

Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1 1/4 lbs., made of the best malleable iron, the most convenient tool ever invented, handy where ever a hammer or wrench is needed. A perfect tool for any one. The claw is pointed to pull fence staples or spring keys. The nail puller device is in front. The wrench is under the claw and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wire. It is worth more than its cost for that alone. Price, only 35c; postpaid, 55c.

BOYNTON'S**LIGHTNING PRUNING SAW.**

Holes are provided in the handle for attaching to a pole with screws or bolts, to use in cutting higher branches. The lightning teeth are used for the larger limbs, while the fine teeth are used for cutting the small limbs and twigs. Price, 18-inch, \$1.00; 20-inch, \$1.25. Only 35c.

THE GOPHER TRAP.

Is simple, but effective; it is cheap, but sure to kill, and catches them by the dozen. Each, 35c, postpaid, 3 for \$1.00.

MOLE TRAP.

This is the only perfect Mole Trap that we have ever found. Its construction is simple, and its workings are very effective, as it catches the mole every time. Full directions regarding same with each machine sold. Each, \$1.40; 3 for \$4.00.

IMPERIAL EGG FOOD.

(Trade Mark.) The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to. Lib., 45c; by mail, 55c; by freight, 10 lbs., \$2.75; 100 lbs., \$20.00. **FRESH EGGS.**



This preparation keeps eggs fresh for many months, indeed for years. A can is sufficient to preserve 300 eggs. Price, by express, can, 40c; 6 cans, \$2.10; 12 cans, \$3.50; by mail, postpaid, 1 can, 75c. Circular concerning same, 2c stamp.

OYSTER SHELLS.

Just the thing to keep poultry healthy, happy and busy laying. Price, per 10 lbs., 25c; per 50 lbs., \$1.00; per 100 lbs., \$1.50; 200 lbs., \$2.50.

THE SANITARY.

The finest thing on earth for furnishing pure water for poultry, chickens, ducks. Price, 1 gallon, 45c; 2 gallons, 75c.

THE LEADER ALL-STEEL SCRAPER.

There is a big demand for scrapers. Hardly a prosperous farmer to be found but wants one. We have one of the best Scrapers made. No. 1 holds 7 cubic feet, and No. 2 holds 5 cubic feet. Price, No. 1, \$1.35; No. 2, \$3.98.

WAREHOUSE TRUCK.

This is so well known that it needs no description. Every farmer will want one, as the price is so very low. Each, \$1.65.

POST-HOLE AUGER.

Its adjustable cutter admits the passage of stones, and will make a post hole for any size fence post. Each, 75c; 3, \$2.00.

TROWELS.—Fine Garden Trowels, strong and durable. Each, 10c; postpaid, 16c.

INSECT DESTROYERS.

KILL EXTERMINATE OR DRIVE AWAY EVERY LIVING THING
THAT IS OBNOXIOUS OR INJURIOUS TO YOURSELF, YOUR ANIMALS OR YOUR CROPS

PRICE 50c ONLY BY USING THE
KILL QUICK Bag Exterminator.
25c EXTRA FOR DELIVERY EVERYWHERE.

SAVE YOUR CROPS

More than \$300,000,000 worth of crops are destroyed in the United States each year by bugs, worms and fungi. Now the greater portion of this loss could be saved to the farmers and gardeners if they would use our safe, cheap, simple, inexpensive, absolutely certain **Kill Quick Bug Exterminator** together with the insecticides that we offer at so low a price.

Price, only 50c.

The Kill Quick Bug Exterminator

Sells at sight among the farmers and gardeners, and everywhere gives tremendous satisfaction. Just think of it! You can poison an acre of potatoes in two hours with six pints of water, while the old way it would take you almost a day and a couple barrels of water.

Price, only 50c.

For 10c

We mail our pamphlet, "Kill the Bugs," or we will send same free with every order for Kill Quick Bug Exterminator, for the Ideal Spray, Aquarius Pump or Acme Powder Gun. This pamphlet gives full directions how to apply Slug Shot, Cattle Comfort, Bordeaux Mixture, Kerosene Emulsion, etc.



U. S. Bordeaux Mixture.—This is warranted chemically pure and is positively better than home-made. It is a fact that among gardeners and farmers that but one in twenty succeeds in making his own Bordeaux Mixture correctly and properly. Ours is made under chemical supervision and is absolutely right. It is made to serve as an Insecticide and Fungicide; also a positive preventative against rot, blight, insects, etc. One gallon of our Concentrated Bordeaux Mixture is strong enough to mix with from 50 to 100 gallons of water. Full directions found in our pamphlet "Kill the Bugs." Price: Qt., 35c; 1 gal., 90c; 5 gals., \$4.00.

The Lenox Sprayer.—Well known and popular. Price, each, \$3.50.

Acme Powder Gun.

It handles all insecticides in the dry state, such as Paris Green, Hellebore, Persian insect powder, etc. It is very effective in the destruction of potato bugs, flies, insects, currant worms and all like pests; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price: Only \$1.10 each; 3 for \$3.00.

Sulphur Bellows.—First size, \$1.50.

Price: Only \$6.25.



Combination Barrel and Box Cart.

This is a great combination. A Barrel Cart made of steel to last a lifetime or longer, which can be almost instantly changed into a perfect Hand Cart as shown in the illustration. There is no tool that we have ever offered with greater pleasure than this. It is so cheap and so sure to give satisfaction that we hope everybody will give it a trial. Price: Complete with box, but not with barrel, \$6.25. Price for each extra set of iron trunnions, in case you should wish to use more than one barrel, 50c per set.

Hand Cart, Only \$4.98.

Just the light-running Hand Cart you want for city and farm work. Height of wheel, 36 inches. Sure to please. Each, f. o. b., cars here, \$4.98.



THE IDEAL.



SCOLLAY'S SPRINKLER

Ideal Sprayers or Force Pumps.

At last we have what we have long been seeking to get, a cheap, effective, durable, A. No. 1 Sprayer, one that does its work well and one that never gets out of order, rendering remarkable service. This little Ideal Sprayer will throw a constant stream of water 75 feet high, being decidedly better than the Aquarius and much cheaper. It will throw a solid stream 75 feet, and for washing buggies, windows, putting out fires, it cannot be beat, while for spraying trees, white-washing barns, outhouses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Each, \$2.50.

The Aquarius.



THE AQUARIUS.

Capable of throwing 8 gallons per minute and forcing a stream 50 feet high. Fine for washing windows, buggies, etc. Price, only \$4.50.

Scollay's Sprinkler.

The Very Best.

When once used, you will wonder how you got along without it. For sprinkling plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.

Lawn Fertilizers.

A splendid compound for the lawn. It takes away the unsightly manure that is usually spread on the lawn. Use 100 lbs. for a lot 50x100. 50 lbs., \$2.00; 100 lbs., \$3.50.

Garden Veg. Compound.—An excellent compound for furnishing a rich and quick growth to vegetables. 50 lbs., \$1.75; 100 lbs., \$3.25; 200 lbs., \$5.25.

Walker's Excelsior Brand Fertilizer for House Plants.—Odorless, soluble, the best nourisher for house plants known. It gives a plant green leaves and abundant blossoms to the plant. 1 lb. box, sufficient for 25 ordinary sized plants for one year, 25c; postpaid, 40c; ½ lb. box, 15c; postpaid, 25c. Full directions with each package.

Commercial Fertilizers.

It gives us pleasure to be able to quote the following low prices for high-grade, high-quality Fertilizers, f. o. b. cars Chicago, with special low freight rates to every part of the United States.

	200 lbs.	1,000 lbs.	2,000 lbs.
Dissol'd Raw Bone	\$3.25	\$15.50	\$30.00
Super Phosphate	3.00	14.00	27.00
Potato Grower	3.25	15.50	30.00
Truck Manure	5.00	22.00	42.00
Raw Bone Dust	3.75	16.00	32.00
Corn Grower	3.00	14.00	27.00
Prairie Phosphate	2.75	13.00	25.00

A bag holds 200 lbs. Prices fluctuate.

Insect Destroyers.

We here offer very effective, quick-acting preparations.

Pyrethrum.—Excellent for destroying worms on cabbage, etc. Pkg. of ¼ lb., 25c; oz., 10c; lb., \$1.00.

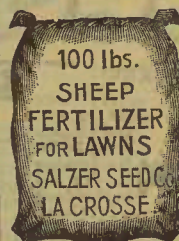
Whale-oil Soap.—Excellent for washing and syringing plants. Pkg., by mail, free, 30c.

Tobacco Soap.—Good for destroying insects on plants, dogs, cats, etc. Pkg., by mail, 30c.

Flour of Sulphur.—For Mildews. Pkg., 4 oz., by mail, 15c; lb., by exp., 20c.

Slug Shot.—For Potato Bugs, Cabbage Worms, Currant Worms, Flies, Striped Bugs, etc., infesting vegetables.

For Bed Bugs and Cockroaches.—Put up in 25c, 50c and \$1.00 packages.



Sheep Manure for Lawns.

The quickest-acting, surest, safest, strongest, longest-lasting, free from all objections as to smell, weeds, etc. Lawn Dresser or Fertilizer in the world. It gives a rich, vigorous green to the lawn. 150 lbs. is sufficient for a lawn 50x50. Should be applied three times, once in spring, once in summer and again in fall. Apply by throwing same on the grass, as it is fine, using about one-third for each application.

Price: By freight, 50 lbs., \$1.00; 100 lbs., \$1.50; 200 lbs., \$2.90; 500 lbs., \$7.00.

Platform Scales.

This is one of the very best. Sure to satisfy. Warranted. Prices within reach of everybody.

800 lb. scale, only..... \$12.75
1,000 lb. scale, only..... 13.50
1,400 lb. scale, only..... 18.00

Family Scale.

Weights ¼ oz. to 240 lbs. Price, \$2.50.



Wagon Scales.

We offer the standard U. S. Scale. Descriptive circular, 2c.
3-ton scale, size 7x13 feet.
4-ton scale, size 8x14 feet.
5-ton scale, size 8x14 feet.



Price, only..... \$26.50
Price, only..... 32.50
Price, only..... 35.00

The Steel Barrel Cart.

Here is the thing for everybody. It is good for the farmer, good for the citizen, good for the gardener; splendid to water your plants or feed your stock with. It will surely give satisfaction. Price: Without barrel, as any barrel will fit, \$3.75.



THIS FINE STEEL CART, \$3.75.

SALZER'S GREAT IDEAL CULTIVATOR. Price, Fig. 1, \$4.25.

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities we have longed for. The cut fully shows the Ideal with our new **Pattern Handle and Braces**. These are absolutely new and the most effective and stiffest combination known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise.

It **Expands** by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the Cultivator can be expanded instantly, or reduced from 12 to 23 inches by a single move and without loosening any bolts. By putting bolts in outside holes of expander they can be expanded to 27 inches, a width greater than ordinary cultivators.

The **Depth** is under perfect control by means of a new lever wheel, and the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine and relieving the operator.

It **works like a charm**. Quickly it can be changed to a **PLAIN CULTIVATOR**; 2d, to a furrow; 3d, reversed for hoeing; 4th, for shallow cultivation; and 5th, as the big illustration shows, ready for general duty.

The price of this great cultivator, as shown without the three extra sweeps arranged for shallow cultivation, is but \$4.25; with the two 10-inch and one 12-inch sweeps, as shown above in Fig. 5, arranged for shallow cultivation, the price is, complete, \$4.75. The Cultivator is a marvel of beauty and utility. Of course, in arranging same as a plain cultivator, or for plowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool on earth for the price, as other dealers ask \$7.00 to \$9.00 for a cultivator far inferior. The two 10-inch and one 12-inch sweeps, 60c.

Price, as shown in the illustration: Fig. 1, only \$4.25; with the 3 extra sweeps, as shown in Fig. 5, \$4.75.

Price, complete, as shown in all of the illustrations Figs. 1, 2, 3, 4 and 5 (with three extra wide cultivator sweeps), \$4.75.

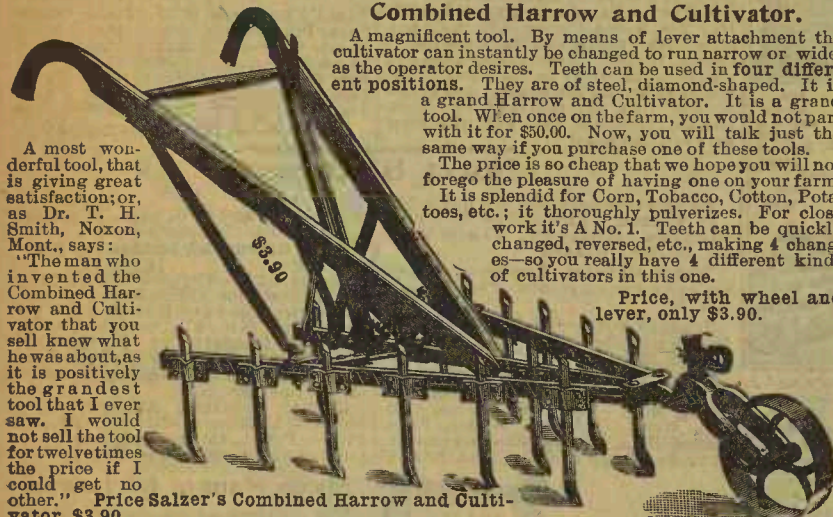
Combined Harrow and Cultivator.

A magnificent tool. By means of lever attachment the cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in four different positions. They are of steel, diamond-shaped. It is a grand Harrow and Cultivator. It is a grand tool. When once on the farm, you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools.

The price is so cheap that we hope you will not forego the pleasure of having one on your farm.

It is splendid for Corn, Tobacco, Cotton, Potatoes, etc.; it thoroughly pulverizes. For close work it's a No. 1. Teeth can be quickly changed, reversed, etc., making 4 changes—so you really have 4 different kinds of cultivators in this one.

Price, with wheel and lever, only \$3.90.



A most wonderful tool, that is giving great satisfaction; or, as Dr. T. H. Smith, Noxon, Mont., says:

"The man who invented the Combined Harrow and Cultivator that you sell knew what he was about, as it is positively the grandest tool that I ever saw. I would not sell the tool for twelve times the price if I could get no other." Price Salzer's Combined Harrow and Cultivator. \$3.90.

Potato Digger

A great labor saver; sets quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of



You will like it. The price is very low. Price, only \$5.50.

Potatoes the "fun of the farm work."

The Genuine Famous Boss Harrow.

The greatest harrow in the world. That's what our customers say. It is certainly the cheapest and best harrow that we have ever seen. It is well and strongly made. The bars are 2x2½, and the evensers 2x1, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.



The two-horse harrow consists of center section and two end sections. The four-horse consists of all the sections shown above. It is the most popular, cheapest harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction. 2-horse harrow, 78 teeth, cuts 13 feet wide, weight, 190 pounds, \$6.15

3-	102	"	16½	"	290	"	8.00
4-	150	"	23	"	380	"	11.50



Farmer's Perfect Three-Horse Hitch, for \$3.50.

The only three-horse hitch in the world that three horses (working two horses on one side of other) without a particle of side draft and consequently to any farm or road wagon, seeder, disc-harrow, or room than an ordinary two-horse double-tree. Can be changed to a two-horse hitch by simply changing three bolts. Each, \$3.50. Heavy 3-Horse Hitch, price, \$4.25. 4-Horse Hitch, price, \$5.00.

perfectly equalizes the work of a vehicle pole against one on the consequent loss of power. Can be attached any pole vehicle, taking up no more

Tally Ho Tread Power.

There is an increasing demand for Tread Powers. We have the very best make. For one horse, speed 130, weight 1,500 lbs., price \$87.50. Two horse power, speed 165, weight 3,000 lbs., price \$85. Three horse power, speed 185, weight, 3,600 lbs., price \$97.50. Mountings, including pole, weight, 350 lbs., price \$17.50. Descriptive circular on application.

**Dog Power.**

Made single and double, perfect lever device for changing pitch of apron according to weight of animal. Made of steel riveted together. Single, 230 lbs., \$17. Double, 300 lbs., \$21.

We also handle the Wood Frame Spring Tooth, Wood Frame Scotch and Wood Frame Angle Bar Harrows, as also the All Steel (U) Bar Lever Harrows, which we are selling at equally low prices as compared with the famous Boss Harrows. Descriptive circulars on application.



The Advance Chilled Plows.

No. 28.—Pony Plow. Shares on Right hand only. Similar to No. 30, excepting moldboard and share are smaller; cuts 7 inches. Will do good work, and turns a furrow $4\frac{1}{2}$ by 8 inches. Price, only \$3.70.

No. 30.—One-horse Plow. Right hand only. Well constructed; thoroughly chilled; cuts $7\frac{1}{2}$ inches; turns a furrow 5 by 9 inches. Price, only \$4.15.

No. 31 is a very light two-horse or a large one-horse Plow, suitable for gardening or corn and cotton cultivation, and has all the improvements in construction that are used on the other plows. Special pains are taken in the construction of these Plows to make them as perfect in shape and turning qualities as the larger Plows. Price, only \$4.75; complete, \$5.75.

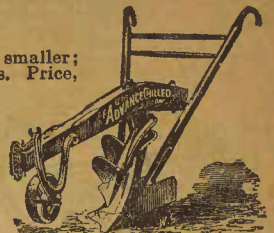
No. 32 is a medium two-horse Plow. It is especially strong for its size and weight. It turns a furrow 6 by 12 inches. Price, only \$5.43; complete with wheel and jointer, \$8.48.

No. 33 is a medium two-horse Plow, doing excellent work in all kinds of land, especially clay and heavy land. It has been thoroughly and successfully tried in the Atlantic and Middle States the past ten years. It will turn a furrow 7 by 14 inches. Price, only \$5.82; complete, \$6.75.

No. 34 is a two or light three-horse Plow; is of a size and weight well adapted to general work, and cannot but give satisfaction. It turns a furrow 8 by 14 inches. Price, only \$6.10; complete, \$7.05.

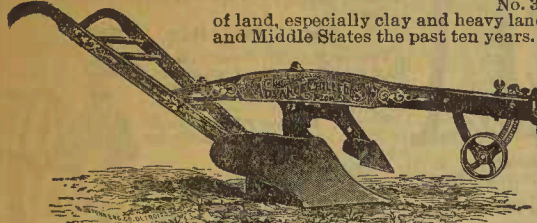
No. 35, our largest three-horse Plow, is especially adapted to sod plowing and to heavy work. Will cut a furrow 16 to 20 inches. Price, only \$6.55; complete, \$7.55.

Our No. 26 Steel Plow is a very fine working tool, either in sod or stubble, marshy or rough stumpy soil. It is intended for a light three-horse Plow. Price, only \$9.00.



No. 32.—Price, only \$5.48; complete with wheel and jointer, \$8.48.

This cut represents our Nos. 28, 29, 30 and 31 one-horse Plows.



This cut represents our Nos. 33, 34 and 35 Plows.

Hill Side Swivel Plow.

The No. 140 turns furrow 8 to 10 inches; weight 75 lbs.;

\$4.15. No. 150 turns 10 to 12 in.; weight, 95 lbs.; \$5.15. No. 160 turns 12 to 14 in.; weight, 125 lbs.; \$6.15. Wheels 75c, and jointer, \$1.50 extra.

Our No. 26 Steel Plow. Price, complete, \$9.00.



Walking Gang Plow.

This Plow consists of "three 10" bottoms" steel plows with extra strong cast standards. The depth of the Plow is regulated by the operator to suit his work. The purpose of this Plow is to destroy all obnoxious weeds in the land. There is no implement on the market that can compete with the Gang Plow in preparing the ground for spring seeding and planting in even depth and in pulverizing the soil so perfectly. It is constructed on practical principles and built for service. The Plow is shipped in the Knock-Down, so as to get the lowest possible freight rate. Weight 300 lbs. Descriptive circular on application. Price, \$26.00.

Walking Gang Plow. Prices only \$26.00.



The Wonderful La Crosse Rolling Coulter, \$2.50.

This wonderful invention is warranted not to get loose or wear out in the hub as long as the blade lasts (from 5 to 25 years). It is absolutely impossible for this machine to get out of order, and it can be used to any Plow made. We warrant each coulter.

Each, \$2.50; 3 for \$7.00.

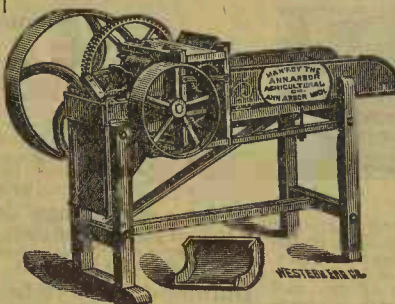


Cummings' Cutter, No. 2.

Immensely popular. Weighs 300 lbs.; speed, 400 revolutions per minute; capacity, 2,000 lbs. per hour. A wonderful invention. Price, for hand, \$14.00; as power machine, \$17.50; crusher attachment, \$9.00; shredder attachment, \$14.00 extra.

The Kokosing Cutter.

This is an excellent cutter for ensilage or for cutting cornstalks or straw or mixing same with bran to feed cattle. It cuts one half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Price, each, \$10.50.

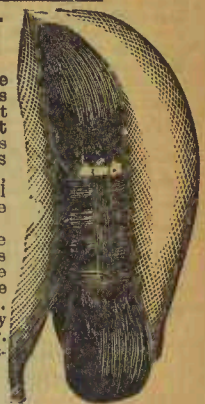


Cummings' Cutter and Shredder. No. 2.

Horse Tail Fastener.

This neat little device is made of aluminum. Is highly polished, very light and durable. Will not rust or tarnish, and is a perfect success. It does not go around the dock, and is the only practical device ever offered the public.

Requires less than one minute to put it on, is adjustable to any size tail, and cannot come down until taken down. This article is entirely new and a great seller. Price 25c, 3 for 60c, post-paid.



Root Cutter.

A great many hundred of these are sold annually. They do their work well and save their cost in a week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$8.00; weight, 100 lbs.



The Advance Balance-Dump Drop-Tooth Rake

Is made of the highest grade of steel, carefully tempered. It has wrought-iron wheel spindles and the axle is stiffened by a truss rod which prevents any sagging. Being a perfect lock lever which can be operated with great ease, a boy's weight will nearly dump it, while the teeth cannot raise except when required to dump. Combination pole and thighs.

Price: 20-tooth, with wood wheels, \$11.25;

steel wheels, \$12.75.

Price: 24-tooth, with wood wheels, \$13.00; steel wheels \$14.00.



Hand Power Hay Press....

Price only \$24.00.



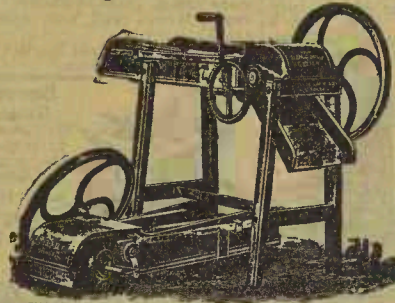
Cow Clip.

The illustration explains itself. No more switching of tails when the cow is being milked. Price, 20c; postage 8c.



Bi-Treadle or Double-Acting Grindstone.

Here is the grindstone of your dreams, the thing you have been wanting on the farm, and it is as cheap as dirt. Double-acting. The complete stone and frame, \$4.00.



The Kokosing Cutter. Price, \$10.50.

STEEL WHEELED
FARM WAGONS

TO FIT ANY SKEIN

ALL STEEL HANDY
TRUCK WAGON.....**All-Steel Handy Wagon, \$23.95.**

The demand for this wagon is simply enormous. Our price is so ridiculously low as to bring it within the reach of every body. It is strong, well made, of the very best steel, and will carry 4,000 lbs. like a charm. It is easy running, never out of order, and always gives satisfaction.

Price, front wheels 30, rear wheels 34 inches, 4 in. tire, \$23.95

Price, front wheels 34, rear wheels 38 inches, 4 in. tire 24.75

Low Down Part Wood Wagon, 24 and 30 in. wheels, 4 in. tire..... 19.75

Open Delivery Wagon.

We have three sizes of Open Delivery Wagons, strongly, durably, well built. Prices range according to weight and strength. No. 1, \$26.50; No. 2, \$33.00; No. 3, \$40.00. Full descriptive circular upon receipt of 2c stamp.

**Salzer Farm Wagon, \$38.90.**

This is the cheapest and best wagon in the wide, wide world! Hundreds of these wagons are now in use all over the United States and Canada, and each year adds hundreds of pleased customers. It is the cheapest and best wagon made!

24x8 inch skein wagon, complete, 1 1/2 x 3/4 inch tire, 3 feet 8 inch and 4 feet 6 inch wheels, \$38.90.

3x9 inch skein. A grand wagon. Price only.....\$42.40

3 1/2 x 10 inch skein. A splendid wagon. Price only.....\$43.90

**Salzer's La Crosse
Bolster Springs.**

Truly one of the simplest, yet greatest, inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

When ordering give width between stakes of wagon.

No. 0, capacity 1,500 lbs.....	Per set, \$3.00
No. 1, " 2,500 ".....	3.95
No. 2, " 3,000 ".....	4.75
No. 3, " 4,000 ".....	5.00
No. 4, " 5,000 ".....	5.50

Nos. 1 and 2 are the sizes most used. Have also other makes of Bolster springs.

Farmer's Favorite Mill.

Of this Mill we have two sizes, one with sieve 24 inches wide and one with sieve 30 in. wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. It is a mill that we know the farmers will be delighted with. It will become at once a great favorite. Each mill is furnished with 1 wheat hurler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve, and clover and timothy sieve.

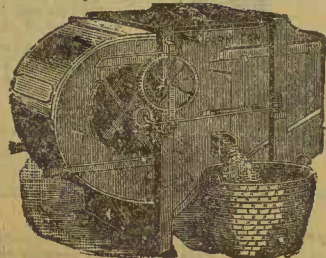
This Mill retails, the No. 1 at \$39.00, and the No. 2 at \$40.00. We get these in large quantities, in order that our farmers may have the luxury of a good mill,—a mill that will save its cost in the cleaning of grain the first season,—we offer them at the following extremely low prices:

PRICE:

No. 1 at \$14.00; No. 2 at only \$17.50.

**Excelsior Mill,
\$11.00.**

One of the most popular, and at the same time cheapest mills in use. The feed is large and the sieves are 24 in. For general purposes we believe this mill has no superior. The same contains a wheat hurler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, and the whole loaded f. o. b. cars, with clover and timothy sieves, costs only \$11.00.



THE EXCELSIOR. PRICE, \$11.00.

Metal Truck Wheels.

These wheels are very often desired to put onto old wagons or trucks you may have at home. These are steel wheels, light, of great strength and durable. We will send illustration for measurement of wheels upon application.

Price, per 4 wheels (front wheels 30 inches, rear wheels 34 inches).... \$10.00

Price per 4 wheels (front wheels 34 inches, rear wheels 38 inches).... 11.00

Staggard spokes, extra..... .50



OPEN DELIVERY WAGON.

The Piqua One-Horse Wagon.

The one-horse wagon of our fancy and dreams; just the thing for everybody. It is well built, well painted; axles of hollow steel; wheels, select Sarven patent, 1 1/2 inch spokes, tire round edged steel 1 1/2 x 5-16 inches, double box, 9 feet long, 3 feet 2 inches wide, with shaft and spring seat. A wagon that will give satisfaction everywhere. Our price is ridiculously low.

No. A, capacity 1,500 lbs., weight 525 lbs., \$29.90

No. B, capacity 2,500 lbs., weight 600 lbs., 32.00

The Salzer One-Horse Solid Steel Axle Wagon.

The Salzer No. 09 is a light serviceable, durable and strong, yet very low priced one-horse wagon. It is easy running, yet capable of standing exceedingly heavy work. Axles 1 1/2 solid steel, wheels, 1 1/2 spokes, 1 1/2 x 5-16 tire, box, 8 feet long, 3 feet 2 inches wide, 9 inches deep, spring seat, drop tail gate,

Bent heel shaft.

Price for this wagon complete.....\$22.50

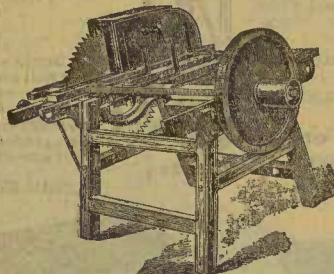
Running gear only..... 13.95

Descriptive circulars of our farm wagons, 2c.

Diamond Saw Frames.

Tilting Table. This machine weighs 300 lbs. Can be operated by any power. Constructed with extension table perfectly balanced. 1 1/2 in. steel shaft, babbitted boxes, 5 in. pulley, 6 in. face, arbor fitted for saw with 1 1/2 in. hole. Can be shipped knock-down bundled. Price without saw, \$14.10.

Sliding Table. This machine is made strong and heavy with iron slides or bed. Can be shipped bundled. Price without saw, \$16.10.

DIAMOND SLIDING TABLE SAW.
PRICE, \$16.10.**9 CORDS IN 10 HOURS**

BY ONE MAN, with the FOLDING SAWING MACHINE. It saws down trees. Fold like a pocketknife. Saws any kind of timber on any kind of ground. One man can saw MORE timber with it than 2 men in any other way, and do it EASIER. 127,000 in use.

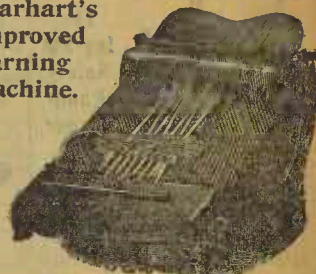
Price: No. 1, with 5 1/2 foot saw, \$16.25.



THE CLIPPER. PRICE ONLY \$19.50.

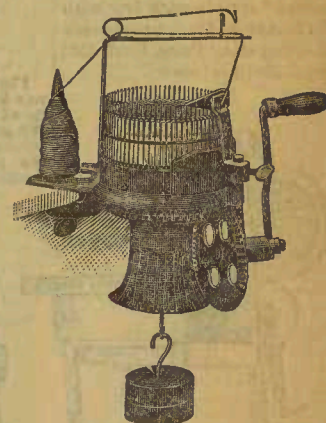
The Clipper Cleaner.

This is the only perfect Clover, Timothy, Grain and Seed Cleaner that we know of. We are using a great many of them in our warehouse, and would not part with them for \$500.00 each, if we could not get others like them. We recommend it to everybody who wants a perfect, easy running cleaner. Send 2c for circular. Price, only \$19.50.

**Gearhart's Improved
Darning
Machine.**

"A stitch in time saves nine." This darning is adjustable. The darn is done when you remove the machine.

Price, 35c; postage, 5c.

**Gearhart's Improved Knitting
Machine.**

This machine was invented by a party who spent his lifetime in knitting works, and so popular is the machine that 30,000 have been sold inside of 8 years. It will knit a stocking, heel and toe, in 10 minutes, as also all kinds of household necessities. Printed instructions in German or English, with each machine. Descriptive catalogue, 2c.

Price of machine with one cylinder, \$7.50; price of extra cylinder, \$1.50; price of Ribbing attachment, \$3.00; Heel and Hold down attachment, \$1.50; Needles per dozen, 25c.

Western Washer.

This machine is especially manufactured for us, and we do not know of a machine that has had such a run and has given such entire satisfaction as the Western Washer. It is the only machine that is being used in the Salzer family. The machine will be sent you by freight. It is a splendid machine to give your wife as a present, as it is a wonderful labor saver and will make washing day one of delight. Now, we would like to see this machine on every farm and in every home of our customers, and for this reason we have made the price remarkably low.

Price this spring only \$2.39; with Daisy Wringer, \$3.75.

Daisy Wringer.

Roller, 10x1½ inches.....\$1.65

Ball-Bearing Wringer.

Roller, 10x1½ inches.....\$2.75

Circulars of other Wringers and Washers Machines, on application.

Everlasting Wick.

Requires no trimming, as it will never burn out. Nothing but the oil burns. As the wick is "mineral wool," which cannot burn and gives no black smoke or soot to discolor the chimney. Gives a white, clear, brilliant light. Retail price, 10c each. We will send three sample wicks for 10c. No. 1 wicks, 20c a doz.; No. 2, 25c a doz., postpaid.



The Ingram Safety Lamp Burner.

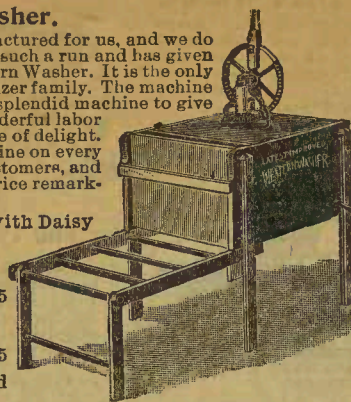
The only reliable extinguisher made; simple and durable.

The light is extinguished by turning down the wick, which causes the wick holder to close up, extinguishing the light; the wick cannot drop into the oil, as turning it down, it comes to a stop. They are made in two sizes, the No. 1 taking a five-eighths of an inch wick; the No. 2, one inch. An "everlasting" sample wick free with the first order for sample burner in either size. Price, No. 1, 15c; No. 2, 20c; postage 3c.



The Farmer's Forge.

Here is just the thing, Mr. Farmer, that you have been looking for, a popular, durable, cheap, always ready, warranted, safe, perfect farmers' forge. The hearth is 3 feet square by 12 inches deep and is fire-proof. The blower is 11½ by 6 inches. Everything about the forge is a No. 1 and will surely please you. The weight is 100 pounds. Price each, only \$5.75.

**Seamless Steel Basket.**

sheet steel. Weight, 10 pounds.

Price.....\$2.00

Galvanized steel bushel basket, weight 5 pounds..... 1.00

The Goshen Utility Steel Basket, 1 bushel, galvanized, \$0.80; japanned, \$0.70 1½ " " " " " " 1.00; " " " " " " 0.90

Galvanized Steel Wash Tub, each.....\$0.60, \$0.70, \$0.80, 0.90

Steel Wash Tub and Washboard, combined.....\$0.90, \$1.00, 1.15

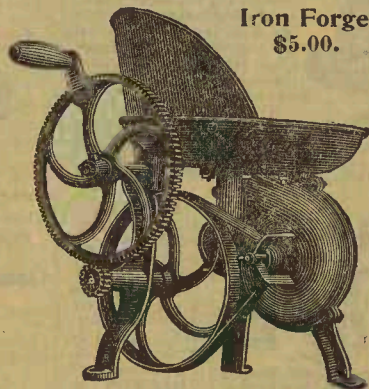
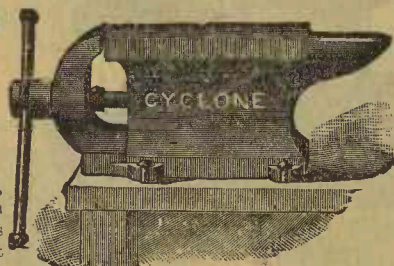
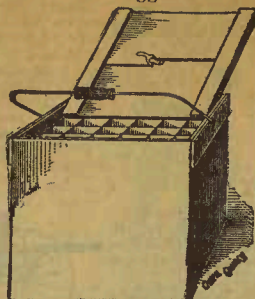
Iron Forge \$5.00.

Fig. 1. Our forge is built especially for our kit. It is 15 inches high to top of bowl. Bowl 14 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½ inch iron in 5 minutes. Price each, \$5.00.

Vise.

Our Vise is solid and strong, hardened face, and finely polished. Weight, 50 lbs. Face, 4½x9 in. Jaws 3 in. wide, and open 4 in. Price, \$4.50.

Price of complete Iron Worker's Outfit \$14.25.

Farmers' Egg Carrier.

Convenient and light, being adjustable, fitting inside the case and arranged with a neat, automatic lock, enables one to lock it at any point.

Price each, holding 12 dozen eggs, 35c.

Our Desk and Book Case.

This desk is solid oak, highly polished, and stands 5 feet 6 inches wide, depth 12 in. It has a drop lid and a brass rod for curtains over the book shelves. It is a first-class, strong and nicely finished piece of furniture. It will please you and will surpass your expectations. It is securely crated for shipping and will reach you in first-class shape. Weight, 100 lbs.; price, \$5.50; with French pattern plate, 8x14, \$6.50.

**Out o' Sight "Mouse and Rat Traps."**

The secret of mouse and rat catching is the simplicity of trap, nothing to scare, and the chief practical beauty of the Out o' Sight is its innocent appearance, nothing about its placid surface which tells the mouse or rat of its approaching danger, catches them coming or going; it will catch those well-fed mice or rats that will not go into a baited trap, as well as the hungry ones. Simply place the trap when setting with pedal end against the wall where they come out from behind boxes, back of shelves or any other runways. The natural runways for mice is on wood. The trap being made of wood, it is preferred to any other material. It never fails.

Price, No. 1, for mice, 10c each; 6 for 40c; 12 for 75c.

Postage on six, 5c; on 12, 10c.

Price, No. 2, for rats, 15c each; 6 for 75c; 12 for \$1.25.

Postage on each, 8c.

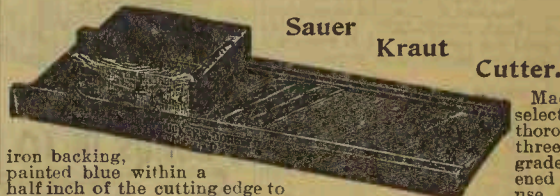
Dandy Mole Trap.

Better in every way than strychnine to get rid of the gophers. They will not kill everything in the neighborhood not intended, nor evaporate like poison. A few of these traps and gophers cannot exist on the same farm.

Especially designed for Dakota Grey Pocket Gopher, but will catch gophers and squirrels equally as well in other states.

For general trapping purposes the "DANDY" is unexcelled. Price, 30c; postage 10c.

Daffodil Mole Trap.....75c; postage, 15c.



Sauer Kraut Cutter.

Made from white selected hard maple, thoroughly seasoned; three knives of high grade finish, sharpened for immediate use, steel edge and iron backing, painted blue within a half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making kraut; also for cutting in quantities vegetables of various kinds. No. 3 size, 8x20, weight, 7 lbs., 95c. No. 5 size, 9x30, weight 11 lbs., \$1.40

Victor Meat Tenderer.

No person willfully buys tough meat. Hard to tell what it is until after it is cooked. The Victor remedies all this; use it on all meat, there is but one result—Tender Meat. Price, 25c; postage, 15c.

The Champion Meat Fret.

The Champion Meat Fret makes round steak tender and improves other kinds of steak; it cuts the sinews of round steak without mutilating or flattening the steak or destroying its juices and thereby renders it tender and palatable.

Price, 15c; postage, 3c.

Enterprise Meat Chopper.

The demand for meat and food choppers having increased to such a large extent within the past year, we have decided to add to our line so as to give our patrons the choice of different makes.

The Enterprise No. 2, chops 1 lb. per min. \$1.75

" " " " 1½ " " 2.15

" " " " 5, " 1 " " 2.00

" " " " 10, " 2 " " 2.25

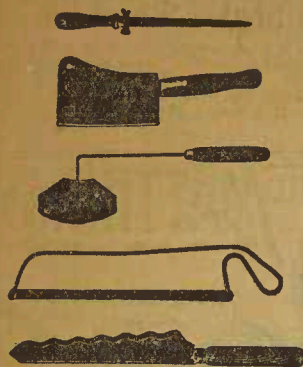
Extra plates for No. 5, 30c; for No. 10.....0.50

Triumph Meat Chopper, No. 605, 2 lbs. per minute.....1.65

Universal Meat Chopper or Food Cutter, No. 3.....2.25

Surprise " " " " " 1.....1.50

Descriptive Circular on application.

**CHRISTY KITCHEN SET.**

Carefully packed in a substantial made cabinet; weight, 4 lbs. Price only \$1.00.

**KNIFE SHARPENER.**

Just the thing to sharpen carvers, table and kitchen knives. Price, 20c, postage 5c.

These guns make an average target of 275 pellets in a 30-inch circle at 40 yards, load 3/4 drams, 1 1/2 oz. No. 8 shot.

**Gentlemen's Tools. \$3.10.**

A box of 17 useful tools, made by a firm of excellent reputation. We feel sure these tools will please. \$3.10.

Farmer's Tool Chest.....\$5.40
American Tool Chest..... 7.40

The Scissor Sharpener.

Sharpens any size Scissors or Shears for barbers, tailors, dressmakers, editors, paper hangers, and every woman in the land. Price, 20c, postage, 5c.

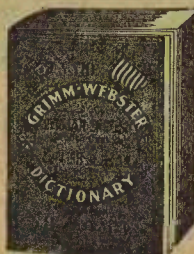
Its uses: The extermination of all vermin known to be destructive to the feathered tribe, extermination of moths, cockroaches and fleas, and regarded the best disinfectant and deodorizer in use. Price, 10c, postage 3c; 6 for 50c, postage 15c; 12 for 90c, postage 30c.

**RIVET PUNCH.**

This little machine will save more time and money for the farmers and liverymen in mending harnesses than anything on the market. Price, Rivet Punch with box of 50 assorted

rivets, 65c. Weight 4 lbs.

Dewey Rivet Punch, "loaded," 50c; postage, 15c.

The Grimm-Webster German-English and English German Dictionary.

plete double index, 45c
tionary, same price.

30,000 words defined in both languages, two complete books in one, compiled by many authorities from the works of the greatest philologists in German and English—Grimm Bros. and Noah Webster—a literary production of the highest standard, an educational necessity, a great and indispensable value for all classes and conditions. Price, limp cloth, 20c; stiff silk cloth with compass 5c. English dic-

NEW YORK ARM CO.'S EJECTOR.

Our Leading Single Barrel Breech Loading Gun.



Pamphlet on other Guns and Revolvers on application.

Made in 12 gauge, 30 or 32 in. barrel, weight about 7 lbs. Choke bored.

The latest and best single barrel breech loader.

They have beautifully case hardened frames, center hammers and AUTOMATIC EJECTORS which throw out the shells automatically on opening the gun for rapid loading. The barrel can be detached from the stock in a few seconds by unscrewing the thumb screw at the side of the frame. These guns have fine symmetrical lines and balance perfectly. While we advise every one to buy as costly a gun as he can afford, the man or boy carrying one of these beautiful single ejectors can make just as good a target and kill just as much game as his competitor who shoots a \$100 gun. They are made in 12 gauge, 30 or 32 inch barrels, and weigh about 7 pounds.

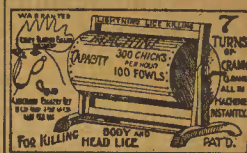
No. 1. Has top lever, blue rolled steel barrel, pistol grip stock, case hardened frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel, \$3.75.

No. 2. Has top lever, fine twist barrel, pistol grip stock, nickel plated frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel. Price, each, \$6.25.

SELL AT WHOLESALE PRICES.

The following is a partial list of the supplies and things we sell. All go at lowest wholesale prices or less. Write us, inclosing stamp, for price and description for any of the following you may require.

Automatic Stock Fountain.	Carving Knife and Fork.	Fencing Wire.	Iron Mowers.	Potato Planter.	Steel Tanks.
Blankets, Stable.	Combination Stock and Die.	Fly Net Covers.	Iron Workers' Outfit.	Plaster, Improved.	Steel Road Scrapers.
Bicycles.	Chautauqua Desk.	Family Cleaver.	Jacks.	Pruning Hook.	Step Ladder and Chair.
Bushel Basket, Steel.	Carpet Loom.	Farmers' Tool Chest.	Krant Cutter.	Pruning Knife.	Stump Puller.
Bush Cutters.	Caldron Kettles.	Farm Boiler.	Kalamazoo Feed Cooker.	Plows.	Tack Hammer.
Bone Mills, Dry and Green.	Carpet Stretcher.	Food Choppers.	Knitting Machines.	Pocket Knives.	Tool Chest.
Bolster Springs.	Carpet Sweeper.	Family Scales.	Knives.	Platform Scales.	Traps.
Burrs.	Clinch Rivets.	Fountain Match Safe.	Knife Sharpener.	Potato Digger.	Top Buggies.
Baby Swing.	Combination Clothes Rack.	Fence Machines.	Kitchen Cabinet.	Post Hole Digger.	Tail Fastener.
Broadcast Seeders.	Clothes Line Reel.	Farmers' Corn Binder.	Kitchen Set.	Pole Saw Frame.	Third Person Buggy Seat.
Baby Carriages.	Corn Binder.	Farmers' Handy Wagon.	Kitchen Safes.	Quick Cut Mincing Knife.	Tool Grinder.
Boy's Tool Chest.	Canal Wheelbarrow.	Family Washer and	Knife, Chopping or Minc-	Revolvers.	Tool Holder.
Blacksmiths' Tools.	Clothes Wringers.	Bleacher.	ing.	Rat Traps.	Tank Heaters.
Book Case and Desk.	Carriage Top Dressing.	Grist Mills.	Knives, Butcher, Sticking	Rivet Punch.	Trucks, Metal.
Bath Cabinets.	Cheese Making Apparatus.	Grinding Mills.	and Skinning.	Rag or Carpet Loom.	Thermometers.
Buggies.	Carriages.	Garden Tools.	Kitchen Steel.	Root Cutter.	Threshing Machines Pony.
Brooders and Incubators.	Cream Separator.	Galvanized Steel Wash	Lawn Mowers.	Rivets and Riveter.	Three Horse Hitch.
Box and Barrel Cart.	Cabbage Cutter.	Tubs.	Land Rollers.	Rake Balance Dump.	Tank Cleaner.
Chairs, Step Ladder.	Corn Harvester.	Garden Wheelbarrow.	Lawn Mowers.	Repair Outfit.	Tanks, Steel and Wooden.
Chairs, Folding and Camp.	Dog Powers.	Grindstone, Bi-treadle.	Lead Pencils.	Road Scrapers.	Tread Power.
Camp Bed.	Dump Rake.	Guns.	Lamp Burners.	Skeleton Carts.	Tobacco Shears.
Corn Salve.	Dish Washer.	Gopher Traps.	Lamp Wicks.	Scissor Sharpener.	Tilting Table Saw Frame.
Celery Head Capsules.	Diamond or Steel Guard.	Grinding Machines.	Milk Coolers.	Scissors.	Udder Protector.
Cart, Skeleton.	Desk and Bookcase.	Harness Menders.	Milk Pail.	Scales.	Vegetable Slicers.
Cow Drink.	Darning Machine.	Hay Knife.	Meat Choppers.	Squirrel Traps.	Wheelbarrows.
Corn Husking Gloves.	Dust Beater.	Hay Press, Hand Power.	Meat Tenderer.	Safes.	Wringers.
Corn Planters.	Dictionary.	Horse Hitch, 3 and 4.	Milking Instrument.	Sprinkling Cart.	Washing Machines.
Corn Shellers.	Delivery Wagon.	Harrow.	Milk Scale.	Sewing Machines.	Washer and Bleacher.
Corn Hook.	Egg Food.	Horse Blankets.	Model Wall Desk.	Shredders.	Wall Desks.
Cultivators.	Egg Preserving Crates.	Horse Tail Fastener.	Mole Traps.	Sliding Table Saw Frame.	Wire Stove Pipe Shelf.
Churns.	Egg Testers.	Horse Tread Power.	Mouse Traps.	Steel Guard.	Wash Tub, Galvanized.
Cream Tester.	Feed Cutters.	Hold Fast Corn Binders.	Match Safes.	Stove Pipe Shelf.	Wire Fencing.
Combination Milk Pail.	Fanning Mills.	Hand Grain Mill.	Metal Wheels.	Sawing Machine.	Wagons.
Cow Clip.	Folding Sawing Machine.	Horse Powers.	Meat Fret.	Stock Fountain.	Wheels, Metal.
Corn Crib, Portable.	Farm Bells.	Handy Wagon, All Steel.	Medicol Egg.	Sanitary Poultry Fountain.	Weeder.
Cupboard.	Forge, Farmers'.	Harness Oil.	Mowers.	Sickle Grinder.	Warehouse Truck.
Christy Kitchen Set.	Feed Cookers.	Harness Soap.	Milk Strainer and Aerator.	Slaw Cutter.	Wheelbarrow Seeders.
Corn and Cob Mills.	Farm Wagons.	Hay Tedders.	One Horse Feed Grinder.	Steel Bushel Basket.	Wash Tub and Board.
	Fertilizer Distributor.	Ice Cream Freezer.	Pens.	Steel Wash Tub.	Weed Harrow.
	Fountain Pens.	Incubators and Brooders.			



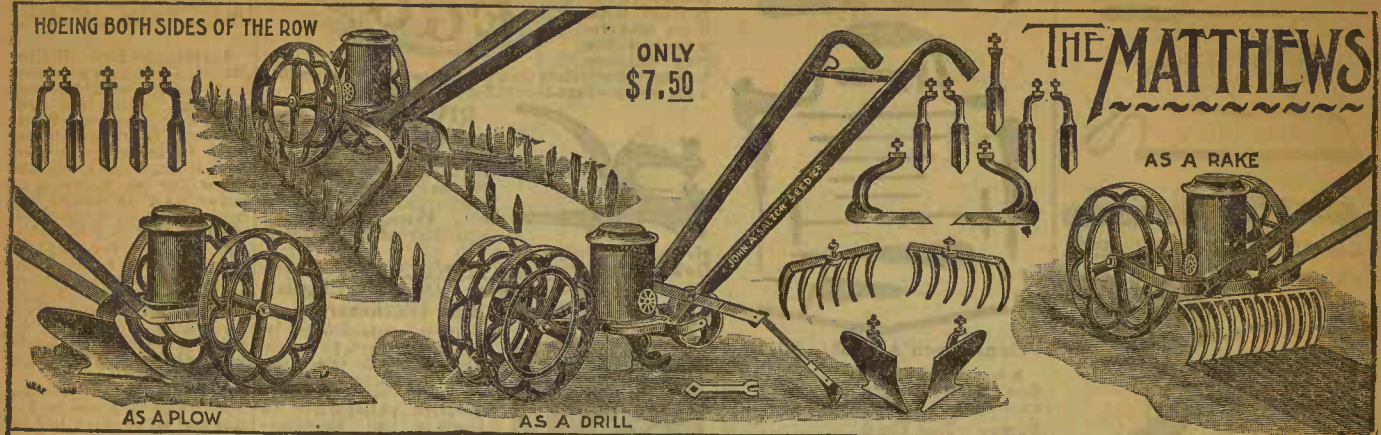
Lightning Lice Killing Machine will give you more and better poultry, lots of eggs, with less feed labor and expense. We do not care how you shelter your fowls nor what you feed them, your fowls will never lay as many eggs, never look as bright and healthy as they would if cleaned with this machine. The No. 1 is for cleaning pigeons, cage birds, little chicks and mother hens. Price, \$2.50. The No. 2, standard size, used by poultrymen in general for all sizes of chicks and fowls, price, \$3.00. The No. 3 turkey size, price, \$4.00.

Lightning Lice Killing Powder, guaranteed to kill any and all kinds of lice on poultry, horses, cattle, dogs and other animals; put up in air-tight cans. One-half lb., 25c; one lb., 50c; postage on one-half lb. 10c, on one lb. 15c.

Lightning Lice Murder, for coop lice exclusively, 25 lbs., \$1.50; 50 lbs., \$2.75; 100 lbs., \$5.00. Descriptive circular on application.

1. The Wonderful Matthews Combined Drill, Cultivator, Plow, Rake and Double Wheel Hoe.

This is the most perfect combined Drill made. In it the errors of old Drills, such as the Planet Jr., and others, are overcome and new additions made to same, so that it makes it to-day the most perfect tool imaginable. In addition to this, the manufacturers, recognizing that the times are close and money scarce, have, unlike other manufacturers, put the price of the tool down to bed rock, so that it is within the reach of everybody. The advantages that the Matthews Drill has over the Planet Jr. are many and on our own farms and trial grounds the Planet Jr. were entirely discarded, and Matthews used. The simple fact of the hopper and index on the Matthews being of such easy access and within reach of your eye and hand at all times, makes it worth double the concealed index and hopper of the Planet Jr. Combined Drill. The Matthews is the very best Onion seeder known.



THIS MACHINE, SIX IN ONE-ALL COMPLETE ONLY \$7.50

The manufacturers—whose Western headquarters we are—say of this grand tool: "This is not only a desirable combination of the Garden Drill with the new Universal Cultivating Attachments, but it has the advantage of being either a Double-Wheel or Single-Wheel implement at will—the change from one to the other being readily and quickly made. The Two-Wheel Sowers are very desirable, especially when only one tool is wanted, as then it can be used first as a seed drill, and then used as a cultivator or wheel hoe, as in this way the rows of young plants may be straddled and the cultivating done on both sides of the row at one passing. The special feature of this implement is that when used in straddle-row cultivation there is no projection below the frame to interfere with plants. The combination is one which cannot fail of recommending itself to all. The attachments are: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Rakes, and 1 pair Plows. The seeding and covering apparatus can be readily removed, when the implement presents much the appearance of the new Universal Single-Wheel Hoe Cultivator and Plow, illustrated Fig. No. 5. It is not necessary to remove the seed box, as the teeth can be inserted in the frame with this attached.

One Great Advantage of the Matthews Combined Drill is This:

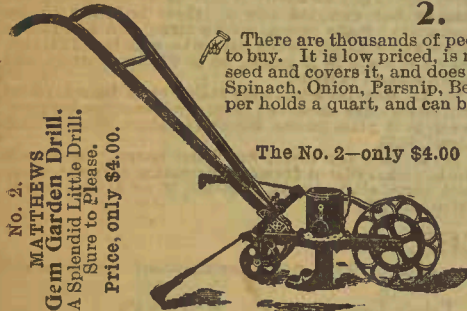
That if you do not wish to use same as a Double-Wheel Drill or Seeder, one of the wheels can be quickly taken off, and it becomes in every respect the same as the Matthews New Universal Garden Drill, illustrated under No. 3. Another is that, when you are through seeding, you simply take away the seed hopper, which is quickly done, and use it as a Double-Wheel Hoe, and it answers exactly the same purpose as the Matthews Double-Wheel Hoe, illustrated Fig. 4.

Six Machines in One, and All for Only \$7.50.

That is what you have by purchasing the Matthews Combined Drill. You not only have a combined Double-Wheel Drill, but you have a Single-Wheel Drill, you have a Double-Wheel Cultivator, you have a Hoe, you have a Plow and a Rake. We illustrate in the above cut but four of the machines, but it gives you six perfect machines, as here described. The price of this grand tool, 6 in 1 (has John A. Salzer Seed Co.'s guarantee) is only \$7.50.

2. Matthews Gem Garden Drill.

There are thousands of people who want a small Drill, who have but a few seeds to sow. This is the Drill to buy. It is low priced, is never out of order, and it works like a charm. It makes the opening, drops the seed and covers it, and does it to perfection,—sowing all varieties of seeds, such as Turnip, Carrot, Sage, Spinach, Onion, Parsnip, Beet, Peas, etc., and marks the next row as perfectly as other Drills do. The hopper holds a quart, and can be made to hold more. Price of this splendid little Drill, \$4.00.



3. Matthews New Universal Garden Drill.

This is a model. It is splendid in every respect, perfectly simple in construction, neat in design, effective, and is never out of order. It is a larger Drill than the Gem, does its work splendidly, perfectly and without jarring or getting out of order. The flow of seed can be instantly stopped by means of the attachment shown on the handle. The index is right under your eye, while the hopper containing the seed is easily watched.



4. Matthews Double-Wheel Hoe, Cultivator and Rake.

This is positively the grandest hand Cultivator on earth. It embraces all the good points of older efforts in the same line, and in addition affords very many new features which cannot fail of appreciation. One of these features is the adjusting arch, by which not only can the depth of the work be gauged, but which, by an ingenious device, enables the pitch to be adjusted at any angle desired. It is certainly without a superior, doing its work as a Cultivator, as a Weeder, as a Plow, as a Harrow, as a Hoe or Scraper, to utmost perfection and complete satisfaction. Any child can run this and do good work.

It is a No. 1 to work both sides of the row at one passing, as the adjustments can be set to suit the width of crop to the cultivator, keeping row midway between wheels. No need of watching the teeth. This is a point no other tool has. The Hoe blades can be set to turn inside or out. A splendid tool for onion cultivation.

There are four Cultivator teeth. Two can be used at desired width to mark out two rows at a time. That's an advantage. The plows can be set closely together for furrowing, turning the ground outward. For cover they can be set to turn inward. The rakes are excellent for fine cultivation, and do better work than ordinary rakes, as they handle the seed an angle or straight. The depth is easily regulated. The leaf guards are provided to prevent the wheel from bruising or injuring large-sprayed foliage. Price, \$4.75.



The Matthews Single-Wheel cannot be beat as a Cultivator. Price, only \$4.00.

Matthews Single-Wheel Hoe.

This is the Single-Wheel Hoe, with Hoe Blades only; no other attachments. Price, \$2.00.

Matthews Double-Wheel Hoe.

With Hoe Blades only, \$2.75.

Matthews Garden Plow.

Plow, simply, splendid. Price, \$1.25.

The Acme Seed Drill.

Price, \$1.00.

When you have but a few packages of seed to sow for a small garden, such as beet, carrot, celery, lettuce, radish and turnip this drill will sow it perfectly and will do it ten times as quickly as it can be done by hand. It is very simple; a child can work it, and we predict for it a great future.

Price, \$1.00 each.

SPECIAL PREMIUM

Anybody sending us an order for \$3.00 worth of flower and vegetable seeds selected in 2c, 5c, 10c, 15c, and 20c packages (also the flower and

vegetable seed collections), we will send, free, 1 Acme Garden Seed Drill as a premium. No discount is allowed either in seeds or cash on the \$3.00 order. This Acme Drill as a premium, and only seeds in 2c, 5c, 10c, 15c and 20c packages, and the seed collections, can be selected to entitle you to this premium.

Salzer's Home Repair Outfit No. 1, for only \$1.35.

Complete Outfit of Tools for Boot, Shoe, Rubber, Harness, and Tinware Repairing, only \$1.35.

CONTENTS.

- | | |
|----------------------------------|--|
| 1 Iron Last for Men's Work. | 1 Ball Shoe Wax. |
| 1 Iron Last for Boys' Work. | 1 Package Clinch Nails, 4 inch. |
| 1 Iron Last for Women's Work. | 1 Package Clinch Nails, 3 inch. |
| 1 Iron Last for Children's Work. | 1 Package Clinch Nails, 2 inch. |
| 1 Iron Stand for Lasts. | 1 Package Heel Nails. |
| 1 Shoe Hammer. | 4 Pairs Heel Plates, assorted sizes. |
| 1 Shoe Knife. | 6 Harness Needles. |
| 1 Peg Awl Handle. | 1 Harness and Saw Clamp. |
| 1 Peg Awl. | 1 Box Slotted Rivets, assorted sizes. |
| 1 Wrench for Peg Awl Handle. | 1 Rivet Set for same. |
| 1 Sewing Awl Handle. | 1 Harness and Belt Punch. |
| 1 Sewing Awl. | 1 Soldering Iron, Ready for use. |
| 1 Stabbing Awl Handle. | 1 Handle for same. |
| 1 Stabbing Awl. | 1 Bottle Soldering Fluid. |
| 1 Bottle Leather Cement. | 1 Copy Directions for Halfsoling, etc. |
| 1 Bottle Rubber Cement. | 1 Copy Directions for Soldering. |
| 1 Bunch Bristles. | Weight of No. 1, 20 lbs. |
| 1 Ball Shoe Thread. | |

When once you have this great Home Repair Outfit, you will wonder all day long how in "all the world" you got along without it. It's a positive necessity.

ALL OF ABOVE, ONLY \$1.35.**Solder and Repair Kit.**

Here is something that you have long been looking for. It is cheap and well worth double the price we ask for it. Just the thing you want on the farm and in the house. Price, \$1.90.

Household Harness Mender.

A Splendid thing for the repair of harness, etc. The outfit contains:



1 Wooden Lever Sewing Clamp.
1 Sewing Awl Haft with Diamond Awl Blade.
1 Saddlers' Round Punch.

Price, only \$1.20.

BOOKS.

We furnish the following books postpaid at:		New Onion Culture.....	\$0.70
Salzer's Pamphlet on Grass Culture.....	\$0.02	Broom Corn and Brooms.....	.50
Salzer's Kill the Bugs.....	.10	Fuller's Small Fruit Culturist.....	1.50
Insects and How to destroy Them.....	.30	Fuller's Grape Culturist.....	1.50
Salzer's Culture Directions.....	.25	A, B, C of Bee Culture, a splendid work.....	1.25
Market Gardening and Farm Notes.....	1.00	An Egg Farm. Stoddard.....	.50
Money in the Garden. Quinn.....	1.50	Profits in Poultry.....	1.00
Mushrooms; How to Grow Them.....	1.50	Silos, Ensilage and Silage.....	.50
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Celery for Profit.....	\$0.30	American Ginseng.....	Each, .40
How to Grow Celery Everywhere.....	.60	Feathered Pets.....	.25
Cauliflowers and How to Grow Them.....	.20	Harris on the Pig.....	1.50
Sweet Potato Culture.....	.60	The Fruit Garden. Barry.....	2.00
Peanut Plant; Its Cultivation. Jones.....	.35	Grasses, Fodder Crops. Prof. Shaw.....	1.00
The A, B, C of Potato Culture.....	.35	Green's Vegetable Gardening.....	1.25
Tobacco Culture; Full Practical Details.....	.25	Spanish Instructor.....	.30

THE Great Offer for 20c.

Nineteen splendid pieces, Lead Pencils of different styles, and Penholders and Pens, and a fine Ruler—just the thing for a city or farm home—all postpaid for only 20c.

ERRORS.

We make them—so does every one—and we will cheerfully correct them if you write to us. Try to write to us good naturedly, but if you cannot, then write to us anyway. Our best efforts will be put forth in filling all orders carefully, and with the additional room and facilities we hope to get along the coming season without an error of any kind. Let us have your early orders, and we promise to please you.

LAST WORDS.

When you sow, you want to reap, not sparingly, but bountifully. That's eternally right! It is our honest and earnest endeavor to furnish you with only good, live, vigorous seeds, so that your crop may be generous—yes, bountiful. We believe if any seeds can produce good yields and fine specimens ours can, and we earnestly solicit your orders, and promise same careful and prompt attention.

Truly yours, JOHN A. SALZER SEED CO., LA CROSSE, WIS.

GERMAN SPINNING WHEEL.

This is a splendid machine for spinning Flax and wool. It is perfect in every respect, made of hard wood, solid and well built; it is cheap and will give immense satisfaction. Just the wheel our good mothers used. Price, \$3.25.



THE LITTLE KING.

CYLINDER CHURN.

No. 1.	2 1/2 Gallons.....	\$1.50
No. 2.	4 Gallons.....	1.70
No. 3.	7 Gallons.....	1.95
No. 4.	10 Gallons.....	2.45

RECTANGULAR CHURN.

No. 0.	7 Gallons.....	\$3.40
No. 1.	10 Gallons.....	3.90
No. 3.	20 Gallons.....	4.65
No. 5.	26 Gallons.....	5.85

The "Little King" Butter Maker..

No. 1. Churn, 2 Gallons..	\$3.60	No. 2. 3 Gallons.....	\$4.00
No. 3. Churn, 4 Gallons..	4.80	No. 4. 5 Gallons.....	6.00

For full description of above Churn send 2c stamp.

CREAM TESTER.

The poor cow must go. Here is the greatest invention of the age, and instrument that will test milk correctly and will save its cost a thousand times. By use of this tester you see what food produces the best results, etc.

Price, 25c, sample, postpaid 35c.



CREAM TESTER.

No. 2 Outfit.

- | | | |
|----------------------------------|---------------------------------|---------------------------------|
| 1 Iron Last for Men's Work. | 1 Shoe Hammer. | 1 Peg Awl. |
| 1 Iron Last for Boys' Work. | 1 Wrench for Peg Awl Handle. | 1 Sewing Awl. |
| 1 Iron Last for Women's Work. | 1 Sewing Awl Handle. | 1 Sewing Awl. |
| 1 Iron Last for Children's Work. | 1 Stabbing Awl Handle. | 1 Stabbing Awl. |
| 1 Iron Stand for Lasts. | 1 Bottle Leather Cement. | 1 Bottle Rubber Cement. |
| 1 Shoe Knife. | 1 Bunch Bristles. | 1 Peg Awl Handle. |
| 1 Ball Shoe Thread. | 1 Ball Shoe Wax. | 1 Package Clinch Nails, 4 inch. |
| 1 Package Clinch Nails, 3 inch. | 1 Package Clinch Nails, 2 inch. | 1 Package Clinch Nails, 1 inch. |
| 1 Package Heel Nails. | 4 Pairs Heel Plates, assorted. | 6 Harness Needles. |
| 1 Copy Directions. | | |

Not luxuries, but actual necessities.

Price, per set, \$1.00.

The B Weeder.

The only perfect weeder for extracting dandelions and such weeds as we find in gardens, lawns etc.

Price, postpaid, 65c.

Price, by express, 50c.

**BOYS' TOOL CHEST.**

Made of chestnut wood, nicely trimmed and varnished, with tray and partitions, containing 25 assorted tools.

- 1 Hand Saw.
- 1 Smoothing Plane.
- 1 Lead Pencil.
- 1 Hand Screw.

- 1 Pocket Knife.
- 1 Nail Hammer.
- 1 Carpenter's Mitre Box.

- 1 Mallet.
- 1 Cold Chisel.
- 1 Trying Square.
- 1 Piece Sand Paper.
- 1 Twelve Inch Rule.
- 1 Iron Square.
- 1 Firmer Chisel, handled.
- 1 Triangle.
- Nails, Screws and Tags. Price, \$1.25.

Have also a smaller chest with 20 assorted tools. Price, \$1.00.



When you sow, you want to reap, not sparingly, but bountifully. That's eternally right! It is our honest and earnest endeavor to furnish you with only good, live, vigorous seeds, so that your crop may be generous—yes, bountiful. We believe if any seeds can produce good yields and fine specimens ours can, and we earnestly solicit your orders, and promise same careful and prompt attention.

Truly yours, JOHN A. SALZER SEED CO., LA CROSSE, WIS.

SALZER'S IMPROVED

RED WETHERSFIELD ONION. THE GREATEST ONION ON EARTH

SPRING
1899

1213 BUSH. per ACRE

SALZER'S IMPROVED RED WETHERSFIELD ONION.

(See page 60.)

Salzer's new creations in the vegetable kingdom have astonished the world. They are record breakers. No vegetables yet offered outrank Salzer's Lightning and Giant Flat Dutch Cabbage, Red Beauty Beet, First of All Sweet Corn, Salzer's Earliest Cucumber, All Cream Lettuce, Wisconsin Hybrid Melon, Salzer's Scorching Pea, Early Bird Radish, Ferris Wheel and Earliest of All Tomato, and dozens of other superior varieties introduced by us. They are positively the cream—the choicest of rare vegetables. So, in Salzer's Improved Red Wethersfield Onion, you have unquestionably the greatest onion on earth. It is immeasurably superior to any other strain of Red Wethersfield Onion, it is a vigorous grower, well grained, long keeping onion—prodigally prolific, 1,213 bushels per acre—and all of the rarest quality. It deserves the name, "The great general purpose onion," for it fills fully every want, every requirement of a good onion.

"HOW TO GROW 1213 BUSHELS PER ACRE,"

with each order for a package, ounce or larger amount free. The price of this great onion is:

Pkg., 10 cents; oz., 20 cents; $\frac{1}{4}$ lb., 30 cents; 1 lb., \$1.00; 4 lbs., \$3.75.

Common Red Wethersfield (as is offered by seedsmen): Pkg., 3 cents; oz., 10 cents; $\frac{1}{4}$ lb., 25 cents.

RED WETHERSFIELD ONION SETS

give big, ripe onions in 90 days.
Postpaid, pint, 20 cents; quart, 35 cents.

(See page 60.)

3 EARLIEST, JUICEST RADISHES ON EARTH.

1 pkg. of each,
20 cents; 1 oz. of
each, 35 cents.

1. Earliest Snow White Ice.

Rare, rich, juicy, tender, combines all qualities sought in an earliest radish. Ripe in 14 days. Pkg., 10 cents; oz., 20 cents; $\frac{1}{4}$ lb., 50 cents; lb., \$1.25.

2. Salzer's Early Bird.

The greatest early radish on earth. Ripe in 13 days. We have distributed several million packages, and over 1,000,000 customers sing its praises. Pkg., 10 cents; oz., 20 cents; $\frac{1}{4}$ lb., 50 cents; lb., \$1.25.

3. Blood Red Snow White Tipped.

This completes the trio—white tipped scarlet, very tender, delicious and rare. Can be eaten in 15 days. Pkg., 10 cents; oz., 20 cents; $\frac{1}{4}$ lb., 50 cents; lb., \$1.25.

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BROOKLYN, N.Y.

SEND ALL ORDERS
TO JOHN A. SALZER SEED CO. LA CROSSE, WIS.